



The bank for a changing world

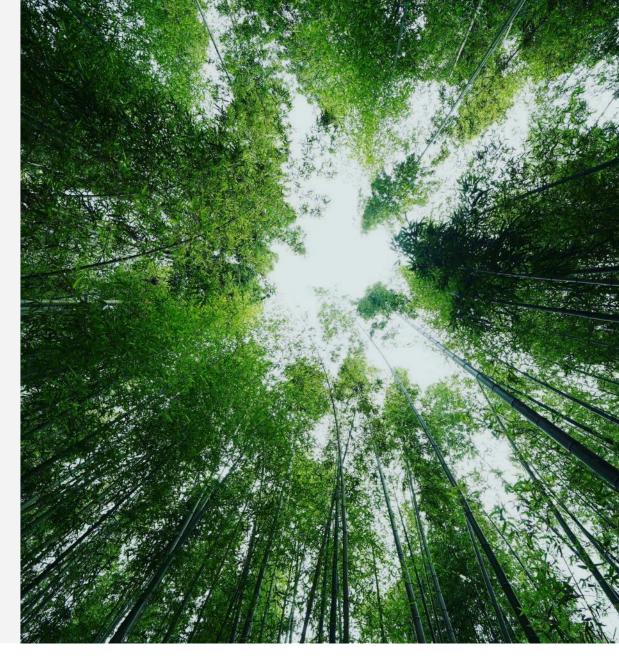
# **AGENDA**

1 Latest Updates on BNP Paribas' CSR Policy

Overview of the single portfolio of Eligible Green Assets (2023)

BNP Paribas Green Bond Methodology Notes

**Q4** External Review



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This Presentation must be read in conjunction with the Base Prospectus dated 30 June 2023 as so supplemented (the "EMTN Base Prospectus"). Full information on BNP Paribas and the offer of the Notes is available in the EMTN Base Prospectus and on https://invest.bnpparibas/en/



## A Long-Standing Commitment Together With Our Clients With Concrete Actions

Nov. 2010 Nov. 2015 Oct. 2017 May 2020 May 2021 Oct. 2021 May 2022 Jan. 2023 First coal-related Doubled renewable The first of the world's Creation of the Low- Restriction of support to New commitment to reduce Commitment to cease Commitment to net **Carbon Transition Group**, financing to oil exploration energy commitment 35 largest banks to financing the thermal zero by 2050 and energy companies **policy** with from EUR 7bn in 2015 to cease dealings with coal sector value chain signature of the Netbringing together over 250 significantly involved in the and production by 80% restrictive financing EUR 15bn in 2020 shale oil & gas (O&G) by 2030 in the EU & **Zero Banking Alliance** professionals worldwide to Arctic & Amazon regions, in compared to financing in Sept. and investment support & advise Corporate 2022, reaching less than EUR criteria and tar sands OECD countries, and by shale O&G and tar sands Commitment to invest Initial interim companies 2040 in the rest of the & Institutional clients on 1bn in 2030, and to decrease EUR 100m in transition commitment to reduce Publication of 1<sup>st</sup> Alignment world their transition to a financing to gas by 30% in start-ups financing to O&G report on three sectors sustainable & low-carbon 2030 Publication of the 1st exploration & Commitment to reduce No further financing of economy **TCFD** report production activities Commitment to achieve a coal-fired power plants financing to Upstream O&G by 10% between 2020 target of EUR 40bn in production activities by 12% in high income countries & 2025 financing for the production of between 2020 & 2025 low-carbon energies by 2030 Feb 2024 May 2023 May 2024 Strong leading positions in sustainable finance Publication of the first Acceleration in low Publication of the Climate Report, carbon-financing: Climate Report, including the target of 40bn in including net zero net zero commitments for #1 in the world in Sustainable Finance (bond and loans) with \$62.5bn in 2023\* commitments for three low-carbon energy three new sectors financing is moved new sectors (steel, (Shipping, aviation and #1 in the world in Green Bond issuance with \$25.6bn\* aluminium, cement) forward to 2028. Commercial Real Estate) representing at least Update of the Oil & Gas Update of the Oil & Gas 80% of the energy policy including financed policy including more financing, and 90% emission reduction by 70% detail on its plans to by 2030 withdraw from new oil between Q3 2022 and and gas field financing, 2030 BNP PARIBAS and to oil and gas activity

\*Dealogic, 2023: total ESG bonds (sustainable, green, social and sustainability-linked / SLBs) and ESG loans (green, social, ESG-linked loans / SLLs)



# **CSR Dashboard: 10 Indicators With 2025 Targets To Monitor Progress**

| Pillar                           | No | Indicator   | 2023                                | 2025 Objective                              |
|----------------------------------|----|---|-------------------------------------|---|
|                                  | 1  | Amount of sustainable loans   | EUR 117 billion                     | EUR 150 billion                             |
| Our Economic                     | 2  | Amount of sustainable bonds   | EUR 67 billion                      | EUR 200 billion                             |
| Responsibility                   | 3  | Amount of assets under management at the end of 2022 in open-ended funds distributed in Europe under articles 8 and 9 according to the SFDR | EUR 254 billion                     | EUR 300 billion                             |
|                                  | 4  | Share of women among the SMP population (Senior Management Position)  | 37.1%                               | 40%   |
| Our Social<br>Responsibility     | 5  | Number of solidarity hours performed by employees (#1MillionHours2Help)   | 1,268,515 hours<br>(in 2022 & 2023) | 1 million hours<br>(over two rolling years) |
|                                  | 6  | Proportion of employees who completed at least four training courses during the previous twelve months                                      | 98.2%                               | 90%   |
| Our Civic<br>Responsibility      | 7  | Number of beneficiaries of products and services supporting financial inclusion   | 3.9 million beneficiaries           | 6 million beneficiaries                     |
|                                  | 8  | Amount of support for our clients in the transition to a low-carbon economy   | EUR 104 billion                     | EUR 200 billion                             |
| Our Environmental Responsibility | 9  | Amount of financing to companies contributing to protect terrestrial and marine biodiversity  | EUR 4.3 billion                     | EUR 4 billion                               |
|                                  | 10 | Greenhouse gas emissions in tons of ${\rm CO_2}$ equivalent ( ${\rm tCO_2}$ eq.) / full-time employee                                       | 1.56 tCO <sub>2</sub> eq./FTE       | 1.85 tCO <sub>2</sub> eq./FTE               |

#### **Group Sustainability and Incentive Scheme**

20% of more than 8,200 key employees' deferred variable compensation relies on the performance of the 10 CSR performance indicators

See Dashboard definitions in the URD 2023 page 716



## **A Comprehensive Governance**

#### **Board of Directors**

- Approves the CSR strategy and the annual reporting (e.g. 2022 vigilance plan)
- CGEN, Corporate Governance & Nominations Committee, extended its responsibilities to Ethics, Conduct and CSR in 2016

#### **Executive Committee to validate the ESG strategy and Group commitments**

#### **Sustainable Finance Strategic Committee**

Sponsored by CEO Jean-Laurent Bonnafé, meets bi-monthly

Attendees: majority of Executive Committee's members + representatives of Client Coverage + Head of CSR

