#### **FINAL TERMS**

PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended, the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Regulation (EU) 2017/1129. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

PROHIBITION OF SALES TO UK RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of UK domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000, as amended (the "FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of UK domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 as it forms part of UK domestic law by virtue of the EUWA. Consequently, no key information document required by Regulation (EU) No 1286/2014 as it forms part of UK domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

**MiFID II product governance / target market assessment** — Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients, each as defined in MiFID II; and (ii) all channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

**UK MiFIR product governance / target market assessment** – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018 (in accordance with the FCA's policy statement entitled "*Brexit our approach to EU non-legislative materials*"), has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("**COBS**") and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA ("**UK MiFIR**"); and (ii) all channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturer's target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "**UK MiFIR Product Governance Rules**") is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

# Final Terms dated 11 January 2023

## **BNP PARIBAS**

(incorporated in France)

(the Issuer)

Legal entity identifier (LEI): R0MUWSFPU8MPRO8K5P83

Issue of EUR 1,000,000,000 Fixed to Floating Rate Senior Non Preferred Notes due January 2029

ISIN Code: FR001400DCZ6

under the Euro Medium Term Note Programme

(the Programme)

Any person making or intending to make an offer of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Regulation or to supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case, in relation to such offer.

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section entitled "Terms and Conditions of the French Law Notes" in the Base Prospectus dated 1 July 2022 which received approval n° 22-263 from the Autorité des marchés financiers ("AMF") on 1 July 2022 and each supplement to the Base Prospectus published and approved on or before the date of these Final Terms (copies of which are available as described below) (the "Supplements") (provided that to the extent any such Supplement (i) is published and approved after the date of these Final Terms and (ii) provides for any change to the Conditions of the Notes such changes shall have no effect with respect to the Conditions of the Notes to which these Final Terms relate) which together constitute a base prospectus for the purposes of Regulation (EU) 2017/1129 (as amended, the "Prospectus Regulation") (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of the Prospectus Regulation, and must be read in conjunction with the Base Prospectus to obtain all relevant information. The Base Prospectus and any Supplement(s) to the Base Prospectus are https://invest.bnpparibas/en/ available viewing at and https://ratesglobalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx and, with these Final Terms, on the AMF website (www.amf-france.org) and copies may be obtained free of charge at the specified office of the **Principal Paying Agent.** 

1.	Issuer:	BNP Paribas

**2.** (i) Trade Date: 10 January 2023

(ii) Series Number: 19911

(iii) Tranche Number: 1

3. Specified Currency: Euro ("EUR")

**4.** Aggregate Nominal Amount:

(i) Series: EUR 1,000,000,000
(ii) Tranche: EUR 1,000,000,000

5. Issue Price of Tranche: 99.881 per cent. of the Aggregate Nominal Amount

6. Minimum Trading Size: Not applicable
7. (i) Specified Denomination: EUR 100,000
(ii) Calculation Amount: EUR 100,000
8. (i) Issue Date: 13 January 2023

(ii) Interest Commencement Issue Date

Date:

**9.** (i) Maturity Date: Interest Payment Date falling on or nearest to 13 January

2029

(ii) Business Day Convention for

Maturity Date:

Modified Following

**10.** Form of Notes: Bearer

**11.** Interest Basis: 4.375 per cent. *per annum* Fixed Rate from and including

the Interest Commencement Date to but excluding the

Optional Redemption Date (as defined below).

3 month EURIBOR + 1.45 per cent. Floating Rate from and including the Optional Redemption Date to but

excluding the Maturity Date.

(further particulars specified below)

**12.** Coupon Switch: Not applicable

**13.** Redemption/Payment Basis: Redemption at par

14. Change of Interest Basis or The initial Interest Basis shall be Fixed Rate until the

Redemption/Payment Basis: Optional Redemption Date.

The Interest Basis subsequent to the Optional

Redemption Date shall be Floating Rate.

