# FINANCIAL STATEMENTS OF <br> BNP PARIBAS HOME LOAN COVERED BONDS 

As at 31 December 2010

## TABLE OF CONTENTS

## INDIVIDUAL FINANCIAL STATEMENTS

INCOME STATEMENT FOR THE 2010 FINANCIAL YEAR ..... 3
BALANCE SHEET AS AT 31 DECEMBER 2010 ..... 4

1. SUMMARY OF THE ACCOUNTING PRINCIPLES APPLIED BY COVERED BONDS ..... 5
2. NOTES ON THE INCOME STATEMENT FOR THE 2010 FINANCIAL YEAR ..... 7
2.a Interest Margin ..... 7
2.b Commissions ..... 7
2.c General Operating Expenses ..... 7
2.d Income Tax ..... 8
3. NOTES ON THE BALANCE SHEET AS AT 31 DECEMBER 2010 ..... 9
3.a Claims and Debts Towards Credit Institutions ..... 9
3.b Other Assets and Other Liabilities ..... 9
3.c Accruals ..... 9
3.d Issued Debt Securities ..... 9
3.e Subordinated Debts ..... 9
4. ADDITIONAL INFORMATION ..... 10
4.a Statement of Changes in Capital, in Euros ..... 10
4.b Variations in Shareholders' Equity ..... 10
4.c Commitments Related to Jobs and Resources ..... 11

| In euros as at 31 December | Notes | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Interest receivable | 2.a | 715,481,450 | 705,757,814 |
| Interest payable | 2.a | $(713,316,091)$ | $(701,984,792)$ |
| Revenue from variable income securities |  |  |  |
| Commissions (receivable) | 2.b | 1,050,000 | 1,050,000 |
| Commissions (payable) | 2.6 | $(909,609)$ | $(1,167,506)$ |
| Gains or losses on trading book transactions |  | 1,663 | (104) |
| Gains or losses on marketable securities transactions |  |  |  |
| Other banking operating income |  | 12 |  |
| Other banking operating expenses |  |  |  |
| NET BANKING INCOME |  | 2,307,425 | 3,655,412 |
| Staff-related expenses |  |  |  |
| Other administrative expenses | $2 . c$ | $(1,814,036)$ | $(1,517,681)$ |
| Impairment and amortisation on tangible and intangible fixed assets |  |  |  |
| GROSS OPERATING RESULTS |  | 493,389 | 2,137,731 |
| Risk-related costs |  |  |  |
| OPERATING RESULTS |  | 493,389 | 2,137,731 |
| Income or loss on fixed assets |  |  |  |
| Net regulatory reserves |  |  |  |
| NET INCOME BEFORE TAXES |  | 493,389 | 2,137,731 |
| Non-operating income/expense |  |  |  |
| Income tax | 2.d | $(195,208)$ | $(775,723)$ |
| NET INCOME |  | 298,181 | 1,362,008 |

## BALANCE SHEET AS AT 31 DECEMBER 2010

## ASSETS

In euros as at 31 December

## Notes

2010

Cash, central banks, CCP
Government bonds and similar securities
Receivables from credit institutions
3. $a$
$22,840,247,479$
19,058,172,497
Customer transactions
Bonds and other fixed-income securities
Equities and other variable-income securities
Investments and other long-term investment securities
Shares in subsidiaries
Leasing and hire with option to purchase
Intangible assets
Tangible assets
Own shares
Other
Accruals
3.b

648,095
5,440,004
3.c

## TOTAL ASSETS

292,734,476
41,292,555

23,133,634,050 19,104,909,055

## LIABILITIES

## DEBTS

Central banks and CCP
Debts to credit institutions 3.a
Customer transactions

Issued debt securities
Other liabilities
3.d
3.b
3.c

Provisions for contingencies and losses
Subordinated debts
TOTAL DEBTS
SHAREHOLDERS EQUITY
Subscribed capital

Subscribed capital
Share premium
Reserves
Retained earnings
Net income for the year
4.b
$3 . e$
$e$

22,957,346,945
$175,000,000$

819,447
169,478
298,181

| $176,287,105$ |
| ---: |
| $23,133,634,050$ |

18,807,891,778
20,502
44,731,628
$75,051,223$

18,927,695,131

175,000,000

751,346
100,570
1,362,008

177,213,924

19,104,909,055

## 1.SUMMARY OF THE ACCOUNTING PRINCIPLES APPLIED BY BNP PARIBAS HOME LOAN COVERED BONDS

The accounts of BNP Paribas Home Loan Covered Bonds have been calculated in compliance with the general accounting principles applicable to credit institutions in France.

The method used for the evaluation of the accounting items is the historical cost method.
The main methods used are the following:

## Receivables from credit institutions and from customers

Receivables from credit institutions include all receivables generated by banking transactions that are owed by credit institutions, with the exception of those receivables that are realised in the form of a security. They also include securities that have been received as a pension, regardless of the instrument used for the transaction and the receivables that are part of repurchase agreements. They are broken down into demand receivables and term receivables.

