



The bank for a changing world



## **CONTENTS**

I - EMPLUYMENI	
11 - HEADCOUNTS 12 - NON-BNP PARIBAS EMPLOYEES 13 - RECRUITMENTS 14 - DEPARTURES 15 - CAREER DEVELOPMENT 16 - UNEMPLOYMENT 17 - DISABLED PEOPLE 18 - ABSENTEEISM 19 - LEAVES	p 4 p 10 p 11 p 12 p 13 p 15 p 15 p 16 p 17
2 - EMPLOYEE COMPENSATIONS AND RELATED EXPENSES	
21 - EMPLOYEE COMPENSATION, SOCIAL SECURITY CONTRIBUTIONS AND PAYROLL TAXES 22 - ANALYSIS OF COMPENSATION 24 - RELATED EXPENSES 26 - COMPANY PROFIT SHARING SCHEME AND MATCHING CONTRIBUTIONS	P 20 P 22 P 22 P 23
3 - HEALTH AND SAFETY	
31 - WORK-RELATED AND COMMUTING ACCIDENTS 32 - BREAKDOWN OF ACCIDENTS BY MATERIAL ASPECT 35 - EXPENDITURE ON SAFETY	P 24 P 25 P 25
4 - OTHER WORKING CONDITIONS	
41 – HOURS WORKED AND FLEXIBLE WORKING HOURS 42 – ORGANIZATION OF WORKING HOURS 45 – EXPENDITURE TO IMPROVE WORKING CONDITIONS	P 26 P 31 P 31
5 - TRAINING	
51 - IN-SERVICE PROFESSIONAL TRAINING 52 - TRAINING LEAVE 53 - WORK-STUDY CONTRACTS	P 32 P 36 P 36
6 - PROFESSIONAL RELATIONS	
61 - EMPLOYEE REPRESENTATIVES 62 - EMPLOYEE COMMUNICATIONS 63 - DISPUTES	P 37 P 39 P 40
7 – OTHER WELFARE FACILITIES PROVIDED BY THE COMPANY	
71 - SOCIAL AND CULTURAL ACTIVITIES 72 - OTHER WEI FARE CONTRIBUTIONS	P 41 P 42



- 11 HEADCOUNTS
- 12 NON-BNP PARIBAS EMPLOYEES
- 13 RECRUITMENTS
- 14 DEPARTURES
- 15 CAREER DEVELOPMENT
- 16 UNEMPLOYMENT
- 17 DISABLED PEOPLE
- 18 ABSENTEEISM
- 19 LEAVES

## 11 HEADCOUNTS

All the indicators, with the exception of data concerning promotions, pay rises and remuneration, are based on total headcount (indicator 111-B).

### 111 | TOTAL HEADCOUNT AS AT DECEMBER 31st (one for one)

	2019		2020					2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
16,066	21,324	37,390	15,441	20,481	35,922	111-A - Paid headcount*	15,275	20,107	35,382
407	1,183	1,590	391	1,179	1,570	Unpaid absentees	377	1,169	1,546
969	989	1,958	913	930	1,843	Work-study contracts	1,052	925	1,977
17,442	23,496	40,938	16,745	22,590	39,335	111-B - Total headcount	16,704	22,201	38,905
498	470	968	475	447	922	On secondment in France	472	441	913
378	104	482	338	101	439	On secondment outside France	295	81	376
18,318	24,070	42,388	17,558	23,138	40,696	111-C - Total headcount including employees on secondment	17,471	22,723	40,194

<sup>\*\*</sup>Including 59 employees received on secondment in 2019, 61 employees received on secondment in 2020 and 81 employees received on secondment in 2021.

### 111-B | TOTAL HEADCOUNT AS AT DECEMBER 31st PER CATEGORY (one for one)

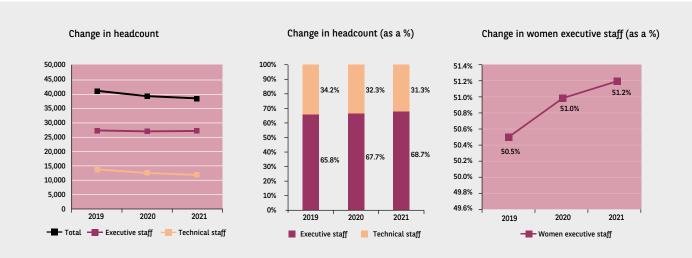
	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
4,123	9,887	14,010	3,690	9,021	12,711	Technical staff	3,654	8,519	12,173
13,319	13,609	26,928	13,055	13,569	26,624	Executive staff	13,050	13,682	26,732
17,442	23,496	40,938	16,745	22,590	39,335	TOTAL	16,704	22,201	38,905

### 111-B | BREAKDOWN OF TOTAL HEADCOUNT PER CATEGORY

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
29.4	70.6	100.0	29.0	71.0	100.0	% Technical staff	30.0	70.0	100.0
49.5	50.5	100.0	49.0	51.0	100.0	% Executive staff	48.8	51.2	100.0
42.6	57.4	100.0	42.6	57.4	100.0	% TOTAL	42.9	57.1	100.0

### 111-B | BREAKDOWN OF TOTAL HEADCOUNT BY GENDER

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
23.6	42.1	34.2	22.0	39.9	32.3	% Technical staff	21.9	38.4	31.3
76.4	57.9	65.8	78.0	60.1	67.7	% Executive staff	78.1	61.6	68.7
100.0	100.0	100.0	100.0	100.0	100.0	% TOTAL	100.0	100.0	100.0



### 111-BIS | TOTAL HEADCOUNT AS AT DECEMBER 31st PER CATEGORY (FTE)

	2019 2020						2021			
Men	Women	Total	Men	Women	Total		Men	Women	T	
4,067	9,283	13,350	3,635	8,450	12,085	Technical staff	3,604	7,987		
13,274	13,246	26,520	13,003	13,205	26,208	Executive staff	12,999	13,318		
17,341	22,529	39,870	16,638	21,655	38,293	TOTAL	16,603	21,305		

FTE standard: each full-time employee is counted for 1 and each part-time employee in proportion to their working hours (e.g.: 0.8 for 4/5 of a full-time position, 0.6 for 3/5 full-time).

### 112 | PERMANENT STAFF

	2019		2020						
Men	Women	Total	Men	Women	Total		Men	Women	Total
2,576	5,683	8,259	2,421	5,370	7,791	Technical staff	2,158	4,923	7,081
12,279	11,071	23,350	12,302	11,343	23,645	Executive staff	11,906	11,205	23,111
14,855	16,754	31,609	14,723	16,713	31,436	TOTAL	14,064	16,128	30,192

 $Holders\ of\ an\ unlimited\ term,\ full-time\ work\ contract,\ registered\ as\ permanent\ staff\ from\ January\ 1^{st}\ to\ December\ 31^{st}\ for\ the\ reference\ year.$ 

### 113 NUMBER OF EMPLOYEES WITH A FIXED-TERM CONTRACT AS AT DECEMBER 31st (one for one)

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
						Paid headcount			
202	354	556	31	91	122	Technical staff	64	103	167
71	95	166	58	68	126	Executive staff	59	59	118
273	449	722	89	159	248	Total	123	162	285
						Unpaid absentees			
6	8	14	1	2	3	Technical staff	2	0	2
1	2	3	0	1	1	Executive staff	1	0	1
7	10	17	1	3	4	Total	3	0	3
						Apprenticeship*			
554	516	1,070	685	701	1,386	Technical staff	934	812	1,746
4	0	4	5	1	6	Executive staff	1	4	5
558	516	1,074	690	702	1,392	Total	935	816	1,751
						Other work-study contracts			
411	473	884	223	228	451	Technical staff	117	109	226
0	0	0	0	0	0	Executive staff	0	0	0
411	473	884	223	228	451	Total	117	109	226
						TOTAL			
1,173	1,351	2,524	940	1,022	1,962	Technical staff	1,117	1,024	2,141
76	97	173	63	70	133	Executive staff	61	63	124
1,249	1,448	2,697	1,003	1,092	2,095	TOTAL	1,178	1,087	2,265

 $<sup>\</sup>boldsymbol{*}$  Including 5 Industrial Training & Research Agreement (CIFRE) contracts in 2021.

### 114 | AVERAGE MONTHLY HEADCOUNT (one for one)

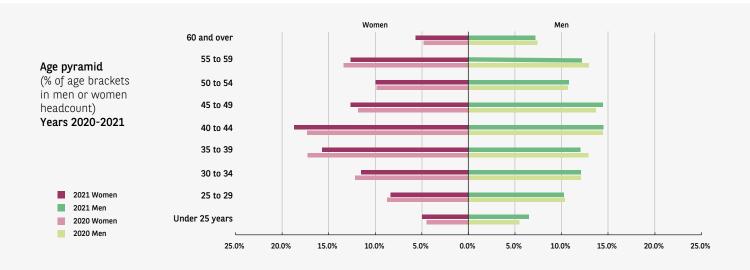
2019	2020		2021
14,533	13,427	Technical staff	12,373
26,885	26,702	Executive staff	26,550
41,418	40,129	TOTAL	38,923

Monthly headcount obtained by adding together the number of employees at the end of each month and dividing the total by 12.

115/116 BREAKDOWN OF TOTAL HEADCOUNT BY GENDER AND BY AGE AS AT DECEMBER 31st (one for one)

