



2018 – RESTATED QUARTERLY RESULT SERIES BASED ON 2019 FORMAT

Paris, 29 March 2019

In order to be comparable with 2019, the 2018 quarterly result series have been restated of the following main effects as if these had occurred on 1st January 2018.

1. Following the sale in 2018 of 43.6% of First Hawaiian Bank (FHB), the entity was no longer fully consolidated as from 1st August 2018 and was accounted according to the IFRS 5 standard as assets held for sale. It had been booked under the Corporate Centre from 1st October 2018. As a reminder, the remaining stake has been entirely sold on 25th January 2019.

FHB's contribution to Group results has been retroactively reallocated to the Corporate Centre from 1st January 2018, including the capital gain from the sale of FHB shares which was initially allocated to BancWest.

2. The internal transfer of Correspondent Banking activities has been made within CIB from Corporate Banking to Securities Services to reflect the organisational change.

These changes do not affect Group results as a whole but only the analytical breakdown of IFS (BancWest), CIB (Corporate Banking, Securities Services), and Corporate Centre.

The attached appendices¹ disclose 2018 results following this new presentation:

- Appendix 1: effect of the analytical transfer of First Hawaiian Bank to Corporate Centre
- Appendix 2: effect of the analytical transfer within CIB of Correspondent Banking activities from Corporate Banking to Securities Services
- Appendix 3: summary of 2018 results before and after restatement for all divisions and business lines
- Appendix 4: restated results series for all divisions and business lines

¹ Unaudited



APPENDIX 1: EFFECT OF THE ANALYTICAL TRANSFER OF FIRST HAWAIIAN BANK TO CORPORATE CENTRE

P&L

€m

	From	To	P&L 2018			
			Revenues	Costs	CoR	Other Non Operating Items
Transfer of FHB to Corporate Centre	BancWest	Corporate Centre	358	- 188	- 13	- 1
Analytical transfer of capital gain generated in the third quarter of 2018	BancWest	Corporate Centre				151

Volumes

€bn	Q1 2018		Q2 2018		Q3 2018		Q4 2018	
	Reported	Restated	Reported	Restated	Reported	Restated	Reported	Restated
LOANS	59,1	49,1	61,2	50,7	55,6	51,9	53,2	53,2
Individual Customers	25,7	21,1	26,7	21,6	24,0	22,3	22,9	22,9
Incl. Mortgages	11,0	8,4	11,5	8,8	10,1	9,2	9,6	9,6
Incl. Consumer Lending	14,7	12,7	15,2	12,8	13,8	13,1	13,2	13,2
Commercial Real Estate	16,9	14,1	17,5	14,6	15,8	14,8	14,9	14,9
Corporate Loans	16,5	13,9	17,2	14,4	15,8	14,9	15,4	15,4
DEPOSITS AND SAVINGS	67,5	49,6	68,4	50,6	59,5	52,7	54,4	53,7
Deposits Excl. Jumbo CDs	56,6	45,7	57,9	46,7	53,8	47,9	48,7	48,7

APPENDIX 2: EFFECT OF THE ANALYTICAL TRANSFER WITHIN CIB OF CORRESPONDENT BANKING ACTIVITIES FROM CORPORATE BANKING TO SECURITIES SERVICES

€m

	From	To	P&L 2018			
			Revenues	Costs	CoR	Other Non Operating Items
Transfer of Correspondent Banking to CIB Securities Services	CIB Corporate Banking	CIB Securities Services	27	- 14	1	0



