BNP PARIBAS

BEST IN CLASS RETURNS IN EUROPE AND STRONG CAPITAL GENERATION

Fixed Income Presentation

September 2016 – US and Canada Roadshow

BNP PARIBAS

The bank for a changing world

Disclaimer

The figures included in this presentation are unaudited. On 29 March 2016, BNP Paribas issued a restatement of its quarterly results for 2015 reflecting, in particular (i) an increase in the capital allocated to each business line to 11% of risk-weighted assets, compared to 9% previously, (ii) the charge of subordination costs of Additional Tier 1 and Tier 2 debt issued by the Group to the divisions and business lines, a review of the way it charges and remunerates liquidity between the Corporate Centre and the business lines and the adaptation of the allocation practices for revenues and operating expenses of Treasury activities within CIB, (iii) the allocation to the divisions and business lines of the contribution to the Single Resolution Fund, the reduction of the French systemic tax and new contributions to the deposit guarantee funds of BNL and Luxembourg Retail Banking which had been temporarily booked in the operating expenses of the Corporate Centre and (iv) some limited internal transfers of business activities and results. The 2015 quarterly result series have been restated reflecting these effects as if they had occurred on 1st January 2015. The slides related to 1Q16 results are based on the restated 2015 quarterly series.

This presentation includes forward-looking statements based on current beliefs and expectations about future events. Forward-looking statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future events, operations, products and services, and statements regarding future performance and synergies. Forward-looking statements are not guarantees of future performance and are subject to inherent risks, uncertainties and assumptions about BNP Paribas and its subsidiaries and investments, developments of BNP Paribas and its subsidiaries, banking industry trends, future capital expenditures and acquisitions, changes in economic conditions globally or in BNP Paribas' principal local markets, the competitive market and regulatory factors. Those events are uncertain; their outcome may differ from current expectations which may in turn significantly affect expected results. Actual results may differ materially from those projected or implied in these forward looking statements. Any forward-looking statement contained in this presentation speaks as of the date of this presentation. BNP Paribas undertakes no obligation to publicly revise or update any forward-looking statements in light of new information or future events. It should be recalled in this regard that the Supervisory Review and Evaluation Process is carried out each year by the European Central Bank, which can modify each year its capital adequacy ratio requirements for BNP Paribas.

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The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

Overview

Solid results thanks to the integrated and diversified client-centric model

1H16 annualised ROTE: 11.6%*

Strong and recurrent organic capital generation
11.1% fully loaded Basel 3 CET1 ratio at 30 June 2016

** Excluding exceptional elements (positive in 1H16: +€578m after tax)*

Solid Group Results

Strong Financial Structure and Value Creation

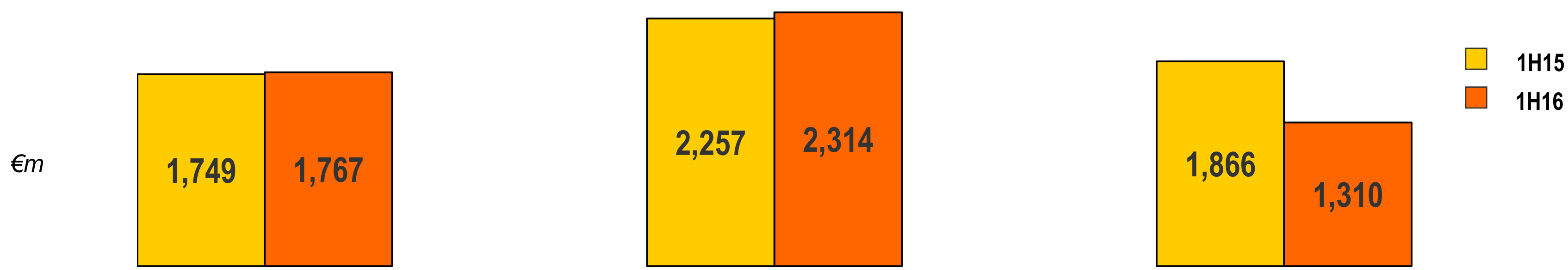
Focus on Medium and Long Term Funding

Appendix

1H16 - Pre-tax Income of the Operating Divisions

Domestic Markets*	International Financial Services*	CIB
+1.0%	+2.6%	-16.9%**

1H16 vs. 1H15



- Growth at Domestic Markets and IFS due in particular to the decline in the cost of risk
- CIB: very challenging market environment in the first quarter partly offset by a good pick-up in business in the second quarter

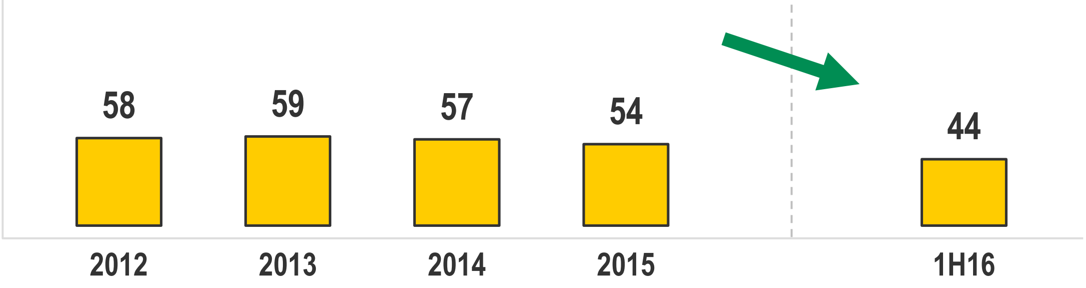
Growth at Domestic Markets and IFS
CIB: very challenging markets in Q1, good pick-up in Q2

** Incl. 2/3 of Private Banking in France (excl. PEL/CEL effects), Italy, Belgium, Luxembourg, at BancWest & TEB; ** Excluding one-off items (+€74m in 1H15, €0m in 1H16), rise in taxes (+€65m vs 1H15) & FVA (+€68m in 1H15, -€57m in 1H16)*

1H16 - Group Cost of Risk

Group Cost of Risk

Net provisions/Customer loans (in annualised bp)

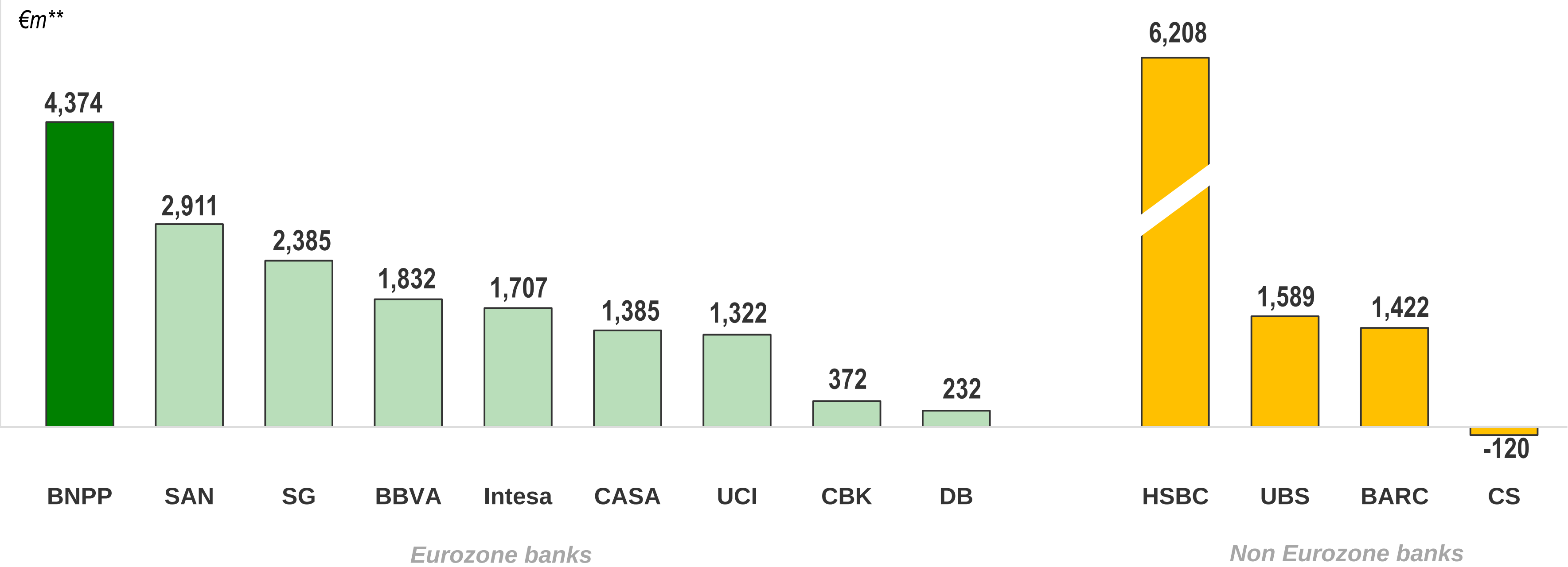


- Decrease in the cost of risk
  - Good control of risk at loan origination & effect of the low interest rate environment
  - Positive impact notably in Personal Finance
  - Continued decrease of the cost of risk in Italy

