FIRST QUARTER 2013 RESULTS

PRESS RELEASE Paris, 3 May 2013

€1.6BN IN NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS IN A CHALLENGING ENVIRONMENT

RETAIL BANKING AND INVESTMENT SOLUTIONS HELD UP WELL TRANSITIONAL QUARTER FOR CIB

> REVENUES OF THE OPERATING DIVISIONS -5.9% VS. 1Q12

VERY GOOD COST CONTROL

OPERATING EXPENSES OF THE OPERATING DIVISIONS: -6.4% VS. 1Q12

RAPID STARTUP OF SIMPLE AND EFFICIENT

GOOD CONTROL OF THE GROUP'S RISKS

COST OF RISK +3.5% VS. 1Q12

VERY FAVOURABLE LIQUIDITY SITUATION

INCREASE IN THE SURPLUS OF STABLE FUNDING €79BN AS AT 31.03.13 (+€10BN VS. 31.12.2012)

SUBSTANTIAL DEPOSIT GATHERING IN ALL THE NETWORKS RETAIL BANKING DEPOSITS: +6.2% VS. 1Q12

VERY HIGH SOLVENCY

COMMON EQUITY TIER 1 RATIO: 11.7% BASEL 3 FULLY LOADED CET1 RATIO: 10.0%



The Board of Directors of BNP Paribas met on 2 May 2013. The meeting was chaired by Baudouin Prot and the Board examined the Group's results for the first quarter 2013.

€1.6BN IN NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS IN A CHALLENGING ECONOMIC ENVIRONMENT

In a lacklustre economic environment in Europe, the Group's revenues totalled 10,055 million euros, up 1.7% compared to the first quarter 2012. It included this quarter the positive impact of two exceptional items for a net total of 149 million euros: -215 million euros in own credit adjustment and +364 million euros as a result of the first-time adoption of Debit Value Adjustment (DVA) under IFRS 13. The revenues of the operating divisions dropped 5.9%, although Retail Banking¹ (+0.2%²) and Investment Solutions (+3.4%²) held up well, while this quarter was a transition for CIB after the end of the adaptation plan (-20.2%²).

Operating expenses, which came to 6,514 million euros, improved 4.8%, showing very good cost control. They included this quarter a one-off 155 million euros transformation cost associated with Simple & Efficient. Retail Banking's¹ operating expenses edged down 1.9%², Investment Solutions' inched up 1.5%², while CIB's declined 15.2%².

Gross operating income rose 16.4% during the period to 3,541 million euros. It was down, however, 5.3% for the operating divisions.

The Group's cost of risk, at 978 million euros or 60 basis points of outstanding customer loans, rose only 3.5% compared to the first quarter 2012 and still remained low, illustrating the good control of risks.

Non-operating items totalled 52 million euros this quarter. They were 1,844 million euros in the first quarter of 2012 due to 1,790 million euros in one-off income booked after the Group sold its 28.7% stake in Klépierre SA.

The Group thus posted 2,615 million euros in pre-tax income, down 33.6% compared to the same quarter a year earlier. The pre-tax income of the operating divisions was down only 8.1%.

BNP Paribas thus reported 1,584 million euros in net income (attributable to equity holders), 44.8% lower compared to the first quarter 2012. Exceptional items had no impact this quarter on net income (-6 million euros). Their impact in the first quarter 2012, after factoring in taxes and minority interests, was +829 million euros.

The Group's solvency was very high with a Basel 2.5 common equity Tier 1 (CRD3) ratio at 11.7% and a fully loaded Basel 3 common equity Tier 1 ratio³ at 10.0%, confirming BNP Paribas as one of the world's best capitalised global banks.

Net book value per share⁴ was 61.7 euros, with a compounded annual growth rate of 6.5% since 31 December 2008, demonstrating BNP Paribas' capacity to continue to grow the net book value per share throughout the cycle.

Lastly, Simple & Efficient, the ambitious programme to simplify the Group's way of functioning and improve operating efficiency, got off to a quick start. One hundred and fifty five million euros in

¹ Including 100% of Private Banking in the domestic networks, excluding PEL/CEL effects

² At constant scope and exchange rates

³ Common equity tier 1 ratio taking into account all the CRD4 rules with no transitory provision that will enter into force only on 1st January 2019, and as expected by BNP Paribas

⁴ Not reevaluated



transformation costs were booked this quarter and many projects are in the process of being launched, such as early retirement plans already initiated at BNPP Fortis and BNL, plans to streamline the total number of software programmes and to industrialise computer programme development and plans to go paperless (using electronic documents and archiving).

The Group is set to launch BNP Paribas' European digital bank, a pure mobile and online banking player, as part of its 2014-2016 business development plan.

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RETAIL BANKING

DOMESTIC MARKETS

BNP PARIBAS

Domestic Markets' business activity resulted this quarter in a 6.1% rise in deposits compared to the first quarter 2012, with continued growth trend in all the networks. Outstanding loans were down 1.6% due to the continued slowdown in demand. In the corporate segment, the continued development of Cash Management was reflected in the alignment of the offering in all countries and number 1 positions in France and Belgium and number 3 in Italy. For the individual customer segment, Domestic Markets has rallied support for the impending launch of BNP Paribas' European digital bank, a pure mobile and online banking player, in Belgium, Germany, France and Italy.

Revenues¹, which totalled 3,989 million euros, were down slightly (-0.8%) compared to the first quarter 2012 due to an environment of persistently low interest rates and the deceleration in loan volumes. Given this situation, Domestic Markets is rapidly adjusting its operating expenses¹ which were down 1.4% at 2,433 million euros, thereby improving the cost/income ratio by 0.3 point to 61.0%¹.

Gross operating income¹ thus came to 1,556 million euros, stable compared to the same quarter a year earlier.

Given the rise in the cost of risk in Italy, and after allocating one-third of Private Banking's net income from Domestic Markets to the Investment Solutions division, pre-tax income² was resilient in a challenging environment: it totalled 1,089 million euros, down 5.2% compared to the first quarter 2012.

¹ Including 100% of Private Banking in France (excluding PEL/CEL effects), Italy, Belgium and Luxembourg

² Excluding PEL/CEL effects



French Retail Banking (FRB)

The active support of FRB customers was reflected in a good sales and marketing drive in deposits (up 5.6% compared to the first quarter 2012), thanks in particular to strong growth in savings accounts (+8.3%). Outstanding loans decreased by 2.7% due to the continued deceleration in demand for loans. The support of VSEs and SMEs and the success of the "€5bn and 40,000 projects" operation launched in July 2012 translated, though, into a rise in outstanding loans in this customer segment (+2.1%¹). FRB's business activity and innovative capacity are also illustrated by a 33% growth in the number of mobile Internet users, compared to the number as at 31 March 2012, to over 665,000 monthly users.

Revenues² were 1,776 million euros, down 2.0% compared to the first quarter 2012. In an environment of persistently low interest rates and lower loan volumes, net interest income was down 1.6%. Fees were down 2.6% in line with the decrease in the customer business of some retailers and corporates.

Thanks to the continued efficiency improvement, operating expenses² moved down 1.8% compared to the first quarter 2012 and the cost/income ratio was 60.9%².

Gross operating income² thus came to 695 million euros, down 2.4% compared to the same quarter a year earlier.

The cost of risk² was stable compared to the first quarter 2012 and still at a low level, at 22 basis points of outstanding customer loans.

After allocating one-third of French Private Banking's net income to the Investment Solutions division, FRB posted 582 million euros in pre-tax income³, down 2.2% compared to the same quarter a year earlier, a solid performance against a backdrop of a slowdown in the economy.

BNL banca commerciale (BNL bc)

BNL bc's business activity resulted in a 9.6% growth in deposits compared to the first quarter 2012, reflecting a strong overall performance with individuals, corporates and local public entities. Outstanding loans were down on average 2.5% due to a slowdown in demand for loans in line with the market.

Revenues⁴ edged up 0.9% compared to the first quarter 2012 to 823 million euros. Net interest income was down slightly by 0.4% due to lower loan volumes and despite the fact that margins held up well. Fees were up by 3.3% thanks to the good performance of off balance sheet savings and despite a decline in new loan production and the impact of new regulations.

Thanks to cost-cutting measures, in particular with respect to IT and real estate, operating expenses⁴ were 1.6% lower compared to the first quarter 2012 at 438 million euros enabling BNL bc to improve its cost/income⁴ by a further 1.3 point at 53.2%.

Gross operating income⁴ came to 385 million euros, up 3.8% compared to the same quarter a year earlier.

¹ Source: Banque de France (independent VSEs and SMEs), on a sliding annual basis

² Excluding PEL/CEL effects, with 100% of French Private Banking

³ Excluding PEL/CEL effects

⁴ With 100% of Italian Private Banking



The cost of risk¹ rose 35.2% compared to the first quarter 2012 and 4.6% compared to the fourth quarter 2012, coming in at 145 basis points of outstanding customer loans.

BNL bc therefore managed to further improve its operating efficiency but, after allocating one-third of Italian Private Banking's net income to the Investment Solutions division, posted 84 million euros in pre-tax income, down 42.9% compared to the same quarter a year earlier due to the rise in the cost of risk against a backdrop of economic recession in Italy.

Belgian Retail Banking

BRB had an overall good performance this quarter. Deposits rose 4.3% compared to the first quarter of 2012 due to good growth in current accounts and savings accounts. Loans rose by 2.1% during the same period, due in particular to growth in loans to individuals (+3.6%) and the fact that loans to SMEs held up well. Their growth rate was, however, decelerating.

BRB rallied around the "Bank for the future", an ambitious 3-year plan to anticipate changes in consumer behaviour by expanding online banking and adapting the network and the workforce to these changes, enabling to improve the cost/income ratio.

Revenues² were down 0.4% compared to the first quarter 2012 at 838 million euros. Net interest income fell by 1.0%, due to the environment of persistently low interest rates and fees were up 1.9% thanks to the good performance of off balance sheet savings.

Because of the positive impact of the operating efficiency measures, operating expenses² were 1.0% lower than in the first quarter 2012 at 598 million euros, enabling BRB to generate 1.3% more gross operating income². The cost/income ratio² thus improved by 0.4 point compared to the same quarter a year earlier at 71.4%.

The cost of risk² was down 16 million euros compared to the first quarter 2012. At 10 basis points of outstanding customer loans, it was particularly low this quarter. After allocating one-third of Belgian Private Banking's net income to the Investment Solutions division, BRB posted 205 million euros in pre-tax income, up 7.3% compared to the same quarter a year earlier.

Luxembourg Retail Banking: outstanding loans grew by 4.0% this quarter compared to the first quarter 2012, thanks to good growth in loans to corporates and mortgages. There was also strong growth in deposits (+10.8%) due in particular to strong asset inflows, in the corporate client segment. LRB's revenues grew with the volumes and good efforts to control operating expenses significantly increased the cost/income ratio.

Personal Investors: the growth of assets under management was 8.5% compared to the first quarter 2012, due to very good net asset inflows. The good level of new clients also contributed to strong deposit growth, up sharply (+15.9%) at 10.0 billion euros. Revenues, though, were down compared to the same quarter a year earlier due to lower brokerage volumes, but rebounded compared to the previous quarter. The sharp decrease in operating expenses pushed gross operating income up this quarter.

<u>Arval</u>: consolidated outstandings grew by 2.6% this quarter compared to the first quarter 2012 and revenues rose as a result of margins holding up well. With the good control of operating expenses, the cost/income ratio improved compared to the first quarter 2012.

¹ With 100% of Italian Private Banking

² With 100% of Belgian Private Banking



Leasing Solutions: outstandings declined 8.1% compared to the same quarter a year earlier, in line with the adaptation plan regarding the non-core portfolio. The impact on revenues was more limited due to a selective policy in terms of profitability of transactions. The cost/income ratio was stable this quarter due to good cost control.

On the whole, the contribution by these four business units to Domestic Markets' pre-tax income, after allocating one-third of Luxembourg Private Banking's net income to the Investment Solutions division, was up slightly compared to last year, at 218 million euros (+0.9%).

