# RESULTS

**SECOND QUARTER 2025** 

24 JULY 2025



The bank for a changing world

#### **DISCI AIMER**

The figures included in this presentation are unaudited.

As a reminder, on 28 March 2025, BNP Paribas published quarterly series for 2024, restated to reflect, among other things, the transposition into European Union law of the finalisation of Basel 3 (Basel 4) by Regulation (EU) 2024/1623 of the European Parliament and of the Council of 31 May 2024 amending Regulation (EU) No 575/2013, the change in the allocation of normalized equity from 11% to 12% of risk-weighted assets, and the reclassification of income and business data from the non-strategic perimeter of Personal Finance to Corporate Centre. This presentation reflects this restatement.

This presentation includes forward-looking statements based on current beliefs and expectations about future events. Forward-looking statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future events, operations, products and services, and statements regarding future performance and synergies. Forward-looking statements are not guarantees of future performance and are subject to inherent risks, uncertainties and assumptions about BNP Paribas and its subsidiaries and investments, developments of BNP Paribas and its subsidiaries, banking industry trends, future capital expenditures and acquisitions, changes in economic conditions globally, or in BNP Paribas' principal local markets, the competitive market and regulatory factors. Those events are uncertain; their outcome may differ from current expectations which may in turn significantly affect expected results. Actual results may differ materially from those projected or implied in these forward-looking statements. Any forward-looking statement contained in this presentation speaks as of the date of this presentation.

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The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding. The alternative performance measures are defined in the press release published jointly with this presentation.



# **Key points**



# 2<sup>ND</sup> QUARTER 2025 |

# Solid operating performances We will pay out an interim dividend of €2.59 on 30 September 2025

		2Q25 (€m)	Chg. vs. 2Q24
Revenue growth driven by the diversified model	— Revenues	12,581	+2.5%
<ul> <li>A very good quarter at CIB (+4.0%)</li> <li>Stability at CPBS (+0.4%) and acceleration at Commercial &amp; Personal Banking (+5.0%)</li> </ul>			
<ul> <li>A very good quarter at IPS (+4.4%)</li> </ul>			
Operational efficiency and cost control	— Operating	7,232	+0.8%
Positive jaws effect (+1.7 pts)	expenses		
Gross operating income	— GOI	5,349	+5.0%
Cost of risk <sup>1</sup> below 40 bps	<ul> <li>Cost of risk<sup>1</sup></li> </ul>	38 bps	+5 bps
Pre-tax income	<ul><li>Pre-tax net income</li></ul>	4,557	+3.1%
Net income <sup>2</sup> in line with the trajectory	<ul> <li>Net income<sup>2</sup></li> </ul>	3,258	-4.0%
Reminder: a low tax rate in 2Q24 (20.8%)			
Net Tangible Book Value per share	— TBV <sup>3</sup>	€92.9	
A very solid <b>financial structure</b>	— CET1 <sup>4</sup>	12.5%	

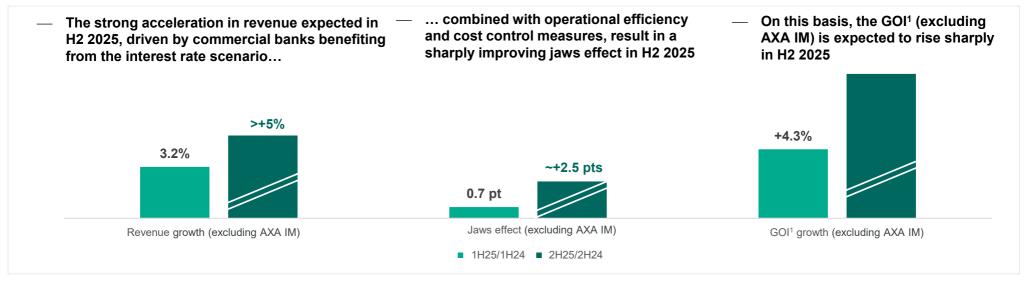
**Distribution** of earnings

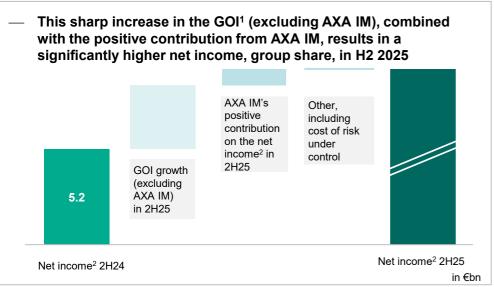
2025 interim dividend: €2.59: Paid out in cash⁵ on 30 September 2025 Share buyback finalised on 9 June 2025: €1.08bn

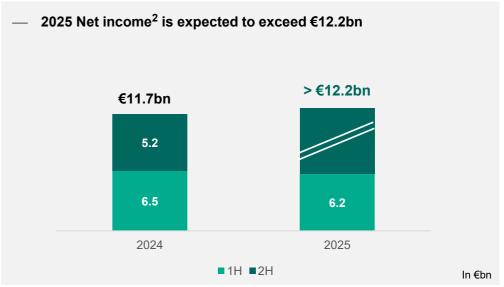
Building on the solid operating performances in 2Q25, we expect a strong acceleration in Net income in 2H25



# 2025 OUTLOOK | 2025 net income expected to exceed €12.2bn







Leveraging the growth levers already in place and the strong momentum so far in 2025, we confirm the 2024-2026 trajectory



# 2026 TRAJECTORY | We confirm our 2026 growth trajectory

1	2	3	4	5	
Revenues	Jaws effect	Cost of risk <sup>1</sup>	Net income <sup>2</sup>	EPS <sup>3</sup>	CET1 ratio⁵
> <b>+5%</b> 24-26 CAGR <sup>4</sup>	~+1.5 pts on average per year	< 40 bps	> <b>+7%</b> 24-26 CAGR <sup>4</sup>	> <b>+8%</b> 24-26 CAGR <sup>4</sup>	12.3%