- Approves the overall strategy in terms of sustainable finance
- Decides on the overall commitments made by the Group and the Sustainable Finance commercial policies
- **Monitors** operational implementation

#### **Sustainable Finance Infrastructure Committee**

Chaired by a Group COO

Attendees: key contributors from different business lines and functions

Industrialises ESG processes, data and reporting

#### **ESG Regulatory Committee**

Assesses the operational consequences of the main new regulations

#### Governing bodies covering risk-related topics

#### **General Management Credit Committee (CCDG)**

 Procedure specifies CCDG will review all issues surrounding the acceptability of risks including ethics and CSR

# **Group Supervisory and Control Committee** (GSCC)

■ Validates financing and investment policies



# **Active Roles In Framing The Future Of ESG**



Jean-Laurent Bonnafé
Group CEO
Sits on the Leadership
Council of the UNEP FI



Laurence Pessez
Global Head of CSR
Sits on the Banking Board of the
UNEP-FI Principles for
Responsible Banking (PRB)
Vice-chair of the European think
tank Institute for Sustainable
Development and
International Relations (IDDRI)



Jane Ambachtsheer
Global Head of Sustainability of
BNP Paribas Asset Management
Is a member of the Task Force
on Climate-related Financial
Disclosure (TCFD)



Sébastien Soleille
Global Head of Energy
Transition and Environment
Is a member of the Task
Force for Nature-related
Financial Disclosure (TNFD)

Our advocacy activities are in line with our climate engagement\*

\*https://group.bnpparibas/en/charter-responsible-representation-respect-public-authorities



# Supporting Transitions: Engaging With Clients To Support Them In The Transition Towards A Sustainable Economy

#### **Mobilising BNP Paribas' Distinctive Model with 5 Priority Areas**

Bring innovative & seamless solutions to answer clients' Sustainable needs & leverage cross-divisional strengths to reach UN SDGs<sup>1</sup>

# Sustainable savings, investments and financing

Foster sustainable savings development and steer clients' investment decisions towards positive environmental and social impacts

#### Circular economy

Encourage clients' transition to circular models by financing adaptation of supply chain and production models



### Social inclusion

Develop accessible financial services and promote female entrepreneurship, a positive-impact economy, and equal job opportunities for young people

#### Transitioning towards carbon neutrality

Foster our clients' transition towards low carbon and more efficient energy systems and address their massive financing needs in this area in particular through the access to capital markets

#### **Natural capital & biodiversity**

Orchestrate and promote development of solutions contributing to terrestrial and marine biodiversity conservation

<sup>1</sup>United Nations Sustainable Development Goals



# Deployment At Scale – 3 Strategic Pillars To Accelerate The Implementation Of The Group's Commitments



# Aligning our portfolios with our net zero commitment

- Trajectory for a reduction in CO<sub>2</sub> emissions corresponding to financing of the sectors with the highest levels of emissions (NZBA)
- Aligning the objectives of Group's business lines with shared objectives by sectors taking into account client transition
  - → Publication of Climate Report (May 2023 and May 2024)



Engaging with clients to accompany them in the transition towards a sustainable & low-carbon economy

- Mobilisation of the integrated model and all business lines in support of clients
- Low Carbon Transition Group, an organisation of 200 specialised bankers dedicated to supporting clients in accelerating their transition
  - Pooling and promoting the Group's technical expertise via NEST, the inhouse network of experts



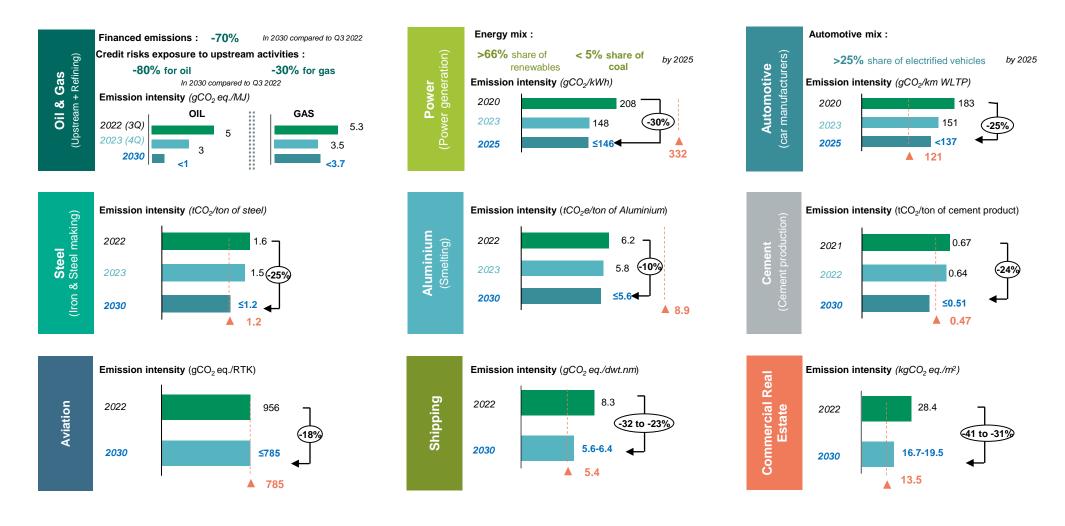
Strengthening our sustainability culture and expertise, steering tools, processes & set-ups

- Sustainable finance training provided to each employee thanks to the Sustainability
   Academy
- Accelerated industrialisation and strengthened governance directly supervised by the CEO
  - → Steering tools to support evolving needs (of clients and regulators) and standards

→ These priorities are deeply embedded in the specific objectives of each of the Group's businesses



# **BNP Paribas Is On Track To Reach Its Climate Alignment And Operational Targets**

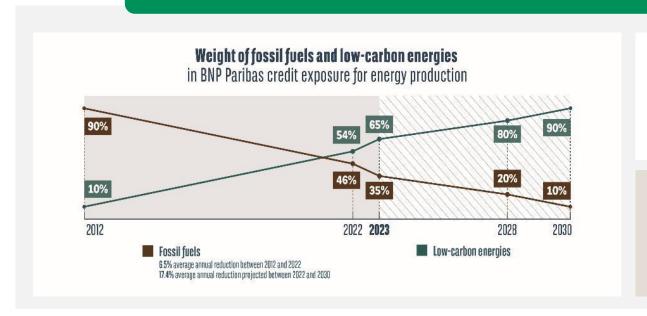


In red: IEA, IAI net-zero scenario (Aluminium), MPP PRU (Aviation), DNV 1.6° (shipping), CRREM V2.02 (Commercial Real Estate)