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Europe-Mediterranean

Europe-Mediterranean enjoyed a strong sales and marketing drive. Deposits grew by $14.5\%^{1}$ compared to the first quarter 2012 and were up in most countries, especially in Turkey (+30.4%¹). Loans grew by $6.0\%^{1}$, driven in part by good performances in Turkey (+20.4%¹). The sales and marketing drive was also reflected, for example, in the roll-out of multichannel offering in Morocco and Tunisia and by the good growth in cross-selling with CIB and Investment Solutions in Turkey.

At 474 million euros, revenues grew by $15.9\%^1$ compared to the first quarter 2012, driven in particular by strong revenue growth in Turkey (+36.1%¹).

Operating expenses grew by 3.7%¹ compared to the same quarter a year earlier at 327 million euros. They were up 15.4%¹ in Turkey as a result of the opening of 23 branches during the period. Europe-Mediterranean continued a year-long effort to rightsize various networks with the opening of 23 branches in Morocco but the closure of 41 branches in Ukraine.

The cost of risk, which was 71 million euros, at 115 basis points of outstanding customer loans, was down 19 million euros compared to the first quarter 2012. Europe-Mediterranean thus posted 96 million euros in pre-tax income this quarter, a sharp rebound compared to last year $(3.3x^1)$.

BancWest

BancWest reported good business performance this quarter. Deposits grew by 4.4%¹ compared to the first quarter 2012, driven by growth in deposits in current and savings accounts. Loans grew 3.9%¹ due to a strong growth in corporate loans (+11.8%¹) and to the success of the sales and marketing efforts focussing on SMEs. These good business performances were also reflected in the revving up of the Private Banking expansion, with 5.7 billion dollars of assets under management as at 31 March 2013 and expanded Mobile Banking services which already has 140,000 users.

At 559 million euros, revenues fell, however, by 3.1%¹ compared to the first quarter 2012, given the impact of the decrease in interest rates more than offsetting volume growth and also a lesser contribution of securities sales.

¹ At constant scope and exchange rates



Operating expenses, which were 346 million euros, grew 2.4%¹ compared to the first quarter 2012 as a result of the strengthening of the corporate and small business customers as well as the Private Banking set up.

The cost of risk was still low this quarter and came to 25 basis points of outstanding customer loans (-20 million euros compared to the first quarter 2012).

BancWest thus confirmed its strong profit-generation capacity, generating 190 million euros in pre-tax income, down 2.1%¹ compared to the first quarter 2012.

Personal Finance

Personal Finance's outstanding loans declined 2.4%¹ compared to the first quarter 2012 at 87.5 billion euros. Consumer loan outstandings were down only slightly by 0.1%¹ but mortgage loan outstandings decreased by 5.3%¹ in line with the Basel 3 adaptation plan. Personal Finance continued to develop engines of growth with in particular the success of the joint venture with Commerzbank in Germany (12.7% rise in average outstandings compared to the first quarter 2012). Asset inflows continued to grow with already over 100,000 accounts and 1.2 billion euros in total outstandings, primarily in Germany.

Revenues were down 4.3% compared to the first quarter 2012 at 1,178 million euros due to the reduction of mortgage loan outstandings. Consumer loan revenues were stable as a result of the combined effect of a good drive in Belgium, Turkey and Central Europe and the adverse impact of new regulations in France on margins and volumes.

Operating expenses fell by 15.2% compared to the first quarter 2012 at 547 million euros, thanks to the impact of the adaptation plan. Personal Finance thus significantly increased its operating profitability this quarter with a cost/income ratio down 6.0 points.

The cost of risk was stable compared to the average level in 2012 at 377 million euros or 171 basis points of outstanding customer loans. It was, however, up compared to the level in the first quarter 2012 (327 million euros), in which there were one-off write-backs.

Personal Finance's pre-tax income therefore came to 272 million euros (-3.9% compared to the first quarter 2012).

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INVESTMENT SOLUTIONS

Investment Solutions grew this quarter its assets under management² by 1.9% compared to 31 December 2012 and 2.9% compared to 31 March 2012 at 906 billion euros. The rise was due primarily to a positive performance effect driven by the rise in the financial markets.

Net asset inflows were 3.1 billion euros this quarter with very good inflows at Wealth Management, especially in Asia and in the domestic markets. Insurance in France, Asia and Latin America also had strong asset inflows, just like Personal Investors, especially in Germany. Asset Management

¹ At constant scope and exchange rates

² Including assets under advisory on behalf of external clients, distributed assets and Personal Investors



had asset outflows, in particular in money market funds, but good asset inflows in emerging markets.

As at 31 March 2013, Investment Solutions' assets under management¹ broke down as follows: Asset Management: 404 billion euros; Wealth Management: 277 billion euros; Insurance: 175 billion euros; Personal Investors: 37 billion euros; Real Estate Services: 13 billion euros.

Investment Solutions' revenues, which totalled 1,563 million euros, were up 2.8% compared to the first quarter 2012. Insurance's revenues were up 13.3% thanks to strong growth in savings and protection insurance, especially in Asia and Latin America. Wealth and Asset Management's revenues were down 0.6% due to Asset Management's lower average outstandings and despite Wealth Management's good growth drive. Securities Services' revenues were down 5.0% due to a persistently low interest rate environment and a decrease in the number of market transactions.

Investment Solutions' operating expenses, at 1,054 million euros, were up only 0.8% compared to the first quarter 2012 with a rise in Insurance due to the growth in business, a 2.5% decline in Wealth and Asset Management due, in particular, to the impact of the adaptation plan in Asset Management and a slight decrease in Securities Services. Investments Solutions' cost/income ratio thus improved 1.4 point at 67.4%.

The division's gross operating income, at 509 million euros, was up 7.2% compared to the same period a year earlier.

After receiving one-third of the net income of Private Banking of the domestic markets, pre-tax income rose 12.7% compared to the first quarter 2012, to 541 million euros, reflecting Investment Solutions' good operating performance.

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CORPORATE AND INVESTMENT BANKING (CIB)

In a lacklustre environment in Europe this quarter, CIB's revenues totalled 2,461 million euros, down 21.1% compared to the first quarter 2012.

Revenues from Advisory and Capital Markets, at 1,682 million euros, were down 25.2% compared to a high level in the first quarter 2012 (when European markets were boosted by a favourable context due to the effect of the LTRO) and rose 46.3% compared to the last quarter. Business was uneven due to occasional renewed tensions in Europe, but the business unit grew its revenues in Asia. At 32 million euros, VaR was still at a very low level, illustrating a cautious risk policy.

Fixed Income's revenues, at 1,287 million euros, were down 26.8% compared to the first quarter 2012 but increased 55.4% compared to the fourth quarter 2012. Business in rates and credit was down this quarter but forex performed well. The business unit confirmed its strong global position in bond issues where it was number 8 for all international bonds and maintained its number 1 position for all corporate bonds in euros.

Revenues from the Equities and Advisory business unit, at 395 million euros, were down 19.7% compared to the first quarter 2012 but were up 22.7% compared to last quarter 2012 with limited investor transaction volumes and an upswing in the structured products business, more particularly

¹ Including assets under advisory on behalf of external clients, distributed assets and Personal Investors



in Europe and in Asia. The business unit had a strong performance in Equity Linked issues, ranking number 1 bookrunner in Europe by number of deals and number 2 by volume.

Revenues from Corporate Banking were still affected this guarter by the adaptation plan, down 10.7% to 779 million euros compared to the same quarter a year earlier. Excluding the nonrecurring impact of sales of loans in the first quarter 2012, revenues declined 17.7% in line with the reduction of average outstandings and outstanding loans totalled 105 billion euros as at 31 March 2013.

The business saw the gradual resumption of loan origination in a context though of weak demand due to a lacklustre environment in Europe. There was a gradual increase of deals in the pipeline: outstandings and revenues started to pick up at the end of the quarter and the business unit strengthened its solid positions in loan origination, ranking number 1 bookrunner in syndicated loans for Europe by volume and number of deals this quarter.

Corporate Banking also grew its deposit base by 14%¹ compared to the first quarter 2012 to 57 billion euros with strong growth in deposits in US dollars. Cash Management continued its business development and gained new significant pan-European mandates.

CIB's operating expenses, which totalled 1,590 million euros, were down 16.4% compared to the first quarter 2012. The decrease in the fixed costs due to the adaptation plan was offset in part by business development investments (Asia, Cash Management). The division's cost/income ratio was 64.6%.

CIB's cost of risk, at 80 million euros, was up slightly compared to the first guarter 2012 (+2.6%). For Corporate Banking, it was 26 basis points of outstanding customer loans, down compared to the last quarter that saw the impact of a specific loan.

CIB thus generated 806 million euros in pre-tax income, down 30.4% compared to the first guarter 2012. The division maintained however pre-tax return on equity at 22.0% with the decrease of its allocated equity (-19.3%) permitted by the decline in outstanding loans and a cautious management of market risks.

CORPORATE CENTRE

Corporate Centre revenues were -63 million euros compared to -871 million euros in the first guarter 2012. This includes in particular a -215 million euro own credit adjustment (compared to -843 million euros in the first quarter 2012), the first-time adoption of Debit Value Adjustment (DVA) under IFRS 13 for +364 million euros and the impact of surplus deposits placed with central banks.

Operating expenses totalled 273 million euros compared to 180 million euros in the first guarter 2012 and include 155 million euros in transformation costs as a result of the Simple & Efficient programme. Operating expenses in the first guarter 2012 included only 65 million euros in restructuring costs.

The cost of risk reflects a negligible net write-back (4 million euros). It was -29 million euros in the first guarter 2012, which included the residual impact of the Greek sovereign bond exchange.

¹ Average of outstandings



Share of earnings of associates was -65 million euros due to the one-off impact this quarter of an impairment charge in the accounts of an associated company. This share was 76 million euros in the first quarter 2012 given, in particular, a 40 million euro impact from the Group's sale of its 28.7% stake in Klépierre SA. The main impact of this sale was reflected in other non-operating items in the first quarter 2012 (+1,750 million euros).

The Corporate Centre's pre-tax income was -388 million euros compared to 672 million euros during the same period a year earlier.

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LIQUIDITY AND FINANCING

The Group's liquidity situation is very favourable.

The Group's cash balance sheet¹ totalled 968 billion euros as at 31 March 2013. The total of equity, client deposits and medium/long-term funding came to a 79 billion euro (of which 57 billion in US dollars) surplus of stable funding compared to the funding needs of customer activity and to tangible and intangible assets. This surplus was 10 billion euros higher than what it was on 31 December 2012. The stable funding thus amounts to 111% of funding needs of customer activity, including tangible and intangible assets.

The Group's liquid and asset reserve immediately available totalled 231 billion euros (compared to 221 billion euros as at 31 December 2012), amounting to 137% of short-term wholesale funding.

The Group's 2013 medium/long-term funding programme is 30 billion euros. By mid-April 2013, 19 billion euros were already raised² with an average maturity of 5.7 years and an average spread of 76 basis points above mid-swap. The Group thus completed close to two-thirds of its medium/long-term funding programme for the year, at competitive conditions.

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SOLVENCY

The Group has very high solvency.

As at 31 March 2013, the common equity Tier 1 ratio, which includes the European Capital Requirements Directive 3 (CRD3) regulatory regime that came into force at the end of 2011, was 11.7%, down 10 basis points compared to 31 December 2012 mainly driven by three factors: the first quarter's net income after dividend pay-out assumption (+20 basis points), the effect of changes in regulation related to equity investments in insurance companies in anticipation of CRD4 (-20 basis points) and the change in the accounting rule³ on employee benefits (-10 basis points).

¹ Based on the banking prudential scope and after netting amounts for derivatives, repos, securities lending/borrowing and payables/receivables

² Including issues at the end of 2012 on top of the 34 billion euros completed under the 2012 programme

³ IAS 19R

The Basel 3 common equity Tier 1 ratio taking into account all the CRD4¹ rules without transitional arrangements (Basel 3 fully loaded that will come into force only on 1st January 2019) was 10.0% as at 31 March 2013, up 10 basis points compared to 31 December 2012 due to the taking into account of the first quarter's net income after dividend pay-out assumption (+20 basis points) and a change in the accounting rule² on employee benefits (-10 basis points). It illustrates the Group's very high solvency with the new regulations.