		20	19					20	20						20	21		
M	%	W	%	Total	%	М	%	W	%	Total	%		М	%	W	%	Total	%
												UNDER 25						_
905	22.0	1,047	10.6	1,952	13.9	807	21.9	914	10.1	1,721	13.5	Technical staff	909	24.9	920	10.8	1,829	15.0
161	1.2	191	1.4	352	1.3	118	0.9	113	0.8	231	0.9	Executive staff	183	1.4	159	1.2	342	1.3
1,066	6.1	1,238	5.3	2,304	5.6	925	5.5	1,027	4.5	1,952	5.0	TOTAL	1,092	6.5	1,079	4.9	2,171	5.6
												25 TO 29 YEARS						
758	18.4	1,121	11.3	1,879	13.4	644	17.5	947	10.5	1,591	12.5	Technical staff	636	17.4	853	10.0	1,489	12.2
1,261	9.5	1,169	8.6	2,430	9.0	1,097	8.4	1,022	7.5	2,119	8.0	Executive staff	1,083	8.3	998	7.3	2,081	7.8
2,019	11.6	2,290	9.7	4,309	10.5	1,741	10.4	1,969	8.7	3,710	9.4	TOTAL	1,719	10.3	1,851	8.3	3,570	9.2
												30 TO 34 YEARS						
589	14.3	1,348	13.6	1,937	13.8	527	14.3	1,163	12.9	1,690	13.3	Technical staff	538	14.7	1,072	12.6	1,610	13.2
1,520	11.4	1,665	12.2	3,185	11.8	1,491	11.4	1,585	11.7	3,076	11.6	Executive staff	1,476	11.3	1,478	10.8	2,954	11.1
2,109	12.1	3,013	12.8	5,122	12.5	2,018	12.1	2,748	12.2	4,766	12.1	TOTAL	2,014	12.1	2,550	11.5	4,564	11.7
												35 TO 39 YEARS						
407	9.9	1,765	17.9	2,172	15.5	381	10.3	1,531	17.0	1,912	15.0	Technical staff	383	10.5	1,287	15.1	1,670	13.7
1,889	14.2	2,523	18.5	4,412	16.4	1,775	13.6	2,386	17.6	4,161	15.6	Executive staff	1,622	12.4	2,208	16.1	3,830	14.3
2,296	13.2	4,288	18.2	6,584	16.1	2,156	12.9	3,917	17.3	6,073	15.4	TOTAL	2,005	12.0	3,495	15.7	5,500	14.1
								I				40 TO 44 YEARS						
291	7.1	1,205	12.2	1,496	10.7	315	8.5	1,295	14.4	1,610		Technical staff	309	8.5	1,388	16.3	1,697	13.9
2,158	16.2	2,501	18.4	4,659	17.3	2,103	16.1	2,617	19.3	4,720	17.7	Executive staff	2,116	16.2	2,757	20.2	4,873	18.2
2,449	14.0	3,706	15.8	6,155	15.0	2,418	14.4	3,912	17.3	6,330	16.1	TOTAL	2,425	14.5	4,145	18.7	6,570	16.9
140	0.5	007	0.0	770		105	0.7	010	0.0	740		45 TO 49 YEARS	150	4.0	0.57	77	010	0.7
143	3.5	627	6.3	770	5.5	135	3.7	613	6.8	748		Technical staff	156	4.3	657	7.7	813	6.7
2,033	15.3	1,931	14.2	3,964	14.7	2,157	16.5	2,061	15.2	4,218	15.8	Executive staff	2,250	17.2	2,140	15.6	4,390	16.4
2,176	12.5	2,558	10.9	4,734	11.6	2,292	13.7	2,674	11.8	4,966	12.6	TOTAL	2,406	14.4	2,797	12.6	5,203	13.4
229	5.6	749	7.0	070	7.0	191	5.2	675	7.5	occ		50 TO 54 YEARS	100	4.4	632	7.4	702	6.5
1,624	5.6 12.2	1,500	7.6 11.0	978 3,124	11.6	1,593	12.2	1,543	11.4	866 3,136		Technical staff Executive staff	160 1,641	12.6	1,591	11.6	792 3,232	12.1
1,024	10.6	<b>2,249</b>	9.6	4.102	10.0	1,784	10.7	2,218	9.8	4,002	10.2	TOTAL	1,801	10.8	2,223	10.0	4,024	10.3
1,000	10.0	2,243	J.0	4,102	10.0	1,/04	10.7	2,210	J.0	4,002	_	55 TO 59 YEARS	1,001	IU.O	2,223	IU.U	4,024	10.0
514	12.5	1,555	15.7	2,069	14.8	401	10.9	1,383	15.3	1,784	14.0		319	8.7	1,133	13.3	1,452	11.9
1,794	13.5	1,589	11.7	3,383	12.6	1,766	13.5	1,652	12.2	3,418	12.8	Executive staff	1,721	13.2	1,657	12.1	3,378	12.6
2,308	13.2	3,144	13.4	5,452	13.3	2,167	12.9	3,035	13.4	5,202	13.2	TOTAL	2,040	12.2	<b>2,790</b>	12.6	4,830	12.4
2,000	10.2	0,177	10.7	0,702	10.0	2,107	12.0	0,000	10.7	0,202	10.2	60 AND OVER	<i>L</i> <sub>1</sub> 040	16.6	2,700	12.0	7,000	16.7
287	7.0	470	4.8	757	5.4	289	7.8	500	5.5	789	6.2		244	6.7	577	6.8	821	6.7
879	6.6	540	4.0	1,419	5.3	955	7.3	590	4.3	1,545	5.8	Executive staff	958	7.3	694	5.1	1,652	6.2
1,166	6.7	1,010	4.3	2,176	5.3	1,244	7.4	1,090	4.8	2,334	5.9	TOTAL	1.202	7.2	1,271	5.7	2,473	6.4
-,100	911	.,5.0		_/	5.5	-,		, ,,500		_,001	0.0		-,202	7.2				
17,442	100	23,496	100	40,938	100	16,745	100	22,590	100	39,335	100	GLOBAL	16,704	100	22,201	100	38,905	100

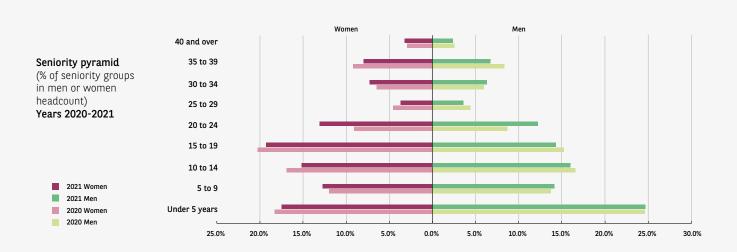
The percentages are based on the men or women headcount in each category, and the percentages of the "Total" lines are calculated on the basis of the number of men or women employees as a whole.



### 115/117 BREAKDOWN OF HEADCOUNT BY GENDER AND BY LENGTH OF SERVICE AS AT DECEMBER 31st (one for one)

		20	19					20	020				2021					
М	%	W	%	Total	%	М	%	W	%	Total	%		М	%	W	%	Total	%
	70		/ 0	Total	/0	""	/0		/0	Total		SS THAN 5 YEAR		/0		/0	Total	/0
1.810	43.9	2,267	22.9	4,077	29.1	1,532	41.5	1.896	21.0	3,428	27.0	Technical staff	1,702	46.6	1,890	22.2	3,592	29.5
2,909	21.8	2,604	19.1	5,513	20.5	2,587	19.8	2,234	16.5	4,821	18.1	Executive staff	2,420	18.5	1,994	14,6	4,414	16.5
4,719	27.1	4,871	20.7	9,590	23.4	4,119	24.6	4,130	18.3	8,249	21.0	TOTAL	4,122	24.7	3,884	17.5	8,006	20.6
		•		•								5 TO 9 YEARS				,		
580	14.1	1,344	13.6	1,924	13.7	597	16.2	1,153	12.8	1,750	13.8	Technical staff	566	15.5	1,063	12.5	1,629	13.4
1,795	13.5	1,531	11.2	3,326	12.4	1,705	13.1	1,566	11.5	3,271	12.3	Executive staff	1,785	13.7	1,757	12.8	3,542	13.3
2,375	13.6	2,875	12.2	5,250	12.8	2,302	13.7	2,719	12.0	5,021	12.8	TOTAL	2,351	14.1	2,820	12.7	5,171	13.3
												10 TO 14 YEARS						
398	9.7	1,519	15.4	1,917	13.7	377	10.2	1,400	15.5	1,777	14.0	Technical staff	357	9.8	1,239	14.5	1,596	13.1
2,400	18.0	2,578	18.9	4,978	18.5	2,401	18.4	2,427	17.9	4,828	18.1	Executive staff	2,298	17.6	2,133	15.6	4,431	16.6
2,798	16.0	4,097	17.4	6,895	16.8	2,778	16.6	3,827	16.9	6,895	16.8	TOTAL	2,655	15.9	3,372	15.2	6,027	15.5
												15 TO 19 YEARS						
296	7.2	1,655	16.7	1,951	13.9	297	8.0	1,649	18.3	1,946		Technical staff	273	7.5	1,471	17.3	1,744	14.3
2,231	16.8	2,835	20.8	5,066	18.8	2,256	17.3	2,932	21.6	5,188	19.5		2,108	16.2	2,821	20.6	4,929	18.4
2,527	14.5	4,490	19.1	7,017	17.1	2,553	15.2	4,581	20.3	7,134	18.1	TOTAL	2,381	14.3	4,292	19.3	6,673	17.2
77	1.0	005	4.0	470	0.4	00	0.0	F00	г о	F00		20 TO 24 YEARS	105	0.4	707	0.7	000	
77	1.9	395	4.0	472	3.4	86	2.3	503	5.6	589		Technical staff	125	3.4	737	8.7	862	7.1
1,040	7.8	1,128	8.3	2,168	8.1	1,371	10.5	1,553	11.4	2,924	11.0	Executive staff	1,915	14.7 <b>12.2</b>	2,162	15.8	4,077	15.3
1,117	6.4	1,523	6.5	2,640	6.4	1,457	8.7	2,056	9.1	3,513	8.9	TOTAL 25 TO 29 YEARS	2,040	12.2	2,899	13.1	4,939	12.7
148	3.6	517	5.2	665	4.7	100	2.7	354	3.9	454		Technical staff	73	2.0	230	2.7	303	2.5
790	5.9	869	6.4	1,659	6.2	638	4.9	688	5.1	1.326		Executive staff	528	4.0	589	4.3	1,117	4.2
938	5.4	1,386	5.9	2,324	5.7	738	4.4	1.042	4.6	1,780	4.5	TOTAL	601	3.6	819	3.7	1,420	3.6
000	0.7	1,000	0.0	L,UL7	0.7	700	7.7	1,072	7.0	1,700		30 TO 34 YEARS	001	0.0	010	0.7	1,420	0.0
140	3.4	472	4.8	612	4.4	147	4.0	540	6.0	687		Technical staff	145	4.0	574	6.7	719	5.9
754	5.7	798	5.9	1,552	5.8	843	6.5	937	6.9	1,780	6.7		902	6.9	1,055	7.7	1,957	7.3
894	5.1	1,270	5.4	2,164	5.3	990	5.9	1,477	6.5	2,467	6.3	TOTAL	1,047	6.3	1,629	7.3	2,676	6.9
				,				•				35 TO 39 YEARS				,		
413	11.2	1,121	12.4	1,534	12.1	413	11.2	1,121	12.4	1,534	12.1	Technical staff	292	8.0	905	10.6	1,197	9.8
981	7.5	963	7.1	1,944	7.3	981	7.5	963	7.1	1,944	7.3	Executive staff	833	6.4	871	6.4	1,704	6.4
1,394	8.3	2,084	9.2	3,478	8.8	1,394	8.3	2,084	9.2	3,478	8.8	TOTAL	1,125	6.7	1,776	8.0	2,901	7.5
											40	YEARS AND OVE	R					
173	4.2	442	4.5	615	4.4	141	3.8	405	4.5	546	4.3	Technical staff	121	3.3	410	4.8	531	4.4
323	2.4	283	2.1	606	2.3	273	2.1	269	2.0	542	2.0	Executive staff	261	2.0	300	2.2	561	2.1
496	2.8	725	3.1	1,221	3.0	414	2.5	674	3.0	1,088	2.8	TOTAL	382	2.3	710	3.2	1,092	2.8
17,442	100	23,496	100	40,938	100	16,745	100	22,590	100	39,335	100	GLOBAL	16,704	100	22,201	100	38,905	100

The percentages are based on the men or women headcount in each category, and the percentages of the "**Total**" lines are calculated on the basis of the number of men or women employees as a whole.