CIB

• A cutting-edge platform and a powerful growth engine; continued gains in market share

Organisation adjusted to accelerate roll-out of the Originate & Distribute mechanism as part of the SIU implementation and in synergy with the rest of the Group

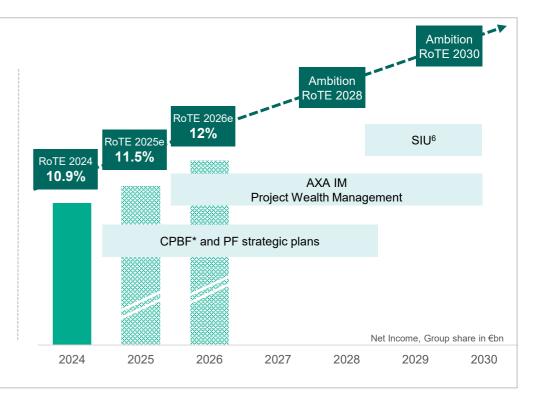
**CPBS** 

- Commercial & Personal Banking in the Euro zone : pooling of strengthened governance to accelerate investments, cross-selling and distribution of CPBS-originated assets. >+3% 2025 revenue trajectory confirmed
- 2028 CPBF\* and PF plans with a +1% expected impact on Group RoTE, including +0.5% by 2026

Continued strong organic growth dynamics

**IPS** 

Strong acceleration in development driven by transformational external growth transactions: AXA IM, Wealth Management, and Life Insurance



\*submitted to personnel representative bodies for information and consultation



— SECTION 2 –

# 2Q25 results Group



## **PROFIT & LOSS STATEMENT**

Profit & loss statement (€m)	2Q25	2Q24	Var. / 2Q24
Net banking income (NBI)	12,581	12,270	+2.5%
Operating expenses	-7,232	-7,176	+0.8%
Gross operating income	5,349	5,094	+5.0%
Cost of risk	-884	-752	+17.6%
Other net losses for risks on financial instruments <sup>1</sup>	-100	-91	+9.7%
Operating income	4,365	4,251	+2.7%
Non-operating items	192	171	+12.3%
Pre-tax income	4,557	4,422	+3.1%
Tax*	- 1,139	-886	+28.6%
Net income, Group share	3,258	3,395	-4.0%

<sup>\*</sup>Corporate income tax – average rate: 26.5% (Q2 2025); 20.8% (Q2 2024). In Q2 2024, the average rate reflected a change in the tax treatment method for financing expenses in the United States, which took effect in that quarter

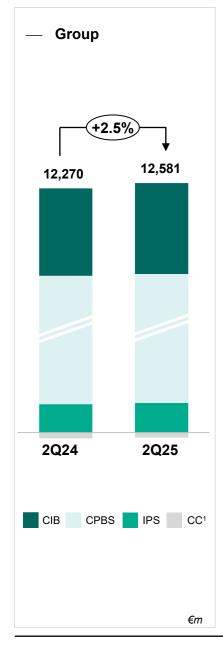


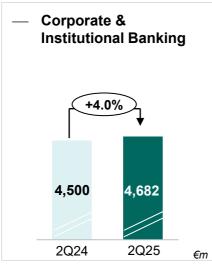
# **EXCEPTIONAL ITEMS**

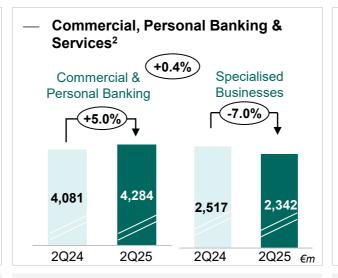
€m	2Q25	2Q24
Total revenues (a)	_	-
Restructuring costs and adaptation costs (Corporate Centre)	-63	-50
IT reinforcement costs (Corporate Centre)	-86	-98
Total operating expenses (b)	-149	-148
Total exceptional items (pre-tax) (a) + (b)	-149	-148
Total exceptional items (after-tax)	-114	-111
Effects of the hyperinflation situation in Türkiye <sup>1</sup>		
Impact on pre-tax income	-82	-51
Impact on Net income, Group share	-54	-24

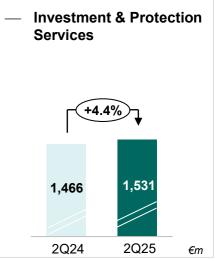


# REVENUES | 2Q25 is driven by a solid business performance in each division









A very good quarter at CIB despite the \$/€ depreciation

- Global Banking (+0.0%): growth in dynamic the wait-and-see Americas, attitude EMEA, resilience of Transaction Banking in a lower-rate environment
- Global Markets (+5.6%): high base effect in Equity & Prime Services (-14.9%) and strong growth at FICC (+26.8%), driven by macro activities
- Securities Services (+7.6%): increase driven by fees (on outstandings and transactions)

Stable revenues at CPBS (+0.4%) – a good performance by Commercial & Personal Banking (+5.0%)

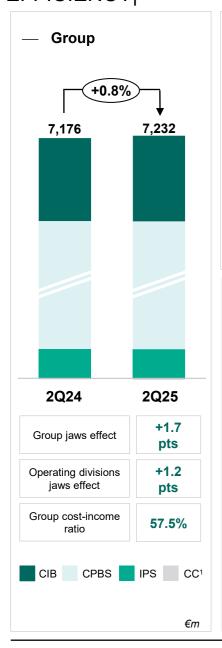
- Commercial & Personal Banking: Positive revenue trends in the euro zone (+1.2%) and strong increase at Europe-Mediterranean (+22.7%); growth in deposits (+0.8%) and loans (+1.0%).
- Arval & Leasing Solutions (-20.8%): Strong increase in organic revenues at Arval (+8.3%) and increase in revenues at Leasing Solutions (+1.7%); the impact of the normalisation of usedcar prices at Arval will begin to dissipate in 3Q25
- **Personal Finance** (+2.9%): increase driven by higher volumes and an increase in the production margin
- Strong growth at New Digital Businesses and Personal Investors (-0.9%; +11.1% at constant scope and exchange rates)