Strong risk management and low rate environment contributing to lower cost of risk

1H16 - Strong Profitability

1H16 Net Income*



- ROE excluding exceptional items***: 9.7%
- ROTE excluding exceptional items***: 11.6%

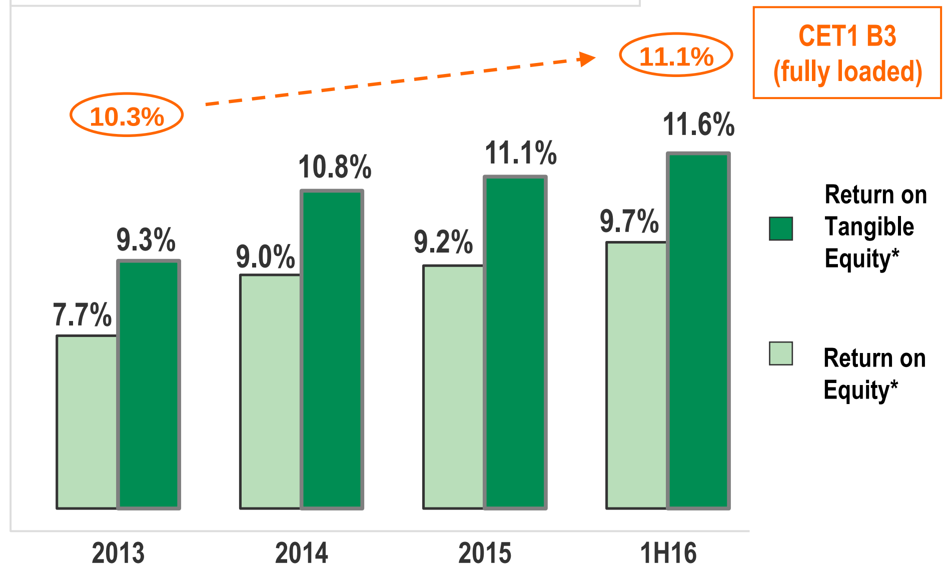
Strong profit generation capacity & best in class ROE and ROTE

*Attributable to equity holders, as disclosed by banks; **Average quarterly exchange rates; *** Excluding one-off items (positive in 1H16: +€578m after tax), contribution to the Single Resolution Fund and systemic taxes not annualised

Delivering on 2016 ROE Target

- Several levers contributing to Return on Equity improvement…
  - Simple & Efficient: ramping up of recurrent cost savings
  - Progressive loan volumes pick up in the context of a better European economy
  - Success of the regional plans
  - BNL balance sheet de-risking
- … despite headwinds
  - Low interest rates environment
  - New taxes and regulations
  - Higher capital requirements
- 2016 ROE target of the plan confirmed
(reminder: 10% ROE calculated on 10% CET1 ratio)

ROE / ROTE (excluding exceptionals)



ROE based on 10% CET1 ratio*

2013	2014	2015	1H16	2016 Target
7.8%	9.2%	9.6%	10.5%	≥ 10%

Steady increase of the ROE and ROTE over 2014-2016 together with higher CET1 ratio

** Excluding exceptionals. For 1H16, with contribution to the Single Resolution Fund and systemic taxes not annualised*

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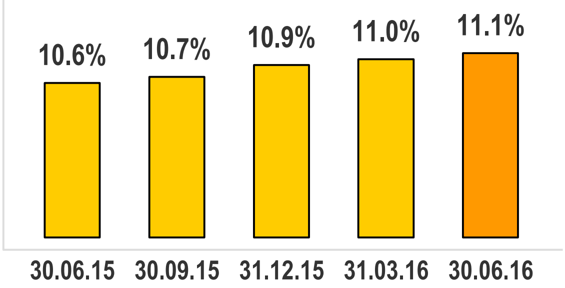
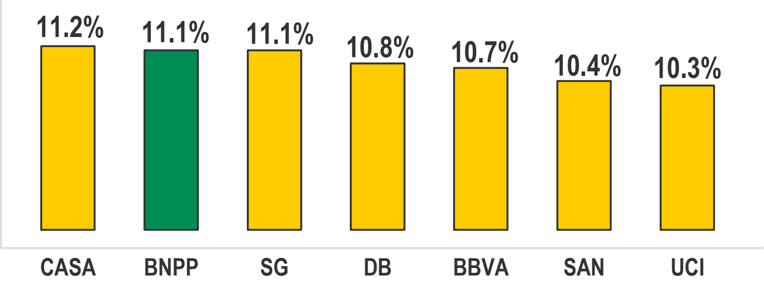
A Rock-Solid Financial Structure

- Fully loaded Basel 3 CET1 ratio*: 11.1% as at 30.06.16 (+50 bp vs. 30.06.15)
  - Essentially due to the results after taking into account a 45% dividend pay-out ratio

Fully loaded Basel 3 CET1 ratio*

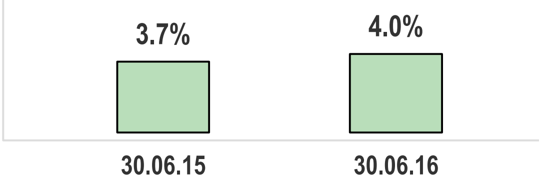


CET1 ratio Eurozone Peer Group as at 30.06.16**



- Fully loaded Basel 3 leverage***: 4.0% as at 30.06.16

Fully loaded Basel 3 leverage ratio***



* CRD4 "2019 fully loaded"; ** Eurozone banks with similar business profile; *** CRD4 "2019 fully loaded", calculated according to the delegated act of the European Commission dated 10.10.2014

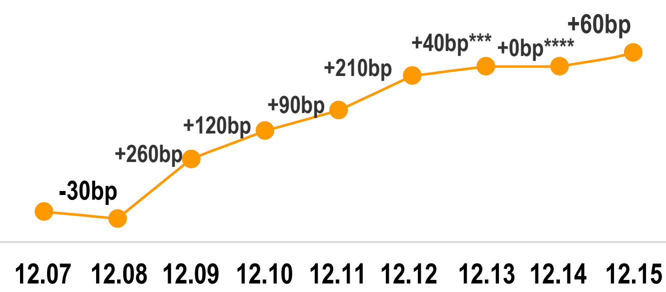
Evolution of CET1 Ratio by 2019

- Phased-in CET1 ratio of 11.2% as at 30.06.16, well above the 10.0% minimum requirement for 2016

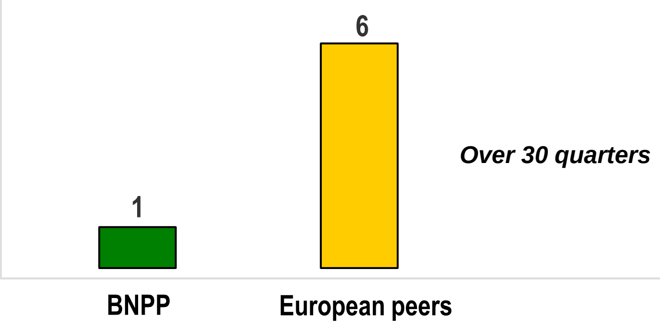
- Announced a target of a fully loaded Basel 3 CET1 ratio of 12.0% as of 2018
  - Organic generation and active capital management policy (~35 bp per year)
  - Initial Public Offering of First Hawaiian Bank (~40 bp* expected, o/w ~5 bp in 3Q16)

- Expected upcoming change in the Pillar2 which will be split as of 01.01.17 between:
  - Pillar 2 Requirement (P2R)
  - Pillar 2 Guidance (P2G) which is not MDA (Maximum Distributable Amount) relevant

Annual evolution of the CET1 ratio**



Number of quarters of negative CET1 ratio evolution (2009-2Q16, European peers)*****



Steady organic growth of CET1 ratio across the cycle

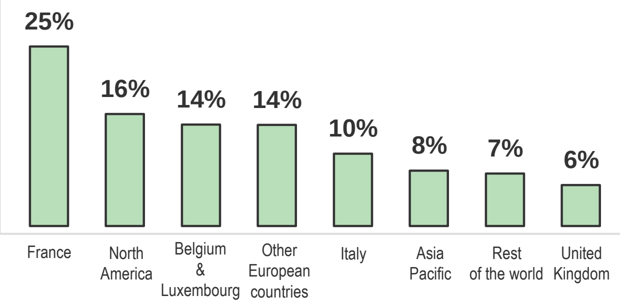
* Subject to market conditions and regulatory authorisations; ** Basel 2 from December 2007 to December 2011, Basel 2.5 as at December 2012, then fully loaded Basel 3 for the years after; *** Including the buy-back of the Fortis shares held by the minority shareholders (~-50bp); **** +100bp excluding costs related to the comprehensive settlement with the U.S. authorities; ***** Q/Q-1 CET1 ratio evolution restated of capital increases and acquisitions; average number of quarters of negative CET1 ratio evolution for 10 European peers