Receivables from credit institutions and from customers are recorded in the balance sheet at their nominal value, plus any accrued interest that is not yet due.

## Issued debt securities

Issued debt securities are accounted for at their depreciated cost.
Share premiums or redemption premiums on bond issues are amortised using the actuarial method based on the period of the borrowings.

## Recording of revenue and expenses

All interest and related commissions are accounted for in the amounts at which they were incurred, in due proportion to the actual vesting period.

Commissions that are not related to interest and that correspond to the delivery of services are recorded on the date on which the service was provided.

All expenses and revenue in foreign currency will be recorded at their equivalent value on the date of the transaction.

## Currency transactions

Claims and debts that are denominated in foreign currency will be evaluated during their conversion into cash at the end of the financial year.

The conversion of such transactions denominated in foreign currency at the year-end date will result in a gap that will be shown in the income statement.
Revenue and expenses that are denominated in foreign currency involving loans or borrowing will be recorded in revenue and expenses accounts that are opened in each of the relevant foreign currencies, and the conversions will be made on the monthly balance sheet dates.

## Tax consolidation regime

BNP Paribas Home Loan Covered Bonds belongs to the France fiscal group, and that group has been headed by BNP Paribas since 01/01/2005.

In terms of corporation tax, in accordance with the terms of the tax consolidation agreement, tax is determined on the basis of the subsidiary, as it is when there is no tax consolidation.

The amount calculated in this way, minus any possible dividend tax credits, shall be payable to the parent company, BNP PARIBAS SA.

## Consolidation

The accounts of BNP Paribas Home Loan Covered Bonds are fully consolidated into the consolidated accounts of BNP Paribas S.A.

## General information

During the issue of the covered bonds, BNP Paribas provided a deposit of real estate loans in the amount of $€ 32,700,364,868$ (thirty-two billion seven hundred million three hundred sixty-four thousand eight hundred sixty-eight euros) as collateral for BNP Paribas Home Loan Covered Bonds as at 31/12/2010.

Of this deposit, €29,844,000,000 (twenty-nine billion eight hundred forty-four million euros) are used for existing issues.

## 2. NOTES ON THE INCOME STATEMENT FOR THE 2010 FINANCIAL YEAR

## 2.a - INTEREST MARGIN

BNP Paribas Covered Bonds shows the calculated redemption value of the financial instruments, valuated at their depreciated cost, under the "Interest Receivable" and "Interest Payable" budget items.

| In thousands of euros | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Revenue | Expenses | Revenue | Expenses |
| Credit institutions | 715,481 | (265) | 705,690 | (146) |
| Demand accounts, loans and borrowing | 715,481 | (265) | 705,690 | (146) |
| Issued debt securities |  | $(713,051)$ | 68 | $(701,838)$ |
| Revenue and expenses from interest | 715,481 | (713,316) | 705,758 | $(701,985)$ |

2.b-COMMISSIONS

| In thousands of euros | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Revenue | Expenses | Revenue | Expenses |
| Banking and financial transactions | 1,050 | (910) | 1,050 | $(1,168)$ |
| Securities trades | 1,050 | (910) | 1,050 | $(1,168)$ |
| Revenue and expenses from commissions | 1,050 | (910) | 1,050 | $(1,168)$ |

2.c - GENERAL OPERATING EXPENSES

| In thousands of euros | 2010 | 2009 |
| :--- | ---: | ---: |
| Other administrative costs | $(1,814)$ | $(1,518)$ |
| Payment of intermediaries | $(483)$ | $(282)$ |
| Taxes | $(1,331)$ | $(1,236)$ |

$\overline{\text { Total general expenses }} \cdots \overline{(1,814)} \overline{(1,518)}$

## 2.d - INCOME TAX

| In thousands of euros | 2010 | 2009 |  |
| :--- | :---: | :---: | :---: |
| Taxes for the current financial period |  | $(195)$ |  |
| Income tax |  | $(195)$ | $(776)$ |

## 3. NOTES ON THE BALANCE SHEET AS AT 31 DECEMBER

 20103.a - CLAIMS AND DEBTS TOWARDS CREDIT INSTITUTIONS

| In thousands of euros | 2010 | 2009 |
| :---: | :---: | :---: |
| Loans and debts | 22,840,247 | 19,058,172 |
| Ordinary accounts receivable | 5,492 | 130 |
| Deposit accounts and loans | 22,834,756 | 19,058,043 |
| Loans and debts towards credit institutions | 22,840,247 | 19,058,172 |
| Including related receivables | 412,103 | 367,868 |

3.b - OTHER ASSETS AND OTHER LIABILITIES

| In thousands of euros | 2010 | 2009 |
| :---: | :---: | :---: |
| Miscellaneous debtors | 648 | 5,440 |
| Other assets | 652 | 5,440 |
| Miscellaneous creditors | 26 | 21 |
| Other liabilities | 26 | 21 |

As at 31/12/2010, no trade account payable was showing on the books of BNP Paribas Home Loan Covered Bonds.

