

**GROUP HUMAN RESOURCES** 



The bank for a changing world



#### **EUROPEAN SOCIAL REPORT 2022**

The European Social Report is a tool for understanding the social reality in the various European countries where the group operates and contributes to the discussions held within its European Group Commitee.



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**SCOPE OF THE EUROPEAN COMMITTEE:** at the end of 2022, the scope covers 22 countries.

**STAFF COVERED BY THE REPORT:** The social reports covers paid employees with permanent and fixed-term contracts (PTC and FTC) on 31 December of the year in question. It doesn't include interns, work-study students, VIE, vacation replacement, third-party workers, service providers and CIFRE.

- Headcount: each employee counts for 1 unit.
- **Full-Time Equivalent:** each employee is included on the basis of his or her contractual work time (e.g.: 0.8 for an employee working 4 days out of 5).

**COMPLETENESS RATE:** each table of statistical data is completed with a rate of completeness; this rate shows the percentage (rounded to the nearest whole number) of the scope of the European committee used as a basis for calculating the indicator.

The following symbol is used: 100%

This rate can be broken down by country; it is then known as the "significance rate".

#### **PERIMETER:**

#### Commercial, Personal Banking & Services (CPBS):

Commercial & Personal Banking: CPBF, BNL, CPBB, CPBL, Europe-Mediterranean Specialised Businesses: Personal Finance, Arval, Leasing Solutions, Personal Investors, New Digital Businesses

**Investment and Protection Services:** Insurance, Real Estate, Asset Management, Wealth Management, Principal Investments

**Group Functions:** Social activities, BNP Paribas Consulting & Transformation, Group Communication, General Direction, Company Engagement, Compliance, Collective Management, Finance & Strategy, Legal, Group Data Office, Group Strategic Sourcing, IMEX, General Inspection, ITG, STP, SPB, Corporate & Social Responsibility, Group Human Resources, Risk

**Other activities:** ALM Treasury, Other Group Functions subsidiaries, Cash Management & Trade Services, PACE, IPS other activities

Since 2022, PACE and IPS other activities have been assigned to the "Other activities" scope, the 2021 year has been restated to be consistent with this change of assignment.

**PROFESSIONAL FIELD:** the professional field refers to the Jobs Directory, the Group's worldwide reference system, divided into 4 categories: position, job, family, and professional field. The Jobs Directory provides an overview of the principal activities pursued within the Group independently of, firstly, hierarchical positions and, secondly, legal and organizational structures.

**SENIOR MANAGEMENT POSITION:** in 2011, the concept of Senior Management Positions has been created to enable the Senior Managers to do the following:

- provide leadership by giving meaning,
- play an active role in the reflection process in the light of major transformations,
- implement our corporate strategy effectively and efficiently.

A Senior Management Position is a position that is identified and approved by the Executive committee of the Operating Divisions, Business Lines, Group Functions of BNP Paribas as having a significant impact on the Group. This impact is related to the expected involvement of the incumbent of any given position:

- in defining and implementing the entity's strategy, and/or;
- in obtaining commercial/final results, and/or;
- in creating high-level expertise through the development of know-how, knowledge and skills, and/or;
- in managing a support function.

ABBREVIATIONS: CPBF Commercial & Personal Banking in France; CPBB Commercial & Personal Banking in Belgium; CPBL Commercial & Personal Banking in Luxembourg; BNL Italian Commercial & Personal Banking; CIB Corporate and Institutional Banking; IPS Investment and Protection Services



# FULL-TIME EQUIVALENT PER OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS AND PER GENDER

		2021		1009	%			2022		100%
ME	EN	WOI	MEN	ТОТА	OPERATING DIVISIONS / BUSINESS LINES /	MI	EN	WO	MEN	TOTAL
FTE	%	FTE	%	TOTAL	GROUP FUNCTIONS	FTE	%	FTE	%	TOTAL
9,286	39.6%	14,163	60.4%	23,450	CPBF	9,493	39.8%	14,334	60.2%	23,827
5,583	51.6%	5,240	48.4%	10,823	BNL	4,960	50.8%	4,800	49.2%	9,760
4,786	48.3%	5,125	51.7%	9,911	СРВВ	4,915	48.6%	5,205	51.4%	10,120
816	52.0%	754	48.0%	1,570	CPBL	812	51.7%	759	48.3%	1,571
2,294	34.5%	4,355	65.5%	6,649	Europe-Mediterranean	2,314	34.9%	4,308	65.1%	6,622
6,917	43.0%	9,170	57.0%	16,087	Personal Finance	7,040	43.5%	9,145	56.5%	16,184
3,232	49.1%	3,350	50.9%	6,582	Arval	3,539	49.3%	3,643	50.7%	7,182
1,583	47.8%	1,726	52.2%	3,310	Leasing Solutions	1,588	47.5%	1,757	52.5%	3,345
656	60.9%	422	39.1%	1,078	Personal Investors	699	61.3%	442	38.7%	1,141
277	53.5%	241	46.5%	518	New Digital Businesses	407	50.5%	399	49.5%	806
2,733	46.8%	3,102	53.2%	5,834	Insurance	2,631	46.4%	3,037	53.6%	5,668
2,317	53.3%	2,034	46.7%	4,351	Real Estate	2,382	52.1%	2,188	47.9%	4,570
876	60.2%	579	39.8%	1,455	Asset Management	952	61.2%	604	38.8%	1,555
663	48.5%	703	51.5%	1,366	Wealth Management	672	48.7%	708	51.3%	1,380
29	66.5%	15	33.5%	44	Principal Investments	30	61.7%	19	38.3%	49
10,854	57.1%	8,154	42.9%	19,007	CIB	11,341	57.3%	8,455	42.7%	19,796
7,542	49.7%	7,638	50.3%	15,180	Group Functions	8,056	50.3%	7,949	49.7%	16,004
608	53.1%	536	46.9%	1,145	Other activities	669	52.9%	595	47.1%	1,264
61,052	47.6%	67,307	52.4%	128,359	TOTAL	62,498	47.8%	68,346	52.2%	130,845

## HEADCOUNT PER OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS AND PER GENDER

	2021			10	0%			2022		100%
МЕ	EN .	won	/IEN	TOTAL	OPERATING DIVISIONS / BUSINESS LINES /	М	EN .	wor	MEN	TOTAL
HEADCOUNT	%	HEADCOUNT	%	IOIAL	GROUP FUNCTIONS	HEADCOUNT	%	HEADCOUNT	%	IOIAL
9,337	38.7%	14,776	61.3%	24,113	СРВГ	9,543	39.0%	14,920	61.0%	24,463
5,624	50.8%	5,438	49.2%	11,062	BNL	5,000	50.1%	4,977	49.9%	9,977
4,898	46.5%	5,625	53.5%	10,523	СРВВ	5,028	46.9%	5,690	53.1%	10,718
837	49.3%	860	50.7%	1,697	CPBL	833	49.1%	863	50.9%	1,696
2,311	34.6%	4,375	65.4%	6,686	Europe-Mediterranean	2,322	34.9%	4,326	65.1%	6,648
6,988	42.0%	9,669	58.0%	16,657	Personal Finance	7,110	42.5%	9,630	57.5%	16,740
3,254	48.1%	3,511	51.9%	6,765	Arval	3,565	48.4%	3,807	51.6%	7,372
1,591	46.8%	1,805	53.2%	3,396	Leasing Solutions	1,595	46.5%	1,832	53.5%	3,427
668	57.5%	494	42.5%	1,162	Personal Investors	713	58.0%	516	42.0%	1,229
277	53.5%	241	46.5%	518	New Digital Businesses	409	50.5%	401	49.5%	810
2,859	46.4%	3,297	53.6%	6,156	Insurance	2,760	46.0%	3,241	54.0%	6,001
2,358	52.2%	2,159	47.8%	4,517	Real Estate	2,412	51.4%	2,285	48.6%	4,697
880	59.6%	597	40.4%	1,477	Asset Management	957	60.5%	624	39.5%	1,581
667	48.0%	723	52.0%	1,390	Wealth Management	673	48.2%	724	51.8%	1,397
29	65.9%	15	34.1%	44	Principal Investments	30	61.2%	19	38.8%	49
10,904	56.6%	8,364	43.4%	19,268	CIB	11,394	56.8%	8,662	43.2%	20,056
7,597	49.1%	7,861	50.9%	15,458	Group Functions	8,103	49.8%	8,163	50.2%	16,266
610	52.8%	546	47.2%	1,156	Other activities	671	52.6%	605	47.4%	1,276
61,689	46.7%	70,356	53.3%	132,045	TOTAL	63,118	47.0%	71,285	53.0%	134,403

# FULL-TIME EQUIVALENT PER COUNTRY AND GENDER

10		2022				100%		2021		
TOTAL	MEN	wor	EN	МІ		TOTAL	ИEN	WON	N	МЕ
TOTAL	%	FTE	%	FTE	COUNTRIES	TOTAL	%	FTE	%	FTE
5,947	43.5%	2,588	56.5%	3,359	Germany	5,651	43.3%	2,448	56.7%	3,203
152	45.2%	69	54.8%	84	Austria	156	42.2%	66	57.8%	90
12,847	49.9%	6,410	50.1%	6,437	Belgium	12,578	50.1%	6,305	49.9%	6,272
786	78.9%	620	21.1%	166	Bulgaria	824	79.7%	656	20.3%	168
319	46.8%	149	53.2%	170	Denmark	300	46.9%	141	53.1%	159
4,427	50.5%	2,233	49.5%	2,193	Spain	4,251	51.3%	2,182	48.7%	2,069
45	44.4%	20	55.6%	25	Finland	37	32.4%	12	67.6%	25
56,320	54.4%	30,644	45.6%	25,676	France	54,840	54.8%	30,035	45.2%	24,805
75	42.5%	32	57.5%	43	Greece	68	43.8%	30	56.2%	38
466	58.2%	271	41.8%	195	Hungary	471	61.0%	287	39.0%	184
506	44.1%	223	55.9%	282	Ireland	510	45.2%	230	54.8%	279
16,102	49.7%	7,998	50.3%	8,104	Italy	17,038	49.3%	8,405	50.7%	8,633
3,573	46.7%	1,668	53.3%	1,905	Luxembourg	3,507	46.2%	1,621	53.8%	1,886
180	46.0%	83	54.0%	97	Norway	178	44.5%	79	55.5%	99
1,268	35.5%	450	64.5%	817	Netherlands	982	33.3%	327	66.7%	654
9,832	62.7%	6,167	37.3%	3,665	Poland	9,735	63.2%	6,153	36.8%	3,581
7,959	52.8%	4,201	47.2%	3,758	Portugal	7,192	53.6%	3,856	46.4%	3,336
742	48.7%	362	51.3%	381	Czech Republic	773	48.9%	378	51.1%	395
913	67.5%	616	32.5%	297	Romania	902	68.4%	617	31.6%	285
7,493	41.0%	3,071	59.0%	4,422	United Kingdom	7,620	40.3%	3,072	59.7%	4,548
498	56.9%	283	43.1%	215	Slovakia	440	59.3%	261	40.7%	179
396	47.6%	188	52.4%	207	Sweden	309	47.6%	147	52.4%	162
130,845	52.2%	68,346	47.8%	62,498	TOTAL	128,359	52.4%	67,307	47.6%	61,052