### 115/118 BREAKDOWN OF HEADCOUNT BY GENDER AND BY NATIONALITY AS AT DECEMBER 31st (one for one)

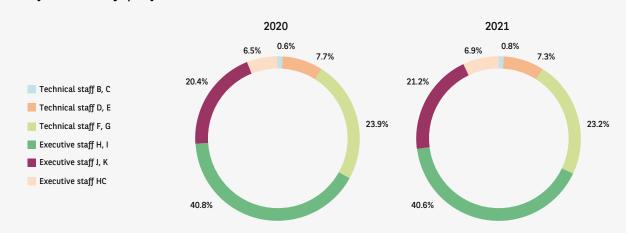
	20	19			20	20				20	21			
Fre	French Foreigners		gners	Fre	nch	Foreigners			Fre	French Foreigners		gners		
Men	Women	Men	Women	Men Women		Men	Women		Men	Women	Men	Women		
3,919	9,629	204	258	3,498	8,781	192	240	Technical staff	3,430	8,251	224	268		
12,715	12,918	604	691	12,422	12,880	633	689	Executive staff	12,405	12,995	645	687		
16,634	22,547	808	949	15,920 21,661		825	929	TOTAL	15,835	21,246	869	955		
39	,181	1,7	757	37,	581	1,7	754	TOTAL	37,	081	1,8	324		

### 115/119 BREAKDOWN OF HEADCOUNT BY GENDER AND BY QUALIFICATION LEVEL AS AT DECEMBER 31st

		2019					2020						2021			Objective of woman
М	%	W	%	Total	M	%	W	%	Total		M	%	W	%	Total	framework in %
10	27.0	27	73.0	37	10	29.4	24	70.6	34	В	10	31.3	22	68.8	32	//
108	37.2	182	62.8	290	80	36.5	139	63.5	219	С	123	44.1	156	55.9	279	
518	41.0	745	59.0	1,263	355	38.3	572	61.7	927	D	383	41.5	540	58.5	923	
825	32.2	1,741	67.8	2,566	730	34.6	1,382	65.4	2,112	Е	691	36.3	1,214	63.7	1,905	
1,139	24.2	3,564	75.8	4,703	1,020	23.8	3,258	76.2	4,278	F	1,004	24.5	3,088	75.5	4,092	
1,523	29.6	3,628	70.4	5,151	1,495	29.1	3,646	70.9	5,141	G	1,443	29.2	3,499	70.8	4,942	
4,123	29.4	9,887	70.6	14,010	3,690	29.0	9,021	71.0	12,711	Technical staff	3,654	30.0	8,519	70.0	12,173	
3,846	39.9	5,783	60.1	9,629	3,502	38.7	5,541	61.3	9,043	Н	3,412	38.4	5,480	61.6	8,892	60.0
3,491	50.0	3,487	50.0	6,978	3,436	49.0	3,576	51.0	7,012	I	3,319	48.0	3,589	52.0	6,908	51.0
2,738	55.1	2,228	44.9	4,966	2,812	55.2	2,279	44.8	5,091	J	2,899	55.4	2,333	44.6	5,232	47.0
1,746	59.4	1,195	40.6	2,941	1,697	58.2	1,217	41.8	2,914	К	1,745	57.9	1,269	42.1	3,014	42.0
1,498	62.1	916	37.9	2,414	1,608	62.7	956	37.3	2,564	HC	1,675	62.4	1,011	37.6	2,686	38.0
13,319	49.5	13,609	50.5	26,928	13,055	49.0	13,569	51.0	26,624	Executive staff	13,050	48.8	13,682	51.2	26,732	
17,442	42.6	23,496	57.4	40,938	16,745	42.6	22,590	57.4	39,335	TOTAL	16,704	42.9	22,201	57.1	38,905	

The percentages are calculated by reference to the total headcount by qualification level.

### Breakdown of headcount by qualification level



### 2 NON-BNP PARIBAS EMPLOYEES

#### 121 NUMBER OF EMPLOYEES BELONGING TO A SUBCONTRACTOR\*

2019	2020	2021
7,227	6,768	7,186

<sup>\*</sup>Data from the month of December during the year under review.

### 121-BIS NUMBER OF EMPLOYEES ON LOAN AS AT DECEMBER 31st (one for one)

2019	2020	2021
13	29	55

### 122 NUMBER OF INTERNS (schools, universities...) internships longer than 1 week

2019	2020	2021
2,779	1,951	2,432

#### 123 AVERAGE MONTHLY HEADCOUNT OF TEMPORARY EMPLOYEES

2019	2020	2021
926	798	823

### 124 AVERAGE DURATION OF TEMPORARY WORK CONTRACTS (in number of days)

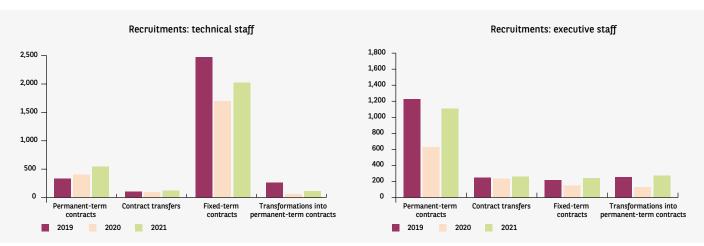
2019	2020	2021
40	50	59

Internships provide interns with crucial experience allowing them to gain an understanding of the business world by working directly in a team. BNP Paribas strives to offer each intern real experience that enables them to train, acquire knowledge or business skills, take part in operational assignments related to the degree or diploma for which they are studying, while remaining under supervision.

Attentive to the way in which interns are welcomed and integrated into their host company, the business lines have structured their support through a number of actions, including the distribution of welcome booklets, the organization of presentation sessions, and support from an internship supervisor or contact employee depending on the duration of the internship.

## 13 **RECRUITMENTS**

### 13 | RECRUITMENTS BY HIERARCHICAL LEVEL AND TYPE OF RECRUITMENT (one for one)



### 13 | RECRUITMENTS BY HIERARCHICAL LEVEL AND BY GENDER (one for one)

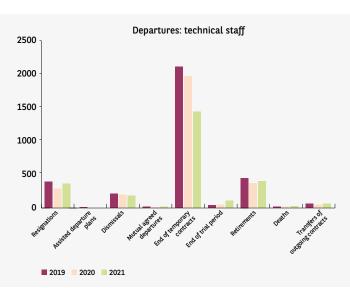
	2019 2020													20	21			
Technical Executive Total		tal	Technical staff		Executive staff		Total			Tech st	nical aff	Exec sta		To	tal			
M	W	M	W	M	W	M	W	M	W	M	W		M	W	М	W	M	W
1,359	1,819	998	942	2,357	2,761	998	1,249	614	538	1,612	1,787	130-A Total recruitments	1,271	1,505	1,070	820	2,341	2,325
146	189	678	543	824	732	175	227	384	247	559	474	131 - Permanent contract hiring	230	303	699	406	929	709
24	86	112	136	136	222	25	63	108	132	133	195	130-B - Contract transfers	25	94	142	125	167	219
1,092	1,383	84	134	1,176	1,517	777	919	60	91	837	1,010	132 - Temporary contract hiring	977	1,035	105	142	1,082	1,177
97	161	124	129	221	290	21	40	62	68	83	108	132-A - Transformations into Permanent-Term Contracts	39	73	124	147	163	220
785	930	149	177	934	1,107	643	762	95	97	738	859	134 - Out of which number of recruits aged 25 or less	780	844	205	187	985	1,031

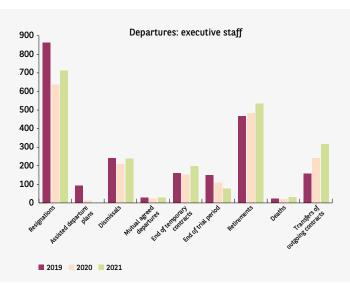
### 133 | NUMBER OF SEASONAL WORKERS

2019	2020	2021
5,244	4,058	4,166

## 14 DEPARTURES

### 14 DEPARTURES BY HIERARCHICAL LEVEL AND TYPE OF DEPARTURE (one for one)





### 14 DEPARTURES BY HIERARCHICAL LEVEL AND BY GENDER (one for one)

	2019 2020													20	21			
Technical Executive Total		Technical Executive staff staff		Total			Tech st		Exec st		To	tal						
М	W	М	W	M	W	M	W	М	W	M	W		М	W	М	W	М	W
1,344	1,958	1,173	1,004	2,517	2,962	1,234	1,689	997	880	2,231	2,569	141 - Total departures	1,055	1,520	1,150	974	2,205	2,494
156	234	456	408	612	642	104	180	316	322	420	502	142 - Resignations	127	234	389	323	516	557
0	8	46	44	46	52	0	0	3	6	3	6	143 - Assisted departure plans	0	0	0	0	0	0
78	136	126	115	204	251	56	138	109	98	165	236	144 - Dismissals	52	130	114	123	166	253
2	11	13	14	15	25	3	5	8	12	11	17	144-A - Mutual agreed departures	8	6	11	15	19	21
914	1,199	53	107	967	1,306	892	1,069	58	94	950	1,163	145 - End of temporary contracts	644	789	81	118	725	907
17	22	91	57	108	79	19	27	68	39	87	66	146 - End of trial period	49	65	51	24	100	89
151	295	293	175	444	470	137	230	296	187	433	417	147 - Retirements	142	252	319	213	461	465
8	9	16	6	24	15	6	9	13	5	19	14	148 - Deaths	9	10	22	7	31	17
18	44	79	78	97	122	17	31	126	117	143	148	140-A - Transfers of outgoing contracts	24	34	163	151	187	185

### **OVERVIEW: RECRUITMENTS/DEPARTURES**

2019	2020		2021
41,883	40,938	Headcount in previous year	39,335
5,118	3,399	130-A - Total recruitments	4,666
-5,479	-4,800	141 - Total departures	-4,699
-73	-11	Balance of appointments with other Group entities	-14
-511	-191	Transformation into Permanent-Term Contracts*	-383
40,938	39,335	Headcount in current year	38,905

<sup>\*</sup> Included in recruitments, not included in departures.

# 15 CAREER DEVELOPMENT

### 151 NUMBER OF EMPLOYEES PROMOTED TO A HIGHER LEVEL

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
0	0	0	0	0	0	С	0	0	0
7	3	10	7	4	11	D	4	4	8
70	134	204	49	71	120	E	40	66	106
115	401	516	121	294	415	F	87	212	299
162	515	677	179	457	636	G	137	374	511
354	1,053	1,407	356	826	1,182	Technical staff	268	656	924
175	377	552	123	312	435	Н	110	276	386
406	484	890	356	404	760	I	316	342	658
348	296	644	310	247	557	J	323	297	620
153	137	290	156	149	305	K	196	157	353
80	71	151	83	66	149	HC	81	91	172
1,162	1,365	2,527	1,028	1,178	2,206	Executive staff	1,026	1,163	2,189
1,516	2,418	3,934	1,384	2,004	3,388	TOTAL	1,294	1,819	3,113

### REMINDER, NUMBER OF PAID EMPLOYEES AS AT DECEMBER 31st OF THE PREVIOUS YEAR (EXCLUDING HC)

	2018			2019				2020	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3,391	8,961	12,352	2,984	8,196	11,180	Technical staff	2,611	7,410	10,021
11,708	12,035	23,743	11,604	12,234	23,838	Executive staff	11,241	12,134	23,375
15,099	20,996	36,095	14,588	20,430	35,018	TOTAL	13,852	19,544	33,396

i.e. the number of employees liable to be promoted during the following year.

### % OF PROMOTIONS IN TERMS OF TOTAL TECHNICAL OR EXECUTIVE STAFF, MEN AND WOMEN

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
2.87	8.52	11.39	3.18	7.39	10.57	Technical staff	2.67	6.55	9.22
4.89	5.75	10.64	4.31	4.94	9.25	Executive staff	4.39	4.98	9.36
4.20	6.70	10.90	3.95	5.72	9.68	TOTAL	3.87	5.45	9.32

### % OF PROMOTIONS IN TERMS OF TOTAL TECHNICAL OR EXECUTIVE STAFF, MEN OR WOMEN

	2019		2020				2021		
Men	Women	Total	Men	Women	Total		Men	Women	Total
10.44	11.75	11.39	11.93	10.08	10.57	Technical staff	10.26	8.85	9.22
9.92	11.34	10.64	8.86	9.63	9.25	Executive staff	9.13	9.58	9.36
10.04	11.52	10.90	9.49	9.81	9.68	TOTAL	9.34	9.31	9.32

### 152-A NUMBER OF EMPLOYEES BENEFITING FROM AN INDIVIDUAL SALARY INCREASE

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
0	1	1	0	0	0	С	1	0	1
22	38	60	14	21	35	D	3	9	12
49	201	250	45	114	159	E	33	104	137
177	624	801	144	471	615	F	154	483	637
169	604	773	187	501	688	G	171	499	670
417	1,468	1,885	390	1,107	1,497	Technical staff	362	1,095	1,457
868	1,344	2,212	826	1,173	1,999	Н	777	1,130	1,907
841	860	1,701	843	706	1,549	I	916	843	1,759
658	594	1,252	718	476	1,194	J	888	632	1,520
489	348	837	420	231	651	K	663	393	1,056
438	324	762	431	296	727	HC	749	466	1,215
3,294	3,470	6,764	3,238	2,882	6,120	Executive staff	3,993	3,464	7,457
3,711	4,938	8,649	3,628	3,989	7,617	TOTAL	4,355	4,559	8,914

### REMINDER, NUMBER OF EMPLOYEES AS AT DECEMBER 31st OF THE PREVIOUS YEAR

2018			2019					2020	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3,391	8,961	12,352	2,984	8,196	11,180	Technical staff	2,611	7,410	10,021
13,189	12,891	26,080	13,082	13,128	26,210	Executive staff	12,830	13,071	25,901
16,580	21,852	38,432	16,066	21,324	37,390	TOTAL	15,441	20,481	35,922

i.e. the number of employees liable to receive an increase during the following year.