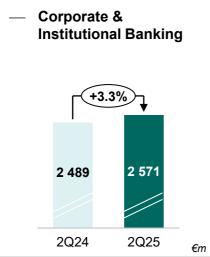
Revenue growth at IPS (+4.4%) driven by Insurance and Wealth Management

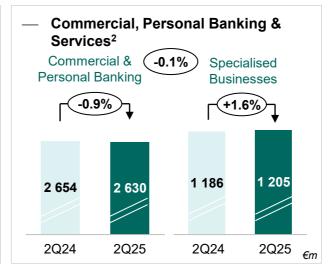
- Insurance (+8.2%): strong growth in revenues, supported by partnerships
- Wealth Management (+6.1%): growth in revenues, with an increase in fees
- Asset Management (-1.8%): decrease in revenues, due to lower financial revenues, and a Real Estate activity impacted by a market that remains lacklustre

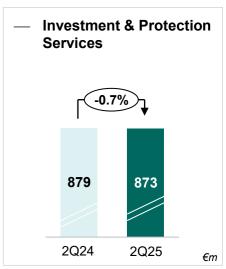
# **OPERATIONAL EFFICIENCY**

# Positive jaws effect at the Group level and across all operating divisions in 2Q25









Jaws effect: +0.7 pt, positive iaws effect in all business lines

Increase in operating expenses in support of growth

- Global Banking: operating expenses down (-0.9%). Positive jaws effect (+0.9 pt) and cost-income ratio at a very low level
- Global Markets: operating up (+5.3%) in expenses support of business development, positive jaws effect (+0.3 pt)
- Securities Services: very positive jaws effect (+3.3 pts)

Jaws effect: +0.5 pt, costs under control in all business lines

Operating expenses stable (-0.1%)

- Commercial & Personal Banking: operating expenses down (-2.0%) and positive jaws effect of +3.1 pts in the euro zone (reminder: last contribution to the DGS in Italy in Q2 2024). Increase (+3.8%) due to high inflation and a positive jaws effect of +18.9 pts at Europe-Mediterranean
- Specialised **Businesses:** increase operating expenses (+1.6%). Positive jaws effect at Arval & Leasing Solutions (+1.4 pts excluding used car revenues); Personal Finance (+1.1 pt) and NDB & Personal Investors (+4.3 pts; +4.8 pts at constant scope and exchange rates)

Jaws effect: +5.2 pts

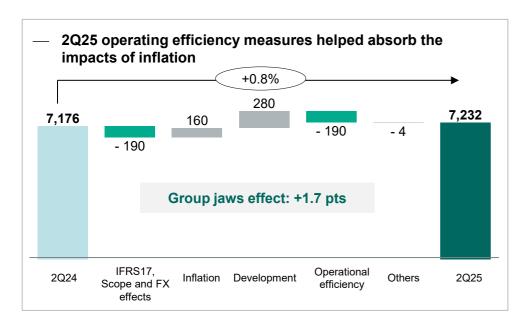
Operating expenses down at IPS (-0.7%)

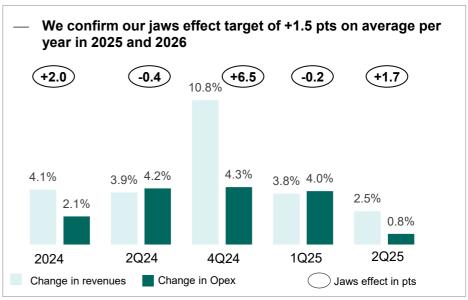
- Control of operating expenses while supporting business development
- Positive jaws effect at Insurance and Wealth Management

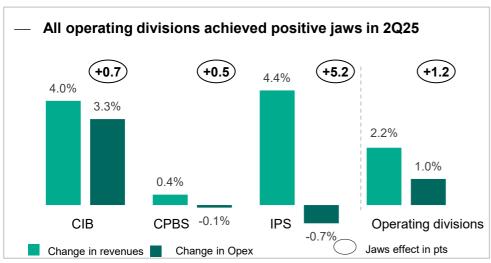


# OPFRATIONAL **EFFICIENCY** |

# Cost savings achieved are in line with the announced trajectory



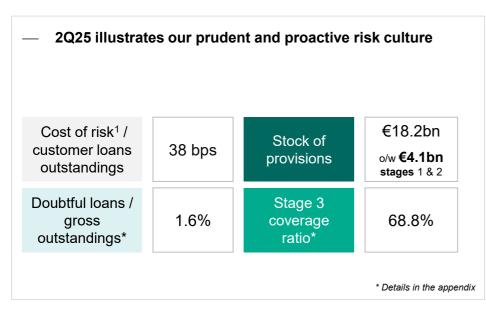


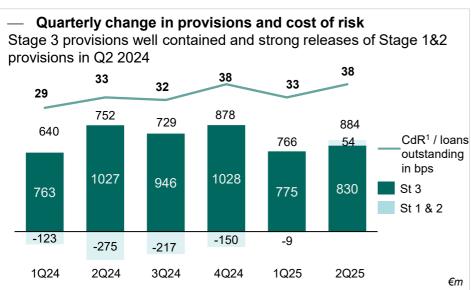


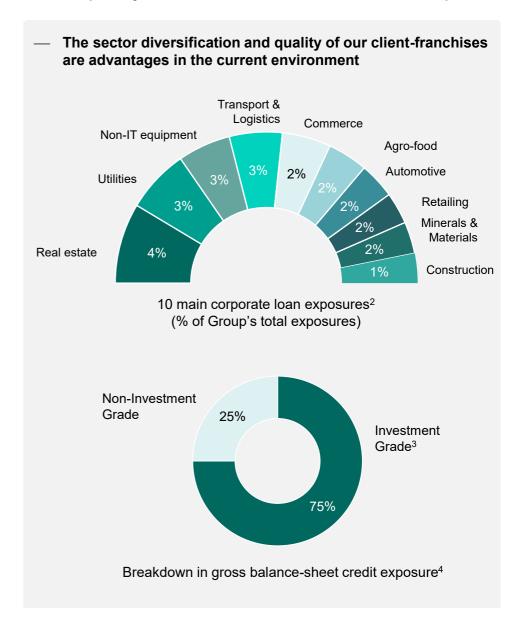
- In 1H25, ~€380m of total €600m in additional cost measures for 2025 have been achieved
- Extension of the Personal Finance adaptation plan and new CPBF strategic plan announced at the two Deep Dives
- Ongoing optimisation of sourcing and decrease in external spending
- Ongoing deployment of the industrial partnership model, in particular Cash Services