#### **HEADCOUNT PER COUNTRY AND GENDER**

		2021		100	0%			2022		100%
ME	N	WON	MEN	тоты		MI	EN	WON	MEN	TOTAL
HEADCOUNT	%	HEADCOUNT	%	TOTAL	COUNTRIES	HEADCOUNT	%	HEADCOUNT	%	TOTAL
3,250	54.5%	2,712	45.5%	5,962	Germany	3,403	54.4%	2,857	45.6%	6,260
91	55.5%	73	44.5%	164	Austria	84	53.5%	73	46.5%	157
6,416	48.3%	6,869	51.7%	13,285	Belgium	6,581	48.6%	6,968	51.4%	13,549
172	20.7%	660	79.3%	832	Bulgaria	170	21.4%	623	78.6%	793
165	52.9%	147	47.1%	312	Denmark	173	52.1%	159	47.9%	332
2,082	47.7%	2,287	52.3%	4,369	Spain	2,208	48.6%	2,335	51.4%	4,543
25	67.6%	12	32.4%	37	Finland	25	55.6%	20	44.4%	45
24,936	44.5%	31,153	55.5%	56,089	France	25,797	44.9%	31,691	55.1%	57,488
38	55.9%	30	44.1%	68	Greece	43	57.3%	32	42.7%	75
186	38.1%	302	61.9%	488	Hungary	198	41.0%	285	59.0%	483
280	54.3%	236	45.7%	516	Ireland	283	55.4%	228	44.6%	511
8,722	49.7%	8,828	50.3%	17,550	Italy	8,193	49.4%	8,394	50.6%	16,587
1,924	51.5%	1,811	48.5%	3,735	Luxembourg	1,950	51.2%	1,855	48.8%	3,805
99	55.3%	80	44.7%	179	Norway	98	53.8%	84	46.2%	182
673	64.2%	375	35.8%	1,048	Netherlands	842	62.7%	501	37.3%	1,343
3,678	37.1%	6,242	62.9%	9,920	Poland	3,752	37.5%	6,264	62.5%	10,016
3,337	46.4%	3,858	53.6%	7,195	Portugal	3,758	47.2%	4,205	52.8%	7,963
402	50.0%	402	50.0%	804	Czech Republic	389	50.1%	387	49.9%	776
292	31.7%	629	68.3%	921	Romania	299	32.6%	618	67.4%	917
4,575	58.6%	3,235	41.4%	7,810	United Kingdom	4,445	57.9%	3,226	42.1%	7,671
183	40.8%	265	59.2%	448	Slovakia	218	43.2%	287	56.8%	505
163	52.1%	150	47.9%	313	Sweden	209	52.0%	193	48.0%	402
61,689	46.7%	70,356	53.3%	132,045	TOTAL	63,118	47.0%	71,285	53.0%	134,403

## FULL-TIME EQUIVALENT PER OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS AND PER COUNTRY

										2022									100%
							OPER/	ATING DIVI	SIONS / B	USINESS L	INES / GRO	OUP FUNC	TIONS						
COUNTRIES	СРВБ	BNL	СРВВ	СРВL	EUROPE- MED.	PERSONAL FINANCE	ARVAL	LEASING SOLUTIONS	PERSONAL INVESTORS	NEW DIGITAL BUSINESSES	INSURANCE	REAL ESTATE	ASSET MGMT.	WEALTH MGMT.	PRINCIPAL INVEST.	СІВ	GROUP FUNCTIONS	OTHER ACT.	TOTAL
Germany			63			1,650	381	304	1,141		165	802	23	89		986	335	10	5,948
Austria						15	68	19			14		5			25	6		152
Belgium			9,995		1	443	415	140		21	87	87	304		5	376	835	138	12,847
Bulgaria						663					38					51	32	2	786
Denmark			20			198	36	2			6					31	27		319
Spain	14					1,417	855	104		38	115	121	6	21	1	932	799	3	4,427
Finland							36									9			45
France	23,759				225	4,958	1,978	1,337		728	3,400	1,830	783	681	43	5,518	10,060	1,022	56,320
Greece							40									34	1		75
Hungary						274	33				40					81	34	4	466
Ireland							36					33				401	35	1	506
Italy		9,760				2,506	1,112	471			500	181	51			645	871	6	16,102
Luxembourg				1,571			53	13			302	41	71	281		979	257	5	3,573
Norway						7	26	34			6		49			45	11	2	180
Netherlands			12			95	489	98			76	41	117	7		275	57	2	1,268
Poland					6,363	1,151	270	274			121	100				1,011	539	3	9,832
Portugal	54					579	83	36		19	440	4	1	301		5,191	1,201	49	7,959
Czech Republic						377	111				197					24	32	1	742
Romania						647	91	63			23					21	67	1	913
U.K.			31			1,011	684	445				1,331	136			3,073	766	16	7,493
Slovakia						124	331				32						11		498
Sweden					33	70	54	5			107		11			89	27		396
TOTAL	23,827	9,760	10,120	1,571	6,622	16,184	7,182	3,345	1,141	806	5,668	4,571	1,555	1,380	49	19,796	16,004	1,264	130,846

CPBF (France excluded): Factor (included International Trade Partner).

CPBB (Belgium excluded): BNP Paribas Factor, BNP Paribas Commercial Finance, BNP Factoring Support.

## FULL-TIME EQUIVALENT PER OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS, PER COUNTRY AND GENDER

100% 2022 **OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS** NEW EUROPE-PERSONAL LEASING **PERSONAL** REAL ASSET WEALTH PRINCIPAL GROUP **COUNTRIES** CPBF BNL СРВВ CPBL ARVAL DIGITAL INSURANCE CIB OTHER ACT. MED. FINANCE SOLUTIONS **INVESTORS ESTATE** MGMT. MGMT. INVEST. **FUNCTIONS** M./W. Germany **58% 52% 56% 52% 61% 55% 57%** 80% **55% 61% 55%** NS 63% **54% 52%** 59% **65%** NS Austria Belgium 52% NS **51% 57%** 56% **52%** 52% **56%** 66% NS 64% **52%** 66% 84% 60% **57%** Bulgaria 53% NS 58% Denmark 64% **52%** NS NS 74% 63% Spain **57%** 54% **59% 59%** 55% 58% 50% NS 52% NS 62% **51%** NS Finland **61%** NS France 60% 60% 60% **51%** 51% 51% 54% 50% 58% 55% 63% **59%** 50% 50% Greece **58% 59%** NS 59% 55% 74% NS Hungary 60% 60% Ireland 64% 61% **56%** 54% NS 51% 51% 55% 50% 50% 55% 51% **52%** 52% NS Italy **52% 54% 52%** 56% **59%** 54% **56%** 53% NS Luxembourg **57%** NS 62% 53% NS 73% 62% 70% NS Norway Netherlands **75% 55% 62% 52% 59% 75%** 70% NS 72% **75%** NS Poland 66% 63% **55%** 62% 52% 65% 50% 55% NS **52% 59%** 54% 67% Portugal 50% **58%** NS NS 53% **51%** 53% 53% 50% 53% 53% **51%** Czech Rep. **51%** NS 70% **75**% Romania **51% 57%** 71% **58%** NS U.K. 51% **56%** 53% 56% **52%** 65% 67% **59%** 81% Slovakia 70% **51%** 65% 69% Sweden **52%** 54% **59%** NS 56% 73% 64% 61% **TOTAL** 60% 51% 51% 52% 65% 57% 51% 53% 61% 50% 54% 52% 61% **51%** 62% 57% 50% 53%

## FULL-TIME EQUIVALENT PER CONTRACT, OPERATING DIVISIONS / BUSINESS LINES / GROUP FUNCTIONS AND PER GENDER

		20	21		100	%			20.	2022		
	FTC			PTC		OPERATING DIVISIONS / BUSINESS LINES /		FTC			PTC	
MEN	WOMEN	TOTAL	MEN	WOMEN	TOTAL	GROUP FUNCTIONS	MEN	WOMEN	TOTAL	MEN	WOMEN	TOTAL
121	158	279	9,165	14,005	23,171	CPBF	102	180	282	9,391	14,154	23,545
54	60	114	5,529	5,180	10,709	BNL	57	78	135	4,903	4,723	9,626
16	17	33	4,770	5,108	9,879	СРВВ	7	15	22	4,908	5,190	10,098
13	24	37	803	730	1,533	CPBL	18	18	36	794	741	1,535
374	680	1,054	1,920	3,676	5,595	Europe-Mediterranean	423	758	1,181	1,891	3,549	5,441
241	418	660	6,675	8,752	15,427	Personal Finance	294	433	727	6,746	8,712	15,458
113	131	244	3,119	3,219	6,338	Arval	131	109	240	3,408	3,535	6,943
39	60	99	1,545	1,666	3,211	Leasing Solutions	41	49	90	1,547	1,708	3,254
6	5	11	650	417	1,066	Personal Investors	4	9	13	695	433	1,128
3	1	4	274	240	514	New Digital Businesses	3	17	19	404	383	787
58	71	129	2,675	3,030	5,705	Insurance	41	61	102	2,590	2,976	5,566
44	53	97	2,273	1,981	4,254	Real Estate	34	59	93	2,348	2,129	4,477
22	13	35	854	566	1,420	Asset Management	7	13	20	945	590	1,535
5	5	10	658	698	1,356	Wealth Management	1	3	4	671	705	1,376
2		2	27	15	42	Principal Investments	2		2	28	19	47
254	288	542	10,600	7,866	18,465	СІВ	301	299	600	11,041	8,155	19,196
73	90	163	7,469	7,548	15,017	Group Functions	77	112	189	7,979	7,836	15,815
1		1	607	536	1,144	Other activities	3	1	4	666	594	1,260
1,439	2,075	3,514	59,612	65,232	124,845	TOTAL	1,545	2,216	3,760	60,954	66,131	127,085