### % IN TERMS OF TOTAL TECHNICAL OR EXECUTIVE STAFF, MEN **AND** WOMEN

2019				2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3.38	11.88	15.26	3.49	9.90	13.39	Technical staff	3.61	10.93	14.54
12.63	13.31	25.94	12.35	11.00	23.35	Executive staff	15.42	13.37	28.79
9.66	12.85	22.51	9.70	10.67	20.37	TOTAL	12.12	12.69	24.81

### % IN TERMS OF TOTAL TECHNICAL OR EXECUTIVE STAFF, MEN **OR** WOMEN

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
12.30	16.38	15.26	13.07	13.51	13.39	Technical staff	13.86	14.78	14.54
24.98	26.92	25.94	24.75	21.95	23.35	Executive staff	31.12	26.50	28.79
22.38	22.60	22.50	22.58	18.71	20.37	TOTAL	28.20	22.26	24.81

#### 153-A TOTAL STATUS REVIEWS

2019	2020		2021
12,583	11,005	Total number of status reviews	12,027
37	41	Average frequency of status reviews (in months)	36

## 16 UNEMPLOYMENT

2019	2020		2021
0	0	161 - Number of employees laid off part-time during the year in question	0
0	0	162 - Total number of hours of part-time unemployment during the year in question	0

## 17 DISABLED PEOPLE

### 171 NUMBER OF DISABLED EMPLOYEES

2019	2020***		2021
1,622	2,067	Expressed as natural persons	2,060
1,721.00	NA	Expressed in unities of disability	NA
57	NA	Additional units related to ESAT* services	NA
NA	1,984.9	Expressed in BOETH workforce**	1,960.8
1,778.00	NA	TOTAL NUMBER OF UNITS	NA

<sup>\*</sup> ESAT: Sheltered work centers for the disabled (Établissements ou Services d'Aide par le Travail, formerly known as "CAT")

A new regulatory framework was put into place January 1, 2020. The reform of obligation to employ handicap workers (OETH) modified the calculation of the employment rate and the contribution amount: declaration of the annual average company staff, taking into account all the recipients of obliged employment, particularly those on long term leave (based on their theoretical work contract). The employment rate doesn't reflect direct employment (portion of handicap workers actually present in the workforce). The stated employment (purchases of goods and services through adapted and protected sectors and from independent handicap workers) is encouraged via an applied deduction of the contributed amount.

### 172 NUMBER OF WORKERS IN HANDICAP SITUATION FOLLOWING ACCIDENTS THAT OCCURRED ON COMPANY PREMISES (Expressed in physical persons)

2019	2020	2021
28	28	25

<sup>\*\*</sup> BOETH workforce: beneficiaries from mandatory employment of handicap workers takes into account the participation rate, from the validity of handicap justification and from ages over 50 (> 50 ans \*1.5).

<sup>\*\*\*</sup> Updated data

# 18 ABSENTEEISM

	2019	9			2020	0				2023	l.	
Technical staff	Executive staff	Total	Ratio	Technical staff	Executive staff	Total	Ratio		Technical staff	Executive staff	Total	Ratio
								DAYS OF ABSENTEEISM				
437,931	352,751	790,682	5.23 %	505,427	403,919	909,345	6.21 %	182 - illness	415,824	366,680	782,504	5.51 %
12,162	10,738	22,900	0.15%	8,229	7,647	15,876	0.11%	out of which 1 or 2 days* are consecutive	7,391	5,830	13,220	0.09%
27,990	24,443	52,433	0.35%	26,719	23,268	49,987	0.34%	out of which 3 to 5 days* are consecutive	19,226	16,914	36,140	0.25%
397,779	317,570	715,349	<i>4.73</i> %	470,479	373,005	843,483	<i>5.76</i> %	out of which more than 6 days* are consecutive	389,207	343,937	733,144	<i>5.16</i> %
13,564	12,977	26,541	0.18 %	13,391	16,349	29,740	0.20 %	184 - Work-related and commuting accidents	12,216	15,883	28,099	0.20 %
451,495	365,728	817,223	5.41 %	518,817	420,268	939,085	6.41 %	TOTAL SICK AND ACCIDENTAL ABSENCES	428,040	382,563	810,602	5.71 %
241,976	260,938	502,914	3.46 %	307,419	300,724	608,142	4.33 %	out of which are paid sick and accidental leave	221,559	255,889	477,448	3.50 %
94,570	134,752	229,322	1.52 %	90,052	127,481	217,533	1.49 %	185 - Maternity and paternity leave	79,546	129,959	209,505	1.47 %
92,857	133,517	226,374	1.56 %	89,056	126,617	215,673	1.53 %	out of which are paid leave linked to maternity or paternity	77,952	128,612	206,564	1.52 %
91,018	98,216	189,234	1.25 %	99,685	94,927	194,612	1.33 %	186 - Authorized leave**	82,496	84,118	166,614	1.17 %
78,992	115,094	194,086	1.28 %	71,809	103,305	175,114	1.20 %	187 - Other reasons***	67,597	98,659	166,256	1.17 %
170,010	213,310	383,320	2.54 %	171,494	198,232	369,725	2.52 %	181-1 - GRAND TOTAL	150,092	182,777	332,869	2.34 %
40,342	57,973	98,315	0.68 %	50,511	55,466	105,977	0.75 %	out of which paid leave is based on the decision of the employee and special events	37,693	49,290	86,983	0.64 %
716,075	713,790	1,429,865	9.46 %	780,363	745,980	1,526,342	10.42 %	181-1 - GRAND TOTAL	657,678	695,298	1,352,976	9.52 %
375,175	452,428	827,602	5.70 %	446,985	482,806	929,791	6.61 %	out of which paid leave – Grand total	337,204	433,791	770,995	5.66 %
621,505	579,038	1,200,543	7.94 %	690,311	618,499	1,308,810	8.94 %	out of which leave is outside of maternity or paternity	578,132	565,340	1,143,471	8.05%
282,318	318,911	601,229	4.14 %	357,929	356,190	714,119	5.08 %	out of which paid leave is outside of maternity or paternity	259,252	305,179	564,431	4.14 %

<sup>\*</sup> Absent days, in calendar days, including the paid and non paid leave

\*\* Family events, sick children, parental leave, etc.

\*\*\* Leading and participating in Economic Training, Social and Union, paid leave for personal convenience, creating a business, sabbatical, disability without pay, etc.

### 181 | RATE OF ABSENTEEISM

	2019			2020				2021	
7.55	4.74	5.70	9.77	5.09	6.61	Rate of paid staff absenteeism	8.02	4.60	5.66
1.78	1.37	1.52	1.84	1.31	1.49	Rate of maternity and paternity leave	1.76	1.34	1.47
11.72	5.90	7.94	14.09	6.35	8.94	Rate without maternity and paternity leave	12.80	5.83	8.05
13.50	7.27	9.46	15.93	7.66	10.42	TOTAL	14.56	7.17	9.52

### 189-A NUMBER OF EMPLOYEES ON FLEXITIME (variable work schedule)

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
179	1,338	1,517	161	1,187	1,348	Technical staff	114	1,003	1,117
540	1,451	1,991	440	1,327	1,767	Executive staff	318	1,008	1,326
719	2,789	3,508	601	2,514	3,115	TOTAL	432	2,011	2,443

# 19 | LEAVES

### 191-A | PARENTAL CHILDCARE LEAVE

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3	196	199	2	181	183	Technical staff	2	165	167
6	160	166	13	142	155	Executive staff	7	130	137
9	356	365	15	323	338	TOTAL	9	295	304

Accrued and non-accrued leave, for a period in excess of 3 months.

### 192-A | **SABBATICAL LEAVE**

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
7	34	41	7	29	36	Technical staff	3	28	;
44	79	123	38	84	122	Executive staff	33	70	1
51	113	164	45	113	158	TOTAL	36	98	13

Accrued and non-accrued leave, for a period in excess of 3 months.

### 193-A PATERNITY LEAVE AND SETTLING-IN PERIOD AFTER BIRTH

	2019			2020				2021	
Technical staff	Executive staff	Total	Technical staff	Executive staff	Total		Technical staff	Executive staff	Total
1,600	5,776	7,376	1,297	5,213	6,510	Days taken during the year	1,863	6,235	8,098
1,873	6,242	8,115	1,448	5,597	7,045	Theoretical days during the year	2,565	8,985	11,550

#### 193-B | EXISTENCE OF ADDITIONAL REMUNERATION PAID BY THE EMPLOYER

### ■ Maternity leave

- Application of provisions from article 51 of the Collective convention of the Bank that concerns the legal maternity leave and additional vacation (45 days at full salary or 90 days at half salary): Continuation of salary (under the deduction of daily compensation from Social Security for the legal maternity leave period). The application of provisions relative to extra visits planned from 2010 and written in the Diversity and Inclusion agreement from July 2020 (prenatal exams, postnatal and additional intermediaries) allow the continuation of salary and assimilation to the period of actual work.
- Inclusion of all paid maternity-related leave for the calculation of seniority and Personal Training Account in the company

#### Adoption leave

- Application of provisions from article 52 of the Collective convention of the Bank that concerns the legal maternity leave and additional vacation (45 days at full salary or 90 days at half salary): Continuation of salary (under the deduction of daily compensation from Social Security for the legal maternity leave period).
- Since July 1, 2021, the duration of adoption leave is extended from 10 to 16 weeks.
- Inclusion of all paid maternity-related leave for the calculation of seniority and Personal Training Account in the company

#### ■ Parental childcare leave

- Application of the provisions of article 53 of the Collective Agreement of the banking industry regarding parental childcare leave taken in the event of a birth: preservation of the salary during the first 45 days of the parental childcare leave (the breast-feeding condition provided for in article 53 is removed by virtue of the social guarantees provided by BNP Paribas S.A.).
- Furthermore, under the Diversity and Inclusion agreement of July 2020, the benefit of paid leave is open to couples employed by BNP Paribas S.A.: this leave, which immediately follows the additional leave provided for in article 51-1 from the Collective Convention of the Bank, can either be taken by the father or mother (provision equally applicable in case of adoption).

### ■ Paternity leave and settling-in period after birth\*

- Application of the rule applied within BNP Paribas S.A. since Januray 1, 2009, and provided for in the July 2020 agreement on Diversity: continued payment of salary during paternity leave and the settling-in period after birth (less the daily allowance paid by the Social Security). The following are entitled to this leave of absence: the child's biological father, the spouse of the mother of the child, or the person living in a common-law relationship with her or joined with her in a civil union (PACS).
- Since July 1, 2021, the duration of paternity leave and the settling-in period after birth is extended from 11 calendar days to 25 calendar days.
- Provision of an infant settling in period paid 30 calendar days, written in the Diversity and Inclusion agreement of July 2020. This leave is open to employees of BNP Paribas SA, provided that it the employee doesn't benefit from any legal maternity leave or adoption if alone, and that no member of the couple benefits elsewhere from legal maternity leave or adoption if the employee is in a couple.

### ■ Supplementary paternity leave

• A legal provision put into practice on July 1, 2019, allows the extension of the CPAE by 30 days in case of the hospitalisation of an infant immediately after birth. This supplementary paternity leave has to be taken in the 4 months following the birth of the child.

### ■ Bereavement period leave

• Provision of bereavement leave of a deceased child starting July 1, 2020, in the event of death of a child less than 25 years old or person less than 25 in which the employee has permanent and effective responsibility. This paid leave is 8 days and can be divided in 2 times within a 1 year time frame.