(further particulars specified below)

**15.** Put/Call Options: Issuer Call (further particulars specified below)

**16.** Exchange Rate: Not applicable

**17.** Status of the Notes: Senior Non Preferred Notes

MREL/TLAC Criteria Event: Not applicable

18. Knock-in Event: Not applicable
19. Knock-out Event: Not applicable
20. Method of distribution: Syndicated
21. Hybrid Notes: Not applicable

22. Tax Gross-Up: Condition 6(e) (No Gross-Up) of the Terms and

Conditions of the French Law Notes not applicable

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

23. Interest: Applicable

(i) Interest Period(s): As per Conditions

(ii) Interest Period End Date(s): 13 January in each year from and including 13 January

2024 to and including the Optional Redemption Date, then 13 April 2028, 13 July 2028, 13 October 2028 and 13

January 2029

(iii) Business Day Convention for

Interest Period End Date(s):

Not applicable (with respect to the Fixed Rate Interest

Period)

Modified Following (with respect to the Floating Rate

Interest Period)

(iv) Interest Payment Date(s): 13 January in each year from and including 13 January

2024 to and including the Optional Redemption Date, then 13 April 2028, 13 July 2028, 13 October 2028 and 13

January 2029

(v) Business Day Convention for

Interest Payment Date(s):

Following (with respect to the Fixed Rate Interest Period)

Modified Following (with respect to the Floating Rate

Interest Period)

(vi) Party responsible for calculating the Rate(s) of

Interest and Interest

Amount(s):

Calculation Agent

(vii) Margin(s): +1.45 per cent. per annum (applicable to the Floating

Rate Interest Period)

(viii) Minimum Interest Rate: As per Conditions

(ix) Maximum Interest Rate: Not applicable

(x) Day Count Fraction: Actual/Actual ICMA unadjusted (applicable to the Fixed

Rate Interest Period)

Actual/360 (applicable to the Floating Rate Interest

Period)

**Determination Dates:** 13 January in each year for the Fixed Rate Interest Period (xi) only (xii) Accrual to Redemption: Applicable (xiii) Rate of Interest: Fixed Rate to Floating Rate Coupon Rate: Not applicable (xiv) Fixed Rate Provisions: Applicable including Interest from and the Commencement Date to but excluding the Optional Redemption Date (the "Fixed Rate Interest Period") (i) 4.375 per cent. per annum payable annually in arrear on Fixed Rate of Interest: each Interest Payment Date during the Fixed Rate Interest Period Fixed Coupon Amount(s): EUR 4,375 per Calculation Amount (ii) (iii) Broken Amount(s): Not applicable Resettable Notes: Not applicable Floating Rate Provisions: Applicable from and including the Optional Redemption Date to but excluding the Maturity Date (the "Floating Rate Interest Period") (i) Manner in which the Rate of Screen Rate Determination Interest and Interest Amount is to be determined: (ii) Linear Interpolation: Not applicable Screen Rate Determination: Applicable - IBOR Reference Rate: 3 month EURIBOR (i) Second TARGET2 Business Day prior to the start of each (ii) Interest Determination Date(s): Floating Rate Interest Period (iii) Specified Time: 11:00 am, Brussels time Relevant Screen Page: Bloomberg EUR003M (iv) ISDA Determination: Not applicable FBF Determination: Not applicable Zero Coupon Provisions: Not applicable Index Linked Interest Provisions: Not applicable Share Linked/ETI Share Linked Not applicable Interest Provisions: Inflation Linked Interest Provisions: Not applicable Commodity Linked Interest Provisions: Not applicable Fund Linked Interest Provisions: Not applicable ETI Linked Interest Provisions: Not applicable Foreign Exchange (FX) Rate Linked Not applicable Interest Provisions:

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Underlying Interest Rate Linked

Additional Business Centre(s)

(Condition 3(f) of the Terms and Conditions of the English Law Notes or Condition 3(f) of the Terms and

Interest Provisions:

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TARGET2

Not applicable

Conditions of the French Law Notes, as the case may be):