APPENDIX 3: SUMMARY OF 2018 RESULTS BEFORE AND AFTER RESTATEMENT FOR ALL DIVISIONS AND BUSINESS LINES

€m	Reported 2018 Results				Restated 2018 Results			
	Revenues	Costs	Pre-Tax Income	Allocated Equity*	Revenues	Costs	Pre-Tax Income	Allocated Equity*
RETAIL BANKING & SERVICES	31 567	-20 644	8 993	53 279	31 208	-20 455	8 686	52 475
DOMESTIC MARKETS	15 132	-10 401	3 683	25 152	15 132	-10 401	3 683	25 152
French Retail Banking	6 035	-4 463	1 284	9 557	6 035	-4 463	1 284	9 557
BNL banca commerciale	2 704	-1 752	356	5 482	2 704	-1 752	356	5 482
Belgian Retail Banking	3 422	-2 418	980	5 740	3 422	-2 418	980	5 740
Other Domestic Markets Activities	2 972	-1 768	1 064	4 373	2 972	-1 768	1 064	4 373
INTERNATIONAL FINANCIAL SERVICES	16 434	-10 242	5 310	28 127	16 076	-10 054	5 003	27 323
Personal Finance	5 533	-2 764	1 646	7 308	5 533	-2 764	1 646	7 308
International Retail Banking	4 936	-3 436	1 503	10 488	4 577	-3 248	1 196	9 684
Europe-Mediterranean	2 351	-1 600	684	4 768	2 351	-1 600	684	4 768
BancWest	2 585	-1 836	819	5 720	2 226	-1 647	512	4 917
Insurance	2 680	-1 406	1 479	8 386	2 680	-1 406	1 479	8 386
Wealth and Asset Management	3 286	-2 636	681	1 945	3 286	-2 636	681	1 945
CORPORATE AND INSTITUTIONAL BANKING	10 829	-8 163	2 681	20 839	10 829	-8 163	2 681	20 839
Corporate Banking	3 951	-2 507	1 470	12 178	3 923	-2 493	1 456	12 178
Global Markets	4 727	-3 937	772	7 791	4 727	-3 937	772	7 791
Securities Services	2 152	-1 719	439	870	2 179	-1 733	454	870
Corporate Centre	120	-1 776	-1 466		479	-1 965	-1 159	
BNP PARIBAS Group	42 516	-30 583	10 208		42 516	-30 583	10 208	

* average 2018


APPENDIX 4: RESTATED RESULTS SERIES FOR ALL DIVISIONS AND BUSINESS LINES

€m	2018	4Q18	3Q18	2Q18	1Q18
RETAIL BANKING & SERVICES Excluding PEL/CEL Effects					
Revenues	31 188	7 767	7 774	7 915	7 731
Operating Expenses and Dep.	-20 455	-5 154	-4 978	-4 907	-5 416
Gross Operating Income	10 732	2 613	2 796	3 008	2 315
Cost of Risk	-2 611	-722	-736	-526	-627
Operating Income	8 122	1 891	2 060	2 482	1 688
Share of Earnings of Equity-Method Entities	486	131	117	107	132
Other Non Operating Items	58	-4	3	0	59
Pre-Tax Income	8 665	2 018	2 179	2 589	1 879
Allocated Equity (€bn, year to date)	52,5	52,5	52,1	52,0	51,8

€m	2018	4Q18	3Q18	2Q18	1Q18
RETAIL BANKING & SERVICES					
Revenues	31 208	7 782	7 778	7 916	7 733
Operating Expenses and Dep.	-20 455	-5 154	-4 978	-4 907	-5 416
Gross Operating Income	10 753	2 628	2 800	3 009	2 316
Cost of Risk	-2 611	-722	-736	-526	-627
Operating Income	8 142	1 907	2 064	2 482	1 689
Share of Earnings of Equity-Method Entities	486	131	117	107	132
Other Non Operating Items	58	-4	3	0	59
Pre-Tax Income	8 686	2 033	2 183	2 589	1 880
Allocated Equity (€bn, year to date)	52,5	52,5	52,1	52,0	51,8

€m	2018	4Q18	3Q18	2Q18	1Q18
DOMESTIC MARKETS (including 100% of Private Banking in France, Italy, Belgium and Luxembourg)* Excluding PEL/CEL Effects					
Revenues	15 683	3 903	3 874	3 938	3 969
Operating Expenses and Dep.	-10 707	-2 603	-2 605	-2 528	-2 971
Gross Operating Income	4 977	1 300	1 269	1 411	998
Cost of Risk	-1 046	-322	-251	-204	-270
Operating Income	3 930	978	1 018	1 206	727
Share of Earnings of Equity-Method Entities	-3	0	5	-3	-6
Other Non Operating Items	0	-2	0	1	1
Pre-Tax Income	3 927	975	1 024	1 205	723
Income Attributable to Wealth and Asset Management	-264	-59	-67	-73	-65
Pre-Tax Income of Domestic Markets	3 663	917	956	1 132	658
Allocated Equity (€bn, year to date)	25,2	25,2	25,0	24,7	24,4