#### ■ Bereavement leave for a child

• Provision of bereavement leave for a child is prolonged, beginning on July 1, 2020, going from 5 days to 7 in the event of death for a child less than 25 years or a person less than 25 in which the employee has permanent and effective responsibility or child who is a parent, regardless of their age. In the event of the death of a child less than 25 years not having children themselves, the duration of leave remains fixed at 5 days.

### ■ Leaves of absence of the spouse\*

- Application of the legal provision authorizing the spouse of the child's mother (spouse by marriage, civil or common-law partner) to attend a maximum of 3 medical examinations of the mandatory 8 (7 prenatal and 1 postnatal). This leave of absence is paid.
- Provision of legal requirement that authorises the partner of an employee (marriage/PACS/ legal couple) to benefit from medical aid for procreation and the associated medical exams. This authorised absence is paid.

### Authorization of employee absence

- Provision of legal requirement authorising the employee to undergo medical exams and necessary interventions for ovarian stimulation and oocute tests. This authorised absence is paid.
- Provision of legal requirement authorising the employee receive medical assistance for procreation and undergoing the associated medical exams. This authorised absence is paid.

<sup>\*</sup>The notion of "couple" includes couples of the same sex.



- 21 EMPLOYEE COMPENSATION, SOCIAL SECURITY CONTRIBUTIONS AND PAYROLL TAXES
- 22 ANALYSIS OF COMPENSATION
- 24 RELATED EXPENSES
- 26 COMPANY PROFIT SHARING SCHEME AND MATCHING CONTRIBUTIONS

### 21 | EMPLOYEE COMPENSATION, SOCIAL SECURITY CONTRIBUTIONS **AND PAYROLL TAXES**

### 21 | EMPLOYEE COMPENSATION, SOCIAL SECURITY CONTRIBUTIONS AND PAYROLL TAXES PAID DURING THE YEAR (in millions of Euros)

2019	2020		2021
3,816.80	3,782.50	TOTAL PERSONNEL COSTS	3,784.20
2,342.20	2,334.30	"Wages and Salaries"	2,340.20
1,955.70	1,946.40	Fixed remuneration including the remuneration bonus and lump-sum allowance (before deductions)	1,925.50
-108.9	-113.2	Deductions (sickness, maternity, flexitime, etc.)	-103.8
93.3	90.3	Miscellaneous allowances and overtime	0.88
359.2	364.5	Variable remuneration	376.9
2,299.30	2,288.00	Subtotal "Wages and Salaries"	2,286.60
42.9	46.3	Employer contributions to employee saving schemes and administrative expenses (excluding charges and relevant taxes)	53.6
970.5	964.7	"Social security contributions"	970.8
287.7	279.0	"Tax expenses"	263.7
216.4	204.5	"Incentive plans and profit-sharing" (payment with respect to the previous year)	209.5
37,263	35,925	Average monthly headcount in metropolitan France (Including Monaco)	34,835
62,854	64,983	Wages and salaries, average per employee in € ("Wages and Salaries" / Average monthly headcount)	67,181
68,663	70,677	Average employee remuneration (income) in € (including incentive plans, profit-sharing)	73,195
33,767	34,620	Average employer's contributions per employee in €	35,440
32.9	32.9	Ratio of social security charges and tax expenses and total personnel costs	32.6
29.8	38.9	Aggregate employer's contributions (Total personnel costs / Added Value)	30.1

### 211-BIS AVERAGE MONTHLY COMPENSATION

FIXED SALARIES (In Euros)

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
1,881	1,894	1,889	1,830	1,902	1,879	B-C	1,864	1,849	1,855
2,125	2,128	2,127	2,148	2,156	2,153	D	2,119	2,173	2,150
2,330	2,356	2,349	2,344	2,382	2,371	Е	2,328	2,376	2,361
2,520	2,545	2,539	2,536	2,571	2,563	F	2,522	2,576	2,563
2,808	2,841	2,832	2,829	2,871	2,860	G	2,825	2,882	2,868
2,548	2,602	2,587	2,589	2,652	2,635	Technical staff	2,584	2,668	2,646
3,325	3,302	3,311	3,358	3,338	3,346	Н	3,359	3,351	3,354
4,200	4,088	4,144	4,229	4,116	4,172	I	4,277	4,157	4,215
5,194	5,013	5,114	5,256	5,063	5,171	J	5,334	5,084	5,224
6,594	6,228	6,448	6,539	6,235	6,413	K	6,651	6,299	6,504
9,374	8,612	9,086	9,693	8,770	9,349	HC	10,012	8,910	9,599
5,041	4,396	4,717	5,184	4,478	4,828	Executive staff	5,323	4,546	4,929
4,577	3,705	4,079	4,744	3,817	4,215	TOTAL	4,884	3,898	4,323

### 213 | BREAKDOWN OF ANNUAL COMPENSATION

GROSS SALARY (In Euros)

2019	2020		2021
24,165	24,191	99% of employees earned at least	24,947
29,264	29,258	95% of employees earned at least	30,109
31,825	32,085	90% of employees earned at least	32,970
33,897	34,298	85% of employees earned at least	35,290
35,938	36,431	80% of employees earned at least	37,488
38,053	38,755	75% of employees earned at least	39,880
40,261	40,928	70% of employees earned at least	42,124
42,294	43,099	65% of employees earned at least	44,262
44,428	45,396	60% of employees earned at least	46,663
46,858	47,984	55% of employees earned at least	49,220
49,481	50,670	50% of employees earned at least	52,062
52,380	53,630	45% of employees earned at least	55,125
55,245	57,418	40% of employees earned at least	58,398
58,537	61,086	35% of employees earned at least	61,954
62,487	65,084	30% of employees earned at least	66,145
67,428	70,183	25% of employees earned at least	71,455
73,563	76,512	20% of employees earned at least	78,344
82,369	84,988	15% of employees earned at least	87,793
97,467	100,979	10% of employees earned at least	104,567
130,565	135,574	5% of employees earned at least	141,423
254,296	269,734	1% of employees earned at least	296,534
4.5	4.6	Ratio of the 5% and 95%	4.7
8.7	9.2	Ratio of the 1% et 95%	9.8

### 213-A | REMUNERATION SCALE PER LEVEL OF AUTHORITY AND PER GENDER

				2021				
	Men				Women			
Average age	1 <sup>st</sup> decile	Median	9 <sup>th</sup> decile	Level	Average age	1 <sup>st</sup> decile	Median	9 <sup>th</sup> decile
28	24,384	25,947	26,338	С	32	20,380	23,353	24,784
32	24,717	27,700	32,168	D	33	24,621	27,779	30,386
37	26,713	29,507	33,596	Е	38	25,128	29,727	33,434
40	29,512	32,560	36,920	F	42	28,365	32,683	36,324
44	32,529	36,626	41,379	G	46	31,671	36,609	41,519
41	28,379	33,699	39,404	Technical staff	43	28,114	34,168	39,882
39	38,893	44,585	52,155	Н	41	36,546	43,527	51,366
44	48,490	56,693	67,813	I	43	45,329	54,202	63,325
47	59,945	70,595	89,689	J	46	57,548	67,346	81,690
49	75,814	91,316	132,244	К	48	71,815	85,870	113,540
52	102,402	147,585	332,732	HC	51	96,498	129,782	234,193
45	43,573	64,036	131,887	Executive staff	44	40,059	54,444	99,190

Remuneration is presented in ascending order (per level of authority and per gender) and divided into 10% brackets:

- The 1st decile gives remuneration just above the 1st 10% bracket (90% of employees earned at least this amount),
- The median gives remuneration just above the 5th 10% bracket (50% of employees earned at least this amount),
- The 9th decile gives remuneration just above the 9th 10% bracket (10% of employees earned at least this amount).

## 22 **ANALYSIS OF COMPENSATION**

### 221 RATIO OF THE AVERAGE COMPENSATION PAID TO THE TOP 10% AND BOTTOM 10% OF EMPLOYEES EARNING THE HIGHEST AND LOWEST SALARIES RESPECTIVELY

2019	2020	2021
5.7	5.9	6.2

### 222 TOTAL OF THE TEN HIGHEST PAY PACKAGES

2019	2020	2021
19,686,232	18,175,188	20,707,198

## 24 | RELATED EXPENSES

### 242 TOTAL PAYMENTS TO TEMPORARY EMPLOYMENT AGENCIES (in millions of Euros)

2019	2020	2021
46.13	36.35	37.86

## 26 COMPANY PROFIT SHARING SCHEME AND MATCHING CONTRIBUTIONS

### 261 | SPECIAL PROFIT SHARING RESERVE

TOTAL AMOUNT WITH RESPECT TO THE YEAR IN QUESTION (in millions of Euros)

2019	2020	2021
107.2	91.5	124.5

#### **261 | INCENTIVE SCHEMES**

TOTAL AMOUNT WITH RESPECT TO THE YEAR IN QUESTION (in millions of Euros)

2019	2020	2021
97.0	103.0	129.1

### 262 | INDIVIDUAL AMOUNT AND AVERAGE AMOUNT IN PROFIT SHARING PER PARTICIPATING EMPLOYEE (in Euros)

20	19	20	20		20	21	
Technical staff	Executive staff	Technical staff	Executive staff		Technical staff	Executive staff	
2,152	2,152	1,884	1,884	Minimum share	2,625	2,625	
3,555	5,380	2,971	4,711	Maximum share	4,989	5,564	
1,726	2,796	1,888	2,865	Average amount	2,632	3,825	

Gross amounts, for an employee working full-time and present throughout the year.

### 262 | INDIVIDUAL AMOUNT AND AVERAGE AMOUNT IN INCENTIVE SCHEMES PER PARTICIPATING EMPLOYEE (in euros)

20	19	20	20		20	21
Technical staff	Executive staff	Technical staff	Executive staff		Technical staff	Executive staff
1,983	1,983	2,157	2,157	Part mini	2,895	2,895
3,052	5,236	3,102	5,696	Part maxi	4,205	7,437
1,985	2,791	2,159	3,035	Montant moyen	2,896	4,091

Gross amounts, for an employee working full-time and present throughout the year.

### 263 PROPORTION OF CAPITAL HELD BY EMPLOYEES THROUGH EMPLOYEE SHARE OWNERSHIP PLANS (as %)

2019	2020	2021
1.97	2.06	1.96

Including voluntary payments.

### 264-A | EMPLOYER CONTRIBUTIONS PAID WITHIN THE FRAMEWORK OF THE EMPLOYEE SAVINGS SCHEME (in millions of Euros)

2019	2020	2021
53.56	56.14	64.09

This amount includes management charges paid by the company on behalf of employees.