# COST OF RISK | Cost of risk under control thanks to the quality and diversification of our credit portfolio



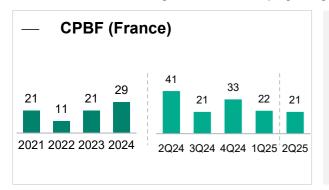




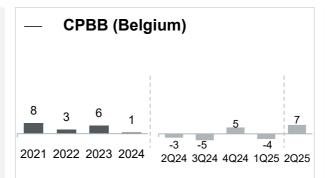


# COST OF RISK | Risk remained low across all business lines

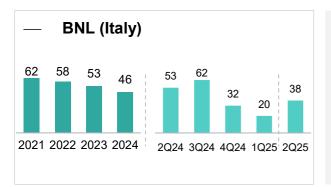
Cost of risk<sup>1</sup> / outstanding customer loans (beginning of period (bps)), including 100% of Private Banking for Commercial & Personal Banking



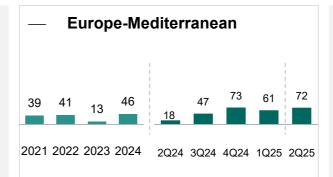
- €120m (-€119m vs. 2Q24)
- · 2Q24 characterised by a specific credit situation



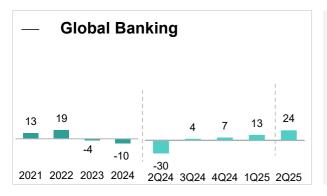
- €25m (+€36m vs. 2Q24)
- · Low stage 2 provisions compared to releases in 2Q24



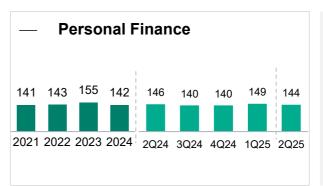
- €69m (-€26m vs. 2Q24)
- Lower cost of risk, due to a reduction in stage 3 provisions



- €69m (+€53m vs. 2Q24)
- Normalisation of cost of risk compared to a low 2Q24 base



- €108m (+€243m vs. 2Q24)
- Stage 3 provisions remain contained
- Reminder Q2 2024: high level of releases of stage 1 & 2 provisions

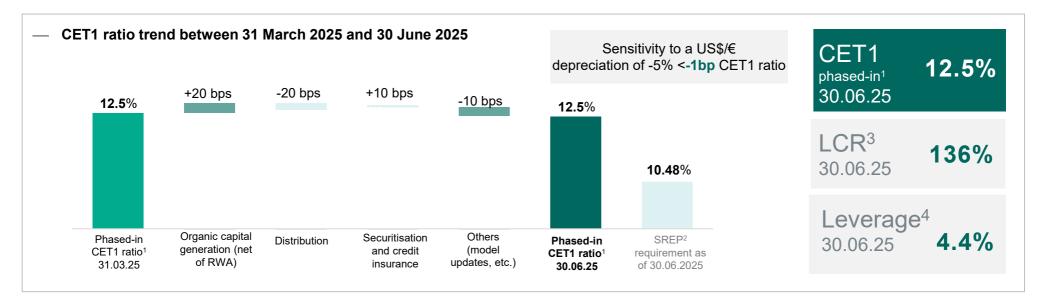


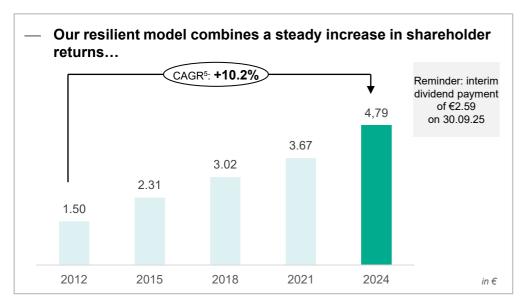
- €389m (+€7m vs. 2Q24)
- Lower stage 3 provisions confirming the structural improvement in the risk profile

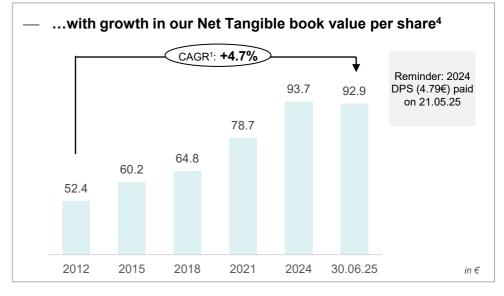
Core perimeter for 2024 and 2025



# CAPITAL | We have a robust financial structure

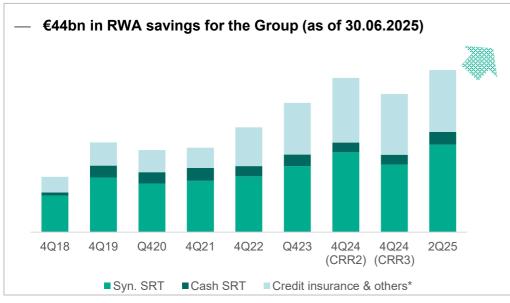






# **CAPITAL I**

# We are scaling up our efforts to optimise RWA against the backdrop of the Savings and Investment Union



- SRT¹ and credit insurance have helped save ~€44bn so far in **RWA**
- ~65 bps of CET1 of cumulative savings to 30.06.2025
- Credit and counterparty RWA reduced by ~-6.9%
- >+10 bps of CET1 confirmed for both 2025 and 2026
- New governance for euro zone Commercial & Personal Banking in order to extend SRT efforts in the coming years, with the support of our corporate and institutional franchises
- Our active origination policy and lead bookrunner status is replenishing the pipeline