The Strength of a Diversified and Integrated Business Model…

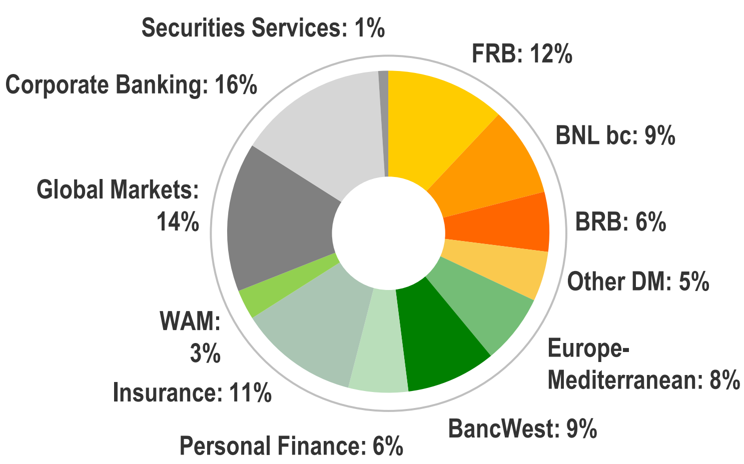
- A business model diversified by country and business
  - No country, business or industry concentration
  - Presence primarily in developed countries (>85% of revenues)
  - No business unit >16% of allocated equity
  - Business units and regions evolving according to different cycles
- An integrated business model fuelled by cross-selling
- Strong resilience in changing environments
  - Example of Brexit: well-balanced market activities in Europe between Paris and London (UK: 2.5% of the 2015* Group's operating income)

> ***"World's best bank 2016"***
> *"Fine-tuned BNP Paribas excels at the business of banking "*
> *"A large bank actually delivering on its promises to stakeholders…*
> *…all while proving the benefits of a diversified business model"*

Gross commitments by region: €1,399bn as at 31.12.2015**



Allocated equity by business as at 31.12.2015

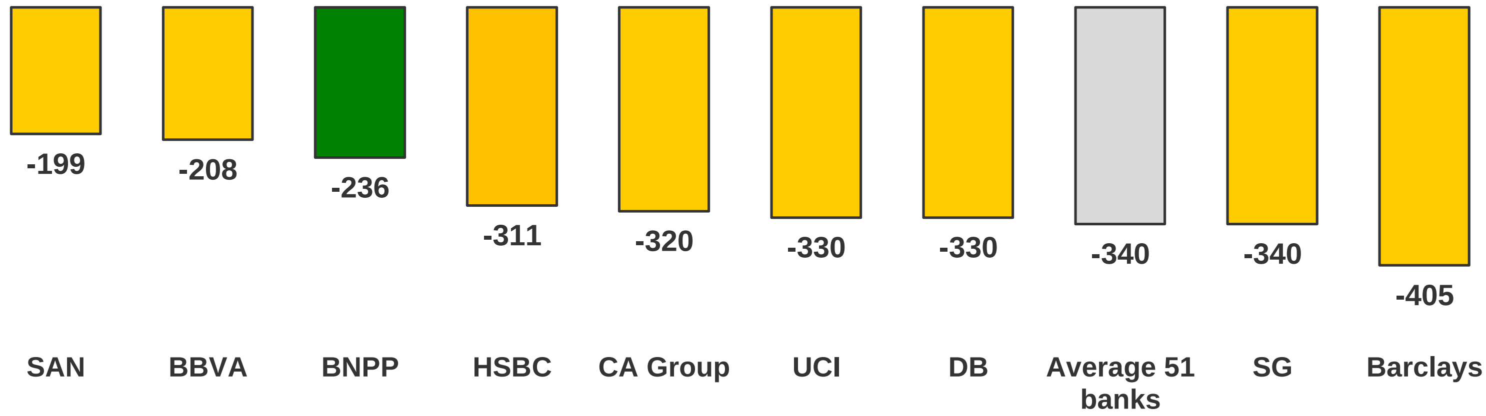


* €248m; ** Total gross commitments, on and off balance sheet, unweighted

…Resulting in Strong Resilience in Stress Tests

2016 European Stress Tests
Impact of Adverse scenario on CET1 ratio - peer group*

In bp

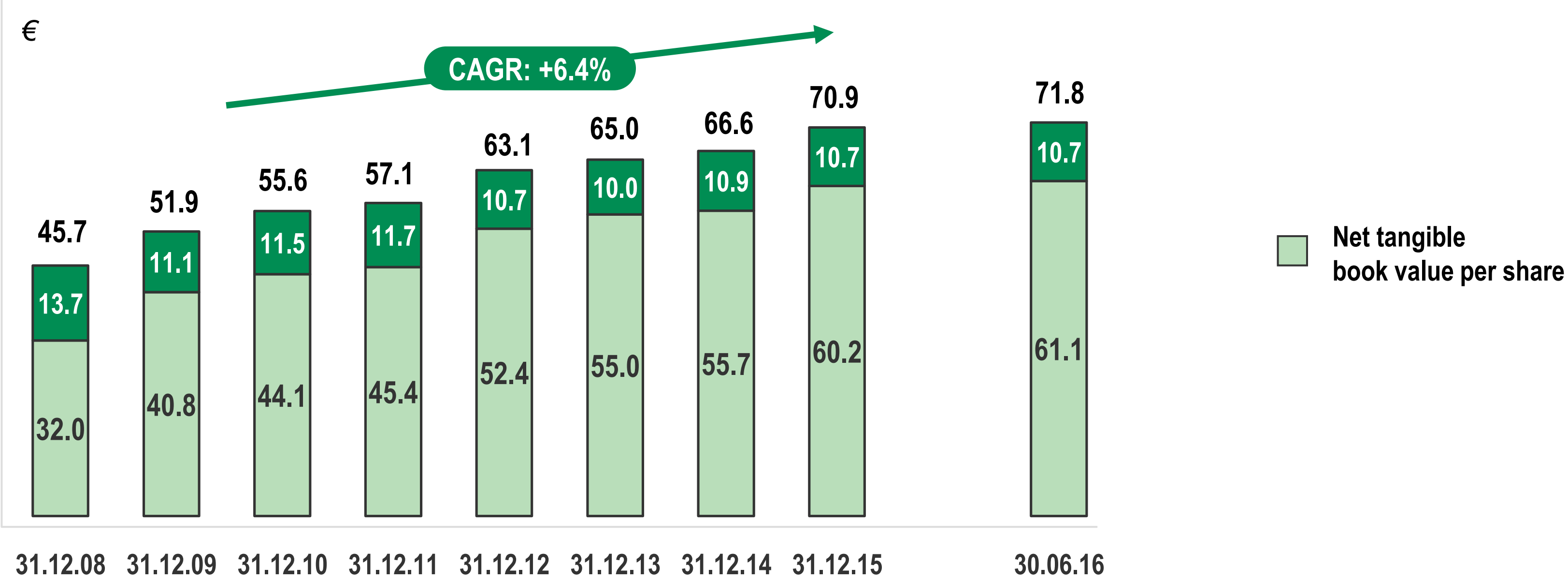


Adverse scenario impact for BNPP was ~100bp lower than the average of the 51 European banks tested

Based on the fully loaded ratio as at 31.12.2015

… and Recurrent Value Creation

Net book value per share



Solid Group Results

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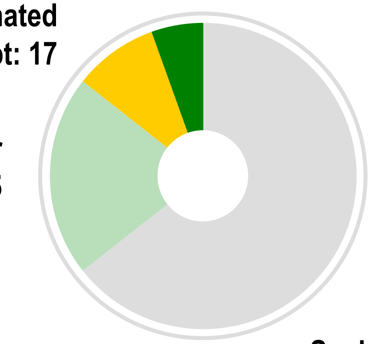
Focus on Medium and Long Term Funding