# PROVISIONS RELATING TO REDEMPTION

PROV	ISIONS	RELAI	ING TO REDEMPTION	
40.	Final Redemption:			Calculation Amount x 100 per cent.
41.	Final Payout:			Not applicable
42.	Automatic Early Redemption:			Not applicable
43.	Issuer Call Option: (i) Optional Redemption Date(s):		otion:	Applicable
			nal Redemption Date(s):	The Interest Payment Date falling on or about 13 January 2028
	(ii)	<ul> <li>(ii) Optional Redemption Valuation Date(s):</li> <li>(iii) Optional Redemption Amount(s):</li> <li>(iv) If redeemable in part:</li> </ul>		Not applicable
	(iii)			Calculation Amount x 100 per cent.
	(iv)			
		(a)	Minimum Redemption Amount:	Not applicable
		(b)	Higher Redemption Amount:	Not applicable
	(v)	(v) Notice period:		Minimum notice period: 30 calendar days
				Maximum notice period: 45 calendar days
44.	Noteh	nolder Pu	ut Option:	Not applicable
<b>45</b> .	Aggre	Aggregation:		Not applicable
46.	Index Linked Redemption Amount:		Redemption Amount:	Not applicable
47.	Share Linked/ETI Share Linked Redemption Amount:			Not applicable
48.	Inflation Linked Redemption Amount:			Not applicable
49.	Commodity Linked Redemption Amount:			Not applicable
50.	Fund Linked Redemption Amount:			Not applicable
51.	Credit Linked Notes:			Not applicable
<b>52</b> .	ETI Linked Redemption Amount:			Not applicable
53.	Foreign Exchange (FX) Rate Linked Redemption Amount:			Not applicable
54.	Underlying Interest Rate Linked Redemption Amount:			Not applicable
55.	Events of Default for Senior Preferred Notes:			Not applicable
56.	Administrator/Benchmark Event:			Not applicable
<b>57</b> .	Early Redemption Amount(s):		otion Amount(s):	Article 45b2(b) BRRD: Not applicable
	· ·			Final Redemption Amount
58.	Provisions applicable to Physical Delivery:			Not applicable
<b>59</b> .	Variation of Settlement:			

The Issuer does not have the option to vary settlement in respect of the Notes.

Issuer's option to vary settlement:

(i)

Variation of Settlement of (ii) Physical Delivery Notes:

Not applicable

60. **CNY Payment Disruption Event:** Not applicable

**GENERAL PROVISIONS APPLICABLE TO THE NOTES** 

61. Form of Notes: **Bearer Notes:** 

> New Global Note: Nο

> > Dematerialised Notes

Bearer dematerialised form (au porteur)

62. Financial Centre(s) or other special provisions relating to Payment Days for the purposes of Condition 4(a):

TARGET2

63. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):

No

64. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and, if different from those specified in the Temporary Bearer Global Note or Permanent Bearer Global Note, consequences of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:

Not applicable

65. Details relating to Notes redeemable in instalments: amount of each instalment, date on which each payment is to be made:

Not applicable

66. Redenomination, renominalisation and reconventioning provisions:

Not applicable

Masse (Condition 12 of the Terms and 67. Conditions of the French Law Notes):

Contractual representation of Noteholders/No Masse shall apply.

68. French law Governing law: 69. Calculation Agent: **BNP** Paribas

**DISTRIBUTION** 

If syndicated, names of 70. (i) Managers (specifying Lead Manager):

Lead Manager

**BNP** Paribas

Joint Lead Managers

Banco Bilbao Vizcaya Argentaria, S.A.

Danske Bank A/S Nordea Bank Abp

Skandinaviska Enskilda Banken AB (publ)

Swedbank AB (publ)

Stabilisation Manager (if any): (ii)

**BNP** Paribas

If non-syndicated, name of (iii) relevant Dealer:

Not applicable

**71.** U.S. Selling Restrictions: Reg. S Compliance Category 2; TEFRA Not applicable

**72.** Non-Exempt Offer: Not applicable

**73.** Prohibition of Sales to Retail Investors: Prohibition of Sales to EEA Retail Investors:

Applicable

Prohibition of Sales to UK Retail Investors:

Applicable

74. United States Tax Considerations The Notes are not Specified Securities for the purpose of

Section 871(m) of the U.S. Internal Revenue Code of

1986.

# RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

Duly authorised

#### **PART B - OTHER INFORMATION**

#### 1. Listing and Admission to trading

- (i) Listing and admission to trading:
- Application will be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on Euronext Paris with effect from or on 13 January 2023.
- (ii) Estimate of total expenses related to admission to trading:

EUR 6,400

## 2. Ratings

Ratings:

The Notes to be issued are expected to be rated:

- Baa1 by Moody's Deutschland GmbH, Frankfurt am Main ("**Moody's**"),
- A- by S&P Global Ratings Europe Limited ("S&P")
- A+ by Fitch Ratings Ireland Limited ("Fitch") and
- A (High) by DBRS Ratings GmbH ("DBRS").

According to Moody's' definitions, obligations rated 'Baa' are judged to be medium-grade and subject to moderate credit risk and as such may possess certain speculative characteristics. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category.

According to S&P's definitions, an obligation rated 'A' is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories. However, the obligor's capacity to meet its financial commitments on the obligation is still strong. The addition of a plus (+) or minus (-) sign shows relative standing within the rating categories.

According to Fitch's definitions, 'A' ratings denote expectations of low default risk. The capacity for payment of financial commitments is considered strong. This capacity may, nevertheless, be more vulnerable to adverse business or economic conditions than is the case for higher ratings. The modifier "+" is appended to denote relative status within major rating categories.

According to DBRS' definitions, 'A' rating means good credit quality. The capacity for the payment of financial obligations is substantial, but of lesser credit quality than AA. The Issuer may be vulnerable to future events, but qualifying negative factors are considered manageable. All rating categories other than AAA and D also contain subcategories (high) and (low).

Each of Moody's, S&P, Fitch and DBRS is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended) (the **"CRA Regulation"**).

## 3. Interests of Natural and Legal Persons Involved in the Issue

"Save for the fees payable to the Managers so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer."

#### 4. Reasons for the Offer and Estimated Net Proceeds

(i) Reasons for the offer:

The net proceeds of the issue of the Notes will be allocated or reallocated from time to time to the financing and/or refinancing, in whole or in part, of Eligible Green Assets as defined below and further described in the BNP Paribas Green Bond Framework dated October 2021 available at <a href="https://invest.bnpparibas.com/en/green-bond-issues">https://invest.bnpparibas.com/en/green-bond-issues</a>, as may be amended from time to time by the Issuer (the "BNP Paribas Green Bond Framework").

Pending the allocation or reallocation, as the case may be, of the net proceeds of the Notes to Eligible Green Assets, the Issuer will invest the balance of the net proceeds, at its own discretion, in cash and/or cash equivalent and/or other liquid marketable instruments. The Issuer will use its best efforts to substitute any redeemed loans, any other form of financing that is no longer financed or refinanced by the net proceeds, and/or any such loans or any other form of financing which cease to be Eligible Green Assets, as soon as practicable once an appropriate substitution option has been identified, as long as Green Bond issues are outstanding. The Issuer will monitor the use of the net proceeds of the Notes via its internal information systems.

For the avoidance of doubt, payment of principal and interest in respect of the Notes will be made from general funds of the Issuer and will not be directly or indirectly linked to the performance of Eligible Green Assets.

"Eligible Green Assets" means any existing, on-going and/or future loans or any other form of financing from Eligible Categories selected by the Issuer, which meet the Eligibility Criteria, all in accordance with the BNP Paribas Green Bond Framework.

Eligible Categories means the following categories (all as more fully described in the BNP Paribas Green Bond Framework):

- Renewable Energy
- Energy Efficiency
- · Green buildings
- Transportation
- Water Management and Water Treatment
- Pollution prevention and control

For the avoidance of doubt, the following sectors are excluded from the BNP Paribas Green Bond Framework: defence and security, palm oil, wood pulp, nuclear power generation, coal-fired power generation, unconventional oil and gas, mining and tobacco.