€m	2018	4Q18	3Q18	2Q18	1Q18
DOMESTIC MARKETS (including 2/3 of Private Banking in France, Italy, Belgium and Luxembourg)					
Revenues	15 132	3 783	3 737	3 792	3 820
Operating Expenses and Dep.	-10 401	-2 528	-2 531	-2 454	-2 888
Gross Operating Income	4 731	1 255	1 205	1 338	933
Cost of Risk	-1 045	-320	-251	-205	-269
Operating Income	3 686	935	955	1 133	664
Share of Earnings of Equity-Method Entities	-3	0	5	-3	-6
Other Non Operating Items	0	-2	0	1	1
Pre-Tax Income	3 683	932	960	1 132	659
Allocated Equity (€bn, year to date)	25,2	25,2	25,0	24,7	24,4

*Including 100% of Private Banking for Revenues down to Pre-Tax Income line items



€m	2018	4Q18	3Q18	2Q18	1Q18
FRENCH RETAIL BANKING (including 100% of Private Banking in France)*					
Revenues	6 331	1 568	1 575	1 593	1 595
<i>Incl. Net Interest Income</i>	3 568	902	900	875	891
<i>Incl. Commissions</i>	2 763	666	676	718	704
Operating Expenses and Dep.	-4 609	-1 149	-1 168	-1 104	-1 189
Gross Operating Income	1 722	419	407	489	406
Cost of Risk	-288	-85	-90	-54	-59
Operating Income	1 434	334	317	435	347
Non Operating Items	-1	-3	0	1	0
Pre-Tax Income	1 432	332	318	437	346
Income Attributable to Wealth and Asset Management	-148	-32	-38	-39	-39
Pre-Tax Income of French Retail Banking	1 284	299	280	397	307
Allocated Equity (€bn, year to date)	9,6	9,6	9,5	9,3	9,2

€m	2018	4Q18	3Q18	2Q18	1Q18
FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects					
Revenues	6 311	1 553	1 571	1 593	1 594
<i>Incl. Net Interest Income</i>	3 548	887	896	875	890
<i>Incl. Commissions</i>	2 763	666	676	718	704
Operating Expenses and Dep.	-4 609	-1 149	-1 168	-1 104	-1 189
Gross Operating Income	1 701	404	403	489	405
Cost of Risk	-288	-85	-90	-54	-59
Operating Income	1 413	319	313	435	346
Non Operating Items	-1	-3	0	1	0
Pre-Tax Income	1 412	317	314	436	345
Income Attributable to Wealth and Asset Management	-148	-32	-38	-39	-39
Pre-Tax Income of French Retail Banking	1 263	284	276	397	306
Allocated Equity (€bn, year to date)	9,6	9,6	9,5	9,3	9,2

€m	2018	4Q18	3Q18	2Q18	1Q18
FRENCH RETAIL BANKING (including 2/3 of Private Banking in France)					
Revenues	6 035	1 498	1 502	1 517	1 517
Operating Expenses and Dep.	-4 463	-1 112	-1 133	-1 068	-1 151
Gross Operating Income	1 571	386	369	449	367
Cost of Risk	-286	-84	-90	-53	-59
Operating Income	1 285	302	280	396	307
Non Operating Items	-1	-3	0	1	0
Pre-Tax Income	1 284	299	280	397	307
Allocated Equity (€bn, year to date)	9,6	9,6	9,5	9,3	9,2

€m	2018	4Q18	3Q18	2Q18	1Q18
PEL/CEL effects	20	15	4	0	1

*Including 100% of Private Banking for Revenues down to Pre-Tax Income line items



€m	2018	4Q18	3Q18	2Q18	1Q18
BNL banca commerciale (Including 100% of Private Banking in Italy)*					
Revenues	2 792	722	660	698	713
Operating Expenses and Dep.	-1 797	-440	-439	-438	-480
Gross Operating Income	995	282	221	259	233
Cost of Risk	-592	-164	-131	-127	-169
Operating Income	402	117	90	132	63
Non Operating Items	-3	-2	0	-1	0
Pre-Tax Income	399	116	89	130	63
Income Attributable to Wealth and Asset Management	-43	-11	-10	-10	-12
Pre-Tax Income of BNL bc	356	105	80	120	51
Allocated Equity (€bn, year to date)	5,5	5,5	5,5	5,5	5,4