Appendix

Wholesale Medium/Long-Term Funding

- Reminder: 2016 MLT funding programme of €25bn, of which
  - Additional Tier 1: €1.5 to 2bn*
  - Tier 2: €2 to 3bn*
  - TLAC eligible senior debt**: ~€10bn*
- Additional Tier 1: €1.3bn issued***
  - Reminder: success of the AT1 issuance in USD on 23 March, 325 investors across Europe, Americas and Asia, $1.5bn, perpetual Non Call 5, coupon of 7.625%
- Tier 2: €4.3bn issued***
  - Mid-swap +199 bp on average, average maturity of ~10 years****
- Senior debt: €14,4bn issued***
  - Average maturity of 6.1 years, mid-swap +58 bp on average
  - Of which €6.0bn of senior unsecured debt eligible to the 2.5% MREL as at 01.01.2019

Wholesale MLT funding structure breakdown: €139bn as at 30.06.16
(excluding TLTRO)

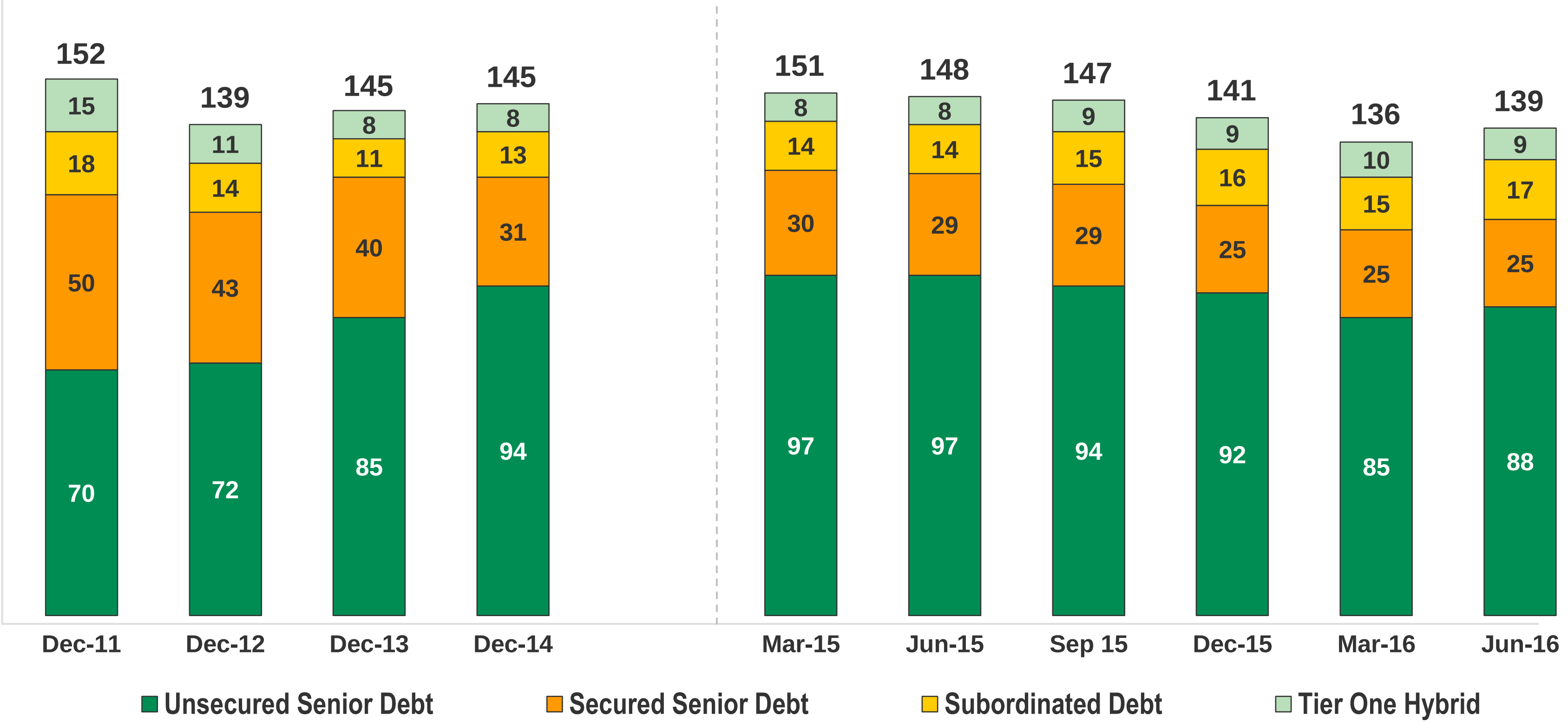


Issuance programme proceeding well despite volatile markets

** Depending on opportunities and market conditions; ** Including the part eligible to MREL (2.5% of risk-weighted assets as at 01/01/2019); *** As at 9 September 2016; **** Including the Tier 2 prefunding of €750m issued in November 2015; ***** Debt qualified prudentially as Tier 1 booked as subordinated debt or as equity*

Medium/Long Term Funding Outstanding

Wholesale MLT funding outstanding* (€bn)



Overall MLT funding stable over the period

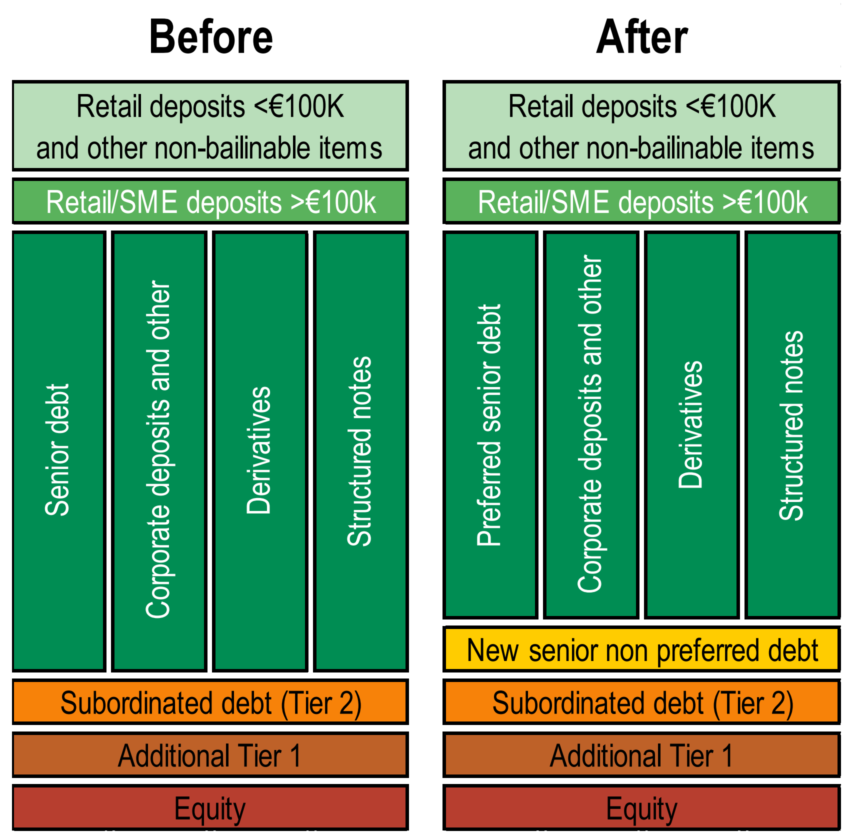
** Source: ALM funding*

TLAC Adaptation for French G-SIBs
French Proposal

- Change in the hierarchy in liquidation and resolution context
  - Preference to all creditors including the current holders of senior debt
  - Creation of a new category of senior non preferred debt which will be loss absorbing before the current senior unsecured but after subordinated debt

- Main characteristics of this new senior debt:
  - Initial maturity > 1 year
  - Not structured debt
  - Contractual clause mentioning that the new senior debt belongs to the new category

Simplified creditor hierarchy



Conclusion

A well balanced and integrated business model resulting in recurrent profit generation capacity

Solid organic capital generation
Fully loaded Basel 3 CET1 ratio at 11.1%

On track to achieve the ROE target of the 2014-2016 plan

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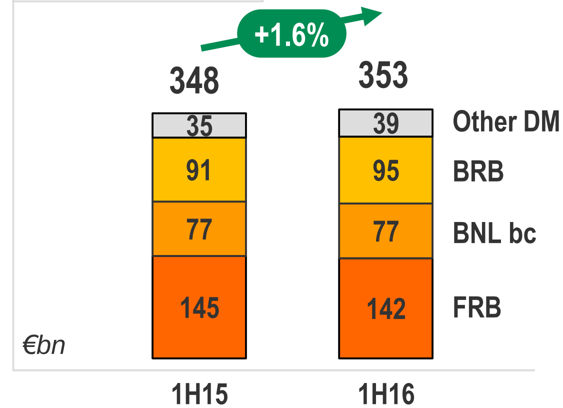
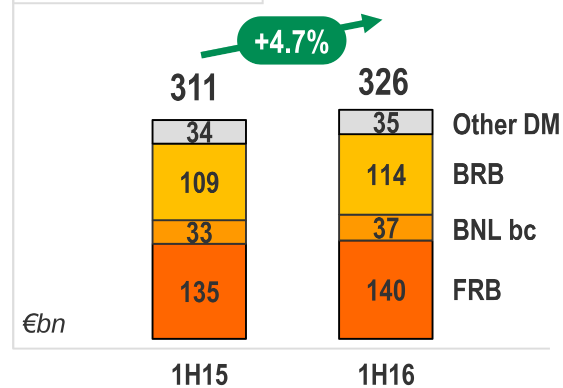
Domestic Markets - 1H16