# ~20 RWA optimisation transactions in 1H25 – gross savings of €12bn and an inaugural credit insurance operation at Arval CPB CIB Arval

#### An up-and-running SIU: an important opportunity for our business lines amounting to some tens of bps of RoTE

Illustration of the impact in terms of revenues, RWA and ROTE

	Revenues	RWA	ROTE
Acceleration of disintermediation	=	-	+
Development of public and private securitization	++	+	+
Increase in debt inventories (European investments)	+	+	=
FICC halo effect	++	+	+
Transaction Banking halo effect	++	+	+
IPS halo effect	+	=	+
Acceleration of proprietary SRT (CPBS)	-		+

\* Factor France excluded prior to 2022



#### Our new extra-financial targets reflect our continuous drive to SUSTAINABLE DEVELOPMENT | supporting transition

#### New CSR Dashboard targets set, in accordance with the financial targets calendar

Indicator	2024 Results	2025 Objectives	2026 Objectives
Share of women in Senior Management Positions	39%	40%	42%
Number of beneficiaries of products and services supporting financial inclusion (in millions)	5.0	6.0	6.2
Amount of support enabling our clients to transition to a low-carbon economy (in billion euros)	179	200	215

#### Strong extra-financial ratings (as of June 2025)

SUSTAINALYTICS	17.2	Low risk Top 30% of the "Diversified banks" subindustry
ecovadis	72/100	Top 9% of the rating universe
AWARDS 2024	ESG Financing House	For the 2 <sup>nd</sup> consecutive year

 Supporting our clients in transforming their business models and on key transition challenges

#### PROTECTION OF BIODIVERSITY

Arranging €130m of blue bonds for the CAF and CABEI **development banks –** Financing coastal ecosystems protection, adaptation and restauration of coastal ecosystems in Latin America

#### **ENERGY TRANSITION / LOW-CARBON**

Support with project financing of the €6bn Baltyk 2 and Baltyk 3 offshore wind projects in Poland - Supplying renewable power to 2 million households

#### HOUSING ENERGY RENOVATION

Target to support 400,000 energy-efficient home renovations in Europe by the end of 2026 through Commercial & Personal Banking and Specialised Businesses

#### SUSTAINABLE MOBILITY

Arval targeting 400,000 battery electric vehicles leased globally by the end of 2026



### A REINFORCED INTERNAL CONTROL SET-UP

An even more solid compliance, conduct and control set-up and ongoing insertion of reinforced conduct culture into daily operations

- Ongoing improvement of the operating model for combating money laundering and terrorism financing
  - A standards-based, risk-adjusted approach, with a risk management set-up shared between business lines and Compliance officers (know-your-client, reviewing unusual transactions, etc.)
  - · Group-level steering with regular reporting to supervisory bodies
- Ongoing reinforcement of set-up for complying with international financial sanctions
  - Thorough and diligent implementation of measures necessary for enforcing international sanctions as soon as they have been published
  - Broad dissemination of the procedures and intense centralisation, guaranteeing effective and consistent coverage of the surveillance perimeter
  - Continuous optimisation of cross-border transaction filtering and relationship databases screening tools
- Ongoing improvement of the anti-corruption framework with integration into the Group's operational processes
- Strengthening of the conduct and market transactions supervision framework
- Intensified on-line training programme: compulsory programmes for all employees on financial security (Sanctions & Embargos, Combating Money Laundering & Terrorism Financing and on Combating Corruption), protecting clients' interests, market integrity, and all topics dealt in the Group's Code of Conduct.
- Ongoing regular missions of the General Inspection dedicated to auditing financial security within entities generating USD flows. These successive missions have been conducted since the start of 2015 in the form of 18-month cycles. The first six cycles achieved a steady improvement in processing and control mechanisms. The trend has been confirmed during the seventh cycle, which began in January 2024.



- SECTION 3 -

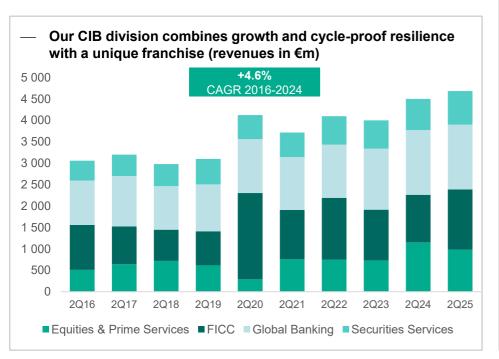
# 2Q25 results Operating Divisions



# CIB | A very good 2Q25, compared to a high base in 2Q24

CIB (M€)	2Q25	2Q24	Var.
Revenues (NBI)	4,682	4,500	+4.0%
Operating expenses	-2,571	-2,489	+3.3%
<b>Gross Operating Income</b>	2,110	2,011	+5.0%
Cost of Risk and others	-111	106	n.s
Other Results	5	2	n.s
Pre-tax income	2,004	2,118	-5.4%

Cost/Income ratio	54.9%	55.3%	-0.4 pt
RWA, end of period (€bn)	267.3	277.6	-3.7%
RONE (annualised basis)	22.6%	23.7%	-1.1 pt



- Global Banking NBI: €1,507m (stable vs. 2Q24)
- Global Markets NBI: €2,388m (+5.6% vs. 2Q24)

FICC: €1,408m (+26.8% vs. 2Q24)

Equity & Prime Services: €980m (-14.9% vs. 2Q24)

Securities Services – NBI: €787m (+7.6% vs. 2Q24)