€m	2018	4Q18	3Q18	2Q18	1Q18
BNL banca commerciale (Including 2/3 of Private Banking in Italy)					
Revenues	2 704	700	638	675	691
Operating Expenses and Dep.	-1 752	-429	-427	-427	-470
Gross Operating Income	952	272	211	248	221
Cost of Risk	-593	-165	-131	-127	-170
Operating Income	359	107	80	122	51
Non Operating Items	-3	-2	0	-1	0
Pre-Tax Income	356	105	80	120	51
Allocated Equity (€bn, year to date)	5,5	5,5	5,5	5,5	5,4

€m	2018	4Q18	3Q18	2Q18	1Q18
BELGIAN RETAIL BANKING (Including 100% of Private Banking in Belgium)*					
Revenues	3 595	857	887	917	934
Operating Expenses and Dep.	-2 521	-571	-563	-552	-835
Gross Operating Income	1 074	286	324	365	99
Cost of Risk	-43	-43	4	2	-6
Operating Income	1 031	243	328	367	93
Share of Earnings of Equity-Method Entities	10	4	8	1	-3
Other Non Operating Items	8	7	0	0	1
Pre-Tax Income	1 049	253	336	368	92
Income Attributable to Wealth and Asset Management	-70	-15	-19	-23	-13
Pre-Tax Income of Belgian Retail Banking	980	238	317	345	79
Allocated Equity (€bn, year to date)	5,7	5,7	5,7	5,6	5,6

€m	2018	4Q18	3Q18	2Q18	1Q18
BELGIAN RETAIL BANKING (Including 2/3 of Private Banking in Belgium)					
Revenues	3 422	817	845	872	887
Operating Expenses and Dep.	-2 418	-547	-539	-529	-803
Gross Operating Income	1 004	270	305	344	85
Cost of Risk	-42	-42	4	0	-4
Operating Income	961	228	309	344	80
Share of Earnings of Equity-Method Entities	10	4	8	1	-3
Other Non Operating Items	8	7	0	0	1
Pre-Tax Income	980	238	317	345	79
Allocated Equity (€bn, year to date)	5,7	5,7	5,7	5,6	5,6

*Including 100% of Private Banking for Revenues down to Pre-Tax Income line items



€m	2018	4Q18	3Q18	2Q18	1Q18
OTHER DOMESTIC MARKETS ACTIVITIES INCLUDING LUXEMBOURG (Including 100% of Private Banking in Luxembourg)*					
Revenues	2 986	771	755	731	728
Operating Expenses and Dep.	-1 779	-443	-435	-433	-467
Gross Operating Income	1 207	328	320	298	261
Cost of Risk	-123	-29	-33	-25	-36
Operating Income	1 084	299	287	273	225
Share of Earnings of Equity-Method Entities	-12	-4	-3	-3	-2
Other Non Operating Items	-5	-5	0	0	-1
Pre-Tax Income	1 067	290	284	271	223
Income Attributable to Wealth and Asset Management	-3	-1	-1	-1	-1
Pre-Tax Income of Other Domestic Markets	1 064	289	283	270	222
Allocated Equity (€bn, year to date)	4,4	4,4	4,3	4,3	4,2

€m	2018	4Q18	3Q18	2Q18	1Q18
OTHER DOMESTIC MARKETS ACTIVITIES INCLUDING LUXEMBOURG (Including 2/3 of Private Banking in Luxembourg)					
Revenues	2 972	767	752	728	725
Operating Expenses and Dep.	-1 768	-440	-433	-431	-464
Gross Operating Income	1 204	327	319	297	260
Cost of Risk	-123	-29	-33	-25	-36
Operating Income	1 081	298	286	272	225
Share of Earnings of Equity-Method Entities	-12	-4	-3	-3	-2
Other Non Operating Items	-5	-5	0	0	-1
Pre-Tax Income	1 064	289	283	270	222
Allocated Equity (€bn, year to date)	4,4	4,4	4,3	4,3	4,2