- 31 WORK-RELATED AND COMMUTING ACCIDENTS
- 32 BREAKDOWN OF ACCIDENTS BY MATERIAL ASPECT
- 35 EXPENDITURE ON SAFETY

## 31 WORK-RELATED AND COMMUTING ACCIDENTS

### 311 NUMBER OF WORK-RELATED ACCIDENTS RESULTING IN SICK LEAVE PER GENDER

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
23	102	125	14	54	68	Technical staff	11	54	65
40	70	110	27	68	95	Executive staff	21	39	60
63	172	235	41	122	163	TOTAL	32	93	125

### 312 NUMBER OF DAYS LOST DUE TO WORK-RELATED ACCIDENTS PER GENDER

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
1,519	4,490	6,009	1,304	3,302	4,606	Technical staff	565	2,844	3,409
1,930	3,985	5,915	749	2,770	3,519	Executive staff	989	2,918	3,907
3,449	8,475	11,924	2,053	6,072	8,125	TOTAL	1,554	5,762	7,316

### 313 NUMBER OF CASES OF PERMANENT DISABILITY (PARTIAL OR TOTAL) NOTIFIED TO THE COMPANY FOR THE REFERENCE YEAR PER GENDER

2019				2020		2021			
Men	Women	Total	Men	Women	Total	Men	Women	Total	
0	3	3	0	1	1	3	3	6	

### 314 NUMBER OF FATAL ACCIDENTS PER GENDER

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
0	0	0	0	0	0	Commuting	0	0	
1	0	1	0	0	0	Work-related	0	0	

### 315 NUMBER OF COMMUTING ACCIDENTS RESULTING IN SICK LEAVE PER GENDER

	2019			2020		2021			
Men	Women	Total	Men	Women	Total	Men	Women	Total	
117	254	371	64	138	202	58	143	201	

### 316 NUMBER OF ACCIDENTS SUFFERED BY TEMPORARY EMPLOYEES WORKING IN THE COMPANY PER GENDER

2019				2020		2021			
Men	Women	Total	Men	Women	Total	Men	Women	Total	
4	19	23	2	3	5	1	3	4	

### 2 BREAKDOWN OF ACCIDENTS BY MATERIAL ASPECT

### 321 NUMBER OF ACCIDENTS INVOLVING SERIOUS RISKS

Codes 32 to 40

2019				2020		2021			
Men Women Total			Men Women Total Men W			Women	Total		
0	0	0	0	0	0	0	0	0	

#### 322 NUMBER OF ACCIDENTS INVOLVING FALLS FROM HEIGHTS

Code 02

2019			2020				2021	
Men	Women	Total	Men	Women	Total	Men	Women	Total
9	49	58	5	22	27	7	28	35

### 323 Number of accidents caused by machines, excluding those involving the above codes

Codes 09 to 30

2019			2020				2021	
Men	Women	Total	Men	Women	Total	Men	Women	Total
4	6	10	3	2	5	1	0	1

### 324 NUMBER OF ACCIDENTS INVOLVING HANDLING, TRANSFER OR STORAGE

Codes 01, 03, 04, 06, 07, 08

	2019			2020			2021	
Men	Women	Total	Men	Women	Total	Men	Women	Total
14	33	47	3	13	16	2	11	13

### 325 NUMBER OF ACCIDENTS CAUSED BY ACCIDENTAL MOVEMENT OF OBJECTS

Code 05

2019				2020			2021		
Men	Men Women Total			Men Women Total			Men Women Total		
0	6	6	1	4	5	1	2	3	

### 326 OTHER CASES OF ACCIDENTS

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
36	78	114	29	81	110	TOTAL	21	52	73
0	0	0	0	3	3	including declarations following bank robberies	0	0	0

In accordance with the classification code for the material aspect of work-related accidents (decree dated October 10, 1974).

### **EXPENDITURE ON SAFETY**

### 351 STAFF TRAINING ON SAFETY

2019				2020			2021	
Men	Men Women Total			Women	Total	Men Women Total		
11,957	17,141	29,098	8,348	10,608	18,956	6,630	8,882	15,512

### 352 | **EXPENDITURE ON SAFETY** (in millions of Euros)

2019	2020	2021
38.84	38.68	32.87



- 41 HOURS WORKED AND FLEXIBLE WORKING HOURS
- 42 ORGANIZATION OF WORKING HOURS
- 45 EXPENDITURE TO IMPROVE WORKING CONDITIONS

### 41 HOURS WORKED AND FLEXIBLE WORKING HOURS

### 411 NUMBER OF HOURS IN A WORKING WEEK

General rule: 35h (average number of hours worked by a full-time employee during the year). Particular working hours in accordance with flexible working hours agreed locally.

### 412 NUMBER OF EMPLOYEES WORKING OVERTIME BENEFITING FROM TIME OFF IN LIEU OF OVERTIME WAGES

2019	2020	2021
11	11	2

### 412-A | EXECUTIVE STAFF SUBJECT TO AN ANNUAL WORKING DAYS AGREEMENT

Under the terms of the company-wide agreement dated July 20, 2000 on the reorganization and reduction of working time, the annual working days system concerns the following category of employees: "executive staff whose working hours cannot be pre-determined owing to the nature of their activities, the responsibilities entrusted to them and the degree of autonomy they have in organizing their time. They occupy a position whose main goal is to lead and guide a team, or whose objective requires great skill in project management."

The company-wide agreement dated July 20, 2000, as amended, provides for two annual working day systems:

- The mandatory system whose details are laid out in the agreement dated July 20, 2000,
- The optional system whose principles are defined in the company-wide agreement dated December 1, 2006 which amends the previous agreement dated July 20, 2000. This annual working day system may be chosen freely by the individual employee.

### 412-A NUMBER OF EXECUTIVE STAFF SUBJECT TO AN ANNUAL WORKING DAYS AGREEMENT

	2019			2020			2021	
Men	Men Women Total			Women	Total	Men	Women	Total
11,269	10,384	21,653	11,222	10,501	21,723	10,895	9,862	20,757

### 412-B | MONITORING THE WORKLOAD OF EXECUTIVE STAFF EMPLOYED ON AN ANNUAL WORKING DAYS BASIS

The organization of the work of an executive is monitored by his or her manager. As such, the company-wide agreement dated July 20, 2000 on the reorganization and reduction of working time provides for the following: "All executives employed on an annual working days basis are informed of the way the organization of their work, the length of their working days and their consequent workload are monitored. A review of their work is carried out at their first professional assessment following the signature of the agreement."

This process is subsequently repeated every year. The BNP Paribas S.A. company-wide agreement dated December 1, 2006 which amends the previous agreement dated July 20, 2000 also provides that "the status of executive employed on an annual working days basis must not lead to an increase in the workload of the executive concerned under conditions inappropriate to the organization of his or her working time."

### 413 NUMBER OF EMPLOYEES BENEFITING FROM FLEXITIME

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
1,256	3,929	5,185	1,037	3,274	4,311	Technical staff	822	2,683	3,505
465	1,012	1,477	414	960	1,374	Executive staff	362	816	1,178
1,721	4,941	6,662	1,451	4,234	5,685	TOTAL	1,184	3,499	4,683

### 414 NUMBER OF EMPLOYEES WORKING PART-TIME

						90%			
	2019			2020		90%		2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
7	259	266	9	261	270	Technical staff	12	261	273
8	242	250	8	265	273	Executive staff	11	280	291
15	501	516	17	526	543	TOTAL	23	541	564
						80%			
	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
54	1,479	1,533	49	1,393	1,442	Technical staff	50	1,279	1,329
71	1,141	1,212	75	1,139	1,214	Executive staff	65	1,083	1,148
125	2,620	2,745	124	2,532	2,656	TOTAL	115	2,362	2,477
						60%			
Mon	2019	Total	Mon	2020	Total		Hon	2021	Total
Men	Women	Total	Men	Women	Total		Men	Women	Total
9	166	175	10	159	169	Technical staff	6	159	165
10	81	91	14	90	104	Executive staff	16	85	101
19	247	266	24	249	273	TOTAL	22	244	266
	0010			2000		50%		0004	
Men	2019 Women	Total	Men	2020 Women	Total	50%	Men	2021 Women	Total
Men 68	Women	Total 397	Men 69	Women	Total 375	50% Technical staff	Men 59	Women	Total
68	Women 329	397	69	Women 306	375	Technical staff	59	Women 263	322
68	<b>Women</b> 329 115	397 151	69 45	<b>Women</b> 306 100	375 145	Technical staff  Executive staff	59 42	<b>Women</b> 263 110	322 152
68	Women 329	397	69	Women 306	375 145 520	Technical staff  Executive staff  TOTAL	59	Women 263	322
68	329 115 444	397 151	69 45	306 100 406	375 145 520	Technical staff  Executive staff	59 42	263 110 373	322 152
68	<b>Women</b> 329 115	397 151	69 45	<b>Women</b> 306 100	375 145 520	Technical staff  Executive staff  TOTAL	59 42	<b>Women</b> 263 110	322 152
68 36 104	329 115 444 2019	397 151 548	69 45 <b>114</b>	306 100 406	375 145 520 OT	Technical staff  Executive staff  TOTAL	59 42 101	263 110 373	322 152 474
68 36 104 Men	329 115 444 2019 Women	397 151 548 Total	69 45 114 Men	306 100 406 2020 Women	375 145 520 OT	Technical staff  Executive staff  TOTAL  THER PART-TIME	59 42 101 Men	263 110 373 2021 Women	322 152 474 Total
68 36 104 Men	329 115 444 2019 Women 86	397 151 548 Total 97	69 45 114 Men 9	306 100 406 2020 Women 85	375 145 520 OT Total 94	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff	59 42 101 Men 12	263 110 373 2021 Women	322 152 474 Total 105
68 36 104 Men 11	329 115 444 2019 Women 86 39	397 151 548 Total 97 55	69 45 114 Men 9	306 100 406 2020 Women 85	375 145 520 OT Total 94 59 153	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff  Executive staff	59 42 101 Men 12 16	263 110 373 2021 Women 93 61	322 152 474 Total 105
68 36 104 Men 11	329 115 444 2019 Women 86 39	397 151 548 Total 97 55	69 45 114 Men 9	306 100 406 2020 Women 85	375 145 520 OT Total 94 59 153	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff  Executive staff  TOTAL	59 42 101 Men 12 16	263 110 373 2021 Women 93 61	322 152 474 Total 105
68 36 104 Men 11	Women  329  115  444  2019  Women  86  39  125	397 151 548 Total 97 55	69 45 114 Men 9	Women 306 100 406 2020 Women 85 43 128	375 145 520 OT Total 94 59 153	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff  Executive staff  TOTAL	59 42 101 Men 12 16	Women  263  110  373  2021  Women  93  61  154	322 152 474 Total 105
68 36 104 Men 11 16 27	329 329 315 444 2019 Women 86 39 125	397 151 548 Total 97 55 152	69 45 114 Men 9 16 25	306 100 406 2020 Women 85 43 128	375 145 520 OT Total 94 59 153	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff  Executive staff  TOTAL	59 42 101  Men 12 16 28	Women  263  110  373  2021  Women  93  61  154	322 152 474 Total 105 77 182
68 36 104 Men 11 16 27	Women 329 115 444 2019 Women 86 39 125 2019 Women	397 151 548  Total 97 55 152	69 45 114 Men 9 16 25	Women 306 100 406 2020 Women 85 43 128 2020 Women	375 145 520 OT Total 94 59 153 Total	Technical staff  Executive staff  TOTAL  THER PART-TIME  Technical staff  Executive staff  TOTAL  OTAL  OTAL PART-TIME	59 42 101  Men 12 16 28	Women  263  110  373  2021  Women  93  61  154  2021  Women	322 152 474 Total 105 77 182

### 414 PERCENTAGE OF PART-TIME EMPLOYEES COMPARED TO THE TOTAL HEADCOUNT

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3.6	23.5	17.6	4.0	24.4	18.5	Technical staff	3.8	24.1	18.0
1.1	11.9	6.5	1.2	12.1	6.7	Executive staff	1.1	11.8	6.6
1.7	16.8	10.3	1.8	17.0	10.5	TOTAL	1.7	16.5	10.2

### 414-A NUMBER OF EMPLOYEES WORKING FULL-TIME

	2019	2019 2020				2021			
Men	Women	Total	Men	Women	Total		Men	Women	Total
3,974	7,568	11,542	3,544	6,817	10,361	Technical staff	3,515	6,464	9,979
13,178	11,991	25,169	12,897	11,932	24,829	Executive staff	12,900	12,063	24,963
17,152	19,559	36,711	16,441	18,749	35,190	TOTAL	16,415	18,527	34,942

### 415-A NUMBER OF EMPLOYEES WORKING PART-TIME DURING THE YEAR IN QUESTION

2019 2020				2021					
Men	Women	Total	Men	Women	Total		Men	Women	Total
42	339	381	33	282	315	Technical staff	34	245	279
58	281	339	64	225	289	Executive staff	40	210	250
100	620	720	97	507	604	TOTAL	74	455	529

### 415-B NUMBER OF EMPLOYEES WORKING PART-TIME WHO RESUMED FULL-TIME EMPLOYMENT DURING THE YEAR IN QUESTION

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	
12	234	246	15	186	201	Technical staff	14	170	
30	168	198	28	163	191	Executive staff	27	179	
42	402	444	43	349	392	TOTAL	41	349	

#### 415-C | EXISTENCE OF DIFFERENT WAYS OF ORGANIZING WORK

### Existence of different ways of organizing work to facilitate the relationship between employees' family and professional lives:

- Part time: the principal solutions offered are 50%, 60%, 80% and 90% of full-time employment. The organization of the working hours can be on a daily, weekly or annual basis.
- Flexible working hours: flexible working hours enable employees to manage their time in a way that strikes a better balance between their professional duties and private lives. This is achieved by allowing employees subject to collective work schedules to choose when they begin and when they end their working day provided, however, they respect a core period when they must be present at work. Compensatory time credit may also be provided for later use during the calendar year in question.
- **Flexitime**: A customised system of procuring time that allows employees to acquire and use unpaid supplementary vacation days over the course of the calendar year. Open to all collaborators having at least one year of seniority without having reduced activity of more than 50% (agreement of January 16, 2019).
- The right to take leave of absence to take care of a sick child: an authorisation of paid leave within the scope of one or several sick children less than 15 years old is granted to the mother or father, regardless of seniority. BNP Paribas grants 3 additional days to the 3 days per sliding 12-month period allowed by the Collective Agreement governing the banking industry, and extends the age of the child (or children) from 14 to 15 years. In addition, an allocation of days is available for employees whose spouse or child is ill.