#### **Global Banking**

- Sustained Capital Markets activity in EMEA and a strong increase in the Americas and APAC, despite the impact of a weaker USD
- Strong momentum in the Transaction Banking business was partly offset by the impact on margin of lower interest rates

#### **Global Markets**

- Equity & Prime Services: Consolidation at a very high level and record half-year (€2.2bn) revenues. Prime brokerage balances held up well and we achieved a notable increase in cash equity business, particularly in the US. Lower activity in structured derivatives amid subdued volatility, which tempered clients' demand, but very dynamic flow business
- FICC: continued market share gains, strong performance across all regions in a context of high volatility. Sharp increase in rates activity, and strong rebound in credit activity

#### **Securities Services**

 Contribution driven by all growth levers. Strong increase in fees driven by increases in AuC/AuA<sup>1</sup> and settled transaction volumes



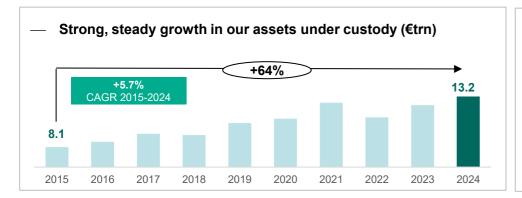
# Securities Services – A transformational 30 years at the forefront of the securities business

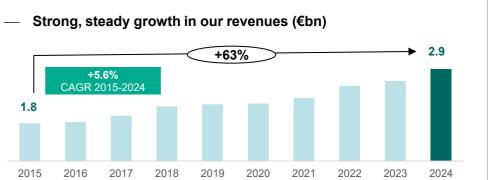
#### 1995-2022 **Deployment and diversification**

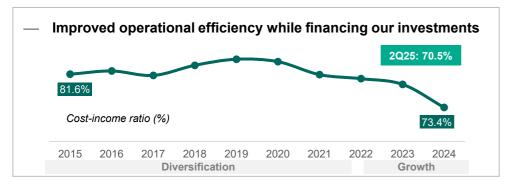
**Since 2022** Sustained growth

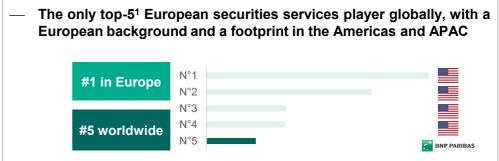
- · Strategic positioning : a global multi-local model
- Expansion: strong organic growth and bolt-on acquisitions; acceleration in business driven by strengthened CIB integration and long-term trust-based relationships with clients.
- An integrated suite of multi-asset, multi-market, middle-to-back-office solutions
- Extension of capacities in liquid alternative investments and private assets; heavy technological investments

- Top-tier leadership in private asset services in Europe
- Integrated client solutions with capabilities in the Group's other business
- · Partnerships with leading fintechs and proprietary developments integrating AI and robotics
- Revenue growth and development of the franchise on target markets









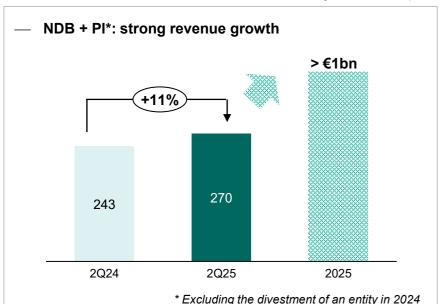


# Good overall performance in 2Q25, offsetting used-car revenues at Arval and supporting pre-tax income

€m	2Q25	2Q24	Var.
Revenues	6,627	6,599	+0.4%
Operating Expenses and Dep.	-3,835	-3,840	-0.1%
Gross operating profit	2,792	2,759	+1.2%
Cost of Risk and others	-844	-889	-5.1%
Other Results	48	35	+38.8%
Pre-Tax Income	1,996	1,904	+4.8%
	•	•	

Cost/Income ratio	57.9%	58.2%	-0.3 pt
Loans (€bn)	648.4	637.1	+1.8%
Deposits (€bn)	568.0	566.3	+0.3%
RWA, end of period (€bn)	436.6	438.7	-0.5%
RONE (annualised basis)	13.3%	13.0%	+0.3 pt

Including 2/3 of Private Banking for the profit & loss statement and 100% of Private Banking for loans and deposits



- CPBS NBI: €6,627m
- Commercial & Personal Banking NBI: €4,284m (+5.0% vs. 2Q24)
- Commercial & Personal Banking in the euro zone NBI: €3,398m (+1.2% vs. 2Q24)
- Specialised Businesses NBI: €2,342m (-7.0% vs. 2Q24; +3.4% excluding Arval used-car revenues)

#### **Commercial & Personal Banking**

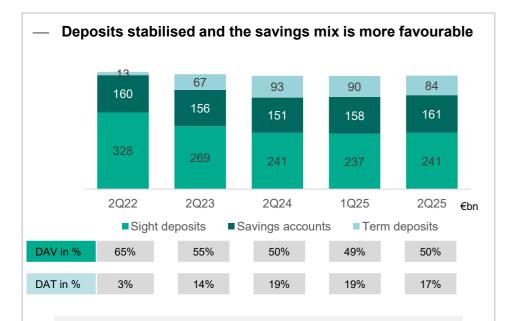
- **Net interest revenues:** acceleration of growth to +7.6% vs. 2Q24
- Fees: good performances in France, Europe-Mediterranean and Luxembourg. Stability in Italy when excluding the 2Q24 base effect of specialised financing
- **Private banking:** growth in assets under management (+3.3% vs. 2Q24)
- Hello bank!: ongoing development, with 3.8 million customers (+3.7% vs. 2Q24)
- Digitalisation: ongoing development of digital uses at a sustained pace (12.4m connections per day, up by +9.5% vs. 2Q24)