€m	2018	4Q18	3Q18	2Q18	1Q18
INTERNATIONAL FINANCIAL SERVICES					
Revenues	16 076	3 999	4 041	4 123	3 912
Operating Expenses and Dep.	-10 054	-2 626	-2 446	-2 453	-2 529
Gross Operating Income	6 022	1 373	1 595	1 671	1 383
Cost of Risk	-1 566	-401	-486	-322	-358
Operating Income	4 456	972	1 109	1 349	1 026
Share of Earnings of Equity-Method Entities	489	131	111	109	137
Other Non Operating Items	58	-2	3	-1	58
Pre-Tax Income	5 003	1 101	1 223	1 457	1 221
Allocated Equity (€bn, year to date)	27,3	27,3	27,1	27,3	27,3

€m	2018	4Q18	3Q18	2Q18	1Q18
PERSONAL FINANCE					
Revenues	5 533	1 411	1 387	1 381	1 354
Operating Expenses and Dep.	-2 764	-728	-639	-672	-725
Gross Operating Income	2 768	682	748	709	629
Cost of Risk	-1 186	-299	-345	-265	-276
Operating Income	1 583	383	403	443	353
Share of Earnings of Equity-Method Entities	62	17	21	8	15
Other Non Operating Items	2	-1	0	-2	4
Pre-Tax Income	1 646	400	424	450	373
Allocated Equity (€bn, year to date)	7,3	7,3	7,2	7,1	7,0

*Including 100% of Private Banking for Revenues down to Pre-Tax Income line items



€m	2018	4Q18	3Q18	2Q18	1Q18
EUROPE-MEDITERRANEAN (Including 100% of Private Banking in Turkey)*					
Revenues	2 358	600	562	614	581
Operating Expenses and Dep.	-1 605	-405	-381	-402	-416
Gross Operating Income	753	195	181	212	165
Cost of Risk	-308	-78	-105	-55	-70
Operating Income	445	117	76	157	96
Share of Earnings of Equity-Method Entities	188	60	43	43	41
Other Non Operating Items	53	-1	0	-1	54
Pre-Tax Income	686	176	119	199	191
Income Attributable to Wealth and Asset Management	-3	0	-1	-1	-1
Pre-Tax Income of EUROPE-MEDITERRANEAN	684	176	118	199	191
Allocated Equity (€bn, year to date)	4,8	4,8	4,8	4,8	4,8

€m	2018	4Q18	3Q18	2Q18	1Q18
EUROPE-MEDITERRANEAN (Including 2/3 of Private Banking in Turkey)					
Revenues	2 351	599	561	612	579
Operating Expenses and Dep.	-1 600	-404	-380	-401	-415
Gross Operating Income	750	195	180	211	164
Cost of Risk	-308	-78	-105	-55	-70
Operating Income	443	117	75	156	95
Share of Earnings of Equity-Method Entities	188	60	43	43	41
Other Non Operating Items	53	-1	0	-1	54
Pre-Tax Income	684	176	118	199	191
Allocated Equity (€bn, year to date)	4,8	4,8	4,8	4,8	4,8

€m	2018	4Q18	3Q18	2Q18	1Q18
BANCWEST (Including 100% of Private Banking in United States)*					
Revenues	2 289	599	578	576	535
Operating Expenses and Dep.	-1 682	-431	-430	-406	-415
Gross Operating Income	607	169	148	170	120
Cost of Risk	-70	-22	-35	0	-12
Operating Income	537	146	113	169	108
Share of Earnings of Equity-Method Entities	0	0	0	0	0
Other Non Operating Items	2	0	2	0	0
Pre-Tax Income	539	146	116	169	108
Income Attributable to Wealth and Asset Management	-28	-7	-8	-7	-6
Pre-Tax Income of BANCWEST	512	139	108	162	102
Allocated Equity (€bn, year to date)	4,9	4,9	4,8	5,0	4,9

€m	2018	4Q18	3Q18	2Q18	1Q18
BANCWEST (Including 2/3 of Private Banking in United States)					
Revenues	2 226	581	562	561	522
Operating Expenses and Dep.	-1 647	-420	-422	-398	-407
Gross Operating Income	579	162	140	163	115
Cost of Risk	-70	-22	-35	0	-12
Operating Income	510	139	106	162	102
Non Operating Items	2	0	2	0	0
Pre-Tax Income	512	139	108	162	102
Allocated Equity (€bn, year to date)	4,9	4,9	4,8	5,0	4,9

*Including 100% of Private Banking for Revenues down to Pre-Tax Income line items