#### Local services:

- Company participation in early childhood care: the maximum daily allowance for childcare costs that can be granted for all children up to the age of 10 is raised to €5.60 for 2021.
- Family tax credit: the expenses incurred by the company are well above the ceiling for tax deductions.

### 416 NUMBER OF DAYS OF ANNUAL HOLIDAYS

26 days of annual holidays +1 additional day.

### 417 | PAID PUBLIC HOLIDAYS

2019	2020		2021
7	8	Mondays Off	7
10	9	Saturdays Off	7

## 42 ORGANIZATION OF WORKING HOURS

### 421 NUMBER OF EMPLOYEES ON FLEXIBLE WORKING HOURS

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
411	721	1,132	430	718	1,148	Technical staff	358	573	931
114	264	378	138	210	348	Executive staff	138	302	440
525	985	1,510	568	928	1,496	TOTAL	496	875	1,371

This indicator refers, for the most part, to employees working days.

### 421-A NUMBER OF EMPLOYEES WORKING NIGHTS

	2019 2020				2021				
Men	Women	Total	Men	Women	Total		Men	Women	Total
288	319	607	216	167	383	Technical staff	355	208	563
28	19	47	15	11	26	Executive staff	29	16	45
316	338	654	231	178	409	TOTAL	384	224	608

Working night between 9 pm and 6 am: Act of May 9, 2001, company agreement dated February 18, 2002.

The organization of work in cycles makes it impossible to distinguish between flexible working hours and nightwork: whenever there is nightwork, the employees are included in the 421-A indicator.

## 45 EXPENDITURE TO IMPROVE WORKING CONDITIONS

### 451 TOTAL EXPENDITURE (in millions of Euros)

2019	2020		2021
74.02	50.91	451 - Expenditure to improve working conditions	45.68

These sums represent expenditure devoted to the upgrading and reorganization of working areas and to the improvement of reception areas reserved for customers.



51 - IN-SERVICE PROFESSIONAL TRAINING

52 - TRAINING LEAVE

53 - WORK-STUDY CONTRACTS

## 51 IN-SERVICE PROFESSIONAL TRAINING

### 511 PERCENTAGE OF TOTAL PAYROLL DEVOTED TO IN-SERVICE PROFESSIONAL TRAINING

2019	2020		2021
4.74	4.32	As % of payroll	4.63

### 512 AMOUNT DEVOTED TO IN-SERVICE PROFESSIONAL TRAINING (in millions of Euros)

2019	2020		2021
111.88	101.57	Expenditure on training	110.06

### 513 NUMBER OF STAFF TRAINED

2019				2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
3,903	9,885	13,788	2,993	7,959	10,952	Technical staff	3,074	8,169	11,243
14,021	13,749	27,770	13,101	13,225	26,326	Executive staff	13,518	13,782	27,300
17,924	26,634	41,558	16,094	21,184	37,278	TOTAL	16,499	21,693	38,192

Individuals are counted once, even if they follow more than one training course.

### 513-1 NUMBER OF INDIVIDUALS RECEIVING TRAINING WITH THEIR PERSONAL TRAINING ACCOUNTS (CPF) IN WORKING HOURS

2019 2020				2021					
Men	Women	Total	Men	Women	Total		Men	Women	Total
140	172	312	115	153	268	Technical staff	113	134	247
35	44	79	55	67	122	Executive staff	44	55	99
175	216	391	170	220	390	TOTAL	157	189	346

### 513-2 INCLUDING THE NUMBER OF INDIVIDUALS RECEIVING TRAINING RECOGNIZED BY A DIPLOMA WITH THEIR PERSONAL TRAINING ACCOUNT (CPF)

2019 2020				2021					
Men	Women	Total	Men	Women	Total		Men	Women	Total
134	159	293	113	136	249	Technical staff	112	131	243
15	17	32	39	44	83	Executive staff	43	53	96
149	176	325	152	180	332	TOTAL	155	184	339

### 514 NUMBER OF TRAINING HOURS BY LEVEL

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
115,671	259,769	375,440	75,942	181,433	257,376	Technical staff	84,073	206,933	291,006
340,236	366,253	706,489	240,066	240,350	480,417	Executive staff	273,196	306,624	579,820
455,908	626,021	1,081,929	316,009	421,784	737,792	TOTAL	357,269	513,557	870,826

### 515-1 NEW LEARNING AREAS AND CATEGORIES

	20	19	2020		20:	21
	Number of hours	Number of training sessions	Number of hours	Number of training sessions	Number of hours	Number of training sessions
CULTURE AND KNOWLEDGE OF THE GROUP AND ITS ENTITIES						
Quality	6,305	6,942	7,173	10,743	2,281	2,008
Group Knowledge and Induction	38,597	51,277	15,333	23,450	11,133	13,355
Strategy and Ethics General Orientation	11,937	29,086	2,492	6,669	5,443	9,252
Security	42,528	45,457	16,545	28,415	10,969	19,637
Total	99,368	132,762	41,544	69,277	29,826	44,252
BUSINESS LINES TECHNICAL TRAINING						
Marketing and Sales Techniques	26,105	24,548	20,598	25,327	57,817	67,578
Banking Diplomas	433	165	728	194	4,194	1,199
Financial and Banking Products and Services	215,850	159,511	105,066	106,388	2,379	2,481
Financial Products and Services	1,663	9,827	3,457	14,276	106,542	95,634
Securities Services	907	1,326	5,823	24,387	4,160	19,916
Insurance	157,144	634,657	172,878	637,241	172,254	679,089
Corporate Finance	858	195	522	230	515	160
Credit and Finance	111,008	256,824	91,720	303,421	49,211	79,309
Advisory Service - Wealth Management	50,800	26,559	19,605	36,822	23,225	32,389
Asset Management	2,603	8,523	1,482	1,699	8,026	3,873
Real Estate	9,420	20,694	3,579	4,798	88,147	235,374
Capital Markets	4,194	5,004	5,149	12,956	4,555	12,983
Total	580,986	1,147,833	430,607	1,167,739	521,025	1,229,985
BUSINESS SUPPORT FUNCTIONS TECHNICAL TRAINING						
Legal and Tax Affairs	10,781	16,398	7,002	14,323	4,150	10,307
Human Resources	7,509	4,660	11,467	6,454	13,772	35,038
IT	20,437	5,835	12,252	4,602	13,577	3,245
Back Offices	6,591	2,570	10,626	20,697	11,751	20,357
Accounting, Finance and Management Control	5,173	2,140	2,227	1,114	2,303	1,130
Procurement and Logistics	345	108	31	12	475	268
Internal Audit and Control	15,494	3,473	4,354	1,329	4,423	1,623
Communications  Social and Environmental Responsibility	2,351	832	2,048	1,075	1,616	1,381
Social and Environmental Responsibility  Total	766 <b>69,446</b>	1,590 37,606	656 <b>50,663</b>	1,371 50,977	6,052	26,369
	05,440	37,000	30,003	30,377	58,118	99,718
RISKS						
Non-compliance risks / Reputational risk	120	362	88	465	74	322
Non-compliance risks / Anti-money-laundering measures	50,724	70,304	10,393	21,444	22,294	45,955
Non-compliance risks / Banking structure	787	279	176	191	7,000	-
Non-compliance risks / Corruption Non-compliance risks / Conflict of interests	9,870 389	28,826	4,814 55	7,292 76	7,230	26,393 24,667
Non-compliance risks / Protection of data	619	564 498	340	266	4,111 16,600	33,129
Non-compliance risks / FATCA/AEOI	2,357	3,935	1,902	3,489	1,732	6,586
Non-compliance risks / General awareness-building	4,694	2,872	3,522	10,465	11,390	48,991
Non-compliance risks / Know your customer (KYC)	2,638	3,930	573	858	1,844	6,702
Non-compliance risks / Markets	2,698	7,014	2,254	6,444	6,575	30,845
Non-compliance risks / Professional ethics	927	1,994	1,048	1,716	530	914
Non-compliance risks / Protection of the customer's interests (PCI)	9,826	28,635	8,759	31,875	12,420	54,434
Non-compliance risks / Sanctions and embargoes	27,048	26,186	50,500	88,160	19,502	25,568
Non-compliance risks / Specific issues	2,932	10,074	785	1,500	7,463	10,262
Non-compliance risks / Cross-functional financial security	3,195	1,648	1,121	902	1,562	2,118
Credit risk and counterparty risk	9,458	3,819	4,606	2,325	1,631	911
Insurance risk	16	31	4	5	127	37
Market risk and liquidity risk	844	269	267	86	199	59
Operational risk and permanent control	4,520	3,018	2,118	3,950	4,038	3,216
Fundamental principles of risk management	3,387	3,534	1,809	3,054	9,366	16,107
Total	137,052	197,792	95,134	184,563	128,690	337,216

	20	19	20:	20	202	21
	Number of hours	Number of training sessions	Number of hours	Number of training sessions	Number of hours	Number of training sessions
INDIVIDUAL COMPETENCIES						
Personal Development	57,029	36,588	22,590	12,091	30,372	19,776
Project Management and Organization	15,611	4,400	6,745	2,495	9,077	2,794
Languages	23,677	8,280	26,008	5,298	19,741	5,349
Career Support	4,518	1,081	8,012	3,476	15,640	6,333
IT Tools and NTIC	7,288	2,844	6,570	1,239	2,952	1,839
First Aid	5,772	1,501	1,155	380	1,866	2,799
Total	113,895	54,694	71,080	24,979	79,648	38,890
MANAGEMENT						
Leadership	7,474	1,838	2,609	752	5,548	699
Performance Management	3,180	1,536	2,015	1,295	10,654	4,881
Team Management	37,714	13,033	12,788	6,744	15,685	16,912
Management Values and Principles	5,925	3,563	4,634	17,783	8,733	7,021
Total Management	54,292	19,970	22,047	26,574	40,620	29,513
DIGITAL						
Gamification and Technological Vigil	217	153	7	81	10	99
Digital Branding et Communication online	11,018	18,538	1,713	1,801	5,139	644
User Expérience	584	398	276	470	223	170
Social Media	206	160	24	49	7	19
Marketing on line	17	8	36	26	75	53
IT & Process	10,023	14,683	22,000	23,516	3,547	2,394
Web analytics & Data	4,416	585	2,469	906	3,877	1,539
Sales and E-Business	409	412	194	684	21	156
Total	26,890	34,937	26,719	27,533	12,899	5,074
TOTAL	1,081,929	1,625,594	737,792	1,551,642	870,826	1,784,648
IUIAL	1,001,323	1,023,334	131,132	1,331,042	0/0,020	1,704,040