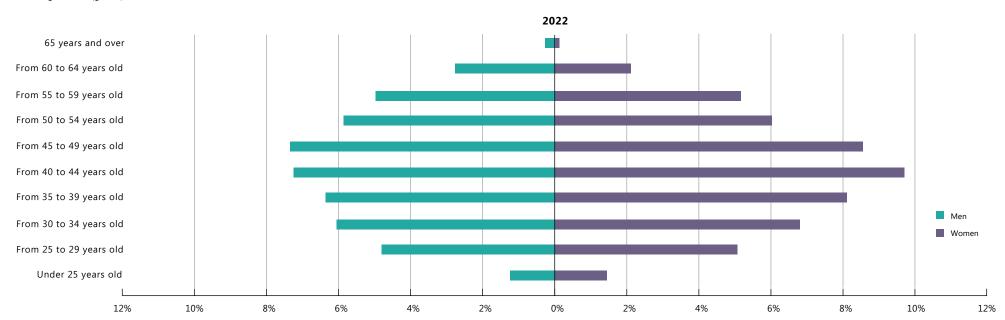
# FULL-TIME EQUIVALENT PER CONTRACT, COUNTRY AND GENDER

		20	21		100%	6			20:	22		100%
	FTC			PTC				FTC			PTC	
MEN	WOMEN	TOTAL	MEN	WOMEN	TOTAL	COUNTRIES	MEN	WOMEN	TOTAL	MEN	WOMEN	TOTAL
50	47	97	3,153	2,401	5,554	Germany	48	61	109	3,311	2,527	5,837
0	0	0	90	66	156	Austria	2	1	3	82	68	149
35	34	68	6,238	6,271	12,509	Belgium	15	23	38	6,422	6,387	12,809
10	38	48	158	618	776	Bulgaria	16	39	55	150	581	731
0	1	1	159	140	299	Denmark	1	3	4	169	146	315
79	103	182	1,991	2,079	4,069	Spain	28	48	75	2,166	2,186	4,351
3	1	4	22	11	33	Finland	1	1	2	24	19	43
234	323	557	24,571	29,712	54,283	France	214	404	618	25,463	30,240	55,703
0	0	0	38	30	68	Greece	2	1	3	41	31	72
3	6	9	181	281	462	Hungary	6	4	10	189	267	456
7	12	19	272	218	491	Ireland	12	11	23	270	212	483
204	266	470	8,429	8,139	16,568	Italy	237	253	489	7,868	7,745	15,613
37	47	84	1,849	1,574	3,423	Luxembourg	35	52	87	1,870	1,616	3,486
2	4	6	97	75	172	Norway	1	2	3	96	81	177
68	47	114	587	281	867	Netherlands	98	53	151	719	397	1,117
583	996	1,579	2,998	5,157	8,155	Poland	709	1,099	1,808	2,956	5,068	8,024
30	51	81	3,306	3,805	7,111	Portugal	43	59	102	3,715	4,142	7,857
10	19	29	385	359	744	Czech Republic	12	18	30	369	343	712
3	5	8	282	612	894	Romania	4	7	11	293	609	902
72	59	131	4,476	3,013	7,489	United Kingdom	51	60	110	4,371	3,011	7,383
3	10	13	176	251	426	Slovakia	4	10	14	211	273	484
7	6	13	155	141	296	Sweden	7	7	14	200	181	382
1,439	2,075	3,514	59,612	65,232	124,845	TOTAL	1,545	2,216	3,760	60,954	66,131	127,085

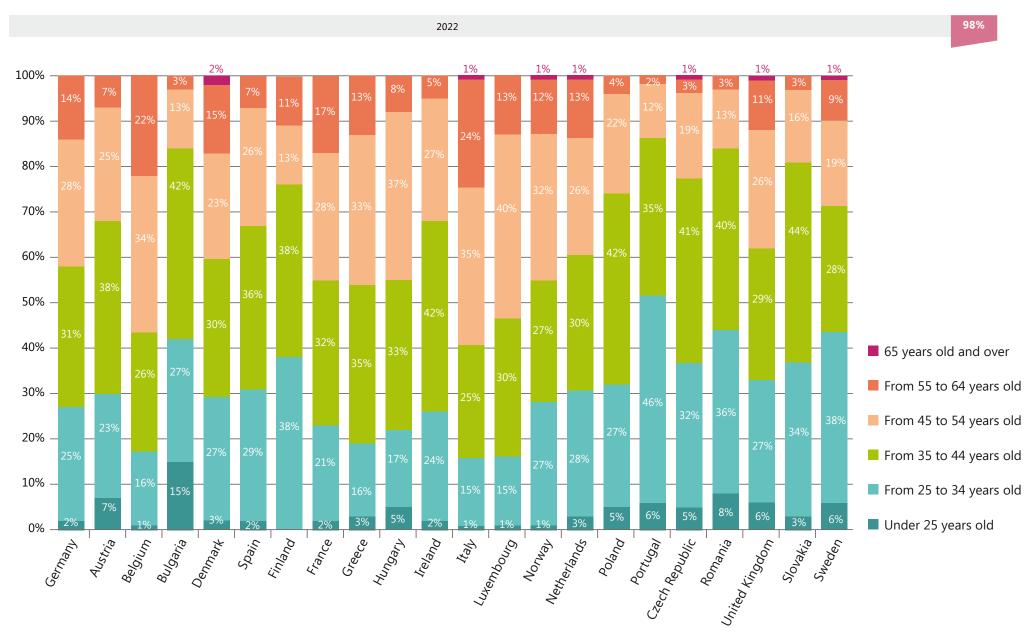
#### **AGE PYRAMID PER GENDER - HEADCOUNT**

	2021	99	9%		2022		98%
	BREAKDOWN				BREAKDOWN		
MEN	WOMEN	GLOBAL	AGE RANGE	MEN	WOMEN	GLOBAL	
67.1%	32.9%	0.4%	65 years old and over	65.4%	34.6%	0.4%	
57.0%	43.0%	4.8%	From 60 to 64 years old	56.7%	43.3%	4.9%	
49.5%	50.5%	10.4%	From 55 to 59 years old	49.0%	51.0%	10.1%	
49.2%	50.8%	11.4%	From 50 to 54 years old	49.3%	50.7%	11.9%	
47.0%	53.0%	15.6%	From 45 to 49 years old	46.2%	53.8%	15.9%	
42.8%	57.2%	17.3%	From 40 to 44 years old	42.7%	57.3%	16.9%	
42.9%	57.1%	15.2%	From 35 to 39 years old	43.9%	56.1%	14.5%	
46.0%	54.0%	13.0%	From 30 to 34 years old	47.1%	52.9%	12.8%	
47.7%	52.3%	9.6%	From 25 to 29 years old	48.6%	51.4%	9.9%	
45.2%	54.8%	2.3%	Under 25 years old	46.4%	53.6%	2.7%	

Percentages per gender are calculated on the basis of the total headcount of each line. Percentages of the (global) column are calculated on the basis of the total headcount.



#### **BREAKDOWN OF HEADCOUNT PER AGE AND COUNTRY**



#### AVERAGE AGE PER COUNTRY AND GENDER - HEADCOUNT

	2021	99	%		2022	98%
MEN	WOMEN	GLOBAL	COUNTRIES	MEN	WOMEN	GLOBAL
42.9	42.1	42.5	Germany	42.9	42.3	42.6
40.1	38.9	39.6	Austria	41.5	38.3	40.1
46.0	45.6	45.8	Belgium	46.0	46.0	46.0
37.1	35.0	35.4	Bulgaria	36.4	35.9	36.0
42.2	42.2	42.2	Denmark	43.1	41.8	42.5
40.3	40.5	40.4	Spain	40.3	40.9	40.6
36.3	44.1	38.8	Finland	37.5	41.4	39.2
44.1	43.6	43.8	France	43.9	43.5	43.7
43.6	43.4	43.5	Greece	43.3	43.7	43.5
41.5	41.9	41.8	Hungary	42.1	43.0	42.7
41.0	39.5	40.3	Ireland	41.2	40.0	40.7
48.6	45.7	47.1	Italy	48.2	45.6	46.9
44.6	44.5	44.6	Luxembourg	44.8	44.7	44.7
42.3	43.0	42.6	Norway	42.9	43.5	43.2
42.8	40.7	42.0	Netherlands	42.8	40.7	42.1
38.5	39.1	38.9	Poland	38.8	39.7	39.3
35.2	35.5	35.4	Portugal	35.6	35.9	35.7
37.8	37.4	37.6	Czech Republic	38.3	38.4	38.3
36.5	36.8	36.7	Romania	37.1	36.9	37.0
41.7	40.3	41.1	United Kingdom	41.7	40.1	41.1
37.8	37.3	37.5	Slovakia	38.0	37.9	37.9
38.7	40.8	39.7	Sweden	38.2	39.6	38.9
43.6	42.7	43.1	AVERAGE AGE	43.4	42.7	43.1