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Commenting on these results, Chief Executive Officer Jean-Laurent Bonnafé stated:

"In a lacklustre economic environment in Europe, BNP Paribas Group generated 1.6 billion euros in net income this quarter, thanks in particular to good control of costs and risks.

Simple & Efficient, the ambitious programme to simplify the Group's way of functioning and improve operating efficiency, got off to a quick start. The forthcoming launch of BNP Paribas' European digital bank is part of the Group's 2014-2016 business development plan.

BNP Paribas Group is fully dedicated to serving its clients all over the world."

¹ As expected by BNP Paribas, some CRD4 directives remaining subject to interpretation

² IAS 19R



CONSOLIDATED PROFIT AND LOSS ACCOUNT

	1Q13	1Q12	1Q13/	4Q12	1Q13/
€m			1Q12		4Q12
Revenues	10,055	9,886	+1.7%	9,395	+7.0%
Operating Expenses and Dep.	-6,514	-6,845	-4.8%	-6,801	-4.2%
Gross Operating Income	3,541	3,041	+16.4%	2,594	+36.5%
Cost of Risk	-978	-945	+3.5%	-1,199	-18.4%
Operating Income	2,563	2,096	+22.3%	1,395	+83.7%
Share of Earnings of Associates	35	154	-77.3%	128	-72.7%
Other Non Operating Items	17	1,690	-99.0%	-377	n.s.
Non Operating Items	52	1,844	-97.2%	-249	n.s.
Pre-Tax Income	2,615	3,940	-33.6%	1,146	n.s.
Corporate Income Tax	-821	-928	-11.5%	-481	+70.7%
Net Income Attributable to Minority Interests	-210	-143	+46.9%	-146	+43.8%
Net Income Attributable to Equity Holders	1,584	2,869	-44.8%	519	n.s.
Cost/Income	64.8%	69.2%	-4.4 pt	72.4%	-7.6 pt

BNP Paribas' financial disclosures for the first quarter 2013 are contained in this press release and in the presentation attached herewith.

All legally required disclosures, including the Registration document, are available online at http://invest.bnpparibas.com in the "Results" section and are made public by BNP Paribas pursuant to the requirements under Article L.451-1-2 of the French Monetary and Financial Code and Articles 222-1 et seq. of the Autorité des Marchés Financiers' general rules.



<u>1Q13 – RESULTS BY CORE BUSINESSES</u>

		Retail	Investment	CIB	Operating	Other	Group
		Banking	Solutions		Divisions	Activities	
€m							
Revenues		6,094	1,563	2,461	10,118	-63	10,055
	%Change/1Q12	-0.3%	+2.8%	-21.1%	-5.9%	-92.8%	+1.7%
	%Change/4Q12	-1.1%	-2.4%	+24.1%	+3.8%	-81.9%	+7.0%
Operating Expenses and Dep.		-3,597	-1,054	-1,590	-6,241	-273	-6,514
	%Change/1Q12	-3.3%	+0.8%	-16.4%	-6.4%	+51.7%	-4.8%
	%Change/4Q12	-5.5%	-7.2%	+4.3%	-3.5%	-18.0%	-4.2%
Gross Operating Income	-	2,497	509	871	3,877	-336	3,541
	%Change/1Q12	+4.2%	+7.2%	-28.6%	-5.3%	-68.0%	+16.4%
	%Change/4Q12	+6.1%	+9.5%	+90.2%	+18.3%	-50.7%	+36.5%
Cost of Risk		-895	-7	-80	-982	4	-978
	%Change/1Q12	+8.2%	-36.4%	+2.6%	+7.2%	n.s.	+3.5%
	%Change/4Q12	-12.7%	n.s.	-61.2%	-15.9%	n.s.	-18.4%
Operating Income		1,602	502	791	2,895	-332	2,563
	%Change/1Q12	+2.0%	+8.2%	-30.7%	-8.8%	-69.3%	+22.3%
	%Change/4Q12	+20.6%	-5.1%	n.s.	+37.3%	-53.5%	+83.7%
Share of Earnings of Associates	S	50	35	15	100	-65	35
Other Non Operating Items		4	4	0	8	9	17
Pre-Tax Income		1,656	541	806	3,003	-388	2,615
	%Change/1Q12	+1.6%	+12.7%	-30.4%	-8.1%	n.s.	-33.6%
	%Change/4Q12	+15.8%	-6.9%	n.s.	+32.4%	-65.4%	n.s

	Retail	Investment	CIB	Operating	Other	Group
	Banking	Solutions		Divisions	Activities	
€m						
Revenues	6,094	1,563	2,461	10,118	-63	10,055
1Q12	6,115	1,521	3,121	10,757	-871	9,886
4Q12	6,160	1,601	1,983	9,744	-349	9,395
Operating Expenses and Dep.	-3,597	-1,054	-1,590	-6,241	-273	-6,514
1Q12	-3,718	-1,046	-1,901	-6,665	-180	-6,845
4Q12	-3,807	-1,136	-1,525	-6,468	-333	-6,80
Gross Operating Income	2,497	509	871	3,877	-336	3,541
1Q12	2,397	475	1,220	4,092	-1,051	3,04
4Q12	2,353	465	458	3,276	-682	2,594
Cost of Risk	-895	-7	-80	-982	4	-978
1Q 12	-827	-11	-78	-916	-29	-945
4Q12	-1,025	64	-206	-1,167	-32	-1,199
Operating Income	1,602	502	791	2,895	-332	2,563
1Q.12	1,570	464	1,142	3,176	-1,080	2,096
4Q12	1,328	529	252	2,109	-714	1,395
Share of Earnings of Associates	50	35	15	100	-65	35
1Q 12	55	9	14	78	76	154
4Q12	42	51	4	97	31	128
Other Non Operating Items	4	4	0	8	9	17
1Q12	5	7	2	14	1,676	1,690
4Q12	60	1	1	62	-439	-377
Pre-Tax Income	1,656	541	806	3,003	-388	2,615
1Q 12	1,630	480	1,158	3,268	672	3,940
4Q12	1,430	581	257	2,268	-1,122	1,146
Corporate Income Tax						-821
Net Income Attributable to Minority Interests						-210
Net Income Attributable to Equity Holders						1,584