## **Energy Transition: Beyond The Rankings, Real-World Accomplishments**





#### Target of 80%

of energy financing in low-carbon energies

moved forward to 2028 from the initial trajectory

A new target of 90% for 2030

# BNP Paribas' 2023 "Financing flows ratio" 1

1 / 11

Oil & gas exploration and production to Renewable energies

#### #1 worldwide<sup>2</sup>

ESG bonds and loans at USD 62.5bn in 2023

Best bank³
worldwide
in sustainable finance in 2023

#### **Low Carbon Transition Group**

**200 specialist bankers** dedicated to supporting large companies

Graph source: internal figures – credit exposure in EUR bn as of 30.09.23 vs. 30.09.23; low-carbon (EUR 32bn as of 30.09.23): refining (EUR 9bn), gas exploration & production (EUR 4.3bn), oil exploration & production (EUR 3.6bn), and coal (EUR 0.4bn); 2012-2022 illustrative trajectory; The scope of low-carbon energies could evolve as technologies mature;

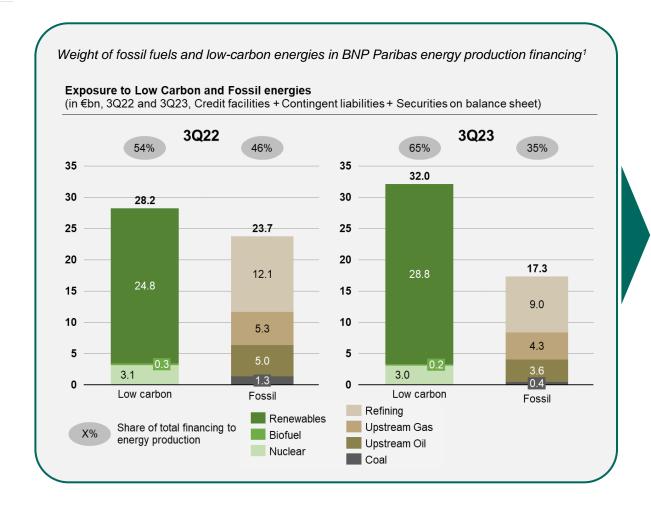
<sup>&</sup>lt;sup>3</sup>Source: Euromoney 2023



Source: internal figures; ratio calculated by comparing financing flows granted by BNP Paribas to oil & gas extraction/production companies and to renewable energies projects.

<sup>&</sup>lt;sup>2</sup>Dealogic, 2023: total ESG bonds (sustainable, green, social and sustainability-linked / SLBs) and ESG loans (green, social, ESG-linked loans / SLLs);

# **Energy Transition: Beyond The Rankings, Real-World Accomplishments**



The end of financing purely dedicated to the development of new oil & gas fields regardless of the financing methods

Coal exit already well underway, to be completed by 2030 in EU and OECD countries and by 2040 in the rest of the world

<sup>1</sup>BNP Paribas makes the following distinction: renewable energy, including wind and marine energy, photovoltaic solar energy, concentrated solar energy, hydroelectricity, geothermal energy (including biofuels, except for first generation); low-carbon energy, including renewable and nuclear energy sources. The scope of low-carbon energy could evolve according to technological progress to gradually go beyond the production of energy and include other steps in the value chain such as transport, storage or distribution of low-carbon energy



# **Mobilising The Entire Group Around Key Priorities**





- Financing to companies protecting terrestrial and marine biodiversity already exceeds the 2025 target with EUR 4.3bn
- BNP Paribas Asset Management is expanding its sustainable investment with the acquisition of a majority stake in the International Woodland Company (IWC), specializing in investment and advisory services for sustainable forestry
- At the end of 2023, a partnership with the Naturalis Biodiversity Center was launched, one of the world's leading centers of biodiversity knowledge and research



Encourage clients' transition to circular models

- Financing of EUR 3.3mn allowing Ardennaise, major player in the foundry industry, to recycle 90% of black moulding sand
- Logistics sector pioneer Brambles issued a EUR
   500mn green bond in 2023 with BNP Paribas as joint bookrunner, the first by an Australian company dedicated to the circular economy
- "Arval car sharing" offers digital solutions for reservations and pooled use of service vehicles within a company, maximising fleet usage rate and optimising vehicle numbers



Develop products and services that are widely accessible

- An objective of 6 million beneficiaries from products and services supporting financial inclusion by 2025
- Continue to support Social Enterprises: at end 2023, the Bank supports over 3,450 impact enterprises through financing, banking services and investments
- Increase corporate philanthropic commitments to EUR 200mn by 2025, including support to youth, refugees, etc.



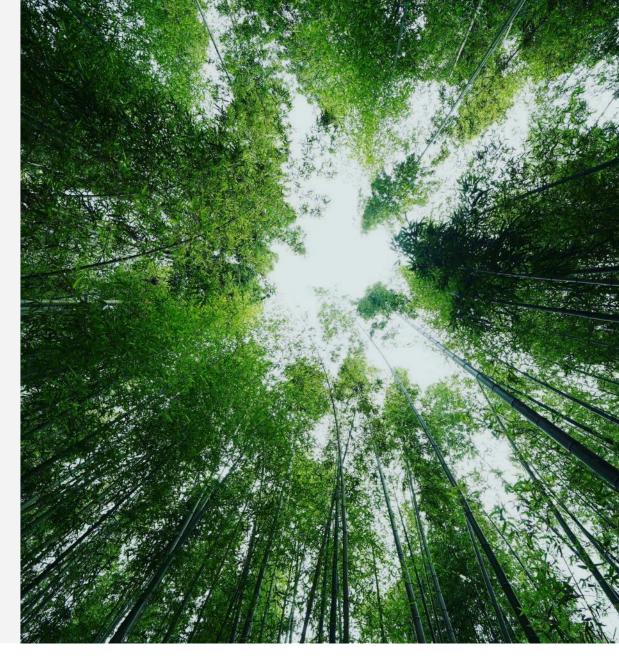
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### **BNP Paribas: A Frequent Issuer In The Green Bond Market**

BNP Paribas is a regular issuer in the green bond market and continues to offer investors further insight into its sustainability strategy in line with its commitments, mainly with public issuances



- Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 6yr

GREEN

SECOND

**BOND ISSUANCE** 

GREEN

SEVENTH

- Pricing at €MS+55bps
- SPO by Oekom
- Assurance Report by EY

#### BNP PARIBAS **EUR** 1.125% 750.000.000 due 2024 (Feb 2019) BOND ISIN: FR0013405537 Second Issuance in Senior Non-Preferred format GREEN

- Rating: Baa1/A-/A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 5.5yr

THIRD

EIGHTH (

- Pricing at €MS+100bps
- SPO by ISS-Oekom
- Assurance Report by EY

#### BNP PARIBAS **ISSUANCE** EUR **0.500%** due 750.000.000 2026/25 (Nov 2019) BOND

- ISIN: FR0013465358
- Third Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 6.5NC5.5

GREEN

-OURTH

HLUIN

- Pricing at €MS+75bps
- SPO by ISS-Oekom
- Assurance Report by EY

#### BNP PARIBAS EUR ISSUANCE 0.375% due 750.000.000 2027/26 (Oct 2020) BOND

- ISIN: FR00140005J1
- Fourth Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 7NC6

GREEN

ŦĿ

GREEN

TENTH

Pricing at €MS+80bps

Assurance Report by EY

SPO by ISS-ESG1

BNP PARIBAS USD 1.675% due 1.000.000.000 2027/26 (June 2021)