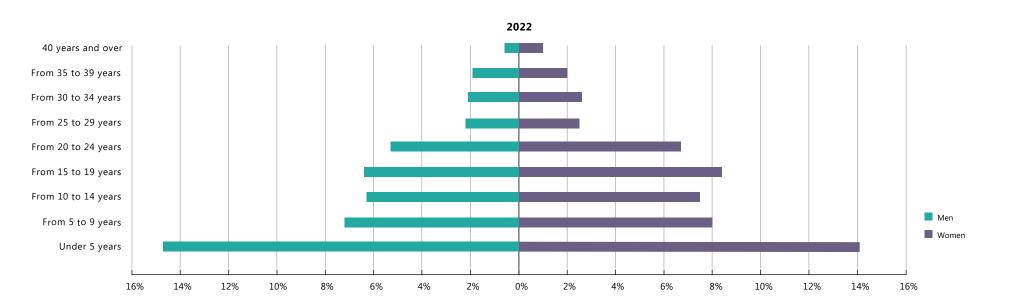
## **GROUP SENIORITY PYRAMID PER GENDER - HEADCOUNT**

	2021		99%		2022		98%
	BREAKDOWN	-			BREAKDOWN		
MEN	WOMEN	GLOBAL	SENIORITY RANGE	MEN	WOMEN	GLOBAL	
44.1%	55.9%	1.4%	40 years and over	39.4%	60.6%	1.6%	
46.8%	53.2%	4.3%	From 35 to 39 years	47.8%	52.2%	3.9%	
44.8%	55.2%	5.5%	From 30 to 34 years	45.1%	54.9%	4.8%	
47.1%	52.9%	4.4%	From 25 to 29 years	46.6%	53.4%	4.8%	
43.7%	56.3%	11.6%	From 20 to 24 years	43.1%	56.9%	12.3%	
42.9%	57.1%	14.0%	From 15 to 19 years	43.5%	56.5%	14.8%	
45.4%	54.6%	16.9%	From 10 to 14 years	45.7%	54.3%	13.8%	
47.4%	52.6%	14.6%	From 5 to 9 years	47.6%	52.4%	15.2%	
50.5%	49.5%	27.3%	Under 5 years	51.1%	48.9%	28.8%	

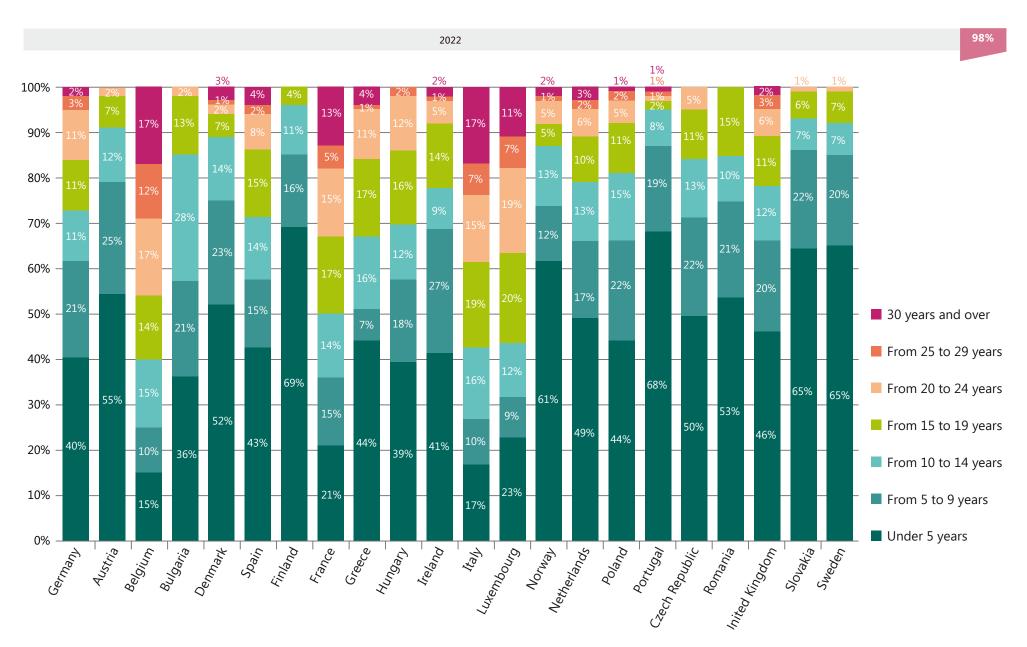
Percentages per gender are calculated on the basis of the total headcount of each seniority range.

Percentages of the global column are calculated on the basis of the global headcount.

When third-party companies are acquired by BNP Paribas, the seniority used is that of the employee's arrival in the original company.



#### **BREAKDOWN OF HEADCOUNT PER GROUP SENIORITY AND COUNTRY**



#### **AVERAGE GROUP SENIORITY PER COUNTRY AND GENDER**

	2021	99	%		2022	98
MEN	WOMEN	GLOBAL	COUNTRIES	MEN	WOMEN	GLOBAL
9.6	10.4	10.0	Germany	9.6	10.3	9.9
5.1	6.4	5.7	Austria	5.6	6.1	5.8
17.9	18.8	18.3	Belgium	17.8	19.1	18.5
9.5	7.9	8.2	Bulgaria	9.3	8.5	8.7
6.3	8.1	7.2	Denmark	6.4	8.1	7.2
9.3	10.8	10.1	Spain	9.0	10.7	9.9
4.1	5.2	4.5	Finland	4.7	4.8	4.7
15.1	16.8	16.0	France	14.6	16.4	15.6
10.7	11.7	11.1	Greece	10.5	11.3	10.8
9.9	10.2	10.1	Hungary	9.5	10.4	10.0
7.9	8.9	8.3	Ireland	8.0	9.2	8.5
18.6	17.5	18.0	Italy	18.0	17.2	17.6
14.9	17.0	15.9	Luxembourg	14.8	16.9	15.8
6.6	7.7	7.1	Norway	6.9	7.9	7.4
9.4	8.8	9.2	Netherlands	8.6	8.6	8.6
7.6	8.4	8.1	Poland	7.6	8.6	8.2
4.8	5.0	4.9	Portugal	4.7	5.0	4.9
6.7	7.0	6.9	Czech Republic	6.9	7.7	7.3
6.1	6.6	6.4	Romania	6.2	6.8	6.6
8.7	8.5	8.6	United Kingdom	8.8	8.2	8.5
4.3	4.8	4.6	Slovakia	4.5	5.0	4.8
5.1	5.5	5.3	Sweden	5.0	5.1	5.0
13.6	14.4	14.0	AVERAGE SENIORITY	13.2	14.2	13.7

When third-party companies are acquired by BNP Paribas, the seniority used is that of the employee's arrival in the original company.

# FULL-TIME EQUIVALENT PER PROFESSIONAL FIELD, COUNTRY AND GENDER

				20	021				98	3%					2	022				979
	SALES		_	ERATION OCESSIN			NCTIONS IANAGEI		SIGNIFI- CANCE	COUNTRIES		SALES			ERATION OCESSIN			NCTIONS IANAGE		SIGNIFI- CANCE
TOTAL	M.	W.	TOTAL	M.	W.	TOTAL	M.	W.	RATE		TOTAL	M.	W.	TOTAL	M.	W.	TOTAL	M.	W.	RATE
43%	61%	39%	17%	44%	56%	40%	58%	42%	94%	Germany	43%	61%	39%	17%	46%	54%	40%	57%	43%	94%
50%	66%	34%	18%	65%	35%	32%	44%	56%	94%	Austria	54%	64%	36%	18%	55%	45%	27%	40%	60%	96%
59%	46%	54%	6%	48%	52%	35%	56%	44%	99%	Belgium	57%	46%	54%	6%	48%	52%	37%	57%	43%	96%
73%	14%	86%	3%	38%	62%	23%	37%	63%	100%	Bulgaria	72%	14%	86%	4%	39%	61%	25%	37%	63%	100%
52%	51%	49%	8%	33%	67%	40%	60%	40%	100%	Denmark	51%	47%	53%	8%	34%	66%	42%	65%	35%	98%
41%	45%	55%	13%	39%	61%	46%	55%	45%	98%	Spain	39%	45%	55%	13%	38%	62%	48%	56%	44%	98%
49%	67%	33%	30%	91%	9%	22%	38%	63%	100%	Finland	53%	58%	42%	29%	69%	31%	18%	25%	75%	100%
51%	42%	58%	9%	33%	67%	40%	51%	49%	98%	France	50%	43%	57%	9%	33%	67%	41%	51%	49%	97%
31%	52%	48%	34%	61%	39%	35%	55%	45%	100%	Greece	35%	54%	46%	33%	63%	38%	32%	55%	45%	99%
42%	35%	65%	10%	30%	70%	48%	45%	55%	100%	Hungary	42%	37%	63%	11%	36%	64%	47%	47%	53%	99%
12%	65%	35%	37%	48%	52%	51%	57%	43%	100%	Ireland	12%	64%	36%	37%	46%	54%	51%	60%	40%	99%
57%	49%	51%	12%	49%	51%	31%	54%	46%	99%	Italy	59%	49%	51%	10%	45%	55%	31%	54%	46%	99%
31%	53%	47%	24%	45%	55%	44%	59%	41%	99%	Luxembourg	31%	51%	49%	25%	46%	54%	45%	59%	41%	100%
49%	60%	40%	12%	67%	33%	39%	47%	53%	100%	Norway	47%	59%	41%	12%	68%	32%	41%	43%	57%	99%
42%	69%	31%	18%	61%	39%	39%	66%	34%	99%	Netherlands	44%	68%	32%	16%	63%	37%	40%	67%	33%	84%
56%	32%	68%	15%	34%	66%	28%	46%	54%	98%	Poland	52%	31%	69%	16%	36%	64%	31%	47%	53%	99%
12%	47%	53%	42%	44%	56%	45%	48%	52%	100%	Portugal	11%	47%	53%	38%	45%	55%	51%	49%	51%	100%
44%	46%	54%	12%	41%	59%	44%	59%	41%	100%	Czech Republic	38%	49%	51%	17%	37%	63%	45%	58%	42%	100%
55%	23%	77%	9%	31%	69%	36%	45%	55%	100%	Romania	52%	22%	78%	9%	25%	75%	39%	47%	53%	99%
43%	60%	40%	11%	49%	51%	46%	60%	40%	91%	United Kingdom	45%	61%	39%	11%	46%	54%	44%	59%	41%	91%
31%	35%	65%	36%	41%	59%	33%	46%	54%	98%	Slovakia	32%	35%	65%	38%	45%	55%	30%	47%	53%	97%
50%	62%	38%	16%	38%	62%	35%	42%	58%	98%	Sweden	49%	61%	39%	14%	40%	60%	37%	47%	53%	95%
49%	45%	55%	13%	41%	59%	38%	53%	47%	98%	TOTAL	48%	45%	55%	13%	41%	59%	39%	53%	47%	97%



#### RECRUITMENTS OF PERMANENT-TERM CONTRACTS PER GENDER - HEADCOUNT

	2021	100	0%		2022	100%
	HEADCOUNT				HEADCOUNT	
MEN	WOMEN	TOTAL	RECRUITMENTS	MEN	WOMEN	TOTAL
4,132	3,446	7,578	PTC	6,402	5,708	12,110
804	1,121	1,925	Contract transformation from FTC to PTC	1,355	1,571	2,926
4,936	4,567	9,503	TOTAL	7,757	7,279	15,036

	2021	1	00%		2022		100%
	BREAKDOWN				BREAKDOWN	'	
MEN	WOMEN	GLOBAL	RECRUITMENTS	MEN	WOMEN	GLOBAL	
54.5%	45.5%	79.7%	PTC	52.9%	47.1%	80.5%	
41.8%	58.2%	20.3%	Contract transformation from FTC to PTC	46.3%	53.7%	19.5%	
51.9%	48.1%	100.0%	TOTAL	51.6%	48.4%	100.0%	

Percentages per gender are calculated on the basis of the total headcount of each line. Percentages of the "global" column are calculated on the basis of the total headcount.