- Business activity
  - Loans: +1.6% vs. 1H15, gradual recovery in loan demand
  - Deposits: +4.7% vs. 1H15, good growth across all the networks
  - Hello bank!: +210,000 new clients in 1H16
- Arval: swift integration of GE Fleet Services in Europe (+164,000 vehicles)
- Revenues*: €7.9bn (-0.6% vs. 1H15)
  - Persistently low interest rate environment
  - Drop in financial fees in all the networks due to an unfavourable market environment this semester
  - Good performance of the specialised businesses and in Belgium
- Operating expenses*: €5.3bn (+2.2% vs. 1H15)
  - +1.3% at constant scope and exchange rates
  - Driven by the growing business lines: Arval, Leasing Solutions…
- Pre-tax income**: €1.8bn (+1.0% vs. 1H15)
  - Decline in the cost of risk, in particular in Italy

Loans



Deposits

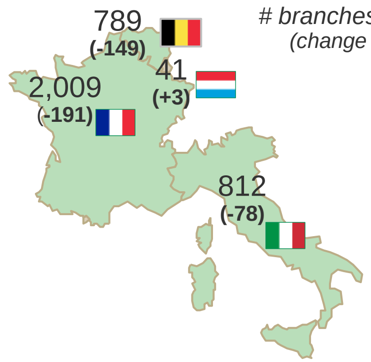


Continued decrease in the cost of risk
Higher income in a low interest rate environment

** Including 100% of Private Banking, excluding PEL/CEL; ** Including 2/3 of Private Banking, excluding PEL/CEL*

Domestic Markets
Transformation of the Networks - Development of Hello bank!

Continued footprint optimisation



Lighter branch formats

France	Belgium	Italy
EXPRESS		
ADVISORY	ADVISORY	OPEN BNL
PROJECTS	FULL	FULL

*% of branches already revamped**

France	Belgium	Italy
63%	95%**	43%

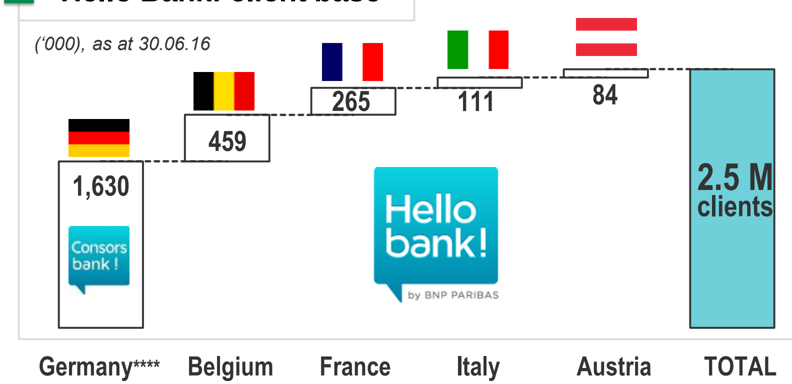
Digitalised branches

Video-conference support	Wi-Fi for customers	New mobile workstation tablet-based

*% of branches already equipped**

Video-conference support	Wi-Fi for customers	New mobile workstation tablet-based
56%	52%	62%

Hello Bank! client base



- Strong organic client acquisition (~+700,000 vs. 31.12.14)
- Acquisition of DAB Bank in Germany in 2014 merged in 2015 with Consorsbank!
- Brand positioning "100% mobile", new features and services
- Generating 8.7% of individual clients revenues*** in 2015 (x2 vs. 2014)
- Shared assets with the network (use of existing infrastructures and resources)

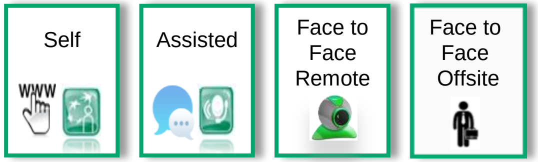
Strong complementarity between physical and digital set-up

* As at 31.12.15; ** % of targeted branches; *** FRB, BRB, BNLbc and Personal Investors revenues, excluding Private Banking; **** Including DAB customers

Domestic Markets - Medium-term Ambitions
More Digitalisation, More Customisation

Create digitalised service models

- **Differentiated models** with choice offered to customers
- **More digital** and **adapted interactions**
- **Common platforms** for product offering, remote expertise…



Reinvent customer journeys

- **Effortless & value-added** client experience, tailored to client needs end-to-end
- **Efficiency improvement**: process optimisation
- Further development of **cross-selling** within the Group

Already launched

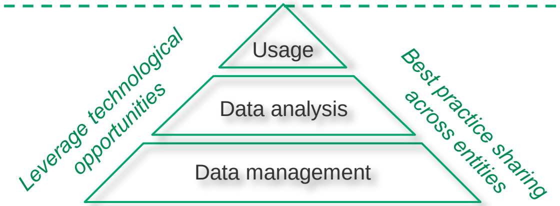
I NEED CASH NOW

I WANT TO BECOME A CORPORATE CUSTOMER

I WANT TO BUY MY HOME / I WANT TO BUY MY TV

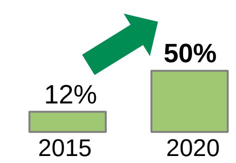
Enhance customer knowledge

- Optimize **commercial proactivity and reactivity**
- Improve **pricing and risk scoring** management



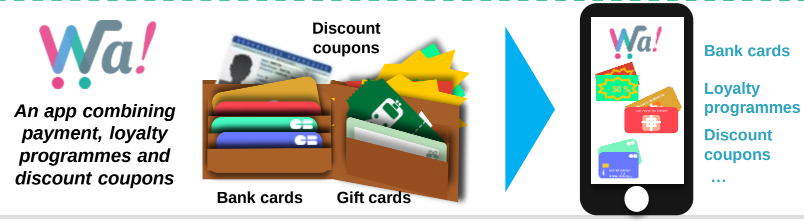
Boost digital acquisition & sales

- **Digitalisation of the whole product offering subscriptions**
- Boost digital communication and marketing
- **Specific client acquisition offers** with ambitious targets



Develop comprehensive service offers

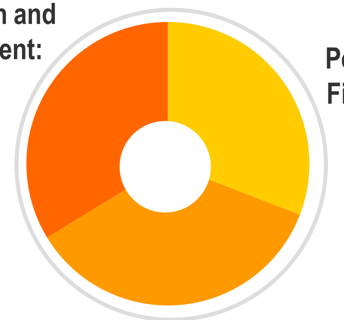
- New **aggregation service offers** (e.g. Arval Active Link, Wa!)
- **Innovation** and **FinTechs partnerships**



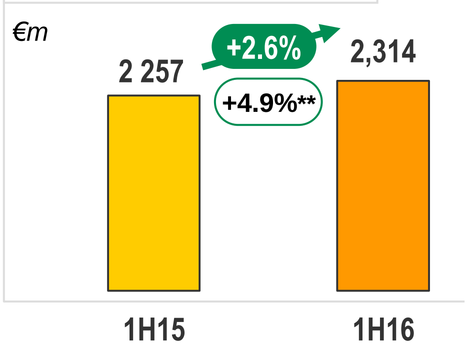
International Financial Services - 1H16

- Business activity
  - Personal Finance: sustained business activity
  - International Retail Banking*: good business growth
  - Insurance and WAM: good asset inflows across all business units (+€15.6bn in 1H16)
- Revenues: €7.5bn (-1.1% vs. 1H15), negative foreign exchange effect
  - +1.5% at constant scope and exchange rates
  - Good performance of IRB, growth at Personal Finance and WAM, impact of the decline in the markets on Insurance
- Operating income: €2.1bn (+3.0% vs. 1H15)
  - +5.4% at constant scope and exchange rates
  - Decrease in the cost of risk
- Pre-tax income: €2.3bn (+2.6% vs. 1H15)
  - +4.9% at constant scope and exchange rates

Revenues



Pre-tax income



Good sales and marketing drive and income growth

* Europe Med and BancWest; ** At constant scope and exchange rates; *** Including 2/3 of Private Banking in Turkey and in the United States