- ISIN: US09659X2Q47
- Fifth Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 6NC5
- Pricing at €MS+80bps
- SPO by ISS-ESG1
- Assurance Report by EY

#### **BNP PARIBAS** CHF 230.000.000 0.1475% due 2027/26 (July 2021)

- ISIN: CH1125186663
- Sixth Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Tenor of 6NC5
- Pricing at CHF MS+53bps
- SPO by ISS-ESG1
- Assurance Report by EY

#### **BNP PARIBAS BOND ISSUANCE EUR** 0.5% due 1.000.000.000 2028/27 (Nov 2021)

- ISIN: FR0014006NI7
- Seventh Issuance in Senior Non-Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Maturity of 6.5NC5.5
- Pricing at €MS+68bps
- SPO by ISS-ESG1
- Assurance Report by EY

#### BNP PARIBAS **ISSUANCE** 4.375% due 1.000.000.000 2029/28 (Jan 2023) BOND ISIN: FR001400DCZ6 GREEN

Eighth Issuance in Senior Non-Preferred format

FUR

- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Maturity of 6NC5
- Pricing at €MS+145bps
- SPO by ISS-ESG1
- Assurance Report by EY

#### BNP PARIBAS **EUR BOND ISSUANCE** 4.250% due 1,000,000,000 2031/30 (April 2023) ISIN: FR001400H9B5 Ninth Issuance in Senior Non-

- Preferred format
- Rating: Baa1/A-/ A+/A(High) by Moody's/S&P/Fitch/DBRS
- Maturity of 8NC7
- Pricing at €MS+137bps
- SPO by ISS-ESG1
- Assurance Report by EY

Note: Issuances under the scope of this annual report are as of end of December 2023 <sup>1</sup>SPO at framework level complemented by an annual SPO at Use of Proceeds level



### **BNP Paribas' Green Bonds: Initial Statement**

- BNP Paribas' Green Bond Framework is aligned with the Green Bond Principles as administered by ICMA
- The portfolio of Eligible Green Assets amounts to c. EUR 10.4bn (total drawn amount), backing up to EUR 8.3bn in Green Bond issuances, as of end of December 2023
- BNP Paribas is reporting on its own share of GHG emissions avoided, i.e., the CO<sub>2</sub> eq. emissions avoided which BNP Paribas is responsible for
- 100% of the proceeds are allocated to the financing or refinancing of Eligible Green Assets according to the Eligible Categories of BNP Paribas' Green Bond Framework as of the date of this report
- The financed categories of the entire portfolio of Eligible Green Assets are identified in Slide 17. Out of the EUR 10.4bn (total drawn amount), 37% of the Green Assets are still under construction
- BNP Paribas carefully selects its Eligible Green Assets according to the features of its Green Bond framework. In addition to the assets' high positive impacts and standards, this screening process also considers any negative social or environmental impacts. For more details, please consult our 2023 Second Party Opinion provided by ISS-Corporate<sup>1</sup>

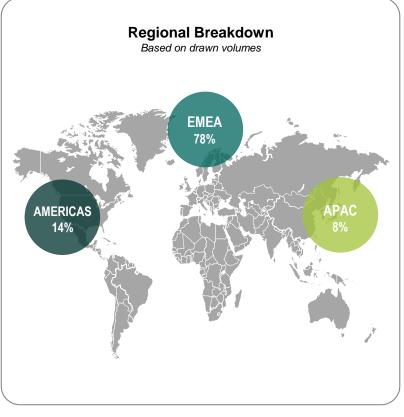
1https://invest.bnpparibas/document/2023-green-bond-iss-second-party-opinion-18-june-2024



# **BNP Paribas' Green Assets Portfolio: 2023 Impact Figures**

This slide presents an overview of drawn volumes allocated to each eligible category, considering an overview of projects in operation and under construction. It includes the regional breakdown of the portfolio of Eligible Green Assets. The details of these figures can be found in the following slides

|          | Category  | Sub-Category   | Total Volume (EUR Mn) (of which in construction) | 2023 Impact Indicators*   |
|----------|---|--|--|---|
| 竹        | Renewable Energy (including Personal Finance assets)  | Offshore and onshore wind,<br>CSP, hydro, PV, BESS   | 6,117.7<br>(2,205.6)                             | <b>1,104.5</b> tCO <sub>2</sub> eq. Emissions<br>Avoided per million EUR Invested**   |
|          | Transportation  | Electric buses, rail transport and infrastructure  | 481.1<br>(136.2)                                 | <b>42.5</b> tCO <sub>2</sub> eq. Emissions Avoided per million EUR Invested   |
| <b>(</b> | Private Energy Efficiency<br>(Personal Finance assets)  | Improvement of energy efficiency/ efficient solutions  | 1,097.5<br><i>(0)</i>                            | <b>16.8</b> tCO₂ eq. Emissions Avoided per million EUR Invested   |
|          |   |  | 7,696.3<br>(2,341.8)                             | <b>883.0</b> tCO <sub>2</sub> eq. Emissions Avoided per million EUR Invested***   |
|          | Green Buildings   | Buildings with internationally recognised environmental certifications   | 1,963.5<br>(871.7)                               | <ul> <li>2.7 tCO<sub>2</sub> eq. Emissions per million EUR Invested</li> <li>2.5 kgCO<sub>2</sub> eq. Emissions per Square Meter</li> </ul> |
|          | Water Treatment & Distribution, Pollution Prevention & Control and Energy Efficiency projects | Water treatment and distribution, recycling, transmission lines, manufacture of batteries and other green assets | 783.5<br>(674.8)                                 | <b>9.6</b> tCO <sub>2</sub> eq. Emissions per million<br>EUR Invested   |
|          |   |  | 2,747.0<br>(1,546.5)                             | <b>3.3</b> tCO <sub>2</sub> eq. Emissions per million EUR Invested***   |
|          |   |  | 10,443.3 <sub>Total I</sub>                      | million EUR invested  |



<sup>\*</sup>Considering BNP Paribas share of financing in the project cost at origination

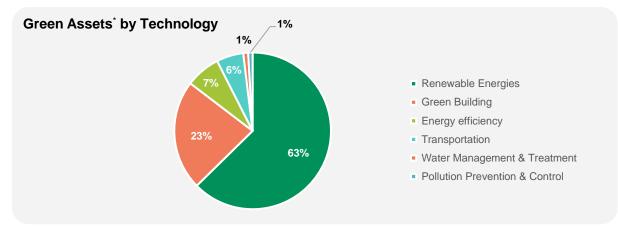


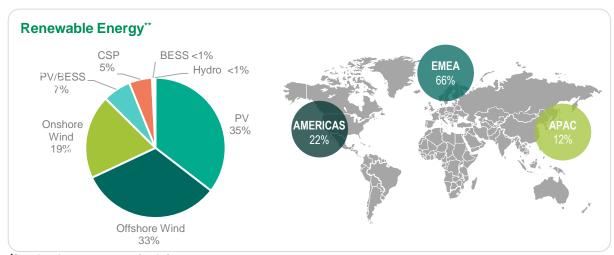
<sup>\*\*</sup>Projects under construction are considered for the Renewable Energy category, but excluded from all the other Eligible Categories