### 515-2 NUMBER OF HOURS BY TYPE OF TRAINING

2019	2020		2021
595,296	293,373	Classroom training sessions	370,862
61,229	39,673	On-the-job training	42,007
425,404	404,747	Open distance learning	457,958
1,081,929	737,792	Total	870,826

# 52 | TRAINING LEAVE

### 524 | INDIVIDUAL TRAINING LEAVE (ITL)

		Men			Women		
	Technical staff	Executive staff	Total	Technical staff	Executive staff	Total	Total
On-going ITL at 01/01/2021	6	3	9	18	11	29	38
2021 Requests accepted by management	7	14	21	19	10	29	50
Requests refused by management	0	0	0	0	0	0	0
ITL and ITL requests abandoned during the year	3	3	6	4	1	5	11
ITL completed in 2021	3	0	3	11	6	17	20
On-going ITL at 01/01/2022	3	5	8	13	6	19	27

# 53 WORK-STUDY CONTRACTS

### 531 NUMBER OF APPRENTICESHIP AND OTHER WORK-STUDY CONTRACTS AT DECEMBER 31<sup>ST</sup>

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
558	516	1,074	690	702	1,392	Apprenticeship	935	816	1,751
411	473	884	223	228	451	Other work-study contracts	117	109	226
969	989	1,958	913	930	1,843	TOTAL	1,052	925	1,977



**61 - EMPLOYEE REPRESENTATIVES** 

62 - EMPLOYEE COMMUNICATIONS

**63 - DISPUTES** 

# 61 | EMPLOYEE REPRESENTATIVES

### 611 | PARTICIPATION IN EMPLOYEE REPRESENTATIVE ELECTIONS

	2021							
Body of electors	Number registered	As % of voters						
Technical staff	0	0						
Executive staff	0	0						

### 612 | TOTAL NUMBER OF HOURS ALLOWED FOR EMPLOYEE REPRESENTATION ACTIVITIES

Overall, the total number of hours authorized in all the different bodies amounted to approximately 457,639 hours in 2021, including committee meetings or meetings with management.

### 613 NUMBER OF MEETINGS WITH THE EMPLOYEES' REPRESENTATIVES DURING THE YEAR IN QUESTION

2019	2020		2021
385	280	Number of meetings	294

### 614 DATES DE SIGNATURE ET OBJETS DES ACCORDS SIGNÉS DANS L'ENTREPRISE

#### PROFIT SHARING - INCENTIVE SCHEMES - EMPLOYEE SAVINGS PLANS

- 04/11/2021: Agreement related to the conditions governing the distribution of additional BNP Paribas SA profit sharing paid with respect to 2020
- 29/10/2021: Amendment n°8 to the agreement defining the rules of contribution applicable to employees of BNP Paribas SA in accordance with Company savings plan (PEE) of Group BNP Paribas

#### REMUNERATION

- 29/10/2021: Agreement related to the annual negotiation on remuneration for 2022
- 29/10/2021: Agreement related to the establishment of an experimental sustainable mobility package in 2022

#### UNION COMMUNICATION

- 25/03/2021: Agreement related to additional means of communication granted to trade union organisations of BNP Paribas SA

#### **HOME OFFICE**

- 21/04/2021: Collective BNP Paribas SA agreement related to compensation for exceptional remote work in 2020-2021
- $\,$  08/07/2021: Agreement related to home office within Group BNP Paribas in France
- 18/11/2021: Amendment to collective BNP Paribas SA agreement related to compensation for exceptional remote work in 2020-2021

### **WORKING HOURS**

- 21/12/2021: Agreement related to safety ans securirty agents (ASSI) working hours within BNP Paribas SA

### 615 NUMBER OF EMPLOYEES BENEFITING FROM LEAVE OF ABSENCE FOR UNION-ORGANIZED TRAINING

2019	2020	2021
136	66	46

## 62 | EMPLOYEE COMMUNICATIONS

### 622 | INDUCTION PROCEDURE

- The new recruit is welcomed by his manager.
- The welcoming HR department:
  - 1) Presents to the new recruit the conditions governing subscription to the BNP Paribas complementary health insurance.
  - 2) Gives the employee explanations about:
  - The presentation of the Group's intranet site Echonet,
  - Training opportunities,
  - Remuneration,
  - Profit-sharing and incentive schemes,
  - Employee savings schemes,
  - Working hours and holidays,
  - Welfare and complementary health insurance,
  - Practical information (the social activities of the Economic and Social Council, the advantages related to banking operations, the A.S.C...),
  - The INCA tool: management of paid holidays,
  - The SITADIN / ALIS tool: updating of personal details, certificate requests, acquisition of flexible working hours, using the Group's intranet site Echonet,
  - The ALIS tool: HR assistance portal,
  - Professional mobility.
  - 3) Informs the employee about the existence of the Annual Report, the Collective Labour Agreement, the Code of Conduct and Company Rules & Regulations including the code of ethics accessible on the Group's intranet site-Echonet.
  - 4) Informs the employee about the organization of the individual interviews and individual appraisal interviews.

### 623 | INFORMATION PROCEDURES

- Echonet, the intranet of the Group, shares company news daily and offers useful content for the activities of collaborators. Numerous filmed interviews are broadcast from the intranet.
  - Echonet Magazine, the quarterly online magazine of Group BNP Paribas, offers feature articles on the life of the Enterprise
  - Echonet Tube, the monthly video journal of the Group, broadcast interviews and reports on activity of the Group throughout the world
  - Job and Occupation Webzines
- Information is also disseminated by targeted, internal mass-mailings and via organisation of meetings, declaration of notes, minutes, memorandums, procedures, etc.

In addition, there are numerous other information supports and communications within BNP Paribas S.A., in the centers, professions and functions.

The growing use of internal social networks within the company also demonstrates the use of collaborative and transversal means of exchange.

- Internal communication is a medium of cohesion for collaborators. Internal communication addresses all of the Group collaborators with the following objectives:
  - explain the organisation and strategy of the company
  - promote the culture and values of BNP Paribas
  - reinforce collaborate adhesion

Internal communication concentrates its efforts on sharing information, exchanges between collaborators and the synergy between professions. Through different media of internal communication made available (Echonet, Echonet Magazine, Echonet Tube, mass-mailings, ...) all collaborators have been informed of current news and events that have impacted activity. They have been made aware of new regulatory demands, large scale projects, and the strategy put into place by the Group.

### 624 | INDIVIDUAL INTERVIEWS

Thanks to the annual individual appraisal interview, it is possible:

- For the reporting period in question, firstly, to appraise the employees' performance in terms of how well they achieved their predetermined objectives, fulfilled their responsibilities, mastered the skills required for their position and, secondly, to provide feedback on how beneficial training programs followed by the employees have been to their professional performance.
- For the forthcoming reporting period, to define future orientations, which include job targets in addition to the identification of needs for professional growth and future career prospects.

The process is digitized via the My Development platform on a yearly basis.

#### 625 NUMBER OF EMPLOYEES ATTENDING THE INDIVIDUAL APPRAISAL INTERVIEW

A professional interview is a mandatory periodic interview introduced by the law of March 5, 2014. Its purpose is to have a review of past and future professional evolution with an employee, and go over their needs for professional trainings.

Two professional interviews must be organised in advance of a professional summary review that takes place every 6 years. A professional interview is also held after returning from certain absences listed by the law (authorised leaves: maternity, parental education, sabbatical, family support, voluntary secured mobility).

The EP and EPR are counted from April N to march N+1 in order to follow the assessment campaign.

	2019			2020				2021	
Men	Women	Total	Men	Women	Total		Men	Women	Total
2,013	5,882	7,895	2,167	6,205	8,372	Technical staff	1,871	5,321	7,192
8,637	8,637	17,561	8,891	9,671	18,562	Executive staff	7,183	7,953	15,136
10,650	14,906	25,456	11,058	15,876	26,934	TOTAL	9,054	13,274	22,328

2021 figures partially available.

### 63 DISPUTES

2019	2020		2021
		631 - Number of appeals to extrajudicial arbitration systems	
9	10	To the Bank's "appeal formation" Joint Commission	4
5	4	To the Joint Commission for Disciplinary Action	3
102	84	632 - Number of legal proceedings	83
0	1	633 - Number of formal notices and reports received from the Labour inspectorate	0



71 - SOCIAL AND CULTURAL ACTIVITIES

72 - OTHER WELFARE CONTRIBUTIONS

# 71 | SOCIAL AND CULTURAL ACTIVITIES

### 711 | EXPENSES INCURRED DIRECTLY BY THE HEAD OFFICE (in millions of Euros)

2019	2020		2021
12.74	10.97	Restaurants	12.11
10.40	9.98	Commuting	9.36
2.01	1.85	Medical expenses (Paris and the Provinces)	2.02
8.01	7.95	Family benefits	7.91
0.66	0.44	Miscellaneous benefits	0.70
33.82	31.19	TOTAL	32.10

### 712 PAYMENTS MADE TO THE CENTRAL WORKS COUNCIL (in millions of Euros)

2019	2020		2021		
31.39	27.5	Contribution to midday meal expenses	28.39		
Family welfare					
4.18	2.40	Contribution to childminding fees	3.45		
0.07	0.08	Miscellaneous aid	0.03		
4.25	2.48	TOTAL	3.48		
Leisure activities					
19.36	16.20	Summer camp and contribution to employees' holidays	8.60		
2.37	2.32	A.S.C	1.32		
0.05	0	Miscellaneous	0		
21.78	18.52	TOTAL	9.92		
14.11	14.16	Locally based activities	13.90		
	Miscellaneous				
1.37	1.20	Administrative costs	1.21		
0.67	0.80	Investments	0.35		
2.04	2.00	TOTAL	1.56		
73.57	64.66	GRAND TOTAL	57.25		

Estimate of spending for the reference year.

### 712 | TOTAL WELFARE BUDGET (in millions of Euros)

2019	2020		2021
33.82	31.19	Budget allocated by Senior Management	32.10
73.57	64.66	Budget allocated to the Central Works Council*	57.25
107.39	95.85	TOTAL	89.35

<sup>\*</sup> Estimate of spending for the reference year.

### 72 OTHER WELFARE CONTRIBUTIONS

### WELFARE AND COMPLEMENTARY HEALTH INSURANCE

The BNP Paribas complementary health insurance reimburses the health expenses incurred by all BNP Paribas SA employees and, on a voluntary basis, the health expenses of their spouse and children, and retired persons.

In 2021, the employer's contribution amounted to  ${\it \P}$  14.45 millions.

### FLEXIBLE WELFARE

Flexible Welfare is the welfare scheme covering employees against the risks of death, disability and incapacity liable to arise during both their private and professional lives. The contract is offered on an optional basis to employees on unpaid leave (risk of death and disability).

For the 2021 financial year, the employer's contribution amounted to € 23.62 millions.

#### CONTRACT MANDATORY PENSION SCHEME BNP PARIBAS

The Mandatory pension scheme plan underwritten with CARDIF is an additional retirement scheme with defined contributions that allows the creation of a pension plan, complementing the mandatory retirement plans. This plan has evolved since March 1, 2020 in order to integrate the evolutions issued from the law relative to the growth and transformation of enterprises (stated in the law PACTE). All employees having a year of seniority benefit from this pension contract. It is supplied by the company contributions up to 1.3% of bracket A (part of the salary limited to 1 annual limit of social security), and from 1% of bracket B (part of salary between 1 and 4 times the annual limit of social security), and part by employee contributions up to 0.3% of bracket B. Employees also have the possibility of completing mandatory contributions by voluntary payments.

In 2021, payments made by the company amounted to  $\ensuremath{\mathfrak{e}}$  25.21 millions.



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