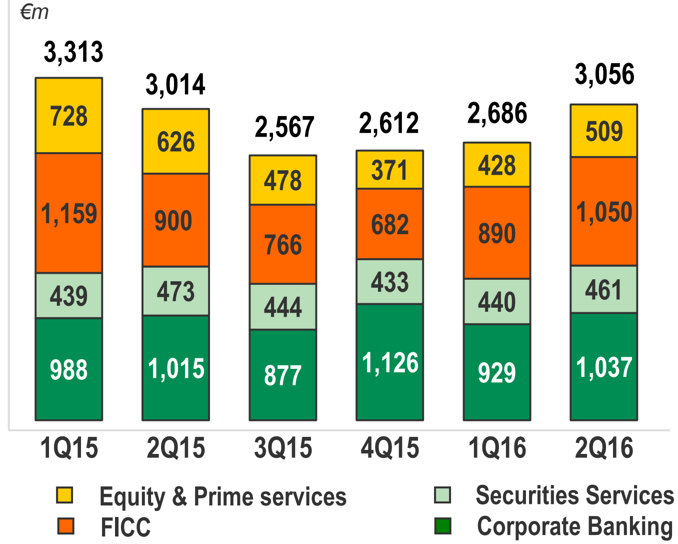
International Financial Services
Digitalisation and Innovation in all the Businesses

Personal Finance	■ Rapid expansion of files' digital processing ■ Cards: development of interfaces for mobile wallet and online payment solutions ■ PF Echangeur: monitoring and testing technological innovations and new consumer usages ~ +15% of electronic signatures vs. 1H15 (Personal Finance) ECHANGEUR BY BNP PARIBAS PERSONAL FINANCE
International Retail Banking	■ Expansion of mobile and digital banking in all countries ■ Turkey: very high mobile user experience, strong awareness of the brand CEPTETEB ■ Poland: strengthening of online banking & mobile app offer ■ BancWest: online banking upgrade, enhanced user experience CEPTETEB (Turkey) 290,000 clients BGZoptima (Poland) 179,000 clients  **Quick Balance application** 906,000 monthly connections BANK OF THE WEST BNP PARIBAS GROUP (USA)
Insurance and WAM	■ Insurance: 320 digital projects to transform services and improve performances; showcasing digital innovations in Cardif Lab ■ Expansion of customer journeys within Wealth Management ■ Leveraging data analytics for strategic marketing cardif lab' BNP PARIBAS WEALTH MANAGEMENT
Transversal initiatives	■ International Hackathon 2016: streamlining the customer journey through co-creation with start-ups (8 countries, 96 start-ups) ■ Combining data labs to pool best practices ■ Generalise open innovation with clients, partners, start-ups BNP PARIBAS </ INTERNATIONAL HACKATHON 2016 > SAN FRANCISCO - LONDON - PARIS - BRUSSELS ROME - BERLIN - WARSAW - ISTANBUL L'ATELIER BNP PARIBAS GROUP

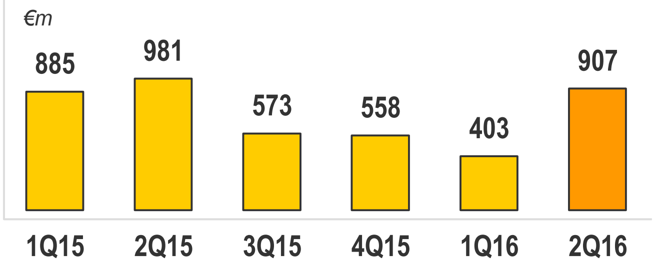
Corporate and Institutional Banking - 1H16

- Business activity
  - Global Markets: pick-up in volume in 2Q16 after a challenging environment in 1Q16
  - Securities Services: stability of assets under custody, good marketing drive but impact of declining markets
  - Corporate Banking: increase in client loans (+3,4% vs. 1H15)
- Revenues: €5,743m (-9.2% vs. 1H15)
  - High basis of comparison in 1H15
  - Good overall performance but very challenging European markets at the beginning of the year
- Operating expenses: €4,373m (-3.4% vs. 1H15)
  - -6.9% vs. 1H15 excluding the impact of the rise in banking contributions, taxes and regulatory costs (IHC*, compliance,…)
  - In relation with the lower business level; effect of cost savings
- Pre-tax income: €1,310m (-29.8% vs. 1H15)
  - -16.9% excluding one-off items, rise in taxes and FVA**

Revenues by business unit



Pre-tax income



Good rebound in business activity in the second quarter

* Intermediate Holding Company; ** Capital gain from the sale of a non-strategic equity investmement (€74m in 1H15), rise in taxes (+€65m vs 1H15), FVA (+€68m in 1H15, -€57m in 1H16)

Corporate and Institutional Banking 2016-2019 Transformation Plan

Three Levers Across All Regions & Business Lines

Focus

Free-up capital and balance sheet to fuel targeted growth

- Reduce unproductive RWAs through portfolios' optimisation
- Selective rightsizing of businesses, countries and client portfolios
- Reinvest to capture market growth and increase market share

RWA gross reduction: -€20bn
RWA reinvestment: +€10bn

+€~0.2bn in pre-tax income[3]

Improve

Optimize CIB operating model

- Industrialise the set up
- Improve operating efficiency
- Deliver enough savings to support growth, while structurally reducing C/I ratio

No RWA impact
12% total cost savings[1,2]

+€0.95bn in pre-tax income[3]

Grow

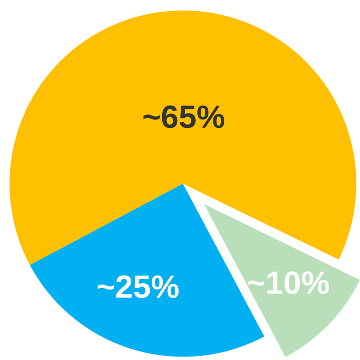
Specific strategic growth initiatives

- Further develop strategic clients
- Invest in processing businesses: i.e. Securities Services and Transaction Banking
- Specific investments in Americas and APAC

+€21bn RWAs

+€~0.5bn in pre-tax income[3]

Contribution to RONE improvement coming essentially from Improve and Focus



Reminder: €800m one-off costs to achieve transformation[4]

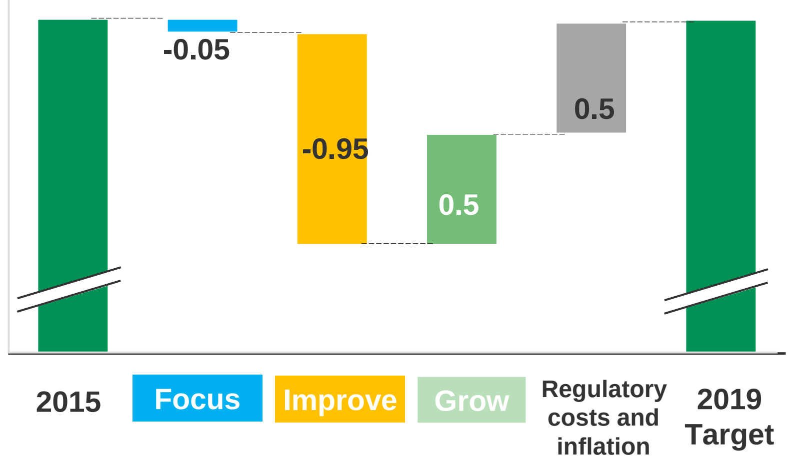
1. Gross savings based on 2015 total CIB costs base including €50m savings linked to Focus initiatives; 2. Incl. ~€90m of residual S&E savings; 3. Before effects of the 29 March 2016 restatement; 4. Booked in Corporate Centre: €300m in 2016, 250m in 2017 and 2018

Corporate and Institutional Banking
Implementation of the Transformation Plan

- Improve cost efficiency: >€1bn savings vs. 2015
  - Implementation of the plan in all regions in accordance with local regulations
  - Industrialisation of platforms: 55 projects launched to align IT systems in Global Markets
- Focus: improve capital productivity
  - Sale or securitisation of ~€6bn of RWA as at 30 June 2016 (target €20bn by 2019)
  - Repositioning of cash equity business in Asia

Evolution of CIB cost base

In €bn, excl. variable compensation



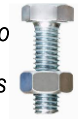
- Grow less capital-intensive businesses
  - Cash management: on-boarding of 196 business groups* in the context of the RBS referral agreement
  - Shift from voice to electronic: good development of Centric, the Transaction Banking & Global Markets' online and mobile portal, >9,000 clients*, 22 applications and 35 countries
  - Securities Services: launch of a platform for unlisted & private stocks using blockchain technology by end 2016