QUARTERLY SERIES

€m	1Q13	4Q12	3Q12	2Q12	1Q12
GROUP					
Revenues	10,055	9,395	9,693	10,098	9,886
Operating Expenses and Dep.	-6,514	-6,801	-6,562	-6,335	-6,845
Gross Operating Income	3,541	2,594	3,131	3,763	3,041
Cost of Risk	-978	-1,199	-944	-853	-945
Operating Income	2,563	1,395	2,187	2,910	2,096
Share of Earnings of Associates	35	128	88	119	154
Other Non Operating Items	17	-377	31	-42	1,690
Pre-Tax Income	2,615	1,146	2,306	2,987	3,940
Corporate Income Tax	-821	-481	-737	-915	-928
Net Income Attributable to Minority Interests	-210	-146	-243	-222	-143
Net Income Attributable to Equity Holders	1,584	519	1,326	1,850	2,869
Cost/Income	64.8%	72.4%	67.7%	62.7%	69.2%



~~~	1Q13	4Q12	3Q12	2Q12	1012
€m					IQIZ
RETAIL BANKING (including 100% of Private Banking Revenues	g in France, italy, Beiglum 6,200	6,154	rg) Excluding P 6,212	6,246	6,248
Operating Expenses and Dep.	-3,653	-3,865	-3,801	-3,763	-3,772
Gross Operating Income	-3,003 2,547	-3,003 2,289	-3,001 2,411	-3,703 2,483	2,476
Cost of Risk	-897	-1,024	-822	-832	-827
Operating Income	1,650	1,265	1,589	1,651	1,649
Non Operating Items	54	103	76	51	60
Pre-Tax Income	1,704	1,368	1,665	1,702	1,709
Income Attributable to Investment Solutions	-57	-51	-48	-53	-56
Pre-Tax Income of Retail Banking	1,647	1,317	1,617	1,649	1,653
Allocated Equity (€bn, year to date)	33.1	33.7	33.7	33.7	34.0
€m	1Q13	4Q12	3Q12	2Q12	1Q12
RETAIL BANKING (including 2/3 of Private Banking in	n France, Italy, Belgium a	nd Luxembourg	)		
Revenues	6,094	6,160	6,162	6,084	6,115
Operating Expenses and Dep.	-3,597	-3,807	-3,746	-3,707	-3,718
Gross Operating Income	2,497	2,353	2,416	2,377	2,397
Cost of Risk	-895	-1,025	-820	-833	-827
Operating Income	1,602	1,328	1,596	1,544	1,570
Non Operating Items	54	102	76	51	60
Pre-Tax Income	1,656	1,430	1,672	1,595	1,630
Allocated Equity (€bn, year to date)	33.1	33.7	33.7	33.7	34.0
€m	1Q13	4Q12	3Q12	2Q12	1Q12
DOMESTIC MARKETS (including 100% of Private Ba Revenues	3,989	3,845	3,901	3,961	4,023
Operating Expenses and Dep.	-2,433	-2,593	-2,532	-2,494	-2,468
Gross Operating Income	1,556	-2,373 1,252	-2,352 <b>1,369</b>	-2,494 1,467	1,555
Cost of Risk	-423	-470	-358	-381	-364
Operating Income	1,133	782	1,011	1,086	1,191
Associated Companies	12	8	1,011	1,000	11
Other Non Operating Items	1	-5	1	0	3
Pre-Tax Income	1,146	785	1,023	1,096	1,205
Income Attributable to Investment Solutions	-57	-51	-48	-53	-56
Pre-Tax Income of Domestic Markets	1,089	734	975	1,043	1,149
Allocated Equity (€bn, year to date)	20.6	21.2	21.2	21.3	21.5
€m	1Q13	4Q12	3Q12	2Q12	1Q12
DOMESTIC MARKETS (including 2/3 of Private Bank	ing in France, Italy, Belgiu	um and Luxemb	ourg)		
Revenues	3,883	3,851	3,851	3,799	3,890
Operating Expenses and Dep.	-2,377	-2,535	-2,477	-2,438	-2,414
Gross Operating Income	1,506	1,316	1,374	1,361	1,476
Cost of Risk	-421	-471	-356	-382	-364
Operating Income	1,085	845	1,018	979	1,112
Associated Companies	12	7	11	10	11
Other Non Operating Items	1	-5	1	0	3
Pre-Tax Income	1,098	847	1,030	989	1,126
Allocated Equity (€bn, year to date)	20.6	21.2	21.2	21.3	21.5

* Including 100% of Private Banking for Revenues down to Pre-tax income line items



CRENCH RETAIL BANKING (including 100% of Private Banking in France)*           Revenues         1,785         1,757         1,767         1,716         1,757           hcl. Met hiterest Income         1,085         1,065         1,063         1,020         1,001           hcl. Commissions         700         642         704         666         77           Operating Experses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,108           Gross Operating Income         704         567         609         608         66           Operating Income         624         507         543         523         66           Operating Income         624         507         543         523         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         626         509         544         524         66           Income Attributable Investment Solutions         -35         -29         -29         -30         -37           Allocated Equity (Ebr. year to date)         7.5         7.7         7.8         7.8         7           Em         1013         4012         3012         2012	~~	1Q13	4Q12	3Q12	2012	1012
Revenues         1,785         1,757         1,767         1,716         1,716           hcl. Well hterest lacome         1,085         1,045         1,043         1,020         1,07           hcl. Commissions         700         692         704         696         71           Operating Expenses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,108           Operating Income         624         507         543         523         66           Non Operating Income         626         509         544         524         66           Income Altibutable to Investment Solutions         -35         -29         -29         -30         -3           Pre-Tax Income         626         509         544         524         66           Income Altibutable to Investment Solutions         -35         -29         -29         -30         -3           Pre-Tax Income of French Realing Banking         7.5         7.7         7.8         7.8         7           ém         1013         4012         3012         2012         101           FRENCH RET AIL BANKING (including 100% of Private Banking in France)*         1,004         1,712         1,770         1,88			4012	3012	2012	1012
hcl. Net Interest Income       1,085       1,085       1,085       1,086       1,020         hcl. Commissions       700       692       704       696       770         Oporating Expenses and Dep.       -1,081       -1,170       -1,158       -1,086       -1,066         Corso Sporating Income       704       587       609       608       606       650         Corso Sporating Income       624       507       543       523       66         Non Operating Income       626       509       544       524       66         Income Athibutable In resiment Solutions       -35       -29       -29       -30       -3         Pre-Tax Income of French Retail Banking       591       480       515       494       557         Allocated Equity (bm, year to date)       7.5       7.7       7.8       7.8       7 <i>Exerneues</i> 1,776       1,644       1,712       1,700       1,88       -7 <i>Incl. Net Interest Income</i> 605       474       554       662       -7       -7       7.8       7.8       7       -7         Revenues       1,776       1,644       1,712       1,700       1,68       -7		•	1 757	1 767	1 716	1 700
Incl. Commissions         700         642         704         646         77           Operating Expenses and Dep.         -1.061         -1.170         -1.158         -1.108         -1.101           Gross Operating Income         704         587         609         608         66           Operating Income         624         507         543         523         66           Operating Income         626         509         544         524         66           Non Operating Items         2         2         1         1         -           Pre-Tax Income         626         509         544         524         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -3           Pre-Tax Income of French Retail Banking         591         480         515         494         55           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7           En         1013         4012         3012         2012         101           Income Attributable to Investment Solutions         106         952         1.008         7.7           Act Mart Interset Income         1.		-		•	-	
Operating Expenses and Dep.         -1,081         -1,170         -1,188         -1,108         -1,107           Gross Operating Income         704         587         609         608         66           Cost of Risk         -80         -80         -66         -85         -64           Operating Income         624         507         543         523         66           Non Operating Items         2         2         1         1         -           Pre-Ta Income         626         509         544         524         66           Income Altributable to Investment Solutions         -35         -29         -29         -30         -3           Fre-Ta Income of French Retail Banking         591         480         515         494         55           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7           EFENCH RET AIL BANKING (including 100% of Private Banking in France)         Excluding PEL/CEL Effects         -1,108         -1,107         1.8% <i>fcL Actimes facome</i> 1,076         952         7,003         7,07         7.8         -7.1           Operating Income         695         474         554         662						719
Gross Operating Income         704         587         609         608         606           Cost of Risk         .80         .80         .66         .85         .45           Operating Income         .624         .507         .533         .523         .66           Non Operating Items         .2         .2         .1         .1						
Cost of Risk         -80         -80         -66         -85         -4           Operating income         624         507         543         523         66           Non Operating litems         2         2         1         1         1           Pre-Trax Income         626         509         544         524         66           Income Altributable to Investment Solutions         -35         -29         -29         -30         -4           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7           Em         1013         4012         3012         2012         101           FENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects         FRevenues         1,776         1,644         1,712         1,770         1,88 <i>Incl. Net Interest Income</i> 1,076         952         1,008         1,774         1,68 <i>Incl. Net Interest Income</i> 1,076         9547         4564         672           Cost of Risk         -80         -80         -66         -85         -4           Operating Income         615         394         488         577         66         -4						689
Operating Income         624         507         543         523         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         626         509         544         524         66           Income Altibutable to Investment Solutions         :35         :29         :29         :30         :32           Pre-Tax Income of French Retail Banking         571         480         515         494         57           Allocated Equity (En, year to date)         7.5         7.7         7.8         7.8         7           Emerements         1013         4012         3012         2012         101           FRENCH RET ALL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects         Fevenues         1,776         1,644         1,712         1,770         1,08         1,074         1,08           Incl. Net Interest Income         1,076         9.52         1,008         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08         1,074         1,08						-84
Non Operating Items         2         2         1         1           Pre-Tax Income         626         509         544         524         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -2           Pre-Tax Income of French Retail Banking         591         480         515         494         53           Allocated Equity (6bn, year to date)         7.5         7.7         7.8         7.8         7 <i>Ém</i> 1013         4012         3012         2012         101           FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects         Revenues         1,776         1,644         1,712         1,770         1.87           Incl. Are Interest Income         1,076         952         7,008         7,07         466         77           Operating Expenses and Dep.         -1,081         -1,170         -1,188         -1,108         -1,108         -1,108           Income Attributable to Investment Solutions         35         394         488         577         66           Operating Income         617         396         489         578         66         -4           Income Attribut						6 <b>0</b> 5
Pre-Tax Income         626         509         544         524         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -35           Pre-Tax Income of French Retail Banking         591         480         515         494         55           Allocated Equity (ebn, year to date)         7.5         7.7         7.8         7.8         7.8 <i>Cin</i> 1013         4012         3012         2012         101           FRENCH RETAIL BANKING (including 100% of Private Banking in France)         Excluding PEL/CEL Effects         700         692         7.06         7.07         7.8         7.05 <i>Incl. Net Interest Income</i> 1,076         952         7.008         1.074         7.05 <i>Incl. Commissions</i> 700         692         704         696         77           Operating Expenses and Dep.         -1,081         -1,170         -1,18         -1,108         -1,108           Operating Income         615         394         488         577         66           Operating Income         617         396         489         578         66           Income Attributable to Investment Solutions         -35<						000
Income Attributable to Investment Solutions       -35       -29       -29       -30       -35         Pre-Tax Income of French Retail Banking       591       480       515       494       55         Allocated Equity (6bn, year to date)       7.5       7.7       7.8       7.8       7.8 <i>Ém</i> 1013       4012       3012       2012       101         FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects       Revenues       1,076       952       1,008       1,074       1,664 <i>Incl. Net Interest Income</i> 1,076       952       1,008       1,074       1,665 <i>Incl. Commissions</i> 700       692       704       696       77         Operating Income       615       394       488       577       66         Non Operating Income       617       3946       489       578       66         Non Operating Income       617       394       489       578       66         Non Operating Income       617       394       489       578       66         Non Operating Income       617       394       489       578       66         Non Operating Income       617       394<						605
Pre-Tax Income of French Retail Banking         591         480         515         494         557           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7           €m         1013         4012         3012         2012         1011           FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects         Revenues         1,776         1,644         1,712         1,770         1,88           Incl. Net Interest Income         1,076         952         1,008         1,074         1,089           Incl. Commissions         700         692         704         696         77           Cost of Risk         -80         -80         -66         -85         -65           Operating Income         615         394         488         577         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         617         396         489         578         662           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7           Fm         1013         4012         3012         2012         101						-33
Allocated Equity (Ebn, year to date)       7.5       7.7       7.8       7.8       7.8       7 <i>Ém</i> 1Q13       4Q12       3Q12       2Q12       1Q1         FRENCH RET AIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects       Revenues       1,776       1,644       1,712       1,770       1,81 <i>Incl. Nat Interest Income</i> 1,076       952       1,008       1,074       1,06 <i>Incl. Nat Interest Income</i> 1,076       952       7,008       1,074       1,08 <i>Incl. Nat Interest Income</i> 1,081       -1,170       -1,18       -1,108       -1,108         Operating Expenses and Dep.       -1,081       -1,170       -1,18       -1,108       -1,108         Coss Operating Income       695       474       554       662       77         Cost of Risk       -80       -80       -66       -85       -5         Operating Income       615       394       488       577       62         Non Operating Items       2       2       1       1       1         Pre-Tax Income of French Retail Banking       582       367       460       548       55         Allocated Equity (€bn, y						572