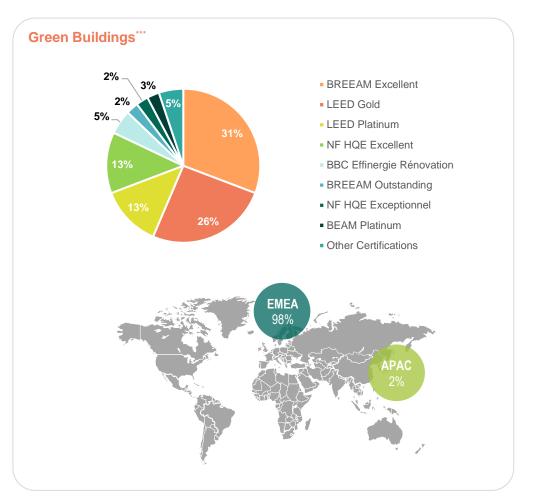
<sup>\*\*\*</sup>Weighted average per drawn volume with respect to each Eligible Category

# 2023 Annual Report: Overview (CIB Only)

#### CIB represents 83% of the portfolio of Eligible Green Assets







<sup>\*\*</sup>Battery Energy Storage Systems (BESS), Concentrated Solar Power (CSP), Solar photovoltaic (PV); Five projects are portfolios with more than one renewable energy technology – thus, the drawn volume is the weighted average based on the installed capacity per type of technology \*\*\*Three buildings have more than one green certification, but only one was considered in the chart dataset; "Other Certifications" include BEAM Plus GOLD, EDGE Certified (Lvl 1) and WIREDSCORE Platinum



<sup>\*</sup>Based on drawn amounts as of end of 2023

# 2023 Annual Report: Sector Deep-Dive – Greenhouse Gas Emissions Avoided (1/2)

# Renewable Energy

|   |                                 | Number of | Capacity | Annual              |                                      | Total   | Operation |
|---|---------------------------------|-----------|----------|---------------------|--------------------------------------|---|-----------|
| Technology  | Countries                       | Projects  | (MW)     | Production<br>(GWh) | Annual tCO <sub>2</sub> eq. Avoided* | BNP Paribas Amount of the fin-<br>(or EUR eq.) as o |           |
| PV  |                                 | 46        | 12,087   | 32,351              | 2,323,524.7                          | 1,919.8   | 1,214.3   |
| CSP   |                                 | 13        | 816      | 1,957               | 61,659.1                             | 286.5   | 286.5     |
| Onshore Wind  |                                 | 47        | 12,763   | 27,157              | 1,270,998.4                          | 1,049.7   | 726.2     |
| Offshore Wind   | AU, BE, BR, CL, FR, DE, ES, IE, | 28        | 15,389   | 59,496              | 2,606,431.7                          | 1,763.6   | 949.8     |
| PV/BESS   | IN, IT, JP, MY, NL, PA, PE, PT, | 8         | 4,716    | 8,100               | 453,084.4                            | 352.1   | 15.8      |
| BESS  | SW, TW, UAE, UK, US             | 2         | 200      | 77                  | 11,110.9                             | 26.5  | -         |
| Hydro   |                                 | 1         | 119      | 388                 | 17,925.6                             | 17.0  | 17.0      |
| Private Rooftop and Solar PV<br>(Personal Finance assets) |                                 | 2         | 93       | 98                  | 12,112.9                             | 702.5   | 702.5     |
| TOTAL   |                                 | 147       | 46,183   | 129,625             | 6,756,847.6                          | 6,117.7   | 3,912.1   |
|   |                                 |           | .,       | -,-                 | -,,-                                 | -,  | -,-       |

| GHG Emissions Avoided  | 1,104.5 | Estimations include projects |
|--|---------|------------------------------|
| (tCO <sub>2</sub> eq. emissions avoided per EUR mn Invested) | 1,104.5 | under expansion/construction |



|                                   |                                    |                    | Annual tCO <sub>2</sub> eq. Avoided* | Total   | Operation |
|-----------------------------------|------------------------------------|--------------------|--------------------------------------|---|-----------|
| Technology                        | Countries                          | Number of Projects | (for projects in operation)          | BNP Paribas Amount of the financing (drawn) in EUR mn (or EUR eq.) as of 31/12/2023 |           |
| Electric Buses**                  | ED IT OLDA ALLOO EC TR             | 3                  | 12,326.0                             | 136.6   | 76.0      |
| Railway Infrastructure and Fleets | — FR, IT, CL, PA, AU, CO, EG, TR — | 8                  | 8,114.3                              | 344.5   | 268.9     |
| TOTAL                             |                                    | 11                 | 20,440.3                             | 481.1   | 344.9     |

| GHG Emissions Avoided 42.5                                   | Projects under construction are |
|--|---------------------------------|
| (tCO <sub>2</sub> eq. emissions avoided per EUR mn Invested) | not included in estimations     |

<sup>\*\*</sup>Project scenario assumes that all new electrical buses will replace old EURO III buses (as per the client's sustainability strategy)



<sup>\*</sup>Based on BNP Paribas share of financing in the project cost at origination

# 2023 Annual Report: Sector Deep-Dive – Greenhouse Gas Emissions Avoided (2/2)

| Private Energy Efficiency Pro  Category                         | Countries | Countries Number of To |       | Annual tCO <sub>2</sub> eq. Avoided** (for projects in | BNP Paribas Amount of the financing (drawn) in EUR mn (or EUR eq.) as of 31/12/2023 |                       |  |
|---|-----------|------------------------|-------|--|---|-----------------------|--|
|   |           | Portfolios             | (GWh) | operation)   | Total   | Operation             |  |
| Private Energy Efficiency Projects<br>(Personal Finance assets) | FR        | 2                      | 149   | 18,417.8   | 1,097.5   | 1,097.5               |  |
|   |           |                        |       | G Emissions Avoided                                    | 16.8  | No projects are under |  |

#### **Summary of Greenhouse Gas Emissions Avoided**

|          | Eligible Project Category                            | Number of projects/<br>Portfolios | Drawn Volume | GHG Emissions Avoided** | GHG Emissions Avoided**<br>per EUR mn eq. invested |
|----------|--|-----------------------------------|--------------|-------------------------|--|
|          | Unit   | (#)                               | (EUR mn eq.) | (tCO <sub>2</sub> eq.)  | (tCO <sub>2</sub> eq./ EUR mn eq.)                 |
|          | (Renewable Energy – CIB)                             | 145                               | 5,415.2      | 6,744,734.7             | 1,245.5  |
|          | (Private Rooftop Solar PV – Personal Finance assets) | 2                                 | 702.5        | 12,112.9                | 17.2   |
| 竹        | Total Renewable Energy                               | 147                               | 6,117.7      | 6,756,847.6             | 1,104.5***   |
|          | Transportation                                       | 11                                | 481.1        | 20,440.3                | 42.5   |
| <b>(</b> | Energy Efficiency - Personal Finance assets          | 2                                 | 1,097.5      | 18,417.8                | 16.8   |
|          | Total  | 160                               | 7,696.3      | 6,795,705.7             | 883.0***   |