"Eligibility Criteria" means the criteria with which any loan or any other form of financing should comply, at any time, in order to be considered as an Eligible Green Asset (as such criteria may be amended, from time to time, by the Issuer, subject to external review by third parties, as the case may be, as per the BNP Paribas Green Bond Framework). As part of the application of the Eligibility Criteria, the Issuer will assess the potential

environmental, social and governance risks of the relevant assets, in line with its framework for managing such risks, including specific risk assessment tools and the Equator Principles. The selection of the Eligible Green Assets in accordance with the Eligibility Criteria will then be verified by external third parties, as per the BNP Paribas Green Bond Framework.

As long as any Notes are outstanding, the Issuer is expected to provide a report, at least annually, on (i) the Eligible Green Assets financed or refinanced by the net proceeds and their relevant environmental impact indicators, (ii) the allocation of the net proceeds of the Notes to Eligible Green Assets detailing the aggregate amount dedicated to each of the Eligible Categories and (iii) the balance of unallocated cash and/or cash equivalent and/or other liquid marketable instruments still held by the Issuer, as further described in the BNP Paribas Green Bond Framework. The report will be published bγ the Issuer https://invest.bnpparibas.com/en/green-bond-issues and the Issuer has mandated an appropriate external independent auditor to provide an assurance report on this report.

Pursuant to the BNP Paribas Green Bond Framework, a second party opinion has been obtained from an appropriate second party opinion provider to assess the sustainability of its Green Bond Framework and to confirm its alignment with the ICMA Green Bond Principles. This Second Party Opinion on the Green Bond Framework will be published as and when BNP Paribas Framework is updated. For the avoidance of doubt, Green Asset Categories not reviewed by an independent second party opinion provider, either in whole or in part, would require an updated version of the Second Party Opinion on the Green Bond Framework before their insertion in BNP Paribas' single common pool of Eligible Green Assets. On an annual basis, an independent second party opinion provider will also provide a verification of the compliance of all the new Eligible Green assets added within the course of the year.

The opinion and assurance report are available at <a href="https://invest.bnpparibas.com/en/green-bond-issues">https://invest.bnpparibas.com/en/green-bond-issues</a>.

(ii) Estimated net proceeds:

EUR 996,310,000

#### 5. Operational Information

(i) ISIN: FR001400DCZ6

(ii) Common Code: 257736237 (iii) CFI: DTVUFB

(iv) FISN: BNP PARIBAS/Var MTN 20290113

(v) Any clearing system(s) other than Euroclear France Euroclear and Clearstream, Luxembourg approved by the Issuer and the Principal Paying Agent and the relevant identification number(s):

Not applicable

(vi) Delivery: Delivery against payment

(vii) Additional Paying Agent(s) (if any):

Not applicable

(viii) Intended to be held in a manner which would allow Eurosystem eligibility:

No.

(ix) Name and address of Registration Agent:

Not applicable

## 6. Fixed Rate Notes only - Yield

Indication of yield:

4.402 per cent. *per annum* up to the Optional Redemption

Date

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

# 7. Floating Rate Notes only - Performance of Rates

Details of the performance of EURIBOR rates can be obtained, but not free of charge, from Bloomberg.

## 8. EU Benchmarks Regulation:

EU Benchmarks Regulation: Article 29(2) statement on benchmarks:

Applicable: Amounts payable under the Notes will, from and including the Optional Redemption Date to but excluding the Maturity Date, be calculated by reference to 3 month EURIBOR, which is provided by the European Money Market Institute ("EMMI")

As at the date of these Final Terms, EMMI is included in the register of Administrators and Benchmarks established and maintained by the European Securities and Markets Authority ("ESMA") pursuant to article 36 of the Benchmarks Regulation (Regulation (EU) 2016/1011).