Em         1013         4012         3012         2012         1013           FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects         Revenues         1,776         1,644         1,712         1,770         1,81           Incl. Net Interest Income         1,076         952         1,008         1,074         1,06           Incl. Commissions         700         692         704         696         77           Operating Expenses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,108           Cost of Risk         -80         -80         -66         -85         -5         -6           Operating Income         615         394         488         577         66           Non Operating Items         2         2         1         1           Pre-Tax Income         617         396         489         578         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -3           Allocated Equily (Ebn, year to date)         7.5         7.7         7.8         7.8         7           Emerchar Encine Retail Banking         1720         1,700         1,709	-					-
FRENCH RETAIL BANKING (including 100% of Private Banking in France)* Excluding PEL/CEL Effects           Revenues         1,776         1,644         1,712         1,770         1,88           Incl. Net Interest Income         1,076         952         1,008         1,074         1,06           Incl. Net Interest Income         1,076         952         1,008         1,074         1,06           Incl. Commissions         700         692         704         696         77           Operating Expenses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,100           Gross Operating Income         695         474         554         662         77           Cost of Risk         -80         -80         -80         -66         -85         -6           Operating Income         615         394         488         577         62           Non Operating Items         2         2         1         1         1           Pre-Tax Income         617         396         489         578         62           Income Attributable to Investment Solutions         -35         -29         -29         -30         -5           Allocated Equity (Ebn, year to date)	Allocated Equity (€bn, year to date)	7.5	7.7	7.8	7.8	7.9
Revenues         1,776         1,644         1,712         1,770         1,88           Incl. Net Interest Income         1,076         952         1,008         1,074         1,095           Incl. Cammissions         700         692         704         696         771           Operating Expenses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,108           Gross Operating Income         695         474         554         662         77           Cost of Risk         -80         -80         -66         -85         -6           Operating Income         615         394         488         577         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         617         396         489         578         662           Income Aftributable to Investment Solutions         -35         -29         -29         -30         -2           Pre-Tax Income of French Retail Banking         582         367         460         548         55           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7.9         -0           Gros	€m	1Q13	4Q12	3Q12	2Q12	1Q12
Incl. Net Interest Income       1,076       952       1,008       1,074       1,059         Incl. Commissions       700       692       704       696       77         Operating Expenses and Dep.       -1,081       -1,170       -1,158       -1,108       -1,100         Gross Operating Income       695       474       554       662       77         Cost of Risk       -80       -80       -80       -66       -85       -5         Operating Income       615       394       488       577       62         Non Operating Income       617       396       489       578       62         Income Attributable to Investment Solutions       -35       -29       -29       -30       -3         Income Attributable to Investment Solutions       -35       -29       -29       -30       -3         Allocated Equity (Ebn, year to date)       7.5       7.7       7.8       7.8       7 <i>Em</i> 1013       4012       3012       2012       101         FRENCH RETAIL BANKING (including 2/3 of Private Banking in France)       -1,053       -1,141       -1,130       -1,079       -1,658       1,723         Operating Expenses and Dep.       -1,053<	FRENCH RETAIL BANKING (including 100% of Private	e Banking in France)* Exc	cluding PEL/CEL	Effects		
Incl. Commissions         700         692         704         696         77           Operating Expenses and Dep.         -1,081         -1,170         -1,158         -1,108         -1,101           Gross Operating Income         695         474         554         662         77           Cost of Risk         -80         -80         -66         -85         -6           Operating Income         615         394         488         577         66           Operating Income         617         396         489         578         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         617         396         489         578         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -5           Allocated Equity (Ebn, year to date)         7.5         7.7         7.8         7.8         7 <i>Em</i> 1013         4012         3012         2012         101           FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)         -1,053         -1,141         -1,130         -1,079         -1,010           Gross Opera	Revenues	1,776	1,644	1,712	1,770	1,813
Operating Expenses and Dep.       -1,081       -1,170       -1,158       -1,108       -1,107         Gross Operating Income       695       474       554       662       77         Cost of Risk       -80       -80       -66       -85       -66         Operating Income       615       394       488       577       66         Operating Income       617       396       489       578       66         Non Operating Items       2       2       1       1       1         Pre-Tax Income       617       396       489       578       66         Income Attributable to Investment Solutions       -35       -29       -29       -30       -5         Pre-Tax Income of French Retail Banking       582       367       460       548       55         Allocated Equity (Ebn, year to date)       7.5       7.7       7.8       7.8       7 <i>Em</i> 1013       4Q12       3Q12       2Q12       1Q14         FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       <	Incl. Net Interest Income	1,076	<i>952</i>	1,008	1,074	1,094
Gross Operating Income         695         474         554         662         77           Cost of Risk         -80         -80         -66         -85         -5           Operating Income         615         394         488         577         66           Non Operating Items         2         2         1         1         1           Pre-Tax Income         617         396         489         578         66           Income Attributable to Investment Solutions         -35         -29         -29         -30         -5           Pre-Tax Income of French Retail Banking         582         367         460         548         55           Allocated Equity (€bn, year to date)         7.5         7.7         7.8         7.8         7           €m         1Q13         4Q12         3Q12         2Q12         1Q13           FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)         Revenues         1,721         1,700         1,709         1,658         1,73           Operating Expenses and Dep.         -1,053         -1,141         -1,130         -1,079         -400         57           Gross Operating Income         589         479         514         493 </td <td>Incl. Commissions</td> <td>700</td> <td>692</td> <td>704</td> <td>696</td> <td>719</td>	Incl. Commissions	700	692	704	696	719
Cost of Risk       -80       -80       -80       -66       -85       -45         Operating Income       615       394       488       577       62         Non Operating Items       2       2       1       1       1         Pre-Tax Income       617       396       489       578       62         Income Attributable to Investment Solutions       -35       -29       -29       -30       -3         Pre-Tax Income of French Retail Banking       582       367       460       548       59         Allocated Equity (€bn, year to date)       7.5       7.7       7.8       7.8       7 <i>Em</i> 1013       4012       3012       2012       101         FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)	Operating Expenses and Dep.	-1,081	-1,170	-1,158	-1,108	-1,101
Operating Income         615         394         488         577         62           Non Operating Items         2         2         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1 <td>Gross Operating Income</td> <td>695</td> <td>474</td> <td>554</td> <td>662</td> <td>712</td>	Gross Operating Income	695	474	554	662	712
Non Operating Items       2       2       1       1         Pre-Tax Income       617       396       489       578       62         Income Attributable to Investment Solutions       -35       -29       -29       -30      5         Pre-Tax Income of French Retail Banking       582       367       460       548       55         Allocated Equity (€bn, year to date)       7.5       7.7       7.8       7.8       7.8       7         €m       1Q13       4Q12       3Q12       2Q12       1Q13         FRENCH RETAIL BANKING (including 2/3 of Private Banking in France)       Revenues       1,721       1,700       1,709       1,658       1,73         Operating Expenses and Dep.       -1,053       -1,141       -1,130       -1,079       -1,07         Gross Operating Income       668       559       579       579       65       -86       -5         Operating Income       589       479       514       493       55         Non Operating Income       589       479       514       493       55         Non Operating Income       591       480       515       494       57	Cost of Risk	-80	-80	-66	-85	-84
Pre-Tax Income       617       396       489       578       662         Income Attributable to Investment Solutions $-35$ $-29$ $-29$ $-30$ $-35$ Pre-Tax Income of French Retail Banking       582       367       460       548       59         Allocated Equity (€bn, year to date) $7.5$ $7.7$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ $7.8$ <	Operating Income	615	394	488	577	628
Income Attributable to Investment Solutions $-35$ $-29$ $-29$ $-30$ $-35$ Pre-Tax Income of French Retail Banking $582$ $367$ $460$ $548$ $592$ Allocated Equity (Ebn, year to date) $7.5$ $7.7$ $7.8$ $7.8$ $7.8$ $7.8$ $\ell m$ 1Q134Q123Q122Q121Q13FRENCH RETAIL BANKING (including 2/3 of Private Banking in France) $7.53$ $7.77$ $7.8$ $7.8$ $7.8$ Revenues $1,721$ $1,700$ $1,709$ $1,658$ $1,733$ Operating Expenses and Dep. $-1,053$ $-1,141$ $-1,130$ $-1,079$ $-1,075$ Gross Operating Income $668$ $559$ $579$ $579$ $665$ Operating Income $589$ $479$ $514$ $493$ $575$ Non Operating Items $2$ $1$ $1$ $1$ $1$ Pre-Tax Income $591$ $480$ $515$ $494$ $575$	Non Operating Items	2	2	1	1	C
Pre-Tax Income of French Retail Banking         582         367         460         548         559           Allocated Equity (€bn, year to date)         7.5         7.7         7.8         7.8         7           €m         1Q13         4Q12         3Q12         2Q12         1Q13           FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)         Revenues         1,721         1,700         1,709         1,658         1,733           Operating Expenses and Dep.         -1,053         -1,141         -1,130         -1,079         -1,053           Gross Operating Income         668         559         579         579         655           Operating Income         589         479         514         493         557           Non Operating Items         2         1         1         1         1         1           Pre-Tax Income         591         480         515         494         57	Pre-Tax Income	617	396	489	578	628
Allocated Equity (€bn, year to date)       7.5       7.7       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.8       7.10       7.00       1.709       1.658       1.73       0.73       0.71,079       -1.07       7.107       65       7.86       -65       -86       -65       -86       -65       -86       -65       -86       -65       -86       -65       -86       -65       -86       -65 <td>Income Attributable to Investment Solutions</td> <td>-35</td> <td>-29</td> <td>-29</td> <td>-30</td> <td>-33</td>	Income Attributable to Investment Solutions	-35	-29	-29	-30	-33
€m       1Q13       4Q12       3Q12       2Q12       1Q13         FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)       Revenues       1,721       1,700       1,709       1,658       1,733         Operating Expenses and Dep.       -1,053       -1,141       -1,130       -1,079       -1,079         Gross Operating Income       668       559       579       579       65         Cost of Risk       -79       -80       -65       -86       -65         Operating Income       589       479       514       493       57         Non Operating Items       2       1       1       1       1         Pre-Tax Income       591       480       515       494       57	Pre-Tax Income of French Retail Banking	582	367	460	548	595
FRENCH RET AIL BANKING (including 2/3 of Private Banking in France)         Revenues       1,721       1,700       1,709       1,658       1,73         Operating Expenses and Dep.       -1,053       -1,141       -1,130       -1,079       -1,07         Gross Operating Income       668       559       579       579       68         Cost of Risk       -79       -80       -65       -86       -8         Operating Income       589       479       514       493       57         Non Operating Items       2       1       1       1       1         Pre-Tax Income       591       480       515       494       57	Allocated Equity (€bn, year to date)	7.5	7.7	7.8	7.8	7.9
Revenues         1,721         1,700         1,709         1,658         1,733           Operating Expenses and Dep.         -1,053         -1,141         -1,130         -1,079         -1,070           Gross Operating Income         668         559         579         579         655           Cost of Risk         -79         -80         -65         -86         -455           Operating Income         589         479         514         493         557           Non Operating Items         2         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1	€m	1013	4Q12	3Q12	2Q12	1Q12
Operating Expenses and Dep.       -1,053       -1,141       -1,130       -1,079       -1,077         Gross Operating Income       668       559       579       579       65         Cost of Risk       -79       -80       -65       -86       -65         Operating Income       589       479       514       493       557         Non Operating Items       2       1       1       1         Pre-Tax Income       591       480       515       494       577	FRENCH RETAIL BANKING (including 2/3 of Private B	anking in France)				
Gross Operating Income         668         559         579         579         65           Cost of Risk         -79         -80         -65         -86         -65           Operating Income         589         479         514         493         57           Non Operating Items         2         1         1         1           Pre-Tax Income         591         480         515         494         57	Revenues	1,721	1,700	1,709	1,658	1,730
Cost of Risk         -79         -80         -65         -86         -8           Operating Income         589         479         514         493         57           Non Operating Items         2         1         1         1           Pre-Tax Income         591         480         515         494         57	Operating Expenses and Dep.	-1,053	-1,141	-1,130	-1,079	-1,074
Operating Income         589         479         514         493         57           Non Operating Items         2         1         1         1           Pre-Tax Income         591         480         515         494         57	Gross Operating Income	668	559	579	579	656
Non Operating Items         2         1         1           Pre-Tax Income         591         480         515         494         57	Cost of Risk	-79	-80	-65	-86	-84
Non Operating Items         2         1         1           Pre-Tax Income         591         480         515         494         57	Operating Income	589	479	514	493	572
	Non Operating Items	2	1	1	1	(
Allocated Equity (€bn, year to date)         7.5         7.7         7.8         7.8         7	Pre-Tax Income	591	480	515	494	572
	Allocated Equity (€bn, year to date)	7.5	7.7	7.8	7.8	7.9

* Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	1Q13	4Q12	3Q12	2Q12	101
BNL banca commerciale (Including 100% of Private Ba		1212	0212	2212	121
Revenues	823	834	810	813	81
Operating Expenses and Dep.	-438	-485	-440	-448	-44
Gross Operating Income	385	349	370	365	37
Cost of Risk	-296	-283	-229	-230	-21
Operating Income	89	66	141	135	15
Non Operating Items	0	1	0	0	10
Pre-Tax Income	89	67	141	135	15
Income Attributable to Investment Solutions	-5	-3	-3	-7	-
Pre-Tax Income of BNL bc	84	64	138	128	14
Allocated Equity (€bn, year to date)	6.4	6.4	6.4	6.3	6.
€m	1Q13	4Q12	3Q12	2Q12	101
BNL banca commerciale (Including 2/3 of Private Banki	ing in Italy)				