<sup>\*</sup>Personal Finance portfolio of Energy efficiency projects to consumer lending

<sup>\*\*\*</sup>Weighted average per drawn volume with respect to each category in the portfolio



<sup>\*\*</sup>Based on BNP Paribas share of financing in the project cost at origination

# 2023 Annual Report: Sector Deep-Dive – Greenhouse Gas Footprint\*

|       | Green Buildings   |                                   |                    |                 |  |   |   |
|-------|---|-----------------------------------|--------------------|-----------------|--|---|---|
|       | Certifications  | Countries                         | Number of Projects |                 | Estimated Carbon Footprint<br>(tCO <sub>2</sub> eq.)**                   | BNP Paribas Amount of the financing (drawn) in EUR mn (or EUR eq.) as of 31/12/2023 |   |
|       |   |                                   | In construction    | In<br>operation | (for buildings in operation)   | Total   | In Operation  |
| Gold/ | EAM Outstanding/Excellent, LEED Platinum/Gold, BEAM Plus Platinum, EDGE Certified (Lvl1), NF HQE Exceptionnel/Excellent, Effinergie Rénovation, WIREDSCORE Platinum | CN, FR, IE, IT, NL,<br>PT, ES, SG | 16                 | 23              | 2,914.0  | 1,963.5   | 1,091.8   |
|       |   |                                   |                    |                 | Emissions Intensity (tCO <sub>2</sub> eq. emissions per EUR mn Invested) | 2.7   | Projects under construction are not included in estimations |

|     | Other Eligible Assets   |                                       |                    |                 |  |   |   |
|-----|---|---------------------------------------|--------------------|-----------------|--|---|---|
|     | Sub-categories  | Countries                             | Number of Projects |                 | Estimated Carbon Footprint (tCO <sub>2</sub> eq.)**                      | BNP Paribas Amount of the financing (drawn) in EUR mn (or EUR eq.) as of 31/12/2023 |   |
|     |   |                                       | In construction    | In<br>operation | (for projects in operation)  | Total   | In Operation  |
| (Re | er Treatment & Distribution, Pollution Prevention & Control cycling), Transmission Lines, Smart Grids, Battery Energy rage Systems and Manufacturing of Energy Efficient equipmen | AO, AU, BE, ES, FR,<br>HU, SE, UK, US | 14                 | 3               | 1,048.2  | 783.5   | 108.7   |
|     |   |                                       |                    |                 | Emissions Intensity (tCO <sub>2</sub> eq. emissions per EUR mn Invested) | 9.6   | Projects under construction are not included in estimations |

<sup>\*</sup>Carbon Footprint is estimated based on economic activity data collected from the projects' borrower companies or, when not available, the economic activity-based emissions data from the Partnership for Carbon Accounting Financials (PCAF)
\*\*Based on BNP Paribas share of financing in the project cost at origination



## **Examples Of Corporate Green Assets Included In 2023**

The following assets were added to the portfolio of Eligible Green Assets during 2023 and illustrate the highly recognised standards of our assets



#### Solek

#### Solar power plants

- Solar photovoltaic utility-scale and PMGD plants located in the Central Region of Chile
- One of the PV plants to be commissioned in the 4<sup>th</sup> quarter of 2024 and will be Solek's largest project to date in Chile, with an estimated annual production of 200 GWh, which corresponds to the consumption of 25,000 households, preventing 84,000 tones of carbon emissions
- The solar power plants will contribute to the long-term decarbonisation strategy promoted by the Chilean government

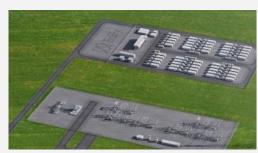


https://solek.com/admin/upload/data/Consolidated%20Annual%20



# **Koorangie Energy Storage System BESS**

- The energy storage system will help facilitate additional renewable energy generation in the Murray River Renewable Energy Zone by increasing penetration and power system stability as well as delivering affordable, reliable and dispatchable clean electricity capable of powering 350,000 homes for 2 hours
- The Victorian Government is supporting the project as part of a program to strengthen the grid to host new renewable generation needs and secure its energy future whilst tackling climate change



https://edifyenergy.com/wp-content/uploads/2023/10/Media-Release-

# Envision AESC Douai Manufacture of Batteries

- Battery production project financing for the first phase of a new gigafactory located in Douai, France, representing 9 GWh of capacity
- The project is sponsored by AESC, a global leader in the development and manufacturing of high-performance batteries for EV and energy storage systems, and financed by the European Investment Bank
- It aims to equip Renault's next generation flagship EV and support Renault's ambition to reach 100% EV sales in Europe by 2030



https://www.arteliagroup.com/project/envision-battery-gigafactory-in-douai/



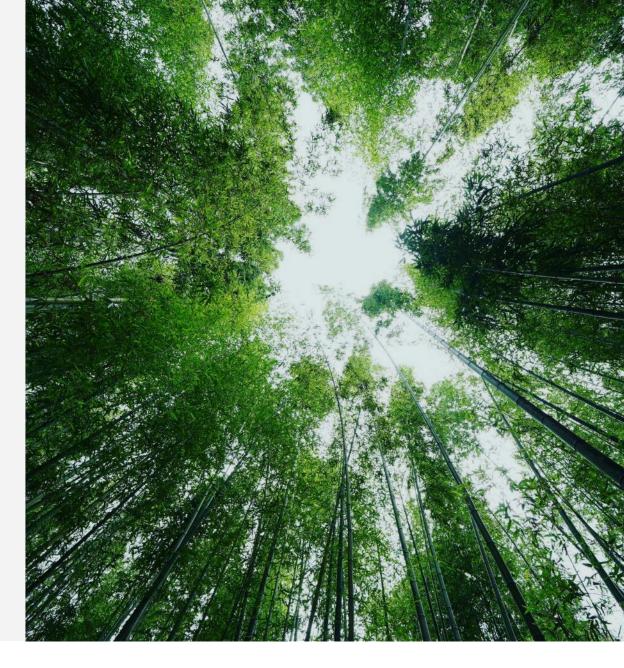
# **AGENDA**

Latest Updates on BNP Paribas' CSR Policy

Overview of the single portfolio of Eligible Green Assets (2023)

BNP Paribas Green Bond Methodology Notes

**Q4** External Review



# **Methodological Notes – Renewable Energy**

- The impact methodology described herein refers to the Renewable Energy eligible category, including Solar Photovoltaic, Onshore and Offshore Wind, Concentrated Solar Power and the other technologies listed in the eligible category
- The avoided emissions represent the share of BNP Paribas in the total GHG emissions avoided by these renewable energy systems. The methodology used for the computation of the CO<sub>2</sub> emissions avoided relies on EIB's Project Carbon Footprint Methodologies\*
- BNP Paribas estimates its GHG emissions avoided based on its share of financing in the cost of projects included in the portfolio of Eligible Green Assets