| 3.c-ACCRUALS |  |  |
| :---: | :---: | :---: |
| In thousands of euros | 2010 | 2009 |
| Other debtor accruals | 292,734 | 41,293 |
| Deferred expenses | 292,734 | 41,293 |
| Accruals - assets | 292,734 | 41,293 |
| Outstanding expenses | 1,281 | 1,174 |
| Other creditor accruals | 57,397 | 43,557 |


| Deferred revenue |  |
| :--- | :--- | :--- |
| Accruals - liabilities | 57,397 |

## 3.d - ISSUED DEBT SECURITIES

| In thousands of euros | 2010 | 2009 |
| :--- | ---: | ---: |
| Bonds | $22,412,726$ | $18,440,194$ |
| Related debts | 410,849 | 367,698 |
| Issued debt securities | $22,823,575$ | $18,807,892$ |

3.e - SUBORDINATED DEBTS
In thousands of euros

Repayable subordinated debts

| 2010 | 2009 |
| ---: | ---: |
| 75,000 | 75,000 |
| 68 | 51 |
| 75,068 | 75,051 |

## ADDITIONAL INFORMATION

## a - STATEMENT OF CHANGES IN APITAL, IN EUROS

|  | Number of Shares |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | at beginning of <br> the financial <br> year | created during the <br> financial year | redeemed <br> during the <br> financial year | at end of the <br> financial year | Nominal <br> Value |
| rdinary shares <br> mortised shares <br> referred dividend shares <br> ithout voting right <br> referred shares <br> lembers' shares <br> vestment certificates | $17,500,000$ |  |  | $17,500,000$ | 10 euros |

.b - VARIATIONS IN SHAREHOLDERS' QUITY

| thousands of euros | $31 / 12 / 2009$ | Increases in <br> positions | Reductions in <br> positions | $31 / 12 / 2010$ |
| :--- | :--- | :---: | :---: | :---: | :---: |


| apital | 175,000 |  |  | 175,000 |
| :--- | :---: | :---: | :---: | :---: |
| Legal reserve | 751 | 68 |  | 819 |
| Retained earnings | 101 | 69 | $(1,362)$ | 298 |
| Net income for the year | 1,362 | 298 |  |  |
| hareholders' equity | 177,214 | 435 | $(1,362)$ | 176,287 |

## 4.c - COMMITMENTS RELATED TO JOBS AND RESOURCES

| In thousands of euros | Remaining Term |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to 3 months | From 3 months to 1 year | From 1 to 5 years | More than 5 years | Total |
| JOBS |  |  |  |  |  |
| demand accounts receivable term accounts receivable | $5,480$ |  |  | 2,782,000 | $\begin{gathered} 5,480 \\ 22,422,664 \end{gathered}$ |
| RESOURCES |  |  |  |  |  |
| issued debt securities | 2,000,000 | 2,500,000 | 14,890,664 | 3,022,062 | 22,412,726 |
| customer transactions |  |  |  |  | - |
| subordinated debts | - | - | - | 75,000 | 75,000 |

Table of Income in the five Past Financial Years

| Type of Transaction | 31/12/2006 | 31/12/2007 | 31/12/2008 | 31/12/2009 | $\begin{aligned} & \text { 31/12/201 } \\ & 0 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial situation at the end of the financial year |  |  |  |  |  |
| Share capital | 35,000 | 175,000 | 175,000 | 175,000 | 175,000 |
| Number of existing common shares | 3,500,000 | 17,500,000 | 17,500,000 | 17,500,000 | $\begin{aligned} & 17,500,00 \\ & 0 \end{aligned}$ |
| Number of convertible bonds | Nil | Nil | Nil | Nil | Nil |
| Overall profit and loss on actual transactions |  |  |  |  |  |
| Net banking income | 1,312 | 6,909 | 18,693 | 3,655 | 2,307 |
| Income before taxes, depreciation and reserves | 430 | 5,922 | 16,966 | 2,138 | 493 |
| Tax on income | (141) | $(2,157)$ | $(5,984)$ | (776) | (195) |
| Income after taxes, depreciation and reserves | 289 | 3,764 | 10,982 | 1,362 | 298 |
| Amount of income distributed | Nil | 3,500 | 10,675 | 1,225 |  |
| Profit from transactions reduced to a single share |  |  |  |  |  |
| Income after taxes, but before depreciation and reserves | 0,08 | 0,22 | 0,63 | 0,08 | 0,02 |
| Income after taxes, depreciation and reserves | 0,08 | 0,22 | 0,63 | 0,08 | 0,02 |
| Dividend paid for each share | Nil | 0,2 | 0,61 | 0,07 | 0 |
| Staff |  |  |  |  |  |
| Number of staff | Nil | Nil | Nil | Nil | Nil |
| Amount of payroll | Nil | Nil | Nil | Nil | Nil |
| Total amounts paid for benefits (social security, etc.) | Nil | Nil | Nil | Nil | Nil |