Revenues	811	824	800	801	80
Operating Expenses and Dep.	-431	-478	-433	-443	-43
Gross Operating Income	380	346	367	358	36
Cost of Risk	-296	-283	-229	-230	-2
Operating Income	84	63	138	128	14
Non Operating Items	0	1	0	0	
Pre-Tax Income	84	64	138	128	14
Allocated Equity (€bn, year to date)	6.4	6.4	6.4	6.3	6
€m	1Q13	4Q12	3Q12	2Q12	101
BELGIAN RETAIL BANKING (Including 100% of Private	Banking in Belgium)*				
Revenues	838	817	833	837	84
Operating Expenses and Dep.	-598	-613	-612	-621	-60
Gross Operating Income	240	204	221	216	23
Cost of Risk	-21	-51	-28	-41	-3
Operating Income	219	153	193	175	20
Associated Companies	1	4	4	4	
Other Non Operating Items	1	-5	1	2	
Pre-Tax Income	221	152	198	181	20
Income Attributable to Investment Solutions	-16	-18	-15	-16	-
Pre-Tax Income of Belgian Retail Banking	205	134	183	165	19
Allocated Equity (€bn, year to date)	3.6	3.7	3.6	3.6	3
€m	1Q13	4Q12	3Q12	2Q12	101
BELGIAN RETAIL BANKING (Including 2/3 of Private B	anking in Belgium)				
Revenues	802	780	798	801	80
Operating Expenses and Dep.	-579	-593	-593	-601	-58
Gross Operating Income	223	187	205	200	2
Cost of Risk	-20	-52	-27	-41	-
Operating Income	203	135	178	159	18
Associated Companies	1	4	4	4	
Other Non Operating Items	1	-5	1	2	
Pre-Tax Income	205	134	183	165	19
Allocated Equity (€bn, year to date)	3.6	3.7	3.6	3.6	3

* Including 100% of Private Banking for Revenues down to Pre-tax income line items



Revenues         1,178         1,267         1,240           Operaling Expenses and Dep.         -547         -571         -589           Gross Operating Income         631         696         651           Cost of Risk         -377         -432         -364           Operating Income         254         264         287           Associated Companies         17         18         21           Other Non Operating Items         1         67         24           Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0           Ém         1013         4012         3012           EUROPE-MEDIT ERRANEAN         -         -         345         -323           Gross Operating Income         147         136         131         -           Operating Income         147         136         131         -           Operating Income         71         -89         -66         -           Operating Income         1         1         1         1           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5           Other Non Operating		
Operating Expenses and Dep.         -547         -571         -589           Gross Operating Income         631         696         651           Cost of Risk         -377         -432         -364           Operating Income         254         264         287           Associated Companies         17         18         21           Other Non Operating Items         1         67         24           Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0 <i>ém</i> 1013         4012         3012           EUROPE-MEDIT ERRANEAN         Revenues         474         481         454           Operating Income         147         136         131           Cost of Risk         -711         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5	2012	1Q12
Operating Expenses and Dep.         -547         -571         -589           Gross Operating Income         631         696         651           Cost of Risk         -377         -432         -364           Operating Income         254         264         287           Associated Companies         17         18         21           Other Non Operating Items         1         67         24           Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0 <i>ém</i> 1013         4012         3012           EUROPE-MEDIT ERRANEAN         Revenues         474         481         454           Operating Income         147         136         131           Cost of Risk         -711         -89         -66           Operating Income         16         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5		
Gross Operating Income         631         696         651           Cost of Risk         -377         -432         -364           Operating Income         254         264         287           Associated Companies         17         18         21           Other Non Operating Items         1         67         24           Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0 <i>Ém</i> 1013         4012         3012           EUROPE-MEDIT ERRANEAN         Revenues         474         481         454           Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5 <i>Em</i> 1013         4012         3012	1,244	1,231
Cost of Risk       -377       -432       -364         Operating Income       254       264       287         Associated Companies       17       18       21         Other Non Operating Items       1       67       24         Pre-Tax Income       272       349       332         Allocated Equity (Ebn. year to date)       4.8       5.0       5.0         EM       1013       4012       3012         EUROPE-MEDIT ERRANEAN       8       5.0       5.0         EVEROPE-MEDIT ERRANEAN       -327       -345       -323         Gross Operating Income       147       136       131         Cost of Risk       -71       -89       -66         Operating Income       76       477       65         Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-Tax Income       96       65       81         Allocated Equity (Ebn. year to date)       3.5       3.5       3.5         Associated Companies       21       17       15         Oher Non Operating Items       -1       1       1         Allocated Equity (Ebn.	-595	-645
Operating Income         254         264         287           Associated Companies         17         18         21           Other Non Operating Items         1         67         24           Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0           Em         1013         4012         3012           EUROPE-MEDITERRANEAN         8         74         481         454           Operating Expenses and Dep.         -327         -345         -323           Gross Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5           Allocated Equity (Ebn, year to date)         3.5         3.5<	649	586
Associated Companies       17       18       21         Other Non Operating Items       1       67       24         Pre-Tax Income       272       349       332         Allocated Equity (Ebn, year to date)       4.8       5.0       5.0         Em       1013       4012       3012         EUROPE-MEDITERRANEAN       8       71       481       454         Operating Expenses and Dep.       -327       -345       -323         Gross Operating Income       147       136       131         Cost of Risk       -71       -89       -66         Operating Income       76       47       65         Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-Tax Income       96       65       81         Allocated Equity (Ebn, year to date)       3.5       3.5       3.5 <i>Ém</i> 1013       4012       3012         BANCWEST	-374	-327
Other Non Operating Items       1       67       24         Pre Tax Income       272       349       332         Allocated Equity (Ebn, year to date)       4.8       5.0       5.0         Em       1013       4012       3012         EUROPE-MEDITERRANEAN       Revenues       474       481       454         Operating Expenses and Dep.       -327       -345       -323         Gross Operating Income       147       136       131         Cost of Risk       -71       -89       -66         Operating Income       76       47       65         Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-Tax Income       96       65       81         Allocated Equity (Ebn, year to date)       3.5       3.5       3.5 <i>Ém</i> 1013       4012       3012         BANCWEST	275	259
Pre-Tax Income         272         349         332           Allocated Equity (Ebn, year to date)         4.8         5.0         5.0           €m         1Q13         4Q12         3Q12           EUROPE-MEDIT ERRANEAN         Revenues         474         481         454           Operating Expenses and Dep.         -327         -345         -323           Gross Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         477         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (Ebn, year to date)         3.5         3.5         3.5 <i>Em</i> 1Q13         4Q12         3Q12           BANCWEST         -         -         -         -           Revenues         559         561         617           Operating Income         -346         -356         -357           Gross Operating Income         213         205         260	24	24
Allocated Equity (Ebn, year to date)       4.8       5.0       5.0 <i>Ém</i> 1013       4012       3012         EUROPE-MEDIT ERRANEAN       Revenues       474       481       454         Operating Expenses and Dep.       -327       -345       -323         Gross Operating Income       147       136       131         Cost of Risk       -71       -89       -66         Operating Income       76       47       65         Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-T ax Income       96       65       81         Allocated Equity (Ebn, year to date)       3.5       3.5       3.5 <i>Ém</i> 1013       4012       3012         BANCWEST       -       -       3.5       3.5         Gross Operating Income       213       205       260         Cost of Risk      26      33      34         Operating Income       187       172       226         Non Operating Income       3      3       3	4	0
Image: head of the second se	303	283
EUROPE-MEDITERRANEAN           Revenues         474         481         454           Operating Expenses and Dep.         -327         -345         -323           Gross Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (€bn, year to date)         3.5         3.5         3.5 <i>Ém</i> 1Q13         4Q12         3Q12           BANCWEST         Revenues         559         561         617           Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	5.0	5.1
Revenues         474         481         454           Operating Expenses and Dep.         -327         -345         -323           Gross Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equily (Ebn, year to date)         3.5         3.5         3.5           Em         1013         4012         3012           BANCWEST         -         -         -         -           Revenues         559         561         617           Operating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	2Q12	1012
Operating Expenses and Dep.         -327         -345         -323           Gross Operating Income         147         136         131           Cost of Risk         -71         -89         -66           Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (€bn, year to date)         3.5         3.5         3.5           Em         1Q13         4Q12         3Q012           BANCWEST         State         559         561         617           Operating Income         213         205         260           Cost of Risk         -26         -333         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3		
Gross Operating Income       147       136       131         Cost of Risk       -71       -89       -66         Operating Income       76       47       65         Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-Tax Income       96       65       81         Allocated Equity (€bn, year to date) $3.5$ $3.5$ $3.5$ Em       1013       4012       3012         BANCWEST       1013       4012       3012         Gross Operating Income       213       205       260         Cost of Risk       -26       -33       -34         Operating Income       187       172       226         Non Operating Items       3       -3       3	448	413
Cost of Risk-71-89-66Operating Income764765Associated C ompanies211715Other Non Operating Items-111Pre-T ax Income966581Allocated Equity (€bn, year to date) $3.5$ $3.5$ $3.5$ Em101340123012BANCWEST559561617Operating Expenses and Dep346-356-357Gross Operating Income213205260Cost of Risk-26-33-34Operating Income187172226Non Operating Items3-33	-333	-318
Operating Income         76         47         65           Associated Companies         21         17         15           Other Non Operating Items         -1         1         1           Pre-Tax Income         96         65         81           Allocated Equity (€bn, year to date)         3.5         3.5         3.5           €m         1Q13         4Q12         3Q12           BANCWEST         1         617         0perating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260         -33         -34           Operating Income         187         172         226         -33         -34           Non Operating Items         3         -3         3         -3         3	115	95
Associated Companies       21       17       15         Other Non Operating Items       -1       1       1         Pre-Tax Income       96       65       81         Allocated Equity (€bn, year to date)       3.5       3.5       3.5         €m       1013       4012       3012         BANCWEST       1013       4012       3012         Gross Operating Income       -346       -356       -357         Gross Operating Income       213       205       260         Cost of Risk       -26       -33       -34         Operating Income       187       172       226         Non Operating Items       3       -3       3	-45	-90
Other Non Operating Items $-1$ $1$ $1$ Pre-Tax Income966581Allocated Equity (Ebn, year to date) $3.5$ $3.5$ $3.5$ $\pounds m$ 1Q134Q123Q12BANCWEST $1$ $4$ $3$ $3$ Revenues559561617Operating Expenses and Dep. $-346$ $-356$ $-357$ Gross Operating Income213205260Cost of Risk $-26$ $-33$ $-34$ Operating Income187172226Non Operating Items $3$ $-3$ $3$	70	5
Pre-Tax Income         96         65         81           Allocated Equity (€bn, year to date)         3.5         3.5         3.5           €m         1Q13         4Q12         3Q12           BANCWEST         1000         1000         1000         1000           Revenues         559         561         617           Operating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	13	20
Allocated Equity (€bn, year to date)       3.5       3.5       3.5         €m       1Q13       4Q12       3Q12         BANCWEST       8       559       561       617         Operating Expenses and Dep.       -346       -356       -357         Gross Operating Income       213       205       260         C ost of Risk       -26       -33       -34         Operating Income       187       172       226         Non Operating Items       3       -3       3	-1	1
€m       1Q13       4Q12       3Q12         BANCWEST       Revenues       559       561       617         Operating Expenses and Dep.       -346       -356       -357         Gross Operating Income       213       205       260         Cost of Risk       -26       -33       -34         Operating Income       187       172       226         Non Operating Items       3       -3       3	82	26
BANCWEST           Revenues         559         561         617           Operating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	3.4	3.3
Revenues         559         561         617           Operating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260           C ost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	2Q12	1012
Operating Expenses and Dep.         -346         -356         -357           Gross Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3		
Gross Operating Income         213         205         260           Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	593	581
Cost of Risk         -26         -33         -34           Operating Income         187         172         226           Non Operating Items         3         -3         3	-341	-341
Operating Income         187         172         226           Non Operating Items         3         -3         3	252	240
Non Operating Items 3 -3 3	-32	-46
	220	194
	1	1
Pre-Tax Income         190         169         229	221	195
Allocated Equity (€bn, year to date) 4.1 4.1 4.1	4.0	4.0



NWESTMENT SOLUTIONS           Revenues         1,563         1,001         1,516         1,566         1,526           Operating Expresses and Dep.         -1,054         -1,136         -1,047         -1,049         -1,04           Gross Operating Income         509         465         439         497         447           Cast Risk         -7         64         4         3         -1           Operating Income         502         529         443         494         464           Associated Companies         35         51         41         35         -1           Other Non Operating Items         4         1         14         1         1           Pre-Tax Income         511         581         498         530         480           Allocated Equily (Eth, year to date)         8.3         8.1         8.0         7.9         7.7           Ém         1013         4012         3012         2012         101         118           Revenues         702         738         682         710         70         0         12         70         75           Gross Operating Income         193         177         159         181						