€m	2018	4Q18	3Q18	2Q18	1Q18
INSURANCE					
Revenues	2 680	542	741	735	661
Operating Expenses and Dep.	-1 406	-346	-351	-342	-367
Gross Operating Income	1 273	196	390	393	294
Cost of Risk	3	2	0	1	0
Operating Income	1 276	198	390	394	294
Share of Earnings of Equity-Method Entities	202	43	38	46	75
Other Non Operating Items	1	0	1	0	0
Pre-Tax Income	1 479	241	429	440	369
Allocated Equity (€bn, year to date)	8,4	8,4	8,4	8,5	8,7
WEALTH AND ASSET MANAGEMENT					
Revenues	3 286	866	791	834	795
Operating Expenses and Dep.	-2 636	-728	-654	-639	-614
Gross Operating Income	650	138	137	195	181
Cost of Risk	-6	-3	-1	-2	0
Operating Income	644	134	136	193	181
Share of Earnings of Equity-Method Entities	37	11	8	12	5
Other Non Operating Items	1	0	-1	1	0
Pre-Tax Income	681	146	143	206	187
Allocated Equity (€bn, year to date)	1,9	1,9	1,9	1,9	1,9
CORPORATE AND INSTITUTIONAL BANKING					
Revenues	10 829	2 379	2 565	2 979	2 906
Operating Expenses and Dep.	-8 163	-1 919	-1 884	-1 970	-2 389
Gross Operating Income	2 666	460	680	1 009	517
Cost of Risk	-43	-100	49	-23	31
Operating Income	2 623	359	730	986	548
Share of Earnings of Equity-Method Entities	59	39	4	7	9
Other Non Operating Items	0	-6	0	3	2
Pre-Tax Income	2 681	393	734	996	558
Allocated Equity (€bn, year to date)	20,8	20,8	20,7	20,3	19,9
CORPORATE BANKING					
Revenues	3 923	1 102	930	999	892
Operating Expenses and Dep.	-2 493	-622	-597	-591	-683
Gross Operating Income	1 430	480	333	409	209
Cost of Risk	-32	-91	46	12	1
Operating Income	1 399	389	379	421	210
Non Operating Items	57	36	5	7	9
Pre-Tax Income	1 456	424	384	428	219
Allocated Equity (€bn, year to date)	12,2	12,2	12,1	12,0	11,9



€m	2018	4Q18	3Q18	2Q18	1Q18
GLOBAL MARKETS					
Revenues	4 727	650	1 132	1 447	1 498
<i>incl. FICC</i>	2 719	505	680	729	805
<i>incl. Equity & Prime Services</i>	2 008	145	452	718	692
Operating Expenses and Dep.	-3 937	-859	-848	-955	-1 275
Gross Operating Income	790	-209	284	492	223
Cost of Risk	-19	-13	3	-37	28
Operating Income	771	-222	287	455	251
Share of Earnings of Equity-Method Entities	3	1	0	1	1
Other Non Operating Items	-2	-3	0	1	0
Pre-Tax Income	772	-225	287	457	252
Allocated Equity (€bn, year to date)	7,8	7,8	7,7	7,4	7,1

€m	2018	4Q18	3Q18	2Q18	1Q18
SECURITIES SERVICES					
Revenues	2 179	627	503	532	517
Operating Expenses and Dep.	-1 733	-438	-439	-424	-431
Gross Operating Income	446	189	63	108	86
Cost of Risk	8	4	0	3	1
Operating Income	453	193	63	110	87
Non Operating Items	0	0	0	1	0
Pre-Tax Income	454	193	63	111	86
Allocated Equity (€bn, year to date)	0,9	0,9	0,9	0,9	0,8

€m	2018	4Q18	3Q18	2Q18	1Q18
CORPORATE CENTRE					
Revenues	479	-1	9	311	159
Operating Expenses and Dep.	-1 965	-605	-415	-491	-454
<i>Incl. Restructuring and Transformation Costs</i>	-1 235	-481	-267	-275	-211
Gross Operating Income	-1 486	-606	-405	-179	-295
Cost of Risk	-110	-74	1	-18	-19
Operating Income	-1 596	-680	-404	-197	-314
Share of Earnings of Equity-Method Entities	84	25	18	19	22
Other Non Operating Items	353	-88	285	46	110
Pre-Tax Income	-1 159	-743	-101	-132	-183