## **VARIATION OF FIXED-TERM CONTRACTS - FULL-TIME EQUIVALENT**

|--|

#### RECRUITMENTS OF PERMANENT-TERM CONTRACTS PER COUNTRY AND GENDER - HEADCOUNT

	2021	100	<b>)</b> %		2022	100
Pi	гс	DECOLUTATION		P.	тс	DECOUNTMENTS
MEN	WOMEN	RECRUITMENTS	COUNTRIES	MEN	WOMEN	RECRUITMENTS
58.1%	41.9%	468	Germany	55.5%	44.5%	934
53.6%	46.4%	69	Austria	50.0%	50.0%	26
58.7%	41.3%	572	Belgium	56.3%	43.7%	902
20.2%	79.8%	129	Bulgaria	22.7%	77.3%	163
46.3%	53.7%	54	Denmark	63.0%	37.0%	46
54.2%	45.8%	548	Spain	56.5%	43.5%	767
71.4%	28.6%	7	Finland	38.5%	61.5%	13
52.5%	47.5%	2,987	France	51.0%	49.0%	5,355
75.0%	25.0%	8	Greece	55.6%	44.4%	9
34.3%	65.7%	67	Hungary	40.4%	59.6%	89
53.8%	46.2%	26	Ireland	54.3%	45.7%	81
62.6%	37.4%	380	Italy	60.4%	39.6%	848
55.7%	44.3%	203	Luxembourg	54.9%	45.1%	315
57.6%	42.4%	33	Norway	46.4%	53.6%	28
63.9%	36.1%	36	Netherlands	60.7%	39.3%	135
40.2%	59.8%	929	Poland	42.5%	57.5%	1,123
49.8%	50.2%	1,450	Portugal	50.7%	49.3%	2,160
57.3%	42.7%	124	Czech Republic	53.7%	46.3%	134
36.0%	64.0%	150	Romania	36.3%	63.7%	193
57.4%	42.6%	1,095	United Kingdom	53.6%	46.4%	1,425
48.0%	52.0%	102	Slovakia	46.5%	53.5%	159
54.5%	45.5%	66	Sweden	51.1%	48.9%	131
51.9%	48.1%	9,503	TOTAL	51.6%	48.4%	15,036

Including contract transformations from FTC to PTC.

Percentages per gender are calculated on the basis of the total headcount of each country.

#### PERMANENT-TERM CONTRACTS LEAVERS PER REASON AND GENDER - HEADCOUNT

	2021	10	00%		2022	1009
	HEADCOUNT				HEADCOUNT	
MEN	WOMEN	TOTAL	DEPARTURES PER REASON	MEN	WOMEN	TOTAL
1,106	911	2,017	Retirement/Early Retirement	775	801	1,576
2,913	2,743	5,656	Resignation	3,467	3,263	6,730
449	470	919	Dismissal	401	477	878
507	564	1,071	Mutual Agreed departures	536	629	1,165
706	822	1,528	Others*	1,265	1,171	2,436
5,681	5,510	11,191	TOTAL	6,444	6,341	12,785

	2021				2022	
	BREAKDOWN		DEPARTURES DES DEAGON		BREAKDOWN	
MEN	WOMEN	GLOBAL	DEPARTURES PER REASON	MEN	WOMEN	GLOBAL
54.8%	45.2%	18.0%	Retirement/Early Retirement	49.2%	50.8%	12.3%
51.5%	48.5%	50.5%	Resignation	51.5%	48.5%	52.6%
48.9%	51.1%	8.2%	Dismissal	45.7%	54.3%	6.9%
47.3%	52.7%	9.6%	Mutual Agreed departures	46.0%	54.0%	9.1%
46.2%	53.8%	13.7%	Others*	51.9%	48.1%	19.1%
50.8%	49.2%	100.0%	TOTAL	50.4%	49.6%	100.0%

Percentages per gender are calculated on the basis of the total headcount of each line.

Percentages of the "global" column are calculated on the basis of the total headcount.

\*Others: assisted departure plans, deaths, end of trial period, unspecified reason for leaving.

## SCOPE VARIATIONS - FULL-TIME EQUIVALENT

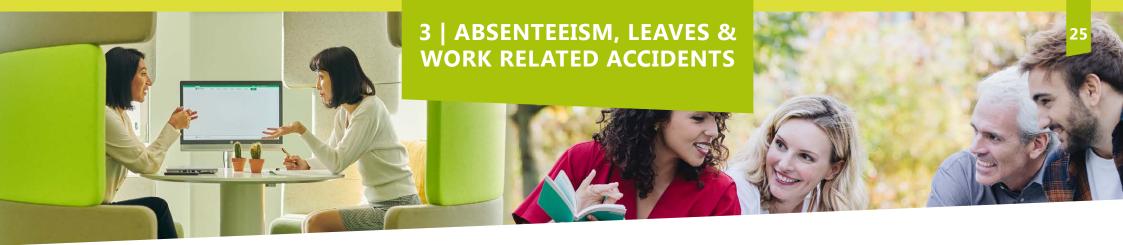
2020	/ 2021 10	0%	2021 /	/ 2022 100%
FTEs	RATE		FTEs	RATE
-78	-0.1%	Scope variations	264	0.2%

#### **DEPARTURE RATE PER REASON AND COUNTRY - HEADCOUNT**

2022

				2022			
				DEPARTURES PER REASON	ı		
COUNTRIES	RETIREMENT/ EARLY RETIREMENT	RESIGNATION	DISMISSAL	MUTUAL AGREED DEPARTURES	OTHERS*	TOTAL	DEPARTURES
Germany	0.2%	5.4%	0.5%	0.9%	4.2%	11.2%	654
Austria		9.1%	1.2%	4.3%	12.2%	26.8%	44
Belgium	2.8%	3.1%	1.0%	0.2%	0.6%	7.8%	1,032
Bulgaria		18.4%	0.1%	0.1%	5.0%	23.6%	185
Denmark		9.0%		0.3%	2.9%	12.3%	38
Spain		6.2%	2.7%		1.1%	10.1%	423
Finland		12.1%			3.0%	15.2%	5
France	1.9%	3.5%	0.8%	1.0%	0.9%	8.1%	4,503
Greece		4.4%	1.5%			5.9%	4
Hungary		1.3%		0.6%	17.1%	19.0%	91
Ireland	0.2%	13.9%			2.8%	16.9%	84
Italy	0.6%	3.1%	0.1%	0.8%	1.0%	5.7%	966
Luxembourg	0.5%	3.9%	0.5%	0.5%	0.9%	6.4%	232
Norway		9.2%	0.6%	0.6%	3.5%	13.9%	24
Netherlands	0.1%	6.3%	0.1%	0.9%	6.7%	14.0%	130
Poland		7.7%	0.5%	2.9%	4.8%	16.0%	1,327
Portugal		13.0%	0.2%	0.1%	4.0%	17.3%	1,231
Czech Republic	0.3%	11.5%	2.2%	1.8%	4.9%	20.7%	160
Romania	0.1%	15.8%		3.9%	2.2%	22.0%	201
United Kingdom	0.1%	11.6%	0.3%	0.3%	4.8%	17.0%	1,302
Slovakia		13.9%	0.2%	3.5%	4.6%	22.2%	96
Sweden	0.3%	15.7%		0.3%	1.7%	18.0%	54
TOTAL	1.2%	5.2%	0.7%	0.9%	1.9%	10.0%	12,786

Percentages are calculated on the basis of the Permanent-Term Contract headcounts of the country during the previous year. \*Others: assisted departure plans, deaths, end of trial period, unspecified reason for leaving.



#### ABSENTEEISM, LEAVES AND WORK RELATED ACCIDENTS PER COUNTRY

		2022	93%
		RATE OF ABSENTEEISM AND LEAVES	
COUNTRIES	ILLNESS	DUE TO WORK RELATED ACCIDENTS	MATERNITY/PATERNITY/PARENTAL LEAVE*
Germany	5.6%	0.0%	3.9%
Austria	1.5%	0.0%	0.6%
Belgium	8.8%	0.0%	0.7%
Bulgaria	5.7%	0.0%	12.7%
Denmark	3.2%	0.0%	3.5%
Spain	2.2%	0.0%	1.2%
Finland	3.1%	0.0%	3.1%
France	5.0%	0.1%	1.9%
Greece	0.4%	0.0%	0.3%
Hungary	7.0%	0.0%	7.5%
Ireland	2.3%	0.0%	3.0%
Italy	3.8%	0.0%	1.9%
Luxembourg	2.6%	0.0%	1.1%
Norway	6.5%	0.0%	2.3%
Netherlands	4.6%	0.0%	0.5%
Poland	4.8%	0.0%	5.5%
Portugal	1.6%	0.0%	1.2%
Czech Republic	2.7%	0.0%	15.3%
Romania	1.6%	0.0%	0.9%
United Kingdom	1.3%	0.0%	1.7%
Slovakia	1.9%	0.0%	5.2%
Sweden	3.0%	0.0%	7.3%
TOTAL	4.6%	0.0%	2.2%