** As at 31 August 2016*

ROE Accretive Bolt-on Acquisitions in 2014 and 2015

Year of acquisition

Bolting onto existing businesses



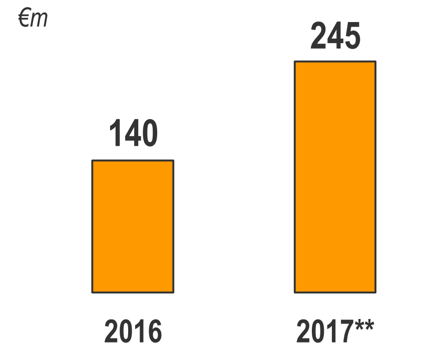
2014

Acquisition	Details	Bolted onto
Bank BGZ Poland	• Creation of the 7th largest bank in Poland with ~4% market share • Broadening Group's digital banking offer BGZoptima	**BNPP Polska**
50% of LaSer Europe - France	• Merger completed on 1.09.2015 • Targeting 1% market share growth per year in France in 2016-2018	**Cetelem**
DAB Bank Germany	• ~1.6 million clients • #1 online broker*** and Top 5 digital bank in Germany	**Consors bank!**

2015

Acquisition	Details	Bolted onto
GE Fleet Services Europe	• +164,000 vehicles • Arval now #1 in Europe with strengthened positions in all countries, ~950,000 vehicles	**Arval**

Additional synergies expected by 2017*



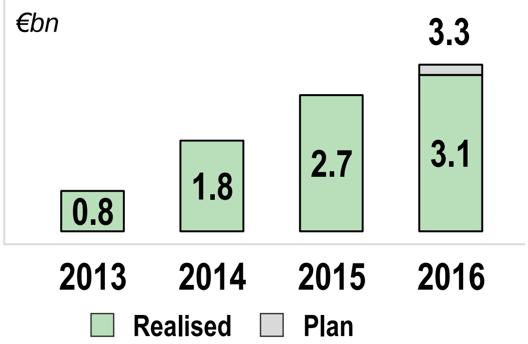
Levers for additional profit generation going forward

** Excluding restructuring costs ; ** Cumulated ; *** In terms of retail trades and securities accounts*

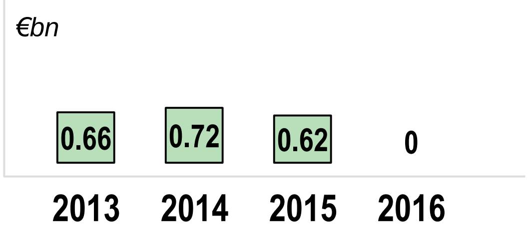
Simple & Efficient

- Continued the momentum throughout the entire Group
  - 1,386 programmes identified including 2,699 projects
  - 90% of projects initiated since 2013 already completed
- Cost savings: €3,070m realised since the launch of the plan
  - Of which €332m booked in 1H16
  - Reminder: cost savings target raised from €3.0bn to €3.3bn
- Breakdown of cost savings by division since 2013
  - Domestic Markets (43%), IFS (27%) and CIB (30%)
- Reminder: no transformation costs in 2016

Cumulative recurring cost savings



One-off transformation costs

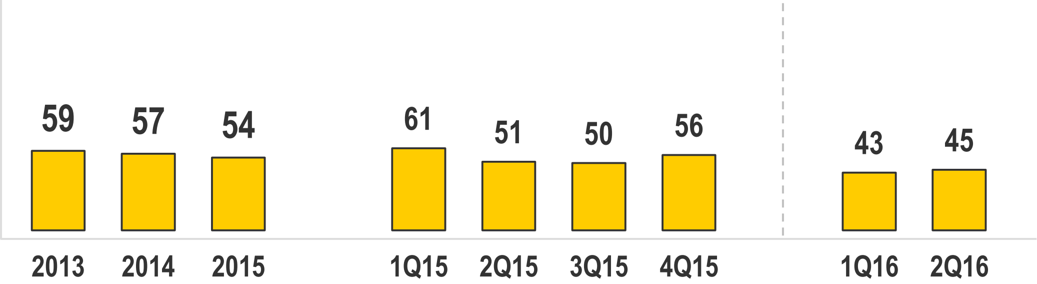


Cost savings achieved in line with the new target

Variation in the Cost of Risk by Business Unit (1/3)

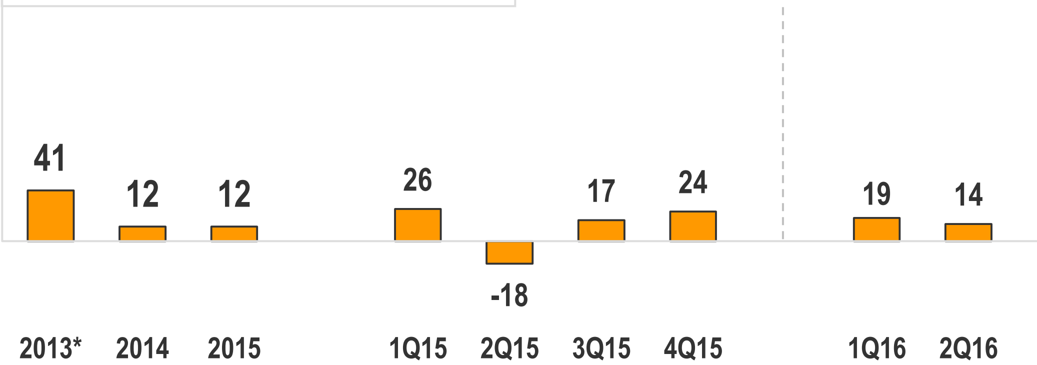
Cost of risk/Customer loans at the beginning of the period (in annualised bp)

Group



- Cost of risk: €791m
  - +€34m vs. 1Q16
  - -€112m vs. 2Q15
- Decrease in the cost of risk vs. 2Q15

CIB - Corporate Banking

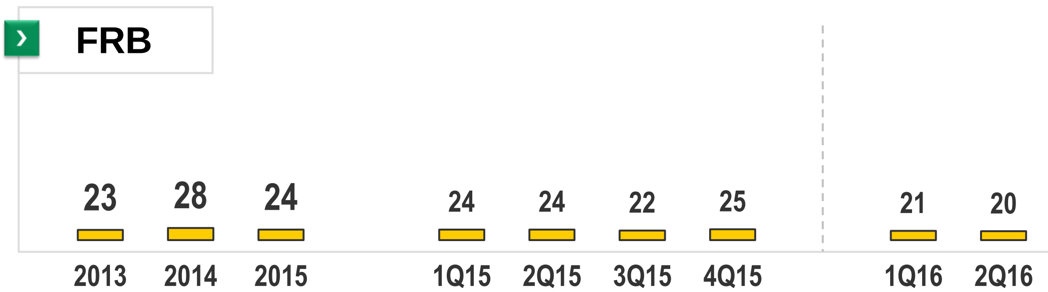


- Cost of risk: €42m
  - -€13m vs. 1Q16
  - +€97m vs. 2Q15
- Low cost of risk
- 2Q15 reminder: provisions more than offset by write-backs

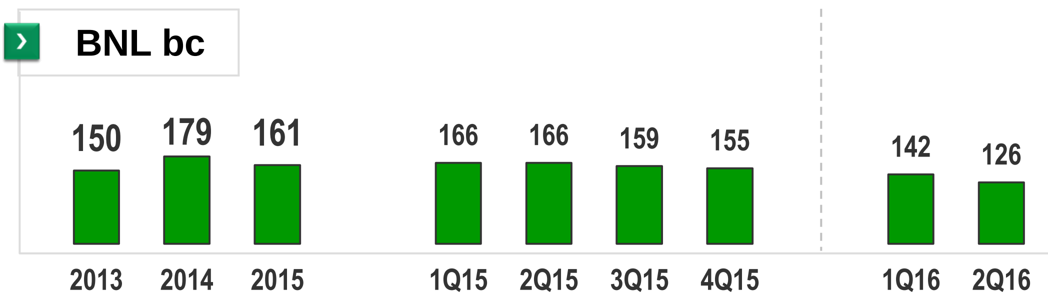
** Restated*

Variation in the Cost of Risk by Business Unit (2/3)

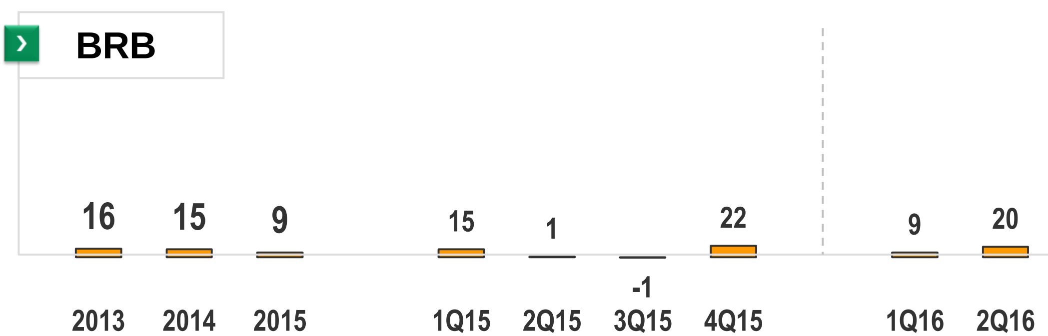
Cost of risk/Customer loans at the beginning of the period (in annualised bp)