#### **Specialised Businesses**

- Arval & Leasing Solutions: +8.3% organic growth in revenues and very strong base effect caused by the normalisation of used-car prices in 2Q25 vs. 2Q24, an effect that will begin fading in 3Q25 at Arval; improved margins at **Leasing Solutions**
- Personal Finance: +2.9% vs. 2Q24 with an ongoing increase in new business margins
- New Digital Businesses and Personal Investors: +11.1% vs. 2Q24 at constant scope and exchange rates; ongoing development at Nickel (~4.6 million accounts opened<sup>1</sup> as of 30.06.25); very good momentum at Personal Investors in Germany

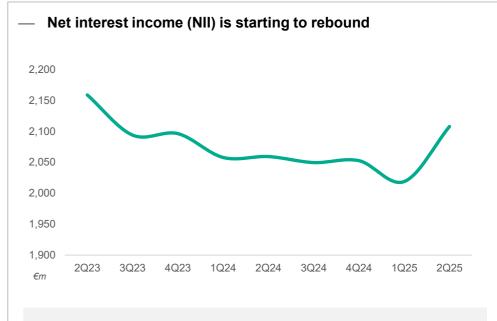


#### Net interest income (NII) rebounded further in eurozone Commercial & Personal Banking; CPBS | 2025 >+3% revenue target maintained



#### **Deposit assumptions for 2025**

- Assumption of stable deposits
- Stable mix of deposits
- Significant increase in deposit margin thanks to nonremunerated deposits and, to a lesser extent, savings accounts
- Non-remunerated deposits invested on the basis of the expected duration of assets, for example ~5-10 years at CPBF



#### - Rate assumptions for 2025

- ~2% for the ECB deposit rate
- · ~2.5% for 10-year long €ster rate
- Livret A rate already factored in the trajectory

#### Sensitivity

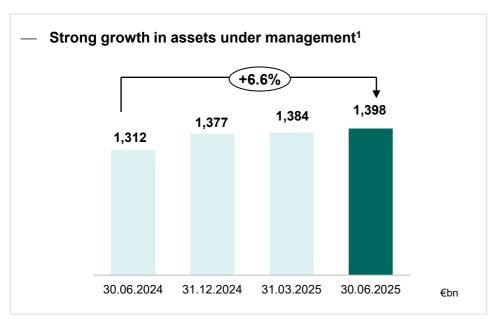
- The volume of sight deposits is the main driver of NII
- +/- €1bn: NII impact of +/- ~€20m on an annual basis



# IPS | Strong inflow momentum and strong increase in pre-tax income in 2Q25

€m	2Q25	2Q24	Var.
Revenues	1,531	1,466	+4.4%
Operating Expenses and Dep.	-873	-879	-0.7%
Gross operating profit	658	587	+12.2%
Cost of Risk and others	-7	2	n.s
Other Results	113	43	n.s
Pre-Tax Income	764	632	+20.9%

Cost/Income ratio	57.0%	60.0%	-3.0 pt
AuM (€bn)	1,398	1,312	+6.6%
RWA, end of period (€bn)	52.7	42.7	+23.4%
RONE (annualised basis)	23.2%	20.2%	+3.0 pt



- Insurance NBI: €635m (+8.2% vs. 2Q24)
- Wealth Management NBI: €438m (+6.1% vs. 2Q24)
- Asset Management NBI: €459m (-1.8% vs. 2Q24)

#### Insurance

- Ongoing roll-out of partnerships with a strong contribution by new distribution networks
- Positive impact of a non-recurring income on a financial stake in "Other Results"
- · Strengthening of the partnership between BNP Paribas Asset Management and BNP Paribas Cardif in managing BNP Paribas Cardif general funds

#### **Asset Management**

- Good inflows (€18.8bn in 1H25) into both money-market funds and medium- and long-term vehicles
- Fee growth driven by the market performance effect, despite a negative FX impact, offset by a decrease in financial income

#### **Wealth Management**

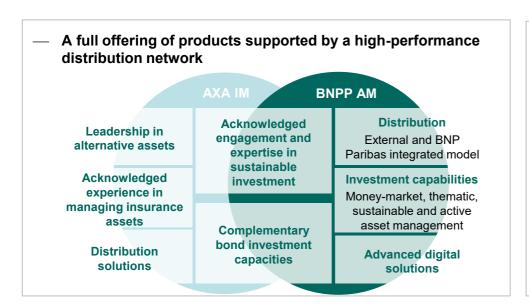
- Very good net asset inflows (€15.9bn in 1H25), particularly in Asia; positive inflows in USD and in Commercial & Personal Banking
- Strong growth in transaction fees in all geographical regions

#### **Real Estate**

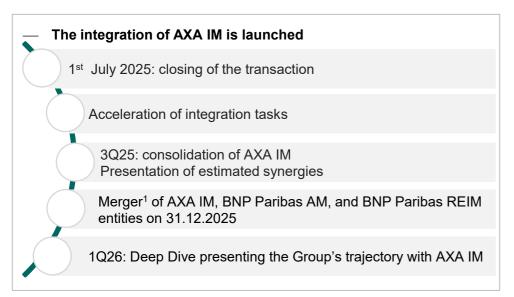
Business continued to be weighed down by a lacklustre market

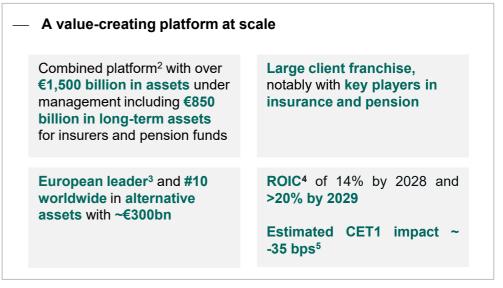


# IPS | AXA IM acquisition: Becoming the European leader in long-term savings management









By mobilising our teams and our powerful platforms, we achieved solid operating performances in the 2<sup>nd</sup> quarter of 2025



We will be paying out an interim dividend of €2.59 on 30 September 2025

Strong growth expected in the 2<sup>nd</sup> half of 2025 On this basis, 2025 net income should exceed €12.2bn