#### PART-TIME EMPLOYEES PER COUNTRY AND GENDER - HEADCOUNT

			2021			9	99%				2022				98%
MEN		WOMI	EN	ТОТА	.L	SIGNIFICANCE		MEN		WOME	:N	TOTA	\L	SIGNIFICANCE	
HEADCOUNT	%	HEADCOUNT	%	HEADCOUNT	%	RATE	COUNTRIES	HEADCOUNT	%	HEADCOUNT	%	HEADCOUNT	%	RATE	
163	5.3%	864	33.4%	1,027	18.1%	95%	Germany	171	5.3%	896	32.9%	1,067	17.9%	95%	7
1	1.1%	19	27.9%	20	12.7%	96%	Austria	1	1.2%	14	20.3%	15	9.9%	96%	
525	8.3%	2,362	34.8%	2,887	22.0%	99%	Belgium	539	8.5%	2,295	33.9%	2,834	21.7%	97%	
4	2.3%	13	2.0%	17	2.0%	100%	Bulgaria	5	2.9%	11	1.8%	16	2.0%	100%	
8	4.8%	23	15.6%	31	9.9%	100%	Denmark	5	2.9%	28	17.6%	33	9.9%	100%	
59	2.9%	492	21.8%	551	12.8%	99%	Spain	63	2.9%	479	20.8%	542	12.1%	99%	
				0	0.0%	100%	Finland					0	0.0%	100%	
395	1.6%	4,927	15.9%	5,322	9.5%	100%	France	376	1.5%	4,633	14.8%	5,009	8.8%	99%	
		1	3.3%	1	1.5%	100%	Greece			1	3.1%	1	1.3%	100%	
4	2.2%	57	18.9%	61	12.5%	100%	Hungary	3	1.5%	52	18.2%	55	11.4%	100%	
3	1.1%	21	8.9%	24	4.7%	100%	Ireland	3	1.1%	18	7.9%	21	4.1%	100%	
133	1.5%	1,629	18.6%	1,762	10.1%	99%	Italy	116	1.4%	1,523	18.3%	1,639	9.9%	99%	
149	7.8%	725	40.1%	874	23.5%	100%	Luxembourg	152	7.8%	717	38.7%	869	22.8%	100%	
		2	2.5%	2	1.1%	100%	Norway	2	2.0%	3	3.6%	5	2.7%	100%	
95	14.2%	191	50.9%	286	27.4%	100%	Netherlands	104	14.0%	198	48.6%	302	26.2%	86%	
38	1.0%	71	1.1%	109	1.1%	100%	Poland	29	0.8%	84	1.3%	113	1.1%	100%	
4	0.1%	9	0.2%	13	0.2%	100%	Portugal	1	0.0%	13	0.3%	14	0.2%	100%	
11	2.7%	79	19.7%	90	11.2%	100%	Czech Republic	11	2.8%	80	20.7%	91	11.7%	100%	
4	1.4%	5	0.8%	9	1.0%	100%	Romania	3	1.0%	9	1.5%	12	1.3%	100%	
76	1.7%	554	17.9%	630	8.4%	95%	United Kingdom	71	1.7%	529	17.2%	600	8.2%	95%	
		12	4.5%	12	2.7%	100%	Slovakia	1	0.5%	11	3.8%	12	2.4%	100%	
3	1.8%	11	7.3%	14	4.5%	100%	Sweden	4	1.9%	14	7.3%	18	4.5%	100%	
1,675	2.8%	12,067	17.3%	13,742	10.5%	99%	TOTAL	1,660	2.7%	11,608	16.5%	13,268	10.0%	98%	

Percentages per gender are calculated on the basis of the total headcount by gender of each country (full-time and part-time). Percentages of the total column are based on the total headcount of each country (full-time and part-time). 2021 data reviewed according to the new methodology applied for calculating part-time work in 2022.

# BREAKDOWN OF PART-TIME EMPLOYEES BY LENGTH OF WORKING TIME (< OR ≥ 80%) PER COUNTRY AND GENDER - HEADCOUNT

		2	2022					%	99		L	2021				
		ART-TIME	RKING PA	wo				COUNTRIES			ART-TIME	RKING PA	wo			
SIGNIFICANO	TOTAL		≥ 80%			< 80%		COUNTRIES	SIGNIFICANCE	TOTAL		≥ 80%			< 80%	
RATE	HEADCOUNT	GLOBAL	W.	M.	GLOBAL	W.	M.		RATE	HEADCOUNT	GLOBAL	W.	M.	GLOBAL	W.	M.
95%	1,067	32.9%	24.2%	8.7%	67.1%	59.8%	7.3%	Germany	95%	1,027	32.7%	24.8%	7.9%	67.3%	59.3%	8.0%
96%	15	20.0%	13.3%	6.7%	80.0%	80.0%		Austria	96%	20	10.0%	10.0%		90.0%	85.0%	5.0%
97%	2,834	79.5%	64.6%	14.9%	20.5%	16.4%	4.1%	Belgium	99%	2,887	80.7%	66.5%	14.2%	19.3%	15.3%	4.0%
100%	16	25.0%	25.0%		75.0%	43.8%	31.3%	Bulgaria	100%	17	23.5%	23.5%		76.5%	52.9%	23.5%
100%	33	51.5%	48.5%	3.0%	48.5%	36.4%	12.1%	Denmark	100%	31	48.4%	48.4%		51.6%	25.8%	25.8%
99%	542	46.1%	39.7%	6.5%	53.9%	48.7%	5.2%	Spain	99%	551	47.7%	41.7%	6.0%	52.3%	47.5%	4.7%
100%	0							Finland	100%	0						
99%	5,009	81.2%	77.0%	4.3%	18.8%	15.5%	3.2%	France	100%	5,322	81.7%	77.4%	4.4%	18.3%	15.2%	3.1%
100%	1	100.0%	100.0%					Greece	100%	1				100.0%	100.0%	
100%	55	18.2%	18.2%		81.8%	76.4%	5.5%	Hungary	100%	61	21.3%	19.7%	1.6%	78.7%	73.8%	4.9%
100%	21	76.2%	61.9%	14.3%	23.8%	23.8%		Ireland	100%	24	70.8%	58.3%	12.5%	29.2%	29.2%	
99%	1,639	58.1%	54.4%	3.7%	41.9%	38.5%	3.4%	Italy	99%	1,762	57.8%	53.9%	4.0%	42.2%	38.6%	3.6%
100%	869	70.2%	56.0%	14.2%	29.8%	26.5%	3.3%	Luxembourg	100%	874	69.9%	55.9%	14.0%	30.1%	27.0%	3.1%
100%	5	40.0%	20.0%	20.0%	60.0%	40.0%	20.0%	Norway	100%	2	50.0%	50.0%		50.0%	50.0%	
86%	302	74.2%	41.7%	32.5%	25.8%	23.8%	2.0%	Netherlands	100%	286	70.6%	39.2%	31.5%	29.4%	27.6%	1.7%
100%	113	49.6%	43.4%	6.2%	50.4%	31.0%	19.5%	Poland	100%	109	33.0%	27.5%	5.5%	67.0%	37.6%	29.4%
100%	14	35.7%	35.7%		64.3%	57.1%	7.1%	Portugal	100%	13	53.8%	46.2%	7.7%	46.2%	23.1%	23.1%
100%	91	23.1%	18.7%	4.4%	76.9%	69.2%	7.7%	Czech Rep.	100%	90	22.2%	17.8%	4.4%	77.8%	70.0%	7.8%
100%	12				100.0%	75.0%	25.0%	Romania	100%	9				100.0%	55.6%	44.4%
95%	600	47.5%	41.7%	5.8%	52.5%	46.5%	6.0%	U.K.	95%	630	46.0%	40.3%	5.7%	54.0%	47.6%	6.3%
100%	12	41.7%	41.7%		58.3%	50.0%	8.3%	Slovakia	100%	12	41.7%	41.7%		58.3%	58.3%	
100%	18	55.6%	50.0%	5.6%	44.4%	27.8%	16.7%	Sweden	100%	14	57.1%	50.0%	7.1%	42.9%	28.6%	14.3%
98%	13,268	68.9%	60.6%	8.3%	31.1%	26.8%	4.2%	TOTAL	99%	13,742	69.3%	61.4%	7.9%	30.7%	26.4%	4.3%

#### BREAKDOWN OF PART-TIME EMPLOYEES PER AGE GROUP AND COUNTRY - HEADCOUNT

						2022				9
					AGI	E GROUP				
COUNTRIES	UNDER 25 YEARS OLD	FROM 25 TO 29 YEARS OLD	FROM 30 TO 34 YEARS OLD	FROM 35 TO 39 YEARS OLD	FROM 40 TO 44 YEARS OLD	FROM 45 TO 49 YEARS OLD	FROM 50 TO 54 YEARS OLD	FROM 55 TO 59 YEARS OLD	60 YEARS OLD AND OVER	TOTAL PART-TIME HEADCOUNT
Germany	0.8%	3.6%	8.2%	15.0%	24.7%	17.4%	14.4%	10.7%	5.4%	1,066
Austria	6.7%		6.7%	40.0%	13.3%	20.0%	6.7%	6.7%		15
Belgium	0.1%	0.9%	5.2%	11.1%	16.5%	21.5%	14.0%	20.3%	10.4%	2,834
Bulgaria	50.0%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	16
Denmark	9.1%	21.2%	3.0%	18.2%	3.0%	12.1%	9.1%	6.1%	18.2%	33
Spain	0.7%	4.1%	9.0%	23.1%	35.1%	21.6%	4.4%	1.7%	0.4%	542
Finland										
France	0.4%	1.8%	7.5%	15.4%	23.9%	17.6%	11.4%	14.5%	7.5%	5,009
Greece				100.0%						1
Hungary	5.5%	3.6%	10.9%	20.0%	23.6%	23.6%	9.1%	1.8%	1.8%	55
Ireland			4.8%	4.8%	33.3%	28.6%	9.5%	19.0%		21
Italy	0.7%	2.1%	2.4%	8.4%	22.2%	30.4%	18.8%	9.8%	5.2%	1,639
Luxembourg	0.2%	0.3%	3.0%	13.7%	21.7%	23.6%	23.6%	13.8%		869
Norway		20.0%		20.0%		20.0%	20.0%		20.0%	5
Netherlands	1.3%	5.6%	13.0%	18.3%	20.9%	16.6%	10.3%	10.0%	4.0%	301
Poland	17.7%	2.7%	17.7%	27.4%	18.6%	8.0%	4.4%		3.5%	113
Portugal	7.1%	7.1%	21.4%	21.4%	35.7%		7.1%			14
Czech Republic	7.7%	5.5%	13.2%	18.7%	35.2%	15.4%	1.1%	2.2%	1.1%	91
Romania	66.7%	8.3%	16.7%	8.3%						12
United Kingdom	1.8%	3.8%	9.7%	14.3%	16.8%	16.7%	13.5%	10.3%	13.0%	600
Slovakia	8.3%	8.3%	8.3%	50.0%	8.3%	16.7%				12
Sweden	16.7%	16.7%	5.6%		16.7%	16.7%	16.7%		11.1%	18
TOTAL OF PART-TIME EMPLOYEES	0.9%	2.1%	6.6%	14.0%	22.0%	20.4%	13.5%	13.6%	6.9%	13,266