Avoided GHG emissions (in tCO<sub>2</sub> eq./year)

GHG emissions of = the Renewable Project (in tCO<sub>2</sub> eq./year) GHG baseline emissions of project's country grids
(in tCO<sub>2</sub> eq./year)



A diverse Renewable Energyportfolio with projects across EMEA (70%), APAC (10%) and AMERICAS (20%)

- 46% Wind
- 6% PV/BESS
- 31% Solar PV
- 5% CSP
- 11% Private Rooftop Solar PV (PF assets)
- <1% BESS</li><1% Hydro</li>

#### **2023 IMPACT ASSESSMENT**

- ✓ GHG emissions avoided via BNP Paribas financing\*\*: 6,756,847.6 tCO₂ eq.
- ✓ GHG emissions avoided per EUR mn invested by BNP Paribas: 1,104.5 tCO₂ eq./EUR mn invested

Percentages are based on drawn volumes per category (not project count) and include Personal Finance assets

\*https://www.eib.org/attachments/lucalli/eib\_project\_carbon\_footprint\_methodologies\_2023\_en.pdf

\*\*Including Personal Finance assets



# **Methodological Notes – Transportation**

- The impact methodology described herein refers to the Transportation eligible category
- Similarly to the impact of Renewable Energy projects, the avoided emissions represent the estimated share of GHG emissions avoided associated to BNP Paribas' share of financing in the cost of transportation projects. When possible, BNP Paribas uses the actual GHG emissions avoided figures provided by the project's Company. For metro lines, when no independent estimation is available, the estimated emissions of the project are calculated based SNCF CO<sub>2</sub> Information for Transportation Services Methodology\*
- The avoided emissions are calculated assuming emissions occurred without the existence of the green project

Avoided GHG emissions (in tCO<sub>2</sub> eq. / year)

Project Emissions (in tCO<sub>2</sub> eq. / year)

Average distance travelled by passenger x CO<sub>2</sub> emission per kilometer for a passenger/ type of transport x Total number of passengers per year

Base Scenario (in tCO<sub>2</sub> eq. / year)

Where the same passengers would use different means of transport if the Project did not exist



28% of the Transportation portfolio constitutes of financings to Electrical Buses and 72% to infrastructure projects (metro/train lines and train fleet, accounting for a total of 1049 km of railways)

#### 2023 IMPACT ASSESSMENT\*\*

- ✓ GHG emissions avoided via BNP Paribas financing: 20,440.3 tCO₂ eq.
- ✓ GHG emissions avoided per EUR mn invested by BNP Paribas: 42.5 tCO₂ eq. / EUR mn invested

Percentages are based on drawn volumes per category; not project count

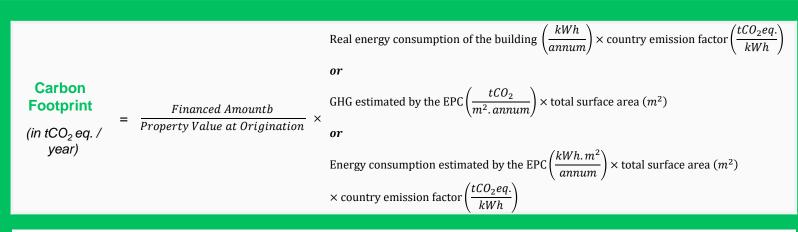
<sup>\*\*</sup>Excluding emissions avoided of projects still under construction (28% of the drawn volume) – 3 Infrastructure projects and 1 Electric Buses project out of 11 Transportation projects



<sup>\*</sup>http://medias.sncf.com/sncfcom/pdf/co2/Methodologie\_generale\_Info\_CO2\_EN.pdf

# **Methodological Notes – Green Buildings**

- The impact methodology described herein refers to the Green Buildings eligible category
- The uses of proceeds eligible to this category include acquisition and construction of green buildings with environmental certifications (minimum BREEAM Excellent, LEED Gold, NF **HQE** Excellent or equivalent certifications duly supported by sustainability evidence) and retrofit of commercial and public buildings
- The impact report, as for the previously reported categories, is presented on a portfolio basis and the estimated carbon footprint is computed according to the methodologies presented





#### **Green Building Environmental** Certifications















#### **2023 IMPACT ASSESSMENT**

- √ 23 operational Green Buildings accounting for a total of EUR 1,091.8 mn eq. and 1,176,866.1 m<sup>2</sup>
- ✓ GHG footprint of BNP Paribas\*: 2,914.0 tCO<sub>2</sub> eq.
- ✓ GHG footprint per EUR mn invested by BNP Paribas\*: 2.7 tCO₂ eq. / EUR mn invested
- ✓ GHG emissions intensity per square meter\*: 2.5 kgCO₂ eq. / m²

\*Excluding emissions of buildings still under construction (44%)



# **Methodological Notes – Other Eligible Assets**

- The impact methodology described herein refers to the Water Treatment & Distribution, Pollution Prevention & Control and Energy Efficiency – CIB eligible categories, where a basic attribution concept is applied
- The eligible asset accounts for the portion (attribution factor) of the annual emissions of the project which is determined by the ratio between BNP Paribas' outstanding amount and the total equity and debt of the financed project
- The carbon footprint of each project is therefore calculated by multiplying this attribution factor) by the emissions of the respective project
- For Private Energy Efficiency projects (PF assets), GHG Emissions avoided are computed based on the Renewable Energy methodology (see Slide 24)

 Carbon Footprint (in  $tCO_2$  eq. / year)
 =
  $Financed\ Amount_p}{Total\ (debt\ + equity)_p}$  ×
  $Project\ emissions^*$  

 Water Treatment & Distribution: 11%
 2023 IMPACT ASSESSMENT\*\*

 Y
 3 operational projects accounting for a total of EUR 108.7mn eq.

 Y
 GHG footprint of BNP Paribas: 1,048.2 tCO<sub>2</sub> eq.

 Y
 GHG footprint per EUR mn invested by BNP

Paribas\*: 9.6 tCO2 eq. / EUR mn invested

\*When project emissions are not available, the assumption based on the total GHG emissions per category in the project's country and total volume of financed assets per category will be considered

<sup>\*\*</sup>Excluding projects under construction. Emissions are estimated based on economic activity data collected from the borrower company. These emissions are estimated using official statistical data/acknowledged environmentally extended input-output (EEIO) tables providing region- or sector-specific average emission factors expressed per economic activity



Percentages are based on drawn volumes per category (not project count)