Revenues         1,563         1,601         1,516         1,566         1,520           Operating Expenses and Dep.         -1,054         -1,133         -1,077         -1,049         -1,040           Cost of Risk         -7         64         4         -3         -4           Operating Income         502         529         4443         444         -4           Operating Income         551         51         41         35         -5           Other Non Operating Items         4         1         14         1         -7           Sociabat Companies         53         51         41         30         -79         -7           Sociabat Companies         34         1         14         1         -7         -7           Sociabat Companies         701         700         78         662         710         70           WEALTH AND ASSET MANAGEMENT         Revenues         702         78         662         710         70           Revenues         190         231         162         182         117           Associabat Companies         7         7         6         12         107           Operating Income	€m	1Q13	4Q12	3Q12	2Q12	1Q12
Operating Expenses and Dep.         -1.054         -1.136         -1.077         -1.069         -1.047           Gross Operating Income         509         465         439         4477         447           Operating Income         502         529         443         4494         466           Associated Companies         35         51         41         11         1         -           Operating Income         541         581         498         530         498           Allocated Equily (En, year to date)         8.3         8.1         8.0         7.9         7.9           6m         1013         4012         3012         2012         101         114         1         -           6m         1013         4012         3012         2012         101         118         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18	INVESTMENT SOLUTIONS					
Gross Operating Income         509         465         439         477         477           Cord Risk         -7         64         4         -3         -1           Operating Income         502         529         443         444         44           Associated Companies         35         51         41         35         -           Oher Non Operating Inems         4         1         14         1         -           Pre-Tax Income         541         581         498         530         448           Allocated Equity (En, year to date)         8.3         8.1         8.0         7.9         7.7 <i>6m</i> 1013         4012         3012         2012         101           WFATH AND ASSET MANAGEMENT         702         738         662         710         700           Gross Operating Income         193         177         159         181         188         182         17           Operating Income         190         231         162         182         17         -           Operating Income         190         231         162         182         17         -           Other Non Operating Income	Revenues	1,563	1,601	1,516	1,566	1,521
Cost of Risk         -7         64         4         -3         -1           Operating Income         502         529         443         444         46           Associated Comparies         35         51         41         35         -1           Secondard Comparies         34         1         14         1         -1           Pre-Tax Income         541         581         498         530         489           Allocated Equity (6n, year to date)         8.3         8.1         8.0         7.9         7.7           Ém         1013         4012         3012         2012         101           WEALTH AND ASSET MANAGEMENT         Revenues         702         738         682         710         700           Oparating Expenses and Dep.         -509         -561         -523         -529         -52         Gross Oparating Income         199         181         188         18         18         18         18         18         18         18         18         14         14         1         -509         -561         -523         -529         -52         Gross Oparating Income         190         231         162         182         17         4<	Operating Expenses and Dep.	-1,054	-1,136	-1,077	-1,069	-1,046
Operating Income         502         529         443         494         46           Associated Comparies         35         51         141         13         141         1           Pre-Tax Income         541         581         498         530         498           Allocated Equity (Em, year to date)         8.3         8.1         8.0         7.9         7.7 <i>Em</i> 1013         4012         3012         2012         101           WEALTH AND ASSET MANAGEMENT	Gross Operating Income	509	465	439	497	475
Associated Companies       35       51       41       35         Oher Non Operating Items       4       1       14       1         Pre-Tax Income       541       581       498       530       48         Allocated Equily (En, year to date)       8.3       8.1       8.0       7.9       7: <i>ém</i> 1013       4012       3012       2012       101.         WEALTH AND ASSET MANAGEMENT       Revenues       702       738       682       710       70         Operating Income       193       177       159       181       18       18       14       3       1       -         Operating Income       193       177       159       181       18       18       18       14       3       1       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Cost of Risk	-7	64	4	-3	-11
Other Non Operating Items         4         1         14         1           Pre-Tax Income         511         581         498         530         49           Allocated Equity (Etn. year to date)         8.3         8.1         8.0         7.9         7.7           Ém         1013         4012         3012         2012         101           WEALTH AND ASSET MANAGEMENT         702         738         662         710         70           Operating Iscenses and Dep.         509         551         523         529         525           Gross Operating Income         193         177         159         181         18           Cost of Risk         -3         54         3         1         -           Operating Income         190         231         162         12         -           Operating Income         197         238         178         195         19           Pre-Tax Income         1         1.8         1.8         1.8         1.1           Em         1013         4012         3012         2012         101           INSURANCE         23         525         495         475         323	Operating Income	502	529	443	494	464
Pre-Tax Income         541         561         498         530         498           Allocated Equity (Ebr., year to date)         8.3         8.1         8.0         7.9         7.7 <i>Em</i> 1013         4012         3012         2012         101           WEALTH AND ASSET MANAGEMENT         Revenues         702         738         662         710         70           Oparating Expanses and Dep.         5509         551         522         529         552           Gross Oparating Income         1993         1177         199         181         18           Cost of Risk         -3         54         3         1            Sociated Companies         7         7         66         12         17           Associated Companies         7         7         66         12         17           Associated Companies         7         7         66         12         17           Associated Companies         0         0         10         1         1           Pre-Tax Income         197         238         178         195         19           Allocated Equily (Ebr. year to date)         18         1.8	Associated Companies	35	51	41	35	9
Pre-Tax Income         541         561         498         530         498           Allocated Equity (Ebr., year to date)         8.3         8.1         8.0         7.9         7.7 <i>Em</i> 1013         4012         3012         2012         101           WEALTH AND ASSET MANAGEMENT         Revenues         702         738         662         710         70           Oparating Expanses and Dep.         5509         551         522         529         552           Gross Oparating Income         1993         1177         199         181         18           Cost of Risk         -3         54         3         1            Sociated Companies         7         7         66         12         17           Associated Companies         7         7         66         12         17           Associated Companies         7         7         66         12         17           Associated Companies         0         0         10         1         1           Pre-Tax Income         197         238         178         195         19           Allocated Equily (Ebr. year to date)         18         1.8	Other Non Operating Items	4	1	14	1	7
m         1013         4012         3012         2012         101           WEALTH AND ASSETMANAGEMENT         Revenues         702         738         662         710         700           Operating Expenses and Dep.         5509         -561         -523         -529         -52           Gross Operating Income         193         177         159         181         18           Operating Income         193         177         159         181         18           Operating Income         190         231         162         182         17           Associated Companies         7         7         6         12         101         11           Associated Companies         0         0         10         1         13         1.8         1.8         1.8         1.9           Associated Companies         0         0         10         1         13         1.8         1.8         1.9           Associated Companies         28         178         195         19         19           Allocated Equily (Env, year to date)         1.8         1.8         1.8         1.2         101           INSURANCE         Revenues         232	Pre-Tax Income	541	581	498	530	480
WEALTH AND ASSET MANAGEMENT           Revenues         702         738         682         710         70           Operating Expenses and Dep.         -509         -561         -523         -529         -52           Gross Operating Income         193         177         159         181         18           Cost of Risk         -3         54         3         1	Allocated Equity (€bn, year to date)	8.3	8.1	8.0	7.9	7.9
Revenues         702         738         662         710         700           Operating Expenses and Dep.         -509         -561         -523         -529         -52           Gross Operating Income         193         177         159         181         18           Operating Income         190         231         162         182         177           Associated Companies         7         7         6         12         197           Associated Companies         0         0         10         1         197           Pre-Tax Income         197         238         178         195         19           Allocated Equity (Ebn, year to date)         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.1         101         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11	€m	1013	4Q12	3Q12	2Q12	1012
Operating Expenses and Dep.         -509         -561         -523         -529         -525           Gross Operating Income         193         177         159         181         188           Cost of Risk         -3         54         3         1	WEALTH AND ASSET MANAGEMENT					
Gross Operating Income         193         177         159         181         18           Cost of Risk         -3         54         3         1	Revenues	702	738	682	710	706
Cost of Risk         -3         54         3         1            Operating Income         190         231         162         182         17           Associated Companies         7         7         6         12         16         182         17           Associated Companies         0         0         0         10         1         16         17           Associated Equily (bn. year to date)         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.9         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101         101	Operating Expenses and Dep.	-509	-561	-523	-529	-522
Operating Income         190         231         162         182         17           Associated Companies         7         7         6         12         16           Other Non Operating Items         0         0         10         1         16           Pre-Tax Income         197         238         178         195         19           Allocated Equity (6br, year to date)         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.8         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9         1.9	Gross Operating Income	193	177	159	181	184
Associated Companies       7       7       6       12         Other Non Operating Items       0       0       10       1         Pre-Tax Income       197       238       178       195       19         Allocated Equity (Ebn, year to date)       1.8       1.8       1.8       1.8       1.8       1.8       1.8       1.8       1.8       1.8       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.18       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       1.23       <	Cost of Risk	-3	54	3	1	-6
Other Non Operating Items         0         0         10         1           Pre-Tax Income         197         238         178         195         199           Allocated Equity (Ebn, year to date)         1.8         1.8         1.8         1.8         1.8         1.8         1.8           Em         1013         4012         3012         2012         1011           INSURANCE         Revenues         538         525         495         475         477           Operating Income         281         251         242         234         234           Cost of Risk         -4         2         1         -4         -           Operating Income         277         253         243         230         233           Other Non Operating Income         277         253         243         230         233           Other Non Operating Income         309         294         276         254         233           Allocated Equity (Ebn, year to date)         6.0         5.7         5.6         5.6         5.5           Em         1013         4012         3012         2012         101           SECURITIES SERVICES         338	Operating Income	190	231	162	182	178
Pre-Tax Income       197       238       178       195       199         Allocated Equily (Ebn, year to date)       1.8       1.8       1.8       1.8       1.8       1.8       1.8 <i>Em</i> 1013       4012       3012       2012       1011         INSURANCE       Revenues       538       525       495       475       477         Operating Expenses and Dep.       -257       -274       -253       -241       -233         Gross Operating Income       281       242       234       244       24         Operating Income       277       253       243       230       233         Associated Companies       28       41       35       233       233       233         Other Non Operating Items       4       0       -2       1       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Associated Companies	7	7	6	12	7
Pre-Tax Income       197       238       178       195       199         Allocated Equily (Ebn, year to date)       1.8       1.8       1.8       1.8       1.8       1.8       1.8 <i>Em</i> 1013       4012       3012       2012       1011         INSURANCE       Revenues       538       525       495       475       477         Operating Expenses and Dep.       -257       -274       -253       -241       -233         Gross Operating Income       281       242       234       244       24         Operating Income       277       253       243       230       233         Associated Companies       28       41       35       233       233       233         Other Non Operating Items       4       0       -2       1       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -		0	0	10	1	5