## PERCENTAGE OF WOMEN IN SENIOR MANAGEMENT POSITIONS PER COUNTRY

2021	100%	2022	100
% OF WOMEN IN SENIOR MANAGEMENT POSITIONS	COUNTRIES	% OF WOMEN IN SENIOR MANAGEMENT POSITIONS	
24.0%	Germany	28.9%	
33.3%	Austria	33.3%	
28.7%	Belgium	30.5%	
0.0%	Bulgaria	0.0%	
0.0%	Denmark	0.0%	
41.7%	Spain	57.1%	
50.0%	Finland	50.0%	
37.0%	France	39.9%	
0.0%	Greece	50.0%	
0.0%	Hungary	0.0%	
0.0%	Ireland	0.0%	
27.4%	Italy	24.3%	
32.2%	Luxembourg	31.0%	
50.0%	Norway	50.0%	
7.1%	Netherlands	7.7%	
26.2%	Poland	31.0%	
22.6%	Portugal	31.0%	
0.0%	Czech Republic	0.0%	
50.0%	Romania	50.0%	
25.8%	United Kingdom	28.2%	
25.0%	Slovakia	40.0%	
0.0%	Sweden	16.7%	
33.2%	TOTAL	36.3%	

#### SENIOR EMPLOYMENT RETENTION - AVERAGE AGE OF DEPARTURE OF EMPLOYEES AGED 55 YEARS OLD AND OVER PER COUNTRY

	2021	98	%		2022	98%
AVERAGE AGE	DEPARTURE	SIGNIFICANCE RATE	COUNTRIES	AVERAGE AGE	DEPARTURE	SIGNIFICANCE RATE
60.9	69	95%	Germany	60.6	79	98%
59.8	11	100%	Austria	60.1	2	98%
62.8	548	94%	Belgium	62.7	420	97%
61.8	4	100%	Bulgaria	59.9	3	100%
58.7	11	100%	Denmark	63.3	5	100%
59.9	30	99%	Spain	59.3	37	99%
		100%	Finland			100%
61.8	1,310	99%	France	61.7	1,368	97%
		65%	Greece			100%
61.3	5	100%	Hungary	62.4	3	100%
61.5	4	100%	Ireland	60.0	1	99%
62.5	639	100%	Italy	62.6	555	99%
58.9	189	100%	Luxembourg	59.3	33	100%
60.9	1	100%	Norway	60.3	2	100%
62.7	17	99%	Netherlands	60.6	29	98%
58.6	57	100%	Poland	59.8	41	99%
61.5	10	99%	Portugal	60.3	9	99%
61.1	4	100%	Czech Republic	63.0	4	99%
61.9	2	100%	Romania	60.0	3	100%
60.2	152	97%	United Kingdom	60.2	146	98%
58.1	2	100%	Slovakia	58.9	6	96%
60.0	8	100%	Sweden	61.6	4	99%
61.7	3,073	98%	TOTAL	61.9	2,750	98%

#### **NUMBER OF NATIONALITIES PER COUNTRY**

	2021	98	8%		2022	98
NUMBER OF NATIONALITIES	% OF EMPLOYEES WITH ANOTHER NATIONALITY THAN THE COUNTRY	SIGNIFICANCE RATE	COUNTRIES	NUMBER OF NATIONALITIES	% OF EMPLOYEES WITH ANOTHER NATIONALITY THAN THE COUNTRY	SIGNIFICANCE RATE
64	12.0%	95%	Germany	76	13.2%	95%
19	27.7%	95%	Austria	20	27.8%	96%
56	5.3%	99%	Belgium	59	5.9%	97%
4	0.8%	100%	Bulgaria	4	0.5%	100%
9	9.4%	99%	Denmark	16	13.6%	98%
48	10.3%	99%	Spain	45	10.6%	99%
4	8.1%	100%	Finland	5	8.9%	100%
115	5.6%	99%	France	113	6.3%	99%
3	4.4%	100%	Greece	3	4.0%	100%
10	2.7%	100%	Hungary	8	2.1%	99%
25	14.9%	100%	Ireland	34	18.8%	100%
40	0.9%	99%	Italy	45	0.9%	99%
46	80.8%	100%	Luxembourg	50	82.0%	100%
21	21.7%	98%	Norway	20	21.0%	97%
22	6.2%	99%	Netherlands	35	8.8%	86%
50	3.1%	99%	Poland	57	3.7%	100%
74	14.0%	100%	Portugal	82	14.4%	100%
15	8.7%	100%	Czech Republic	16	9.2%	100%
5	2.1%	100%	Romania	6	2.0%	100%
88	25.2%	95%	United Kingdom	90	26.7%	95%
15	9.1%	98%	Slovakia	16	9.4%	97%
20	14.7%	100%	Sweden	19	14.4%	99%
152	9.0%	98%	TOTAL	153	9.8%	98%

Percentages are based on the total headcount of each country.

#### NUMBER OF EMPLOYEES WITH A DISABILITY PER COUNTRY

20	021	90%	20.	22
NUMBER OF EMPLOYEES	SIGNIFICANCE RATE	COUNTRIES	NUMBER OF EMPLOYEES	SIGNIFICANCE RATE
176	89%	Germany	175	91%
0	37%	Austria	0	45%
68	87%	Belgium	76	84%
24	87%	Bulgaria	34	87%
1	71%	Denmark	1	70%
40	89%	Spain	41	89%
0	81%	Finland	0	80%
2,8501	98%	France	2,8762	99%
0	46%	Greece	0	91%
1	65%	Hungary	2	64%
0	100%	Ireland	0	100%
829	95%	Italy	742	95%
11	97%	Luxembourg	10	97%
0	30%	Norway	0	29%
0	46%	Netherlands	0	64%
80	88%	Poland	118	88%
48	92%	Portugal	75	92%
8	59%	Czech Republic	6	53%
6	67%	Romania	6	53%
39	45%	United Kingdom	35	90%
9	30%	Slovakia	9	92%
0	34%	Sweden	0	29%

The disability census is carried out according to the country's legal standards which are not harmonised at European level.

<sup>%:</sup> significance rate of 30% to 50%.

<sup>%:</sup> non-significant data.

<sup>1-</sup> For France, the final results issued in June 2022 are 2,850 (2,804 reported last year).

<sup>2-</sup> The data communicated for France in 2022 are not definitive.



## PERCENTAGE OF EMPLOYEES TRAINED AND AVERAGE NUMBER OF TRAINING HOURS PER EMPLOYEE, PER COUNTRY

	2021		98%		98%	
% OF EMPLOYEES TRAINED	AVERAGE NUMBER OF TRAINING HOURS	SIGNIFICANCE RATE	COUNTRIES	% OF EMPLOYEES TRAINED	AVERAGE NUMBER OF TRAINING HOURS	SIGNIFICANCE RATE
99.4%	16	95%	Germany	99.5%	19	95%
99.0%	11	96%	Austria	78.6%	6	96%
99.6%	15	98%	Belgium	99.4%	16	96%
98.9%	15	100%	Bulgaria	99.2%	15	100%
99.4%	10	100%	Denmark	99.4%	9	100%
99.4%	15	99%	Spain	99.4%	19	99%
100.0%	6	100%	Finland	100.0%	6	100%
98.0%	26	98%	France	98.2%	25	99%
100.0%	7	100%	Greece	100.0%	11	100%
99.0%	7	100%	Hungary	99.6%	6	100%
99.2%	12	100%	Ireland	98.6%	11	100%
99.1%	31	99%	Italy	98.6%	46	99%
97.2%	18	100%	Luxembourg	97.2%	16	100%
99.4%	12	100%	Norway	98.4%	7	100%
98.7%	29	99%	Netherlands	98.1%	9	86%
98.0%	27	100%	Poland	98.6%	25	99%
99.8%	27	100%	Portugal	99.7%	21	100%
99.0%	7	100%	Czech Republic	99.9%	6	100%
99.4%	25	98%	Romania	99.6%	20	100%
96.3%	14	93%	United Kingdom	95.2%	19	95%
99.8%	6	100%	Slovakia	99.2%	5	100%
98.5%	12	99%	Sweden	98.0%	7	100%
98.5%	23	98%	AVERAGE	98.4%	24	98%