With growth levers in place, the dynamic momentum initiated in 2025 confirms the **2024–2026 trajectory** 



## ENDNOTES (1/2)

#### Slide 4

- 1. Cost of risk does not include "Other net losses for risk on financial instruments"
- Net Income, Group share
- Tangible net book value, revaluated at end of period, in €
- 4. Transition to phased-in ratios and RWA starting from Q2 2025, in order to align with the calculation of the regulatory requirement (MDA calculation), take into account the Group's 2030 horizon, and reflect the standards used by the market. Phased-in CET1 calculated on the basis of €789bn in risk-weighted assets as of 30.06.2025; including transitional arrangements as defined in Art.465, 468 and 495 of CRR
- 5. Detachment on 26 September and payment on 30 September 2025

#### Slide 5

- 1. Gross Operating Income
- 2. Net Income, Group share

#### Slide 6

- Cost of risk does not include "Other net losses for risk on financial instruments"
- Net Income, Group share
- 3. Earnings per share calculated on the basis of Net income, Group share, adjusted for the remuneration of undated super-subordinated notes and the average number of shares
- 4. CAGR: Compound annual growth rate
- 5. Transition to phased-in ratios and RWA starting from Q2 2025, in order to align with the calculation of the regulatory requirement (MDA calculation), take into account the Group's 2030 horizon, and reflect the standards used by the market. Phased-in CET1 calculated on the basis of €789bn in risk-weighted assets as of 30.06.2025; including transitional arrangements as defined in Art.465, 468 and 495 of CRR
- 6. SIU: Savings and Investment Union

#### Slide 8

1. Charges related to the risk of invalidation or non-enforceability of financial instruments granted

#### Slide 9

1. Application of IAS 29 and reflecting the performance of the hedge in Türkiye (CPI linkers)

#### Slide 10

- 1. Corporate Centre
- 2. Including 2/3 of Private banking

#### Slide 11

- 1. Corporate Centre
- 2. Including 2/3 of Private banking

#### Slide 13

- 1. Cost of risk does not include "Other net losses for risk on financial instruments"
- 2. Gross on- and off-balance sheet credit exposures, IRBA portfolios as of 31.12.2024 (Total Group: €1,828bn)
- 3. Investment Grade external rating or internal equivalent
- 4. Breakdown in gross balance-sheet credit exposure as of 31.03.25

#### Slide 14

Cost of risk does not Include "Other net losses for risk on financial instruments"

#### Slide 15

- 1. Transition to phased-in ratios and RWA starting from Q2 2025, in order to align with the calculation of the regulatory requirement (MDA calculation), take into account the Group's 2030 horizon, and reflect the standards used by the market. Phased-in CET1 calculated on the basis of €789bn in risk-weighted assets as of 30.06.2025; including transitional arrangements as defined in Art.465, 468 and 495 of CRR
- 2. SREP CET1 requirement: including countercyclical capital buffer of 70 bps and a systemic capital buffer of 13 bps as of 30.06.25
- 3. End of period LCR calculated in accordance with Regulation (CRR) 575/2013 Art.451b
- Leverage calculated in accordance with Regulation (EU) 575/2013 Art. 429
- 5. CAGR: Compound annual growth rate

#### Slide 16

1. SRT: Significant risk transfer operations



# ENDNOTES (2/2)

#### Slide 20

1. Assets under custody (AuC) and under administration (AuA)

#### Slide 21

1. Internal analysis based on reported assets under custody (AuC) and under administration (AuA)

#### Slide 22

1. Accounts opened since inception, total for all countries

#### Slide 24

1. Including distributed assets

#### Slide 25

- 1. Merger of the main legal entities of BNPP AM, AXA IM, and BNP Paribas Real Estate Investment Management (BNPP REIM), subject to regulatory approvals and employee representatives
- Based on AuM as of 31.12.2024
- 3. Global alternative AuM including assets under advisory and supervision as reported on 31.12.2024, BCG analysis
- 4. ROIC: projection of net income generated from 2028 on by redeployed capital, divided by the allocation of corresponding CET1 capital (35 bps estimated upon closing, discussions with supervisory bodies are ongoing)
- 5. Impact of the transaction on the Group's CET1 ratio is estimated at about -35bps on 3<sup>rd</sup> quarter 2025 accounts, discussions with supervisory bodies are ongoing.



# APPENDICES Presentation contents – Details by division and other items

## Details by division (2Q25)

#### — CIB

- · Global Banking
- Global Markets
- Securities Services
- CPBS

#### **Commercial & Personal Banking**

- · Commercial & Personal Banking in the euro zone
- · Commercial & Personal Banking in France CPBF
- BNL banca commerciale
- · Commercial & Personal Banking in Belgium CPBB
- Commercial & Personal Banking in Luxembourg CPBL
- Europe-Mediterranean

#### **Specialised Businesses**

- · Personal Finance PF
- · Arval / Leasing Solutions
- · New Digital Businesses and Personal Investors
- IPS
- Insurance
- Wealth and Asset Management

#### — Other items

- **Corporate Centre**
- Number of shares and Earnings Per Share
- Book value per share
- Return on equity and permanent shareholders' equity
- Doubtful loans / gross outstandings; coverage ratio
- Common Equity Tier 1 ratio Calculation details
- Medium/long-term regulatory funding
- MREL ratio
- TLAC ratio
- Distance to MDA
- Basel 3 risk-weighted assets
- Liquidity
- Long-term debt rating of BNP Paribas



#### CONTACTS AND UPCOMING EVENTS

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Tania Mansour **Olivier Parenty** 

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## Upcoming events

- 30 Sept. 2025 2025 Interim dividend payment date
- 28 Oct. 2025 3Q25 earnings reporting date

The consensus, compiled and aggregated by the Investor Relations team, is available via the following link: Equity BNP Paribas | Investors & Shareholders | BNP Paribas Group

It reflects the arithmetic average forecasts of various P&L headings for the Group, sent by analysts invited by BNP Paribas to contribute to the consensus.