- Cost of risk: €72m
  - -€1m vs. 1Q16
  - -€15m vs. 2Q15
- Cost of risk still low



- Cost of risk: €242m
  - -€32m vs. 1Q16
  - -€76m vs. 2Q15
- Continued decrease in the cost of risk

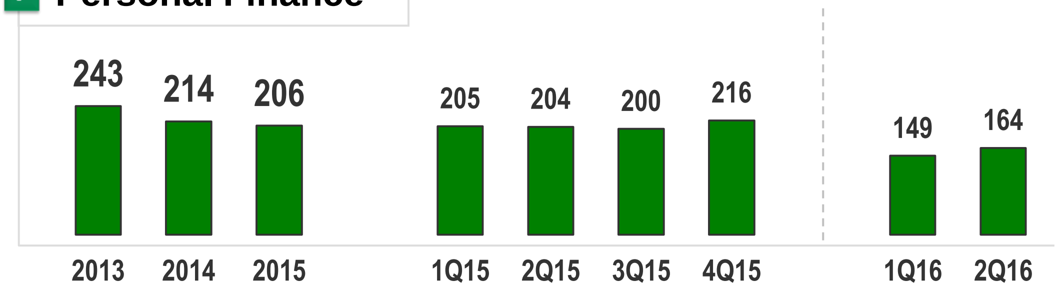


- Cost of risk: €49m
  - +€28m vs. 1Q16
  - +€47m vs. 2Q15
- Cost of risk still low
  - Impact of a specific loan this quarter
  - Reminder: cost of risk particularly low in 2Q15

Variation in the Cost of Risk by Business Unit (3/3)

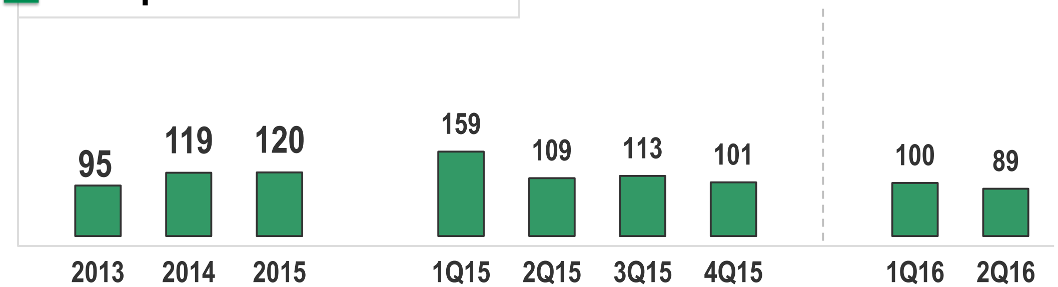
Cost of risk/Customer loans at the beginning of the period (in annualised bp)

Personal Finance



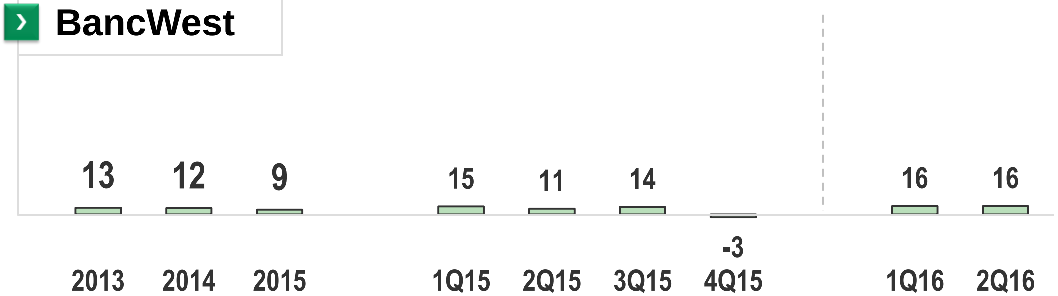
- Cost of risk: €248m
  - +€27m vs. 1Q16
  - -€40m vs. 2Q15
- Sharp decline in the cost of risk vs. 2Q15
  - Effect of the low interest rates and the growing positioning on products with a better risk profile (car loans notably)
- 1Q16 reminder: significant provisions write-backs following sales of doubtful loans

Europe-Mediterranean



- Cost of risk: €87m
  - -€9m vs. 1Q16
  - -€22m vs. 2Q15
- Cost of risk down this quarter

BancWest



- Cost of risk: €23m
  - -€2m vs. 1Q16
  - +€7m vs. 2Q15
- Cost of risk still very low

Long-Term Ratings

As of 16 September 2016

Standard & Poor’s	A	Stable outlook
Fitch	A+	Stable outlook
Moody’s	A1	Stable outlook
DBRS	AA (low)	Stable outlook

Any rating action may occur at any time

S&P - Rating Benchmark

As of 16 September 2016

AA-	**HSBC Bank plc** (negative)	**Royal Bank of Canada** (negative)
A+	**Rabobank** (stable)	**UBS** (stable)
A	**BNP Paribas** (stable) **Crédit Agricole** (stable) **Wells Fargo & Co*** (stable)	**Crédit Suisse** (stable) **Société Générale** (stable) **Lloyds Bank plc** (negative)
A-	**Santander** (stable) **Barclays Bank plc** (negative)	**JP Morgan Chase & Co*** (stable)
BBB+	**RBS plc** (stable) **BBVA** (stable) **Bank of America Corp.*** (stable) **Goldman Sachs Group*** (stable)	**Commerzbank** (stable) **Citigroup*** (stable) **Morgan Stanley Holding*** (stable) **Deutsche Bank** (negative)
BBB-	**Unicredit** (stable)	**Intesa San Paolo** (stable)

Any rating action may occur at any time

** Holding company as main issuer of senior debt. Bank entities are rated as follows: Wells Fargo Bank NA: AA- (stable), JP Morgan Chase Bank NA: A+ (stable), Citibank NA: A (CreditWatch positive), Bank of America NA: A (CreditWatch positive), Morgan Stanley Bank: A (CreditWatch positive); Data Source: Bloomberg*

Moody's - Rating Benchmark

As of 16 September 2016

Aa2	Rabobank (stable)	HSBC Bank plc (negative)
Aa3	Royal Bank of Canada (negative)	
A1	BNP Paribas (stable) UBS (stable)	Lloyds Bank plc (stable) Crédit Agricole (stable)
A2	Crédit Suisse (stable) Wells Fargo & Co* (stable)	Barclays Bank plc (negative) Société Générale (stable)
A3	RBS plc (positive) Morgan Stanley Holding* (stable) JPMorgan Chase & Co* (stable)	Santander (stable) Goldman Sachs Group* (stable)
Baa1	Commerzbank (stable) Bank of America Corp.* (stable) Intesa San Paolo (stable)	Citigroup* (stable) BBVA (stable) Unicredit (stable)
Baa2	Deutsche Bank (stable)	

Any rating action may occur at any time

* Holding company as main issuer of senior debt. Bank entities are rated as follows: Wells Fargo Bank NA: Aa2 (Stable), JP Morgan Chase Bank NA: Aa3 (stable), Citibank NA: A1 (stable), Bank of America NA: A1 (stable), Morgan Stanley Bank: A1 (stable); Data Source: Bloomberg

Fitch - Rating Benchmark

As of 16 September 2016

AA	**Royal Bank of Canada** (negative)	
AA-	**HSBC Bank plc** (stable) **Rabobank** (stable)	**Wells Fargo & Co*** (stable)
A+	**BNP Paribas** (stable) **Lloyds Bank plc** (stable)	**JPMorgan Chase & Co*** (stable) **UBS** (stable)
A	**Crédit Agricole** (positive) **Barclays Bank plc** (stable) **Morgan Stanley Holding*** (stable) **Société Générale** (stable)	**Crédit Suisse** (stable) **Citigroup*** (stable) **Goldman Sachs Group** (stable) **Bank of America Corp.*** (stable)
A-	**Santander** (stable) **Deutsche Bank** (stable)	**BBVA** (stable)
BBB+	**Intesa San Paolo** (stable) **Commerzbank** (stable)	**RBS plc** (stable) **Unicredit** (negative)

Any rating action may occur at any time

** Holding company as main issuer of senior debt. Bank entities are rated as follows: Wells Fargo Bank NA: AA (stable), JP Morgan Chase Bank NA: AA- (stable), Citibank NA: A (stable), Bank of America NA: A+ (stable), Morgan Stanley Bank: A (stable); Data Source: Bloomberg*