Source: My Development

#### PERCENTAGE OF TRAINING HOURS AND PERCENTAGE OF TRAINING SESSIONS PER METHOD AND COUNTRY

		20	)21		98	%			20	)22		98
нс	OURS OF TRAIN	ING	NUMBER	OF TRAINING	SESSIONS	COUNTRIES	но	URS OF TRAIN	ING	NUMBER	OF TRAINING S	ESSIONS
FACE-TO- FACE <sup>1</sup>	DISTANCE <sup>2</sup>	OTHERS <sup>3</sup>	FACE-TO- FACE <sup>1</sup>	DISTANCE <sup>2</sup>	OTHERS <sup>3</sup>		FACE-TO- FACE <sup>1</sup>	DISTANCE <sup>2</sup>	OTHERS <sup>3</sup>	FACE-TO- FACE <sup>1</sup>	DISTANCE <sup>2</sup>	OTHERS <sup>3</sup>
43.0%	57.0%		5.8%	94.2%		Germany	49.7%	50.1%	0.2%	7.1%	92.9%	
44.6%	55.4%		7.4%	92.6%		Austria	21.4%	78.6%		2.7%	97.3%	
44.5%	55.5%		8.4%	91.6%		Belgium	52.2%	47.5%	0.3%	15.2%	84.7%	
4.6%	95.4%		0.4%	99.6%		Bulgaria	1.5%	98.5%		0.2%	99.8%	
36.3%	63.7%		1.7%	98.3%		Denmark	6.9%	93.1%		1.6%	98.4%	
44.0%	55.9%	0.1%	11.3%	88.7%		Spain	45.5%	54.4%	0.1%	13.0%	87.0%	
11.4%	88.6%		1.0%	99.0%		Finland	3.8%	96.2%		1.4%	98.6%	
21.2%	78.6%	0.2%	2.3%	97.6%	0.1%	France	24.3%	75.0%	0.7%	2.9%	97.0%	0.1%
17.1%	82.9%		1.6%	98.4%		Greece	44.0%	55.9%	0.1%	17.1%	82.9%	0.1%
18.5%	81.1%	0.4%	1.6%	98.3%		Hungary	13.4%	86.4%	0.2%	2.0%	97.9%	0.1%
28.0%	72.0%		5.9%	94.1%		Ireland	23.4%	76.0%	0.5%	5.9%	94.0%	0.1%
39.8%	60.2%		4.6%	95.3%		Italy	25.4%	74.5%		3.7%	96.3%	
48.7%	50.5%	0.8%	9.5%	89.4%	1.0%	Luxembourg	50.6%	48.4%	1.0%	9.3%	89.6%	1.1%
36.0%	63.4%	0.6%	2.1%	97.6%	0.3%	Norway	20.3%	79.6%	0.1%	4.5%	95.5%	
75.4%	24.6%		4.5%	95.4%	0.1%	Netherlands	24.4%	75.4%	0.3%	3.1%	96.8%	
29.4%	70.6%	0.1%	5.9%	94.1%		Poland	31.7%	68.1%	0.1%	6.3%	93.6%	
65.3%	34.7%		11.6%	88.3%		Portugal	52.7%	47.3%	0.1%	10.1%	89.9%	
14.4%	85.6%		0.6%	99.4%		Czech Republic	12.3%	87.6%		0.8%	99.2%	
38.3%	61.7%	0.1%	4.5%	95.4%	0.1%	Romania	18.2%	81.8%		4.8%	95.2%	
37.6%	62.2%	0.2%	8.5%	91.4%		United Kingdom	54.7%	45.0%	0.3%	11.7%	88.2%	
6.4%	93.6%		0.3%	99.7%		Slovakia	2.6%	97.3%	0.1%	0.5%	99.4%	
47.6%	52.4%		2.0%	98.0%		Sweden	28.0%	71.9%	0.1%	2.3%	97.6%	
32.6%	67.3%	0.1%	4.3%	95.6%	0.1%	TOTAL	31.4%	68.2%	0.4%	4.9%	95.1%	0.0%

Source: My Development

Percentages are calculated on the basis of the total number of training hours or total number of training sessions completed per nature and country.

<sup>1-</sup> Face-to-face (sessions/events organised within companies, inter-companies or internally).

<sup>2-</sup> Distance (E-learning, Virtual Classes, Webcast and Digital, videos, serious games, MOOC, SPOOC, podcasts...).

<sup>3-</sup> The "Other" category includes the experience-based training method (On the job Training, mentoring, tutoring, reverse mentoring, peer-to-peer training) and the event-based method (co-development workshops, conferences, discussion workshops, ...)

## PERCENTAGE OF EMPLOYEES WHO COMPLETED A MANAGEMENT TRAINING COURSE PER COUNTRY AND GENDER

	2021			98	%			2022		98%	
COMPLETED A	OYEES WHO MANAGEMENT G COURSE		MANAGEMENT FOLLOWED	SIGNIFICANCE RATE	COUNTRIES	COMPLETED A	OYEES WHO MANAGEMENT G COURSE		MANAGEMENT FOLLOWED	SIGNIFICANCE RATE	
MEN	WOMEN	MEN	WOMEN			MEN	WOMEN	MEN	WOMEN		
55.5%	44.5%	55.7%	44.3%	95%	Germany	57.6%	42.4%	54.9%	45.1%	95%	
42.9%	57.1%	45.6%	54.4%	96%	Austria	0.0%	100.0%	0.0%	100.0%	96%	
56.1%	43.9%	50.8%	49.2%	98%	Belgium	52.3%	47.7%	50.7%	49.3%	96%	
29.6%	70.4%	28.3%	71.7%	100%	Bulgaria	31.7%	68.3%	40.2%	59.8%	100%	
40.0%	60.0%	38.7%	61.3%	100%	Denmark	40.0%	60.0%	36.1%	63.9%	100%	
55.1%	44.9%	56.5%	43.5%	99%	Spain	48.7%	51.3%	49.2%	50.8%	99%	
50.0%	50.0%	50.0%	50.0%	100%	Finland					100%	
43.1%	56.9%	47.7%	52.3%	98%	France	49.3%	50.7%	47.5%	52.5%	99%	
66.7%	33.3%	98.5%	1.5%	100%	Greece	54.5%	45.5%	38.0%	62.0%	100%	
52.9%	47.1%	44.6%	55.4%	100%	Hungary	52.9%	47.1%	62.7%	37.3%	100%	
48.3%	51.7%	36.7%	63.3%	100%	Ireland	56.8%	43.2%	58.1%	41.9%	100%	
58.3%	41.7%	58.1%	41.9%	99%	Italy	47.0%	53.0%	53.1%	46.9%	99%	
57.9%	42.1%	52.5%	47.5%	100%	Luxembourg	57.3%	42.7%	58.0%	42.0%	100%	
55.6%	44.4%	60.3%	39.7%	100%	Norway	63.6%	36.4%	95.1%	4.9%	100%	
72.4%	27.6%	48.9%	51.1%	99%	Netherlands	64.1%	35.9%	53.6%	46.4%	86%	
41.7%	58.3%	49.9%	50.1%	100%	Poland	31.8%	68.2%	26.5%	73.5%	99%	
46.3%	53.7%	48.1%	51.9%	100%	Portugal	48.8%	51.2%	44.9%	55.1%	100%	
63.1%	36.9%	57.7%	42.3%	100%	Czech Republic	57.1%	42.9%	45.6%	54.4%	100%	
54.3%	45.7%	53.0%	47.0%	98%	Romania	26.5%	73.5%	45.8%	54.2%	100%	
65.7%	34.3%	66.2%	33.8%	93%	United Kingdom	62.0%	38.0%	58.1%	41.9%	95%	
100.0%		100.0%		100%	Slovakia	16.7%	83.3%	3.9%	96.1%	100%	
48.8%	51.2%	48.5%	51.5%	99%	Sweden	66.7%	33.3%	74.8%	25.2%	100%	
47.9%	52.1%	50.6%	49.4%	98%	TOTAL	50.1%	49.9%	47.5%	52.5%	98%	

Source: My Development



## NUMBER OF FILLED POSITIONS VIA TALEO PER COUNTRY

202	21 989		202	22	98%
NUMBER OF POSITIONS PUBLISHED	INTERNALLY FILLED POSITION	COUNTRIES	NUMBER OF POSITIONS PUBLISHED	INTERNALLY FILLED POSITION	
454	5	Germany	1,724	267	
		Austria	2		
1,401	3,321	Belgium	1,501	1,073	
57	7	Bulgaria	71	2	
11		Denmark	38		
417	51	Spain	627	65	
		Finland	1		
7,139	3,038	France	8,257	3,671	
		Greece			
16		Hungary	44	1	
61	3	Ireland	101		
429	210	Italy	409	164	
297	197	Luxembourg	337	165	
13	4	Norway	10		
56	12	Netherlands	114	21	
314	70	Poland	305	99	
2,216	1,701	Portugal	3,243	2,980	
63		Czech Republic	64		
53	10	Romania	72	12	
1,696	362	United Kingdom	2,026	439	
		Slovakia			
66		Sweden	67		
14,759	8,991	TOTAL	19,013	8,959	

## NUMBER OF MOBILITIES AND MOBILITY RATE PER COUNTRY AND GENDER

2021						9%	2022				99%	
NUM	BER OF MOB	ILITIES		MOBILITY RA	ΓE	COUNTRIES	NUN	BER OF MOB	ILITIES		MOBILITY RA	ΓE
MEN	WOMEN	TOTAL	MEN	WOMEN	GLOBAL		MEN	WOMEN	TOTAL	MEN	WOMEN	GLOBAL
340	335	675	12%	14%	13%	Germany	233	208	441	8%	8%	8%
12	12	24	9%	9%	9%	Austria	10	9	19	13%	14%	13%
942	1,038	1,980	15%	15%	15%	Belgium	801	786	1,587	13%	12%	12%
7	15	22	4%	2%	3%	Bulgaria	7	9	16	5%	2%	2%
14	11	25	9%	8%	8%	Denmark	17	8	25	11%	6%	8%
231	262	493	13%	13%	13%	Spain	188	200	388	10%	9%	10%
1	4	5	5%	36%	17%	Finland	3	0	3	14%	0%	9%
4,118	5,347	9,465	17%	18%	17%	France	4,282	6,189	10,471	18%	21%	20%
4	5	9	12%	17%	15%	Greece	3	11	14	8%	37%	21%
6	16	22	3%	5%	4%	Hungary	11	23	34	6%	9%	8%
14	8	22	5%	4%	4%	Ireland	37	22	59	14%	10%	12%
1,210	1,243	2,453	14%	15%	14%	Italy	1,120	1,162	2,282	14%	14%	14%
203	250	453	11%	14%	13%	Luxembourg	286	269	555	16%	16%	16%
16	10	26	18%	15%	17%	Norway	10	5	15	10%	7%	9%
53	26	79	9%	9%	9%	Netherlands	85	57	142	15%	18%	16%
224	336	560	8%	7%	8%	Poland	196	278	474	7%	6%	6%
500	555	1,055	17%	17%	17%	Portugal	566	616	1,182	18%	18%	18%
32	12	44	9%	3%	6%	Czech Republic	35	27	62	10%	8%	9%
10	26	36	4%	4%	4%	Romania	36	47	83	14%	8%	10%
336	306	642	9%	11%	9%	United Kingdom	593	654	1,247	14%	23%	18%
26	12	38	18%	5%	10%	Slovakia	28	24	52	17%	10%	13%
20	16	36	14%	13%	14%	Sweden	28	16	44	19%	12%	15%
8,319	9,845	18,164	14%	15%	15%	TOTAL	8,575	10,620	19,195	15%	16%	16%