Ém         1013         4012         3012         2012         1011           INSURANCE         Revenues         538         525         495         475         477           Operating Expenses and Dep.         -257         -274         -253         -241         -23           Gross Operating Income         281         251         242         234         24           Cost of Risk         -4         2         1         -4             Operating Income         277         253         243         230         23           Associated Companies         28         41         35         23            Oher Non Operating Items         4         0         -2         1            Pre-T ax Income         309         294         276         254         23           Allocated Equity (Ebn, year to date)         6.0         5.7         5.6         5.6         5.5           Ém         1013         4012         3012         2012         101           SECURTITES SERVICES	Pre-Tax Income	197	238		195	190
INSURANCE         Revenues       538       525       495       475       477         Operating Expenses and Dep.       -257       -274       -253       -241       -23         Gross Operating Income       281       251       242       234       244         Cost of Risk       -4       2       1       -4          Operating Income       277       253       243       230       233         Associated Companies       28       41       35       23	Allocated Equity (€bn, year to date)	1.8	1.8	1.8	1.8	1.9
Revenues         538         525         495         475         475           Operating Expenses and Dep.         -257         -274         -253         -241         -23           Gross Operating Income         281         251         242         234         244           Cost of Risk         -4         2         1         -4	€m	1013	4Q12	3Q12	2012	1Q12
Operating Expenses and Dep.         -257         -274         -253         -241         -233           Gross Operating Income         281         251         242         234         244           Cost of Risk         -4         2         1         -4         -4         -233         243         243         244           Operating Income         277         253         243         230         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233         233	INSURANCE					
Gross Operating Income281251242234244Cost of Risk $-4$ 21 $-4$ $-4$ Operating Income277253243230233Associated Companies28413523 $-1$ Other Non Operating Items40 $-2$ 1 $-1$ Pre-Tax Income309294276254233Allocated Equity (Ebn, year to date) $6.0$ $5.7$ $5.6$ $5.6$ $5.6$ Em10134012301220121013SECURITIES SERVICES $-288$ $-301$ $-301$ $-299$ $-29$ Gross Operating Income35373882 $5$ Cost of Risk0800 $-1$ Non Operating Income35453882 $5$ Non Operating Income354944 $6$ $-1$ Pre-Tax Income354944 $81$ $5$	Revenues	538	525	495	475	475
Cost of Risk       -4       2       1       -4       -4         Operating Income       277       253       243       230       23         Associated Companies       28       41       35       23       33         Other Non Operating Items       4       0       -2       1       -4         Pre-Tax Income       309       294       276       254       23         Allocated Equity (Ebn, year to date)       6.0       5.7       5.6       5.6       5.5         Em       1013       4012       3012       2012       1013         SECURITIES SERVICES       -288       -301       -301       -299       -29         Gross Operating Income       35       37       38       82       55         Cost of Risk       0       8       0       0       55         Non Operating Income       35       45       38       82       55         Non Operating Items       0       4       6       -1       55         Operating Income       35       49       44       81       55	Operating Expenses and Dep.	-257	-274	-253	-241	-234
Operating Income       277       253       243       230       233         Associated Companies       28       41       35       23       333         Other Non Operating Items       4       0       -2       1       333         Pre-Tax Income       309       294       276       254       23         Allocated Equity (€bn, year to date)       6.0       5.7       5.6       5.6       5.6 $€m$ 1013       4Q12       3Q12       2Q12       1Q13         SECURITIES SERVICES       338       339       381       34         Operating Expenses and Dep.       -288       -301       -301       -299       -299         Gross Operating Income       35       37       38       82       55         Cost of Risk       0       8       0       0       1       1         Non Operating Income       35       45       38       82       55         Non Operating Income       35       45       38       82       55         Non Operating Income       35       45       38       82       55         Non Operating Income       35       45       38       82	Gross Operating Income	281	251	242	234	241
Associated Companies       28       41       35       23         Other Non Operating Items       4       0       -2       1         Pre-Tax Income       309       294       276       254       23         Allocated Equity (€bn, year to date)       6.0       5.7       5.6       5.6       5.         €m       1013       4012       3012       2012       101.         SECURITIES SERVICES       323       338       339       381       34         Operating Expenses and Dep.       -288       -301       -301       -299       -29         Gross Operating Income       35       37       38       82       55         Cost of Risk       0       8       0       0       1         Non Operating Items       0       4       6       -1       55         Pre-Tax Income       35       49       44       81       55	Cost of Risk	-4	2	1	-4	-5
Other Non Operating Items       4       0       -2       1         Pre-Tax Income       309       294       276       254       23         Allocated Equity (€bn, year to date)       6.0       5.7       5.6       5.6       5.         €m       1013       4012       3012       2012       1013         €m       1013       4012       3012       2012       1013         SECURITIES SERVICES       338       339       381       344         Operating Expenses and Dep.       -288       -301       -301       -299       -299         Gross Operating Income       35       37       38       82       55         Operating Income       35       45       38       82       55         Non Operating Income       35       45       38       82       55         Non Operating Items       0       4       6       -1       55         Non Operating Items       0       4       6       -1       55         Non Operating Items       35       49       44       81       55	Operating Income	277	253	243	230	236
Pre-Tax Income $309$ $294$ $276$ $254$ $233$ Allocated Equity ( $\pounds$ bn, year to date) $6.0$ $5.7$ $5.6$ $5.6$ $5.6$ $\pounds m$ $1013$ $4012$ $3012$ $2012$ $1013$ SECURITIES SERVICES $323$ $338$ $339$ $381$ $344$ Operating Expenses and Dep. $-288$ $-301$ $-301$ $-299$ $-29$ Gross Operating Income $35$ $37$ $38$ $82$ $55$ Cost of Risk $0$ $8$ $0$ $0$ $0$ Operating Income $35$ $45$ $38$ $82$ $55$ Non Operating Items $0$ $4$ $6$ $-1$ $55$ Pre-Tax Income $35$ $49$ $44$ $81$ $55$	Associated Companies	28	41	35	23	1
Allocated Equity (€bn, year to date)       6.0       5.7       5.6       5.6       5.6         €m       1Q13       4Q12       3Q12       2Q12       1Q13         SECURITIES SERVICES       8       339       381       344         Operating Expenses and Dep.       -288       -301       -301       -299       -29         Gross Operating Income       35       37       38       82       55         Operating Income       35       45       38       82       55         Non Operating Income       35       45       38       82       55         Non Operating Income       35       49       44       81       55	Other Non Operating Items	4	0	-2	1	1
Initial       Initia       Initial       Initial	Pre-Tax Income	309	294	276	254	238
SECURITIES SERVICES         Revenues       323       338       339       381       34         Operating Expenses and Dep.       -288       -301       -301       -299       -29         Gross Operating Income       35       37       38       82       55         Cost of Risk       0       8       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0	Allocated Equity (€bn, year to date)	6.0	5.7	5.6	5.6	5.5
Revenues         323         338         339         381         34           Operating Expenses and Dep.         -288         -301         -301         -299         -299           Gross Operating Income         35         37         38         82         55           Cost of Risk         0         8         0         0         6           Operating Income         35         45         38         82         55           Operating Income         35         45         38         82         55           Non Operating Items         0         4         6         -1         55           Pre-Tax Income         35         49         44         81         55	€m	1Q13	4Q12	3Q12	2012	1012
Operating Expenses and Dep.         -288         -301         -301         -299         -299           Gross Operating Income         35         37         38         82         50           Cost of Risk         0         8         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	SECURITIES SERVICES					
Gross Operating Income         35         37         38         82         57           Cost of Risk         0         8         0         0         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9         9	Revenues	323	338	339	381	340
Cost of Risk         0         8         0         0         0           Operating Income         35         45         38         82         55           Non Operating Items         0         4         6         -1         55           Pre-Tax Income         35         49         44         81         55	Operating Expenses and Dep.	-288	-301	-301	-299	-290
Cost of Risk         0         8         0         0         0           Operating Income         35         45         38         82         55           Non Operating Items         0         4         6         -1         55           Pre-Tax Income         35         49         44         81         55	Gross Operating Income	35	37	38	82	50
Non Operating Items         0         4         6         -1         1           Pre-Tax Income         35         49         44         81         5	Cost of Risk	0	8	0	0	0
Non Operating Items         0         4         6         -1         1           Pre-Tax Income         35         49         44         81         5	Operating Income	35	45		82	50
Pre-Tax Income 35 49 44 81 5.						2
Allocated Equity (€bn, year to date) 0.5 0.5 0.6 0.6 0.	Pre-Tax Income					52
	Allocated Equity (€bn, year to date)	0.5	0.5	0.6	0.6	0.5



€m	1Q13	4Q12	3Q12	2Q12	1Q12
CORPORATE AND INVESTMENT BANKING					
Revenues	2,461	1,983	2,381	2,230	3,121
Operating Expenses and Dep.	-1,590	-1,525	-1,476	-1,407	-1,901
Gross Operating Income	871	458	905	823	1,220
Cost of Risk	-80	-206	-190	-19	-78
Operating Income	791	252	715	804	1,142
Associated Companies	15	4	15	6	14
Other Non Operating Items	0	1	-7	1	2
Pre-Tax Income	806	257	723	811	1,158
Allocated Equity (€bn, year to date)	14.6	16.3	16.7	17.2	18.1
€m	1Q13	4Q12	3Q12	2012	1Q12
ADVISORY AND CAPITAL MARKETS					
Revenues	1,682	1,150	1,576	1,207	2,249
Operating Expenses and Dep.	-1,179	-1,083	-1,068	-962	-1,474
Gross Operating Income	503	67	508	245	775
Cost of Risk	-14	13	-17	-94	37
Operating Income	489	80	491	151	812
Associated Companies	9	-1	2	2	9
Other Non Operating Items	0	-2	-7	1	2
Pre-Tax Income	498	77	486	154	823
Allocated Equity (€bn, year to date)	7.0	7.9	8.1	8.3	8.8
€m	1Q13	4Q12	3Q12	2012	1Q12
CORPORATE BANKING					
Revenues	779	833	805	1,023	872
Operating Expenses and Dep.	-411	-442	-408	-445	-427
Gross Operating Income	368	391	397	578	445
C ost of Risk	-66	-219	-173	75	-115
Operating Income	302	172	224	653	330
Non Operating Items	6	8	13	4	5
Pre-Tax Income	308	180	237	657	335
Allocated Equity (€bn, year to date)	7.6	8.4	8.6	8.9	9.3
€m	1Q13	4Q12	3Q12	2Q12	1Q12
CORPORATE CENTRE (Including Klépierre)					
Revenues	-63	-349	-366	218	-871
Operating Expenses and Dep.	-273	-333	-263	-152	-180
Incl. Restructuring Costs	-155	-174	-66	-104	-65
Gross Operating Income	-336	-682	-629	66	-1,051
Cost of Risk	4	-32	62	2	-29
Operating Income	-332	-714	-567	68	-1,080
Associated Companies	-65	31	-15	31	76
Other Non Operating Items	9	-439	-5	-48	1,676
Pre-Tax Income	-388	-1,122	-587	51	672



## BALANCE SHEET AS AT 31 MARCH 2013

in millions of euros	31 March 2013	31 December 2012 (restatement)
ASSETS		
Cash and amounts due from central banks	78,904	103,190
Financial instruments at fair value through profit or loss		
Trading securities	165,567	143,465
Loans and repurchase agreements	171,364	146,899
Instruments designated at fair value through profit or loss	65,764	62,800
Derivative financial instruments	388,197	410,635
Derivatives used for hedging purposes	12,413	14,267
Available-for-sale financial assets	198,520	192,506
Loans and receivables due from credit institutions	49,456	40,406
Loans and receivables due from customers	634,337	630,520
Remeasurement adjustment on interest-rate risk hedged portfolios	7,110	5,836
Held-to-maturity financial assets	10,265	10,284
Current and deferred tax assets	8,512	8,732
Accrued income and other assets	134,036	99,207
Policyholders' surplus reserve	0	0
Investments in associates	7,061	7,031
Investment property Property, plant and equipment	919 17 005	927 17 210
	17,095	17,319
Intangible assets Goodwill	2,580 10,626	2,585
Goodwill	10,020	10,591
TOTAL ASSETS	1,962,727	1,907,200
LIABILITIES		
Due to central banks	947	1,532
Financial instruments at fair value through profit or loss		
Trading securities	72,321	52,432
Borrowings and repurchase agreements	233,637	203,063
Instruments designated at fair value through profit or loss	45,698	43,530
Derivative financial instruments	385,555	404,598
Derivatives used for hedging purposes	15,765	17,286
Due to credit institutions	92,427	111,735
Due to customers	550,392	539,513
Debt securities	176,624	173,198
Remeasurement adjustment on interest-rate risk hedged portfolios	3,571	2,067
Current and deferred tax liabilities	2,973	2,944
Accrued expenses and other liabilities	111,740	86,691
Technical reserves of insurance companies	150,163	147,992
Provisions for contingencies and charges	11,264	11,379
Subordinated debt	14,184	15,223
TOTAL LIABILITIES	1,867,258	1,813,183
CONSOLIDATED EQUITY		
Share capital, additional paid-in capital and retained earnings	82,435	75,654
Net income for the period attributable to shareholders	02,435 1,584	6,564
Total capital, retained earnings and net income for the period	1,504	0,004
attributable to shareholders	84,019	82,218
Change in assets and liabilities recognised directly in equity	3,505	3,226
Shareholders' equity	87,524	85,444
Retained earnings and net income for the period attributable to minority	7,500	8,161
interests		
	445	412
Interests Changes in assets and liabilities recognised directly in equity Total minority interests	445 7,944	412 8,573
Changes in assets and liabilities recognised directly in equity	7,944	8,573
Changes in assets and liabilities recognised directly in equity Total minority interests		

31.12.2012 data restated following application of the IAS 19 amendment



€1.6BN IN NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS IN A CHALLENGING	
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Figures included in this presentation are unaudited. On 18 April 2013, BNP Paribas issued a restatement of its quarterly results for 2012 reflecting, in particular, (i) the amendment to IAS 19 "Employee Benefits" which has the effect of increasing the Group's 2012 pre-tax income by  $\in$ 7m; this adjustment has been re-allocated to the relevant division and business line operating expenses (ii) the allocation between the divisions and business lines of items which had temporarily been allocated to the Corporate Centre. In these restated results, data pertaining to 2012 has been represented as though the transactions had occurred on 1st January 2012. This presentation is based on the restated 2012 quarterly data.

This presentation includes forward-looking statements based on current beliefs and expectations about future events. Forward-looking statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future events, operations, products and services, and statements regarding future performance and synergies. Forward-looking statements are not guarantees of future performance and are subject to inherent risks, uncertainties and assumptions about BNP Paribas and its subsidiaries and investments, developments of BNP Paribas and its subsidiaries, banking industry trends, future capital expenditures and acquisitions, changes in economic conditions globally or in BNP Paribas' principal local markets, the competitive market and regulatory factors. Those events are uncertain; their outcome may differ from current expectations which may in turn significantly affect expected results. Actual results may differ materially from those projected or implied in these forward-looking statements. Any forward-looking statement contained in this presentation speaks as of the date of this presentation. BNP Paribas undertakes no obligation to publicly revise or update any forward-looking statements in light of new information or future events.

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