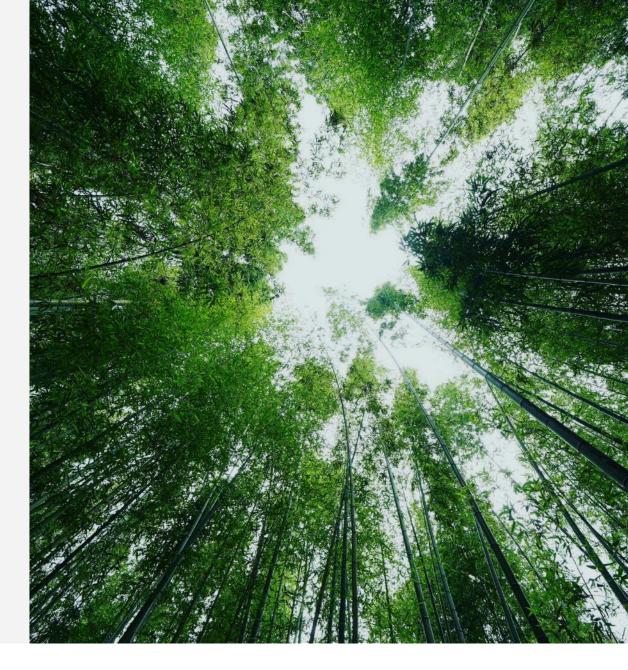
# **AGENDA**

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04 External Review



## Second Party Opinion - Sustainability Quality Of The Issuer And Its Green Bonds Portfolio

### **ISS-CORPORATE ▷**

"ISS reviewed a total volume of EUR 1,846.13 million of new green assets added since May 10, 2023, complying with the use of proceeds categories listed in the Issuer's Green Bond Framework"

| SPO SECTION  | SUMMARY   | EVALUATION <sup>3</sup>                                   |
|--|---|---|
| Part I:<br>Sustainability<br>quality of the<br>Green Bonds<br>asset portfolio      | The green bonds are (re)financing eligible asset categories which include Sustainable Water and Wastewater Management, Renewable Energy, Energy Efficiency, Pollution Prevention & Control, Green Buildings, and Transportation.  The use of proceeds categories individually contribute to one or more of the following SDGs:  The environmental and social risks associated with the use of proceeds categories have been well-managed. | Positive  |
| Part II:  Consistency of the Green Bonds with BNP Paribas' Sustainability Strategy | The key sustainability objectives and the rationale for issuing green bonds are clearly described by the Issuer. All the project categories considered are in line with the Issuer's sustainability objectives.   | Consistent<br>with Issuer's<br>sustainability<br>strategy |
| Annex 1:<br>Alignment of the<br>framework with<br>the Green Bond<br>Principles     | The Issuer has defined a formal concept for its Green Bond Framework regarding use of proceeds, processes for project evaluation and selection, management of proceeds and reporting. This concept is in line with the GBP. The full assessment can be found on ISS-Corporate's website and BNP Paribas' website.   | Aligned   |

| USE OF PROCEEDS<br>(PRODUCTS/SERVICES)             | CONTRIBUTION<br>OR<br>OBSTRUCTION <sup>5</sup> | SUSTAINABLE<br>DEVELOPMENT GOALS   | USE OF PROCEEDS<br>(PRODUCTS/SERVICES)           | CONTRIBUTION<br>OR<br>OBSTRUCTION <sup>5</sup> | D |
|--|--|--|--|--|---|
| Green Buildings                                    | Significant<br>contribution                    | 11 RECEIVABLE CORES  | Solar PV<br>(Renewable Energy)                   | Significant<br>Contribution                    |   |
| Recycling  | Significant<br>Contribution                    | 12 REPORTED SECTION SE | Rooftop PV                                       | Significant<br>Contribution                    |   |
| Water Distribution                                 | Significant<br>Contribution                    | 6 RETANDER   | (Renewable Energy)                               | Significant                                    |   |
| Wastewater Treatment                               | Significant<br>Contribution                    | 6 CHANNE   | Battery Energy Storage Systems (BESS)            | Contribution                                   |   |
| Wind Power<br>Onshore & Offshore                   | Significant<br>Contribution <sup>6</sup>       | 7 STERRAL OR 13 STATE CONT.  | Electric Vehicles powered by renewable energy    | Significant<br>Contribution                    |   |
| (Renewable Energy)                                 |  | 718  | Electric Vehicles                                | Limited  |   |
| Hydropower   | Significant<br>Contribution                    | 7 STUDING LINE 13 STEEL  | powered by electricity from the<br>national grid | Contribution                                   |   |
| (Renewable Energy)  Concentrated Solar Power (CSP) | e Energy)                                      | 7 SPECIAL ME 13 CAUSE  | Energy Efficiency                                | Limited<br>Contribution                        |   |
| (Renewable Energy)                                 | Contribution                                   |  | Railway and Metro (Transportation)               | Limited<br>Contribution                        |   |

Source: the full version of the report is publicly available and may be consulted in the following link <a href="https://invest.bnpparibas/document/2023-green-bond-iss-second-party-opinion-18-june-2024">https://invest.bnpparibas/document/2023-green-bond-iss-second-party-opinion-18-june-2024</a>. The above extracts are taken from the Second Party Opinion report from ISS-Corporate and are indicative only.



SUSTAINABLE DEVELOPMENT GOALS

## **Independent Assurance Report From KPMG**

Report of the independent verifier on BNP Paribas' 2023 Green Bond Reporting on the compliance of the Green Assets selected for the Green Bonds with BNP Paribas' Green Bond Framework, on the impact reporting provided to investors and on the management of the net proceeds



- ✓ "In our capacity as independent practitioner, we have undertaken a reasonable assurance engagement on the following information as of December 31st, 2023, (the Information), in relation with the Green Bonds issued by BNP Paribas (the Entity) in November 2016, April 2018, February 2019, November 2019, October 2020, June 2021, July 2021, November 2021, January 2023 and April 2023 presented in the Green Bond reporting (the Report), available on the Entity's website1 figuring on pages 17 to 22 of the attached document and consisting in :
  - the allocation, of funds raised by the Entity through the Green Bonds issued in November 2016, April 2018, February 2019, November 2019, October 2020, June 2021, July 2021, November 2021, January 2023 and April 2023 (the Issuances) contained in the Report, to the assets identified as eligible by the Entity (the Eligible Green Assets),
  - the impact indicators of the Eligible Green Assets: avoided GHG emissions for Renewable Energy, Energy Efficiency and Transportation Assets, and Carbon Footprint on Green Building and other Eligible Green Assets."
- ✓ "The Information has been prepared in accordance with the basis of preparation determined by the Entity in the context of the Green Bond Framework (the Framework)."
- ✓ "We verified the existence of internal control and risk management procedures implemented by the Entity"
- ✓ "We verified that the amount of funds allocated to assets is less than or equal to the amount of these assets as of December 31st, 2023"
- "We verified that the methods for measuring the impact indicators related to the selected Eligible Green Assets, as summarized in the section 3 of the Report, have been properly applied, without calling them into question"

Source: the full version of the report is publicly available and may be consulted in the following link <a href="https://invest.bnpparibas/document/2023-green-bond-kpmg-assurance-report-july-2024">https://invest.bnpparibas/document/2023-green-bond-kpmg-assurance-report-july-2024</a>. The above extracts are taken from the independent assurance report from KPMG and are indicative only.





# WE ARE A SUSTAINABLY MINDED COMPANY

We aim at minimising our direct impact on the environment – and have reduced our paper consumption by 2/3 in the past 5 years



# PLEASE JOIN US IN ACTIVELY CONTRIBUTING TO THE SDGs

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copies, please recycle